



**M&A** *East*

**OCTOBER 21-23, 2019**

**2019 M&A EAST**

**Investor Profile Report**

PRESENTED BY

 **PitchBook**

PENNSYLVANIA CONVENTION  
CENTER  
OCTOBER 22-23, 2019

# Glossary

## **Investment Type:**

The type of investment made in a funding round or financing event, i.e. buyout, debt, equity stake

## **Business Description:**

A description of the firm's primary type, preferences and location. PitchBook is an impartial information provider and will remove promotional language.

## **Assets under management (AUM):**

The amount of money that the investor manages for clients based on number of currently-managed funds.

## **Active private equity investments:**

The number of active companies in the investor's current portfolio identified by PitchBook in the last five years. This includes add-on transactions.

## **Total private equity investments:**

The total number of companies in the investor's portfolio, identified by PitchBook in the last five years. This includes add-on transactions.

## **Target EBITDA:**

Preferred EBITDA range targeted for investment.

## **Target revenue:**

Preferred revenue range targeted for investment.

## **Preferred investment amount:**

Preferred investment amount range that the firm typically invests in a transaction.

## **Recently closed investments:**

The top five recent investments or transactions serviced identified by PitchBook.

## **Most recent closed fund (Type, Size, Vintage):**

The most recently closed fund (The fund is no longer in a fundraising state and is not accepting additional commitments) identified by PitchBook. Evergreen funds are not included.

## **All investments by industry:**

Graph of transactions by industry, represented in the PitchBook Platform. This breakdown is based on primary industries of the portfolio/serviced companies.

*Disclaimer: This information is currently published in the PitchBook Platform or was provided by the firm for this conference.*

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# 1315 Capital

Investor type: **Growth/Expansion** | Year founded: **2014**

1315 Capital is a private investment firm that provides growth equity and venture capital to commercial-stage pharmaceutical, medical technology and healthcare services companies. The firm was founded in 2014 and is headquartered in Philadelphia, Pennsylvania.



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## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Preferred investment amount
\$500M	11	15	\$10M-\$100M	\$10M-\$35M

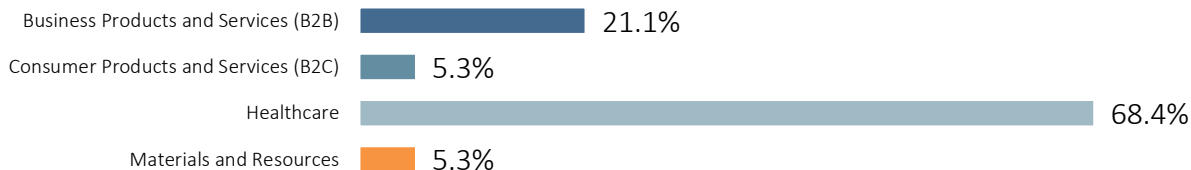
## Recently closed investments

Name	Deal type	Deal date
Onkos Surgical	Early Stage VC (Series B)	Jul-2019
Ganim Medical	Buyout/LBO (Add-on)	Jul-2019
Greenbrook TMS NeuroHealth Centers	PIPE	May-2019
Promius Pharma (Portfolio of medical dermatology products)	Buyout/LBO	Apr-2019
Biocoat	Buyout/LBO	Dec-2018

## Most recent closed fund

1315 Capital Fund II  
Type: **PE Growth-Expansion**  
Size: **\$300M**  
Vintage: **2018**

## All investments by industry



# Alaris Royalty

Investor type: **PE/Buyout** | Year founded: **2004**



Alaris targets traditional majority recap/control sale mandates but structure the investments in a non-control manner via Perpetual Preferred Equity. Throughout the company’s 15 year history, the Preferred MBO solution has proven to create full liquidity events for the exiting majority shareholders while simultaneously providing an attractive option for high quality management teams to increase their post transaction common equity ownership to 100% where they can control the business moving forward and benefit from more of the upside. Alaris’ capital base is evergreen and the balance sheet is positioned to provide access of up to \$200 million of capital on an ongoing basis. Alaris has approximately 85% of its investments in US based companies. The firm is based in Calgary, Alberta and was founded in 2004.

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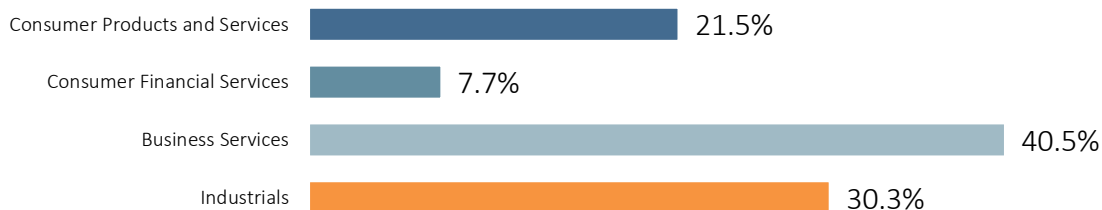
## General statistics

Active private equity investments	Total private equity investments	Target EBITDA	Preferred Investment amount
17	60+	\$3M-\$50M	\$5M-\$100M

## Recently closed investments

Name	Deal type	Deal date
PF Growth Partners	PE Growth/Expansion	Jul-2019
Amur Financial Group	Dividend Recapitalization	Jun-2019
GlobalWide Media	Buyout/LBO (MBO)	Nov-2018
Sono Bello	PE Growth/Expansion	Sep-2018
Fleet Advantage	PE Growth/Expansion	Jun-2018

## All investments by industry



# Align Capital Partners



Investor type: **PE/Buyout** | Year founded: **2016**

Align Capital Partners is a growth-oriented private equity firm that focuses on control investments in lower middle market B2B companies operating in the manufacturing, technology, healthcare, energy and business services sectors. The firm was founded in 2016 and is headquartered in Beachwood, Ohio and Dallas, Texas.

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## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$327M	7	15	\$20M-\$100M	\$3M-\$10M	\$10M-\$30M

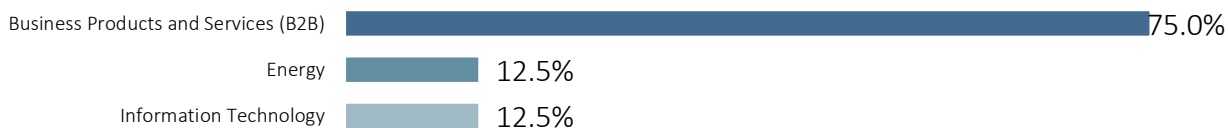
### Recently closed investments

Name	Deal type	Deal date
E Source	Buyout/LBO	Jun-2019
BalticBerg Consulting	Buyout/LBO (Add-on)	Jun-2019
Fireguard	Buyout/LBO (Add-on)	Apr-2019
APEL International	Buyout/LBO (Add-on)	Mar-2019
Milton Manufacturing (Canada)	Buyout/LBO (Add-on)	Feb-2019

### Most recent closed fund

Align Capital Partners I  
 Type: **Buyout**  
 Size: **\$327M**  
 Vintage: **2016**

### All investments by industry





# Alpine Investors

Investor type: **PE/Buyout** | Year founded: **2001**

Alpine Investors is a private equity investment firm that focuses investment in businesses in the United States and Canada operating in the software and services sectors, with a growing healthcare portfolio. The firm was founded in 2001 and is based in San Francisco, California.



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## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$1.3B	29	97	\$10M-\$100M	\$1M-\$30M	\$10M-\$300M

## Recently closed investments

Name	Deal type	Deal date
Frank Gay Services	Buyout/LBO (Add-on)	Jul-2019
Apex Service Partners	Platform Creation	Jul-2019
Best Home Services	Buyout/LBO (Add-on)	Jul-2019
Northeast Ohio Eye Surgeons	PE Growth/Expansion	Jun-2019
Circle of Life Home Care Anishinaabe	Buyout/LBO (Add-on)	May-2019

## Most recent closed fund

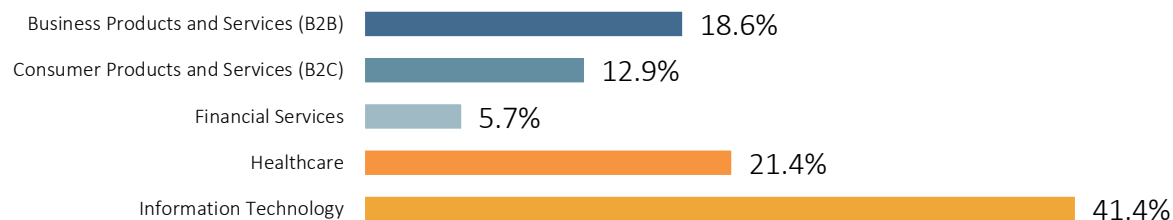
Alpine Investors VI

Type: **Buyout**

Size: **\$532M**

Vintage: **2017**

## All investments by industry



# Altamont Capital Partners

Investor type: **PE/Buyout** | Year founded: **2010**

Altamont Capital Partners is a private equity firm based in Palo Alto, California and was founded in 2010. The firm focuses on making long term, control investments in middle market companies operating in the business services, financial services, industrials, healthcare, consumer, retail and restaurant sectors.



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## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target EBITDA	Preferred investment amount
\$2.5B	22	70	\$10-50M+	\$15-\$100M+

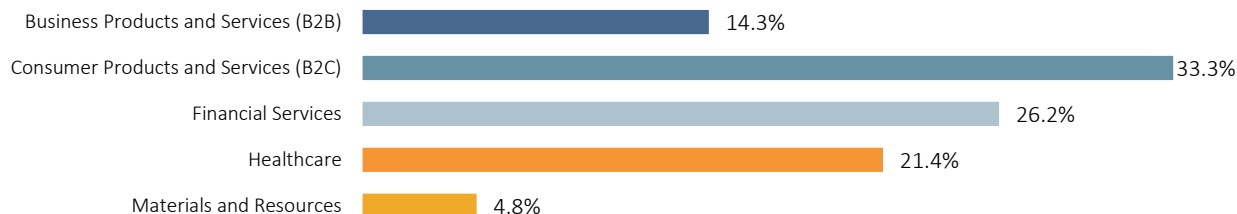
## Recently closed investments

Name	Deal type	Deal date
Accelerant Holdings	PE Growth/Expansion	Feb-2019
Amplify Health (fka Publicis Healthcare Solutions)	Buyout/LBO	Jan-2019
Juice Plus	Buyout/LBO	Oct-2018
The Bayou Companies	Buyout/LBO	Sep-2018
Alamo Drafthouse Cinema	Buyout/LBO	Jun-2018

## Most recent closed fund

ACP Investment Fund III  
Type: **Buyout**  
Size: **\$1B**  
Vintage: **2017**

## All investments by industry



# Altus Capital Partners



Investor type: **PE/Buyout** | Year founded: **2003**

Altus Capital Partners is a private equity investment firm that makes buyout, corporate divestitures, recapitalization and growth investments. The firm prefers to invest in firms operating in the aerospace, defense, building products, capital equipment, consumer products, energy, healthcare, infrastructure, packaging, plastics, technology, transportation and water sectors. It was founded in 2003 and is headquartered in Wilton, Connecticut with additional offices in Lincolnshire, Illinois.

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## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA
\$200M	8	38	\$40M-\$150M	\$4M

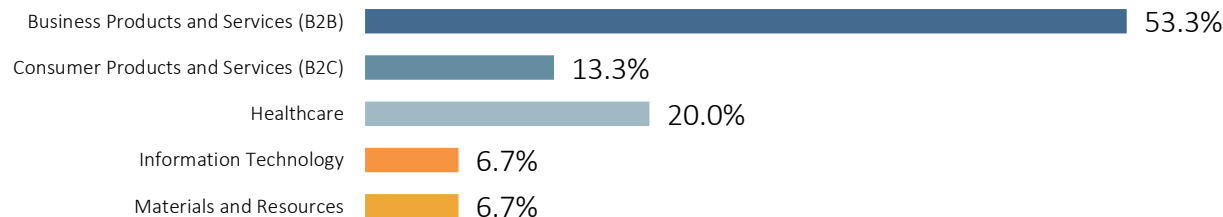
## Recently closed investments

Name	Deal type	Deal date
Thermal Solutions Manufacturing	Buyout/LBO (MBO)	Mar-2019
ChoiceSpine	Buyout/LBO (MBO)	Nov-2018
MGC Diagnostics	Buyout/LBO	Dec-2017
Versantis	Early Stage VC (Series A)	Mar-2017
Max Environmental Technologies	Buyout/LBO (MBO)	Feb-2017

## Most recent closed fund

Altus Capital Partners II  
Type: **Buyout**  
Size: **\$200M**  
Vintage: **2011**

## All investments by industry



# Argosy Private Equity



Investor type: **PE/Buyout** | Year founded: **1990**

Argosy Private Equity is a private equity firm that prefers to invest in engineered materials, tech-enabled services, business franchising, aviation services, commercial services, manufacturing and industrial sectors. The firm was founded in 1990 and is based in Wayne, Pennsylvania.

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## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$497M	34	191	\$15M-\$100M	\$3M-\$9M	\$5M-\$20M

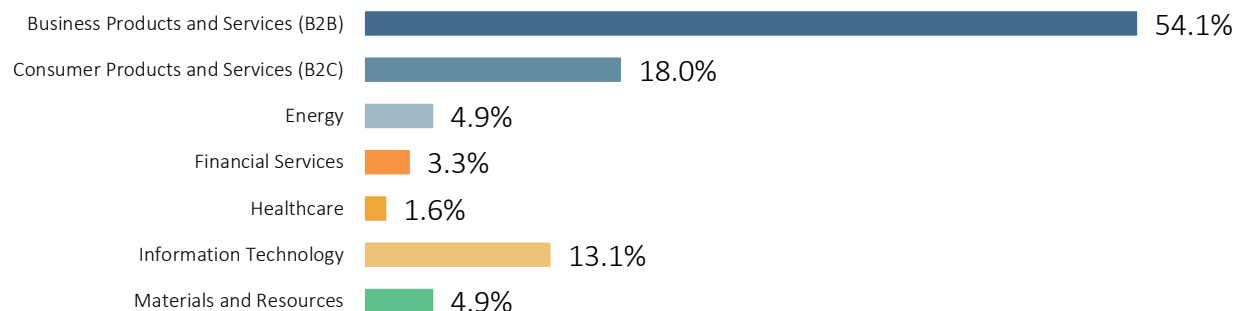
### Recently closed investments

Name	Deal type	Deal date
Copperfield Chimney Supply	Buyout/LBO (Add-on)	Jan-2019
DSI Logistics	Buyout/LBO	Jan-2019
All Points Equipment	Buyout/LBO (Add-on)	Dec-2018
Capewell Aerial Systems	Buyout/LBO (Secondary)	Sep-2018
ECS Environmental Solutions	Buyout/LBO	Sep-2018

### Most recent closed fund

Argosy Investment Partners V  
Type: **Buyout**  
Size: **\$300M**  
Vintage: **2014**

## All investments by industry



# Aterian Investment Partners



Investor type: **PE/Buyout** | Year founded: **2009**

Aterian Investment Partners is a private equity firm that invests in industry leading, middle market businesses providing resources to further enhance operations, growth and investment initiatives. Its portfolio includes turnarounds, under-performers, distressed situations, non-core assets and other unique investment situations. It prefers to invest in the manufacturing, industrials, consumer products, food and beverage, distribution, retail and healthcare service sectors. The firm was founded in 2009 and is based in New York, New York.

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## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Preferred investment amount
\$715M	15	26	\$25M-\$500M	\$50M

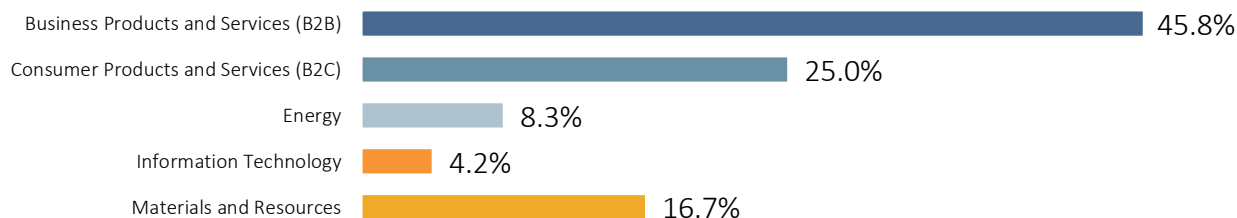
### Recently closed investments

Name	Deal type	Deal date
P.J. Mechanical	Buyout/LBO	Sep-2019
Bright International	Buyout/LBO	Aug-2019
Hain Pure Protein	Buyout/LBO	Jul-2019
The Pace Companies	Buyout/LBO	Apr-2019
J.L. Haley Enterprises	Buyout/LBO (Add-on)	Jan-2019

### Most recent closed fund

Aterian Investment Partners III  
Type:  
**Restructuring/Turnaround**  
Size: **\$350M**  
Vintage: **2018**

## All investments by industry



# Atlantic Street Capital

Investor type: **PE/Buyout** | Year founded: **2006**



Founded in 2006, Atlantic Street Capital Management is a private equity firm based in Stamford, Connecticut. The firm seeks to invest primarily in companies operating in the healthcare, multi-unit retail, franchising, consumer products and services, and business services sectors. The firm focuses on investing in companies that are mostly based in United States and Canada.

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## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$783M	15	47	\$15M-\$150M	\$4M-\$15M	\$15M-\$40M

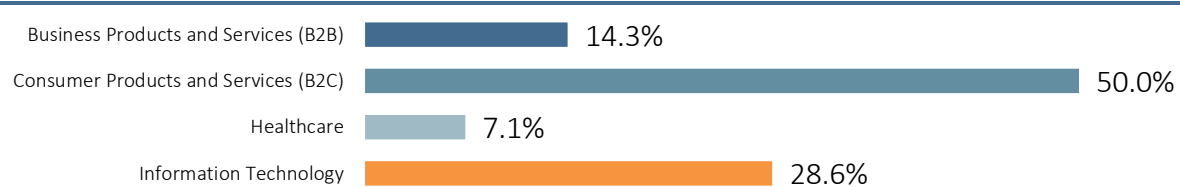
### Recently closed investments

Name	Deal type	Deal date
Ophthalmic Instruments	Buyout/LBO (Add-on)	Sep-2019
Ophthalmic Instruments & Consulting	Buyout/LBO (Add-on)	Jul-2019
Dr. Michael Tuder & Associates	Buyout/LBO	Jun-2019
Touchtown	Buyout/LBO (Add-on)	Mar-2019
Marco Ophthalmic	Buyout/LBO (Add-on)	Feb-2019

### Most recent closed fund

Atlantic Street Capital IV  
Type: **Buyout**  
Size: **\$500M**

## All investments by industry



# Audax Group

Investor type: **PE/Buyout** | Year founded: **1999**



Founded in 1999, Audax Group is a private equity firm that is based in Boston, Massachusetts. The firm invests through its three businesses: Audax Private Equity, Audax Mezzanine, and Audax Senior Debt. The firm focuses on investing in companies operating in the infrastructure, aerospace, business energy, consumer goods, information technology, financial services, manufacturing, and healthcare sectors.

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## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$16B	96	868	\$50M-\$500M	\$8M-\$50M	\$10M-\$250M

## Recently closed investments

Name	Deal type	Deal date
Black Mountain Physical Therapy	Buyout/LBO (Add-on)	Sep-2019
Hoodco systems	Buyout/LBO (Add-on)	Sep-2019
Plasco ID	Buyout/LBO (Secondary)	Aug-2019
All Dentals of Westborough	Buyout/LBO (Add-on)	Aug-2019
WeDo Technologies	Buyout/LBO (Add-on)	Aug-2019

## Most recent closed fund

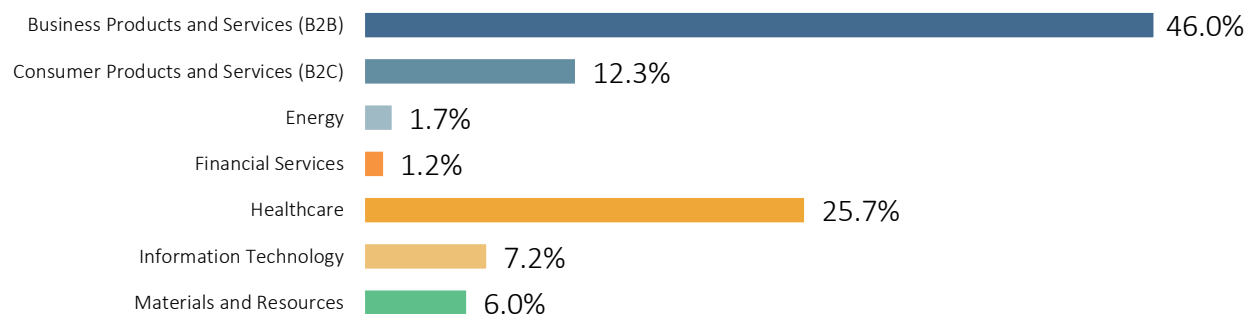
Audax Direct Lending Solutions Fund

Type: **Direct Lending**

Size: **\$1.7B**

Vintage: **2018**

## All investments by industry



# Behrman Capital



Investor type: **PE/Buyout** | Year founded: **1991**

Behrman Capital is a private equity firm that seeks to take control positions in middle-market companies headquartered in North America. The firm focuses on investing in companies operating in the defense and aerospace, healthcare services, specialty manufacturing and distribution sectors. It was founded in 1991 and is based in New York, NY, and San Francisco, CA.

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## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$1.3B	8	[64]	\$25M-\$200M	\$7M-\$40M	\$40M-\$125M

### Recently closed investments

Name	Deal type	Deal date
Waterline Renewal Technologies	Buyout/LBO (Secondary)	Apr-2019
The Emmes Company	Buyout/LBO (MBO)	Mar-2019
kSARIA Corporation	Buyout/LBO (MBO)	Oct-2018
Corfin Industries	Buyout/LBO (MBO)	Feb-2018

### Most recent closed fund

Behrman Capital VI LP  
Type: **Buyout**  
Size: **\$500mm (being raised)**

## All investments by industry





# Blue Point Capital Partners

Investor type: **PE/Buyout** | Year founded: **2000**

Founded in 2000, Blue Point Capital Partners is a private equity firm based in Cleveland, Ohio. The firm seeks to invest in the manufacturing, business services, consumer and value-added distribution sectors.



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## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$1.3B	18	122	\$20M-\$300M	\$5M-\$40M	\$25M-\$150M

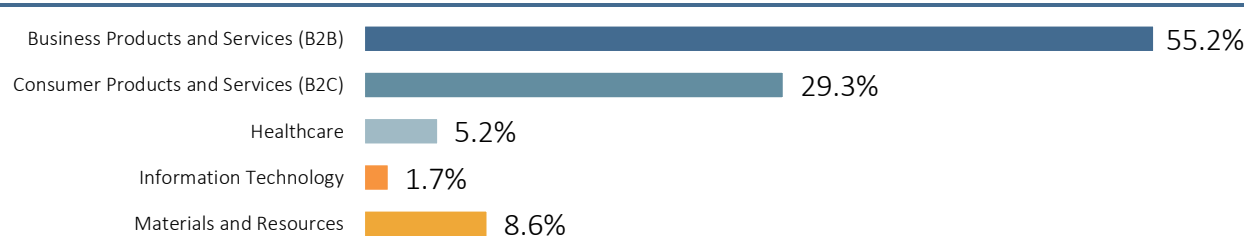
## Recently closed investments

Name	Deal type	Deal date
Ritus Corporation	Buyout/LBO	Aug-2019
Duckwater Services	Buyout/LBO (Add-on)	Jul-2019
Frac-N-Vac Tanks	Buyout/LBO (Add-on)	Jul-2019
Northern Colorado Traffic Control	Buyout/LBO (Add-on)	May-2019

## Most recent closed fund

Blue Point Capital Partners IV  
 Type: **Buyout**  
 Size: **\$731M**  
 Vintage: **2018**

## All investments by industry



# Boathouse Capital



Investor type: **PE/Buyout** | Year founded: **2009**

Founded in 2009, Boathouse Capital is a private equity firm based in Wayne, Pennsylvania. The firm specializes in growth capital financing, minority recapitalizations, independent sponsor buyouts, strategic acquisitions, and management buyouts. The firm seeks to invest in the software, technology, internet retail, big data, healthcare, financial services, logistics, and light manufacturing sectors.

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## General statistics

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\$350M	23	62	\$10M	\$2M	\$5M-\$40M

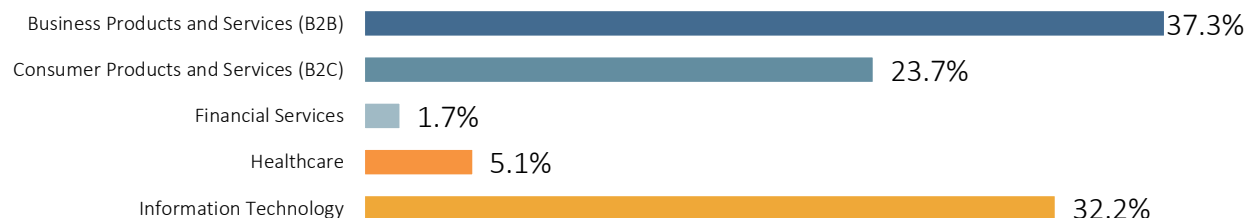
### Recently closed investments

Name	Deal type	Deal date
iPresent	Buyout/LBO (Add-on)	Sep-2019
TapClicks	PE Growth/Expansion	Aug-2019
AnalyticsIQ	PE Growth/Expansion	Aug-2019
Finch (Salt Lake City)	PE Growth/Expansion	Aug-2019
iSpionage	Buyout/LBO (Add-on)	Jul-2019

### Most recent closed fund

Boathouse Capital II  
Type: **Mezzanine**  
Size: **\$230M**  
Vintage: **2015**

## All investments by industry



# Brookside Equity Partners

Investor type: **PE/Buyout** | Year founded: **2012**

Brookside Equity Partners is a private equity firm that was founded in 2012 and is based in Stamford, Connecticut. The firm focuses on private equity investments, including direct control investments and majority or minority co-investments alongside other investment firms. The firm generally invest in manufacturing, business services, financial services and consumer businesses.



**Contact**  
 One Stamford Forum, 201  
 Tresser Boulevard  
 Suite 320  
 Stamford, CT 06901  
 United States  
 +1 (203) 595-4520

**Primary contact**  
 Donald Hawks III  
 Co-Founder, Managing Director &  
 President  
 dhawks@brooksideequity.com

## General statistics

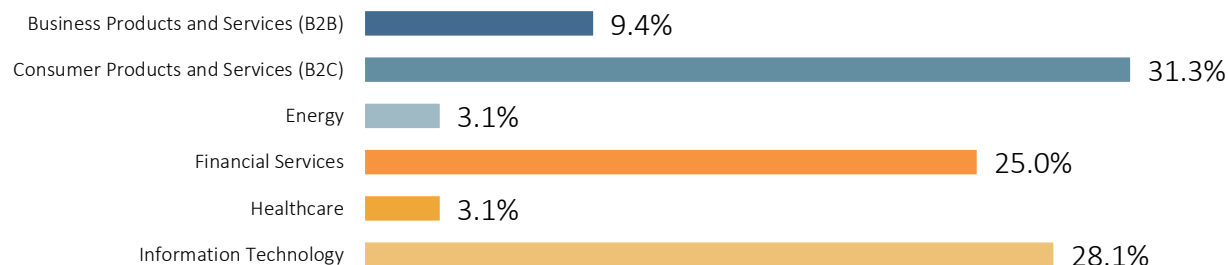
Active private equity investments	Total private equity investments	Target revenue	Target EBITDA
23	35	\$15M-\$150M	\$5M-\$25M

### Recently closed investments

Name	Deal type	Deal date
HSH Nordbank	Buyout/LBO	Nov-2018
Savoury Systems International	Buyout/LBO	Mar-2018
Jax Media	Buyout/LBO (Add-on)	Feb-2018
HeartFlow	Later Stage VC (Series E)	Feb-2018
Rothesay Life	Secondary Transaction - Private	Dec-2017

### Most recent closed fund

## All investments by industry



# Caltius Structured Capital

Investor type: **Mezzanine** | Year founded: **1997**

Caltius Mezzanine is a mezzanine debt provider which provides subordinated debt investments in the business and professional services, consumer product and services, financial services, healthcare, manufacturing, staffing and tech-enabled sectors. The firm was founded in 1997 and is headquartered in Los Angeles, California.



#### Contact

11766 Wilshire Boulevard  
Suite 850  
Los Angeles, CA 90025  
United States

#### Primary contact

Rick Stuart  
Managing Director  
rshuart@caltius.com  
+1 (310) 996-9592

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$1.2B	14	102	\$15M-\$250M	\$4M-\$12M	\$10M-\$30M

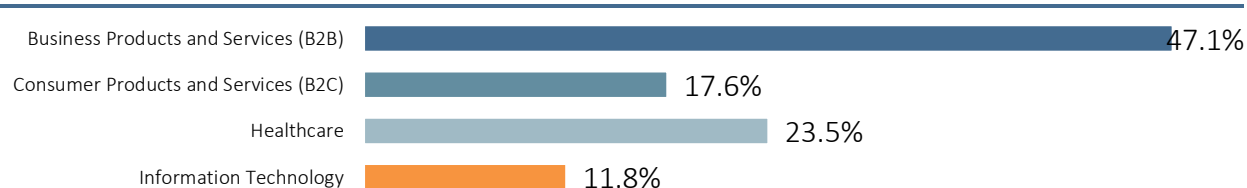
### Recently closed investments

Name	Deal type	Deal date
FiberFix	Buyout/LBO (Add-on)	Oct-2018
Adrenaline	Buyout/LBO (MBO)	Oct-2018
Delta Disaster Services	Buyout/LBO (Add-on)	Mar-2018
Bulk Handling Systems	PE Growth/Expansion	Mar-2018
Imagenet (Tampa)	Dividend Recapitalization	Feb-2018

### Most recent closed fund

Caltius Partners V  
Type: **Mezzanine**  
Size: **\$347M**  
Vintage: **2016**

## All investments by industry



# Capital Partners

Investor type: **PE/Buyout** | Year founded: **1982**

Capital Partners is a private equity firm that invests in mid-sized companies using a low-leverage, distribution yielding approach. The firm is based in Norwalk, Connecticut and seeks to invest in the manufacturing, distribution, business-to-business service, education, food, aftermarket products and services and consumer sectors.



**Contact**  
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Norwalk, CT 06851  
United States  
+1 (203) 625-0770

**Primary contact**  
John Willert  
Managing Director  
jwillert@capitalpartners.com  
+1 (203) 625-0770

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$960M	13	52	\$20M-\$300M	\$4M-\$25M	\$20M-\$150M

## Recently closed investments

Name	Deal type	Deal date
Injection Technology	Buyout/LBO (Add-on)	Apr-2019
Littlestar Plastics	Buyout/LBO (Add-on)	Jan-2019
Universal Woods	PE Growth/Expansion	Jan-2019
Minimizer	Buyout/LBO (MBO)	Aug-2018
Sur-Seal	Buyout/LBO (MBO)	Jun-2018

## Most recent closed fund

Capital Partners Private Equity Income Fund III  
Type: **Buyout**  
Size: **\$600M**  
Vintage: **2017**

## All investments by industry



# Capital Resource Partners

Investor type: **PE/Buyout** | Year founded: **1987**

Capital Resource Partners is an investment firm that is based in Wellesley, Massachusetts and was founded in 1987. Capital Resource Partners makes control investments in lower middle market companies with proven business models and strong positions in attractive and growing markets. The firm's focus is to partner with and incentivize existing management and ownership, but the firm's deep bench of operating partners also allows the flexibility to bring in new leadership when needed. CRP seeks investments in companies in the following industries: Business Services, Consumer Products and Services, Distribution, Industrial Products and Services, Information Services, and Proprietary Manufacturing.



## Contact

83 Walnut Street  
Unit 10  
Wellesley, MA 02481  
United States  
+1 (617) 478-9600

## Primary contact

Andrew Silverman  
Partner  
asilverman@crp.com  
+1 (617) 478-9615

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$1.1B	7	120	\$5M-\$100M	\$1M-\$7M	\$1M-\$25M

## Recently closed investments

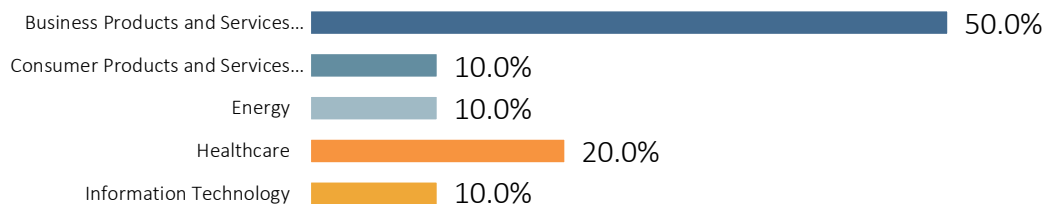
Name	Deal type	Deal date
Truthpoint	Buyout/LBO (Add-on)	Sep-2019
Taylor Security & Lock Co.	Buyout/LBO (Add-on)	Nov-2018
All Safe Global	Buyout/LBO	Sep-2018
Endur ID	Buyout/LBO	Dec-2017
Craftmaster Hardware	Buyout/LBO	May_2015

Metal Finishing Technologies      Growth/Recapitalization      Jan 2015

## Most recent closed fund

Capital Resource Partners V  
Type: **Junior Capital**  
Size: **\$166M**

## All investments by industry



# CenterOak Partners



Investor type: **PE/Buyout** | Year founded: **2014**

CenterOak Partners is a Dallas, Texas-based private equity investment firm that focuses on control-oriented investments in middle-market companies operating in the industrial growth, consumer and business services sectors. It was founded in 2014 and specializes in identifying investment opportunities within niche segments of key industry sectors given above.

## Contact

100 Crescent Court  
Suite 1700  
Dallas, TX 75201  
United States  
+1 (214) 301-4201

## Primary contact

Carrie Calhoun  
Vice President, Business Development  
& Investor Relations  
ccalhoun@centeroakpartners.com  
+1 (214) 301-4224

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target EBITDA	Preferred investment amount
\$420M	6	24	\$5M-\$35M	\$20M-\$90M

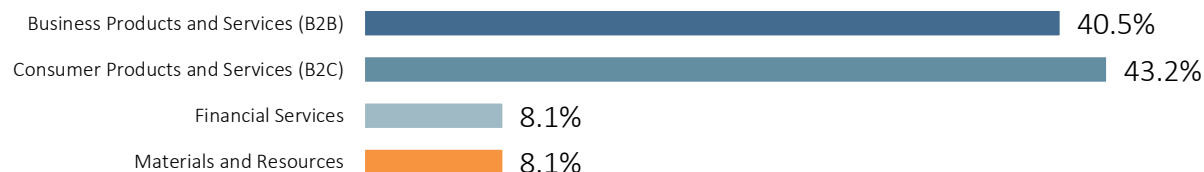
## Recently closed investments

Name	Deal type	Deal date
Service Champions	Buyout/LBO (Add-on)	May-2019
Apple Auto Glass	Buyout/LBO (Add-on)	Mar-2019
Moore Home Services	Buyout/LBO	Mar-2019
Metal Finishing Systems	Buyout/LBO (Add-on)	Feb-2019
S.O.T. Abrasives & Equipment	Buyout/LBO (Add-on)	Dec-2018

## Most recent closed fund

CenterOak Equity Fund I  
Type: **Buyout**  
Size: **\$420M**  
Vintage: **2015**

## All investments by industry



# CI Capital Partners

Investor type: **PE/Buyout** | Year founded: **1993**



Throughout 26 years of investing in private equity, CI Capital has created value by transforming companies. CI Capital forms partnerships with experienced executives, and seeks to build substantial businesses through organic growth, add-on acquisitions, and operational improvements. CI Capital is willing to start small and works with management to foster substantial growth in its portfolio companies. The primary focus is on companies with demonstrated success in industries across business services, healthcare, distribution, logistics, and consumer services. The firm is based in New York, New York and was founded in 1993.

## Contact

500 Park Avenue  
8th Floor  
New York, NY 10022  
United States  
+1 (212) 752-1850

## Primary contact

Amy Margolis  
Head of Business Development  
amargolis@cicapllc.com  
+1 (212) 774-5837

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target EBITDA	Preferred Investment amount
\$2.4B	10	330	\$2M-\$20M	\$10M-\$150M

## Recently closed investments

Name	Deal type	Deal date
Amsyn	Buyout/LBO (Add-on)	Jul-2019
Bulldog Solutions	Buyout/LBO (Add-on)	Jul-2019
Clear Cut Tree and Lawn Care	Buyout/LBO (Add-on)	Jul-2019
Eminent Logistics	Buyout/LBO (Add-on)	May-2019
Koncept Events	Buyout/LBO (Add-on)	Feb-2019

## Recently closed funds

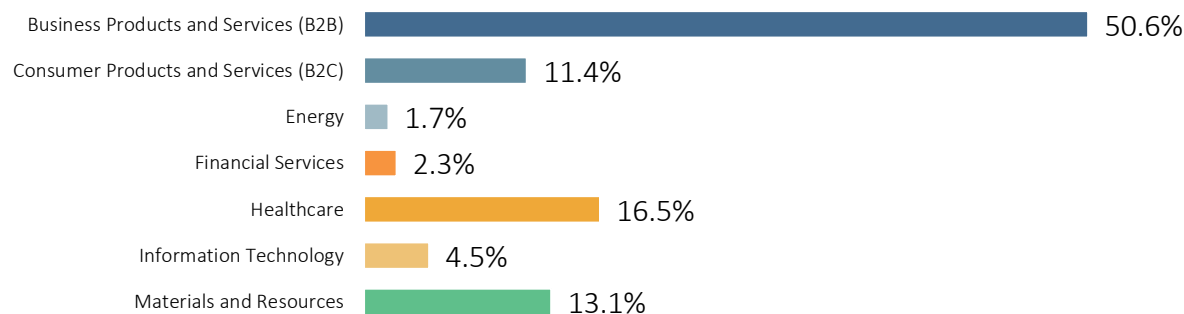
CI Capital Investors II Follow-On Partners

Type: **Buyout**  
Size: **\$116M**  
Vintage: **2018**

CI Capital Investors III

Type: **Buyout**  
Size: **\$750M**  
Vintage: **2015**

## All investments by industry





# CID Capital

Investor type: **PE/Buyout** | Year founded: **2007**

Founded in 2007, CID Capital is a private equity firm based in Indianapolis, Indiana. The firm seeks to invest in the consumer products, industrial products, distribution and business services sector.



### Contact

10201 North Illinois Street  
Suite 200  
Indianapolis, IN 46290  
United States  
+1 (317) 818-5030

### Primary contact

Adam Bolerjack  
Vice President, Business Development  
adam@cidcap.com  
+1 (317) 708-4863

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$153M	9	35	\$10M-\$100M	\$3M-\$10M	\$10M-\$20M

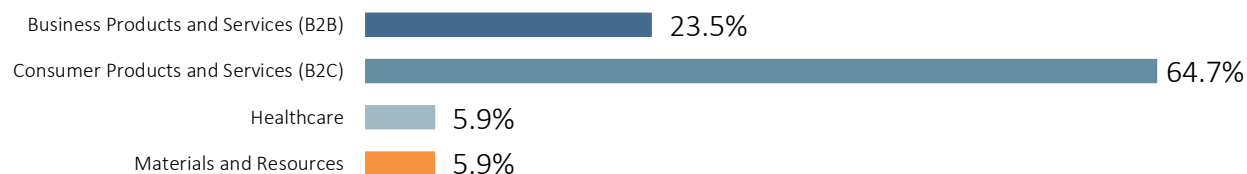
### Recently closed investments

Name	Deal type	Deal date
Seaga Manufacturing	Buyout/LBO (Add-on)	Jun-2019
Corvette America	Buyout/LBO	Feb-2019
Giftcraft	Buyout/LBO	Jan-2019
ProSource Plumbing Supply	Buyout/LBO	Jul-2018
Duck Covers	Buyout/LBO (Add-on)	Apr-2018

### Most recent closed fund

CID Capital Opportunity Fund II  
Type: **Buyout**  
Size: **\$153M**

## All investments by industry



# CIVC Partners

Investor type: **PE/Buyout** | Year founded: **1970**



CIVC Partners is a Chicago, Illinois based private equity firm that specializes in buyout, recapitalization and growth equity capital investments in middle market companies. The firm prefers to invest in the business service, financial service, information service, business process outsourcing, analytic, logistic, insurance, healthcare, and information technology sectors.

#### Contact

191 North Wacker Drive  
Suite 1100  
Chicago, IL 60606  
United States  
+1 (312) 873-7300

#### Primary contact

Nicholas Canderan  
Director of Business Development  
ncanderan@civc.com  
+1 (312) 873-7319

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$2.7B	9	133	\$40M-\$300M	\$4-20M	\$15M-\$85M

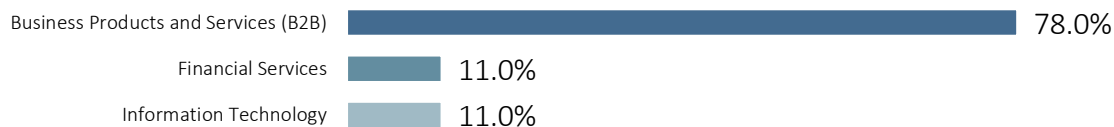
### Recently closed investments

Name	Deal type	Deal date
Master Locators	Buyout/LBO (Add-on)	Aug-2019
Specialized Elevator Services	Buyout/LBO	May-2019
Computer Aided Technology	Buyout/LBO	Apr-2019
Compli	Buyout/LBO (Add-on)	Jan-2019
Magna Legal Services	Buyout/LBO	Dec-2018

### Most recent closed fund

CIVC Partners Fund V  
Type: **Buyout**  
Size: **\$400M**  
Vintage: **2017**

## All investments by industry



# Clarion Capital Partners

Investor type: **PE/Buyout** | Year founded: **1999**



Clarion Capital Partners is a private equity firm that makes primarily control investments in a diversified portfolio of lower middle market companies. It prefers to invest in the business services, healthcare services, media, entertainment, technology, consumer and specialty financial services. sectors. The firm was founded in 1999 and is based in New York, New York.

## Contact

527 Madison Avenue  
10th Floor  
New York, NY 10022  
United States  
+1 (212) 821-0111

## Primary contact

Marc Utay  
Founder & Managing Partner  
mutay@clarion-capital.com  
+1 (212) 821-0177

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target EBITDA	Preferred investment amount
\$745M	9	34	\$8M	\$15M-\$50M

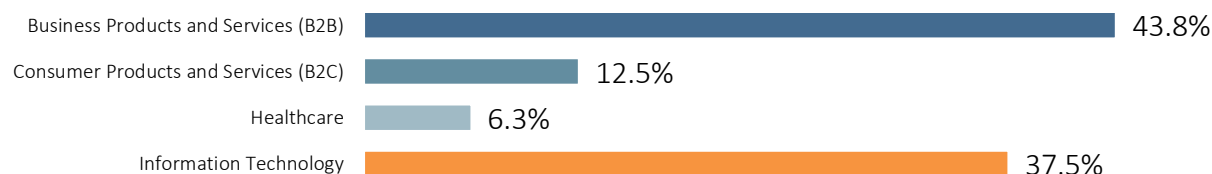
## Recently closed investments

Name	Deal type	Deal date
Premiere Digital Services	PE Growth/Expansion	Oct-2018
AML RightSource	PE Growth/Expansion	Aug-2017
Madison Logic	Buyout/LBO	Nov-2016
Fortune Business Solutions	Buyout/LBO (Add-on)	Dec-2015
5 Every Day	Convertible Debt	Jul-2015

## Most recent closed fund

Clarion Investors III  
Type: **Buyout**  
Size: **\$427M**  
Vintage: **2017**

## All investments by industry



# Clearlake Capital Group

Investor type: **PE/Buyout** | Year founded: **2006**

Founded in 2006, Clearlake Capital Group is a private equity firm based in Santa Monica, California. The firm specializes in turnarounds, reorganizations, buyouts, carve-outs, recapitalizations, leveraged finance and divestitures. The firm prefers to invest in small and medium-sized companies operating in the media, technology, industrials, energy and consumer sectors.



## Contact

233 Wilshire Boulevard  
Suite 800  
Santa Monica, CA 90401  
United States  
+1 (310) 400-8800

## Primary contact

## General statistics

Assets under management

**\$10B**

Active private equity investments

**32**

Total private equity investments

**134**

Target EBITDA

**\$5M-\$250M**

Preferred investment amount

**\$25M-\$500M**

## Recently closed investments

Name	Deal type
Severe Service Specialists	Buyout/LBO (Add-on)
Pitney Bowes' Software Solutions Business	Buyout/LBO (Add-on)
Digicert	Buyout/LBO (Add-on)
Dude Solutions	Buyout/LBO (MBO)
Stellar materials	Buyout/LBO (Secondary)

## Most recent closed fund

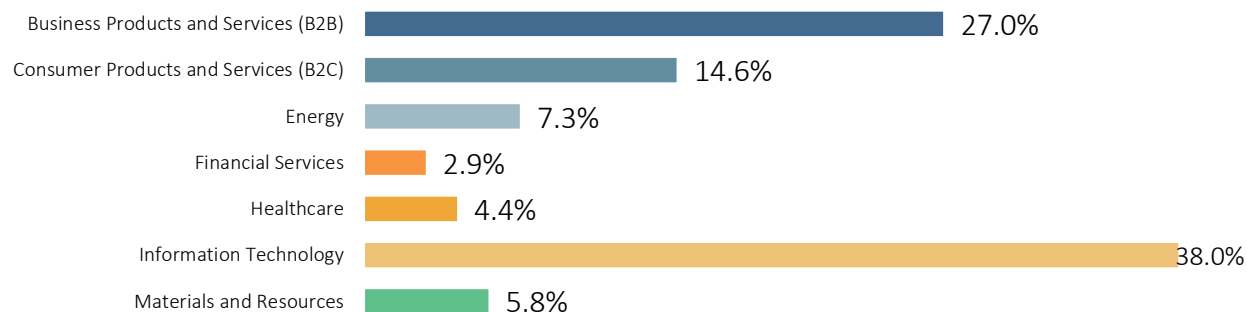
Clearlake Opportunities Partners II

Type: **Distressed Debt**

Size: **\$1.4B**

Vintage: **2019**

## All investments by industry



# Comvest Partners

Investor type: **Private Equity & Direct Lending** | Year founded: **2000**

Comvest Partners is a private investment firm based in West Palm Beach, Florida that provides both equity and debt capital to middle-market companies across North America. The firm prefers to invest in the business services, consumer & retail, healthcare services, industrials, chemicals and transportation & logistics sectors.



#### Contact

525 Okeechobee  
Boulevard  
Suite 1050  
West Palm Beach, FL  
33401  
United States  
+1 (561) 727-2000

#### Primary contact

Carlos Soto  
Principal  
c.soto@comvest.com  
+1 (561) 727-2032

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$3.3B	14	116	\$10M-\$1B	\$4M+	\$20M-\$200M

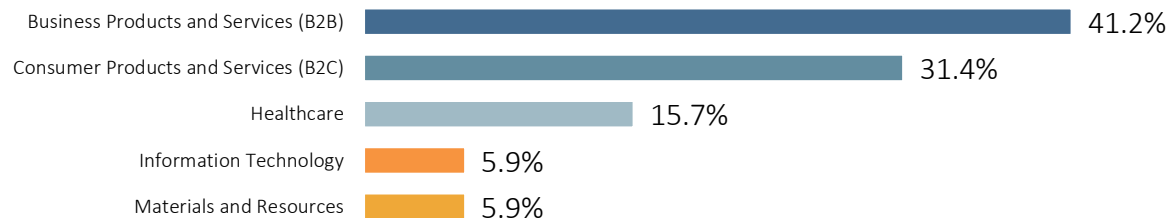
### Recently closed investments

Name	Deal type	Deal date
Rideau Recognition Solutions	Buyout/LBO (Add-on)	Apr-2019
VanDeMark Chemical	Buyout/LBO (Secondary)	Apr-2019
B-Air	Buyout/LBO (Add-on)	Feb-2019
Sunset Cardiology	Buyout/LBO (Add-on)	Jan-2019
Coats & Clark	Carve-out/LBO (Add-on)	Jan-2019

### Most recent closed fund

ComVest Investment Partners V  
Type: **Private Equity**  
Size: **\$893M**  
Vintage: **2015**

## All investments by industry



# CORE Industrial Partners

Investor type: **PE/Buyout**

CORE Industrial Partners is a Private Equity firm investing exclusively in Manufacturing and Industrial Technology companies in North America. We have deep experience with these types of companies in which our Partners have led the operations and been involved across more than 50 transactions representing over \$2.5 billion in enterprise value. Based out of Chicago, our team is comprised of highly experienced former CEOs and investment professionals with shared beliefs and a proven track record of delivering attractive financial returns. Together, we build best-in-class companies and lasting relationships with our partners. CORE has over \$230 million of assets under management from a diversified base of highly institutional investors including university endowments, insurance companies, public pensions, corporate pensions, foundations, asset managers, family offices, and fund of funds.



## Contact

150 North Riverside, Suite  
2050  
Chicago, IL 60606  
United States  
+1 (312) 566-4882

## Primary contact

**Adam Miller**  
Vice President, Business Development  
adam@coreipfund.com  
+1 (312) 566-4887

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$230M	2	4	\$10M-\$200M	\$3M-\$20M	\$2M-\$40M

## Recently closed investments

Name	Deal type	Deal date
Cal-X	Buyout/LBO (Add-on)	Jul-2019
Midwest Composite Technologies	Buyout/LBO	Sep-2018
Hayes Manufacturing Services	Buyout/LBO (Add-on)	Jul-2018
Prototek Sheetmetal Fabrication	Buyout/LBO	Dec-2017

## Most recent closed fund

CORE Industrial Partners Fund I  
Type: **Buyout**  
Size: **\$230M**

## All investments by industry

Business Products and Services (B2B)

100.0%

# Crossplane Capital

Investor type: **PE/Buyout** | Year founded: **2018**

Crossplane Capital is a private equity firm that seeks to make control investments in industrial business services, niche manufacturing and value-added distribution businesses. The firm invests in companies with up to \$200 million of revenue. Crossplane Capital was founded in 2018 and is based in Dallas, Texas.



## Contact

750 North Saint Paul  
Street  
Suite 1200  
Dallas, TX 75201  
United States

## Primary contact

Katie Oswald  
Director, Business Development  
katieoswald@crossplane.com  
+1 (214) 217-9296

## General statistics

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Assets under management

\$94M

Target  
revenue

\$40M-\$200M

Target  
EBITDA

\$0M-\$15M

# Cyprum Partners

Investor type: **PE/Buyout** | Year founded: **1998**



Founded in 1998, Cyprum Partners is a private equity firm based in Cleveland, Ohio. The firm makes non-control equity and mezzanine investments in profitable middle-market companies, allowing company owners and their management teams to retain controlling interest in their business after the firm invests.

### Contact

200 Public Square  
Suite 2020  
Cleveland, OH 44114  
United States  
+1 (216) 453-4500

### Primary contact

Wes Owen  
Managing Director  
wowen@cyprum.com  
+1 (212) 520-2610

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$960M	8	109	\$50M-\$300M	\$8M-\$60M	\$10M-\$60M

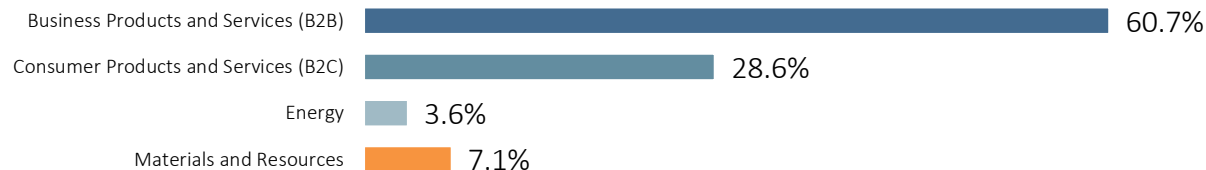
### Recently closed investments

Name	Deal type	Deal date
Milacron Holdings (Uniloy Blow Molding Business)	Buyout/LBO	Jul-2019
Arbor Contract Carpet	Merger/Acquisition	Mar-2019
RCR International	Buyout/LBO (Secondary)	Mar-2018
A.C.T Lighting	Mezzanine	Feb-2018
Morse Industries	Buyout/LBO (Add-on)	Jan-2018

### Most recent closed fund

Cyprum Investors IV  
Type: **Mezzanine**  
Size: **\$460M**

## All investments by industry





# Deerpath Capital Management

Service provider type: **Lender** | Year founded: **2007**

Deerpath Capital Management is a provider of customized, cash flow-based senior debt financing to lower-middle market companies across diverse industries. Since its inception in 2007, the firm has completed over 350 investments, deploying approximately \$3 billion of invested capital across a broad range of industries, investment products and transaction types.



**DEERPATH**  
CAPITAL MANAGEMENT, LP

#### Deerpath Headquarters

405 Lexington Avenue  
53rd Floor  
New York, NY 10174  
United States

#### Primary contact

Orin Port  
Managing Director, Origination  
oport@deerpathcapital.com  
+1 (954) 703-6041

## General statistics

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Total debt financings  
(last 5 years)

292

Target  
EBITDA

\$3M-\$20M

Target  
debt financing amount

\$15M-\$50M

# DFW Capital Partners

Investor type: **PE/Buyout** | Year founded: **1983**

DFW Capital Partners is a private equity investment firm that is focused on the lower middle market. The firm focuses on investing in firms operating in the healthcare, business and industrial services sectors. It was founded in 1983 and is based in Teaneck, New Jersey and maintains an office in Chevy Chase, Maryland.

## DFW CAPITAL PARTNERS

### Contact

300 Frank West Burr  
Boulevard  
Glenpointe Centre East,  
7th Floor  
Teaneck, NJ 07666  
United States  
+1 (201) 836-6000

### Primary contact

Keith Pennell  
Managing Partner  
kpennell@dfwcapital.com  
+1 (201) 836-2308

## General statistics

Assets under management

**\$1.1B**

Active private equity investments

**11**

Total private equity investments

**93**

Target revenue

**\$20M-\$150M**

Target EBITDA

**\$5M-\$15M**

## Recently closed investments

Name	Deal type	Deal date
Engineering Solutions & Products	Buyout/LBO (Add-on)	Sep-2019
DGC Environmental Services	Buyout/LBO (Add-on)	Aug-2019
VertexOne	Buyout/LBO (Secondary)	Jul-2019
Oceanus Partners	Buyout/LBO (Add-on)	Apr-2019
Sev1tech	Buyout/LBO	Mar-2019

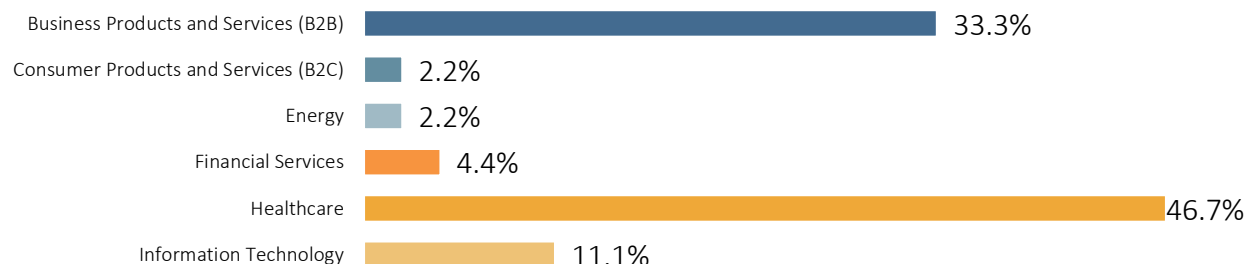
## Most recent closed fund

DFW Capital Partners VI

Type: **Buyout**

Size: **\$500M**

## All investments by industry



# Dubin Clark & Company, Inc.

Investor type: **PE/Buyout** | Year founded: **1984**



Dubin Clark ("DC") invests in lower middle-market specialty services and niche manufacturing companies with unique business models and/or markets. DC is frequently the first private equity investor in its portfolio companies, which it identifies through an established and extensive sourcing effort. DC creates value by leveraging its experienced team and executive network to help companies develop and professionalize financial reporting, infrastructure, and systems as well as pursue strategic and operational initiatives and add-on acquisitions.

## Boston

323 Newbury Street  
Boston, MA 02115

## Florida

1030 2nd Street South  
Jacksonville Beach, FL 32250

## Primary Contact

Michael P. Hompesch  
Partner  
hompesch@dubinclark.com  
+1 (203) 629-2030 x 223

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA (less if add-on)	Preferred investment amount
\$300M+	14	121	\$8M-\$100M	\$2M-\$10M (less if add-on)	\$5M-\$50M

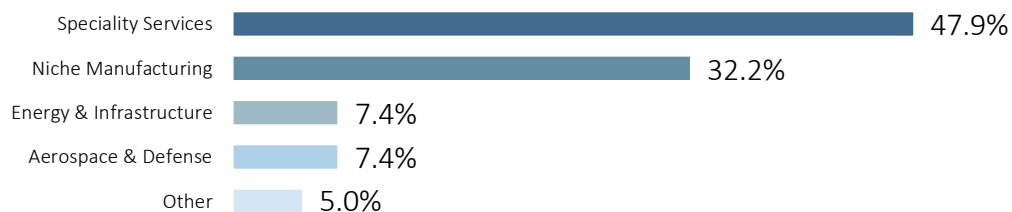
## Recently closed platform investments

Name	Deal type	Deal date
Astar Heating & Air	Buyout/LBO	Jul-2019
ABCOM Technology Group	Buyout/LBO	Oct-2018
EMPI	Buyout/LBO	Jul-2018
Daystar Products International	Buyout/LBO	Jun-2017
CE Rental	Buyout/LBO	Feb-2017
Advanced Pavement Group	Buyout/LBO	Jul-2016
BBJ Rentals (Exit: May-2019)	Buyout/LBO	Jun-2016

## Most recent closed fund

DCCP Fund II, LP  
Type: **Buyout**  
Size: **\$100M+**  
Vintage: **2017**

## All investments by industry



# Edgewater Capital Partners



Investor type: **PE/Buyout** | Year founded: **1982**

Founded in 1982, Edgewater Capital Partners is a private equity firm based in Cleveland, Ohio. The firm seeks to invest in the engineered components, advanced materials, life sciences, and specialty chemicals sectors.

<b>Contact</b>	<b>Primary contact</b>
5005 Rockside Road Suite 840 Cleveland, OH 44131 United States +1 (216) 292-3838	Bob Girton Partner bgirton@edgewatercapital.com +1 (216) 292-3838

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$300M	7	25	\$10M-\$100M	\$2M-\$20M	\$3M-\$50M

### Recently closed investments

Name	Deal type	Deal date
Race-Tec Sealing	Buyout/LBO (Add-on)	Jun-2019
Pure Wafer	Buyout/LBO	Aug-2018
Leeco Industrial Plastics	Buyout/LBO	May-2018
Callery	Buyout/LBO	Feb-2017
DanChem Technologies	Buyout/LBO	Dec-2016

### Most recent closed fund

Edgewater Capital Partners IV  
Type: **Buyout**  
Size: **\$185M**  
Vintage: **2019**

## All investments by industry



# Eureka Equity Partners

Investor type: **PE/Buyout** | Year founded: **2000**



Founded in 2000, Eureka Equity Partners is a private equity firm based in Philadelphia, Pennsylvania. The firm seeks to invest in business services, healthcare services, consumer products, and specialty manufacturing sectors.

## Contact

1717 Arch Street  
34th Floor  
Philadelphia, PA 19103  
United States  
+1 (267) 238-4200

## Primary contact

T.J. Haas  
Managing Director of Business Development  
tjhaas@eurekaequity.com  
+1 (267) 238-2453

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$459M	8	54	\$10M-\$100M	\$5M-\$15M	\$10M-\$25M

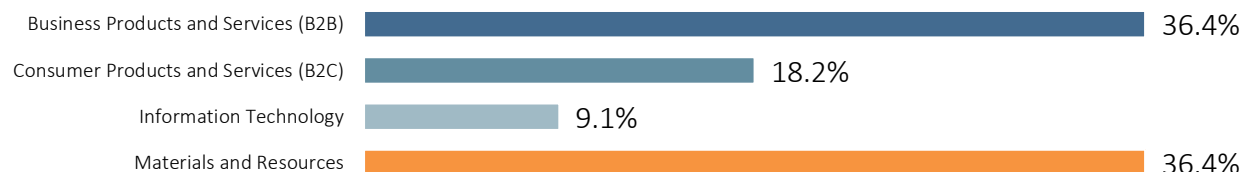
## Recently closed investments

Name	Deal type	Deal date
Whipsmart	Buyout/LBO (Add-on)	Jul-2018
CTI Packaging	Buyout/LBO (Add-on)	Apr-2018
McCue	Buyout/LBO (MBO)	Jun-2017
Cogent Partners	Buyout/LBO (Add-on)	Feb-2017
Merit Service Solutions	Buyout/LBO	Nov-2016

## Most recent closed fund

Eureka III  
Type: **Buyout**  
Size: **\$175M**  
Vintage: **2012**

## All investments by industry



# Gauge Capital

Investor type: **PE/Buyout** | Year founded: **2013**

Gauge Capital is an investment firm that partners with owners, managers and equity stakeholders of successful middle-market companies to maximize their potential. The firm's primary aim is long-term, sustainable value creation through transformational change as well as organic and strategically acquired growth. Its industry focus includes technology, Industrial and business services, healthcare services and food and consumer services.



## Contact

1256 Main Street  
Suite 256  
Southlake, TX 76092  
United States  
+1 (682) 334-5800

## Primary contact

Ryan Jankowski  
Associate  
rjankowski@gaugecapital.com  
+1 (682) 651-4028

## General statistics

Assets under management

\$750M

Active private equity investments

12

Total private equity investments

28

Target EBITDA

\$5M-\$40M

## Recently closed investments

Name	Deal type	Deal date
Schlesinger Group	PE Growth/Expansion	Jul-2019
irth Solutions	PE Growth/Expansion	May-2019
TM Wireless	Buyout/LBO (Add-on)	Feb-2019
Glam Seamless	Buyout/LBO (Add-on)	Feb-2019
TVC Enterprises	Buyout/LBO (MBO)	Jan-2019

## Most recent closed fund

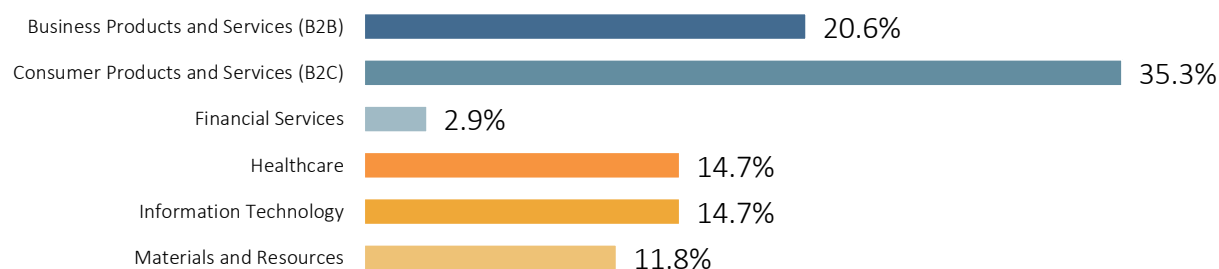
Gauge Capital II

Type: **Buyout**

Size: **\$500M**

Vintage: **2017**

## All investments by industry



# Gemspring Capital

Investor type: **PE/Buyout** | Year founded: **2015**

Gemspring Capital is a private equity firm specializing in lower middle market companies. The firm take smart risks with capital investment and often pursue transformational add-on acquisitions. It is based in Westport, Connecticut.



#### Contact

54 Wilton Road  
Westport, CT 06880  
United States  
+1 (203) 842-8886

#### Primary contact

Matthew Shuman  
Director of Business Development  
matt@gemspring.com  
+1 (203) 518-5312

## General statistics

Assets under management

\$355M

Active private equity investments

8

Total private equity investments

13

Target revenue

\$350M

### Recently closed investments

Name	Deal type	Deal date
Perengo	Buyout/LBO (Add-on)	Jul-2019
Rapid Displays	Buyout/LBO	Jul-2019
Warranty Chain Management Conference	Buyout/LBO (Add-on)	Jun-2019
Valant Medical Solutions	Buyout/LBO	Apr-2019
CKR Interactive	Buyout/LBO (Add-on)	Apr-2019

### Most recent closed fund

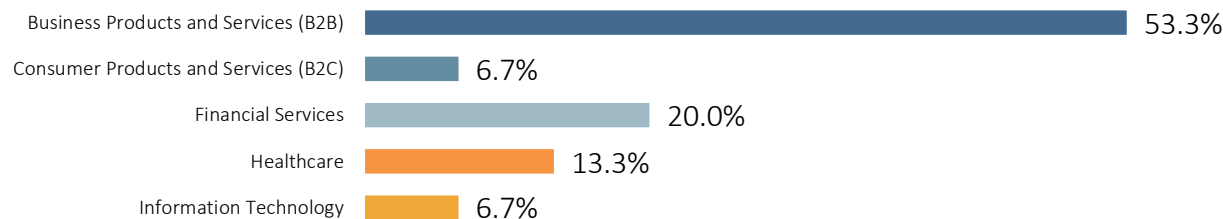
Gemspring Capital Fund I

Type: **Buyout**

Size: **\$355M**

Vintage: **2016**

### All investments by industry



# Gen Cap America

Investor type: **PE/Buyout** | Year founded: **1988**



Gen Cap America is a private investment firm that is headquartered in Nashville, Tennessee and was founded in 1988. The firm specializes in acquisitions and recapitalizations of middle market businesses. While largely industry agnostic, many of their portfolio companies are in manufacturing, distribution, and basic service industries. The firm avoids hi-tech, real estate and start up enterprises as well as highly cyclical businesses (i.e. tied to new home construction or oil and gas exploration).

## Contact

40 Burton Hills Boulevard  
Suite 420  
Nashville, TN 37215  
United States  
+1 (615) 256-0231

## Primary contact

Lamar Stanley  
Vice President  
lstanley@gencapamerica.com  
+1 (615) 256-0231

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA
\$537M	19	58	\$10M-\$200M	\$2M-\$10M

## Recently closed investments

Name	Deal type	Deal date
Mayflower Sales	Buyout/LBO (MBO)	May-2019
Blower Application Company	Buyout/LBO (MBO)	Dec-2018
Orthopedic Physical Therapy Products	Buyout/LBO (MBO)	Oct-2018
Mid America Metals	Buyout/LBO (MBO)	May-2018
CoreMedical Group	Buyout/LBO (MBO)	Mar-2018

## Most recent closed fund

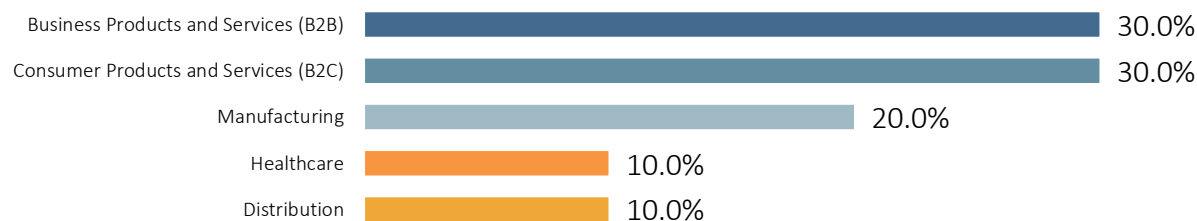
Southvest Fund VII

Type: **Buyout**

Size: **\$250M**

Vintage: **2017**

## All investments by industry





# Graham Partners

Investor type: **PE/Buyout** | Year founded: **1988**

Founded in 1988, Graham Partners is a private equity investment firm focused on investing in businesses with advanced industrial technologies, innovative product offerings, and strong growth potential. The firm seeks to invest in advanced manufacturing and industrial technology businesses in the advanced building materials, industrial technology, healthcare, packaging, consumer, food technology, aerospace/transportation, energy, and specialty distribution end markets.



GRAHAM PARTNERS

## Contact

3811 West Chester Pike  
Suite 200  
Newtown Square, PA  
19073  
United States  
+1 (610) 408-0500

## Primary contact

Robert Newbold  
Managing Principal & Investment  
Committee Member  
rnewbold@grahampartners.net  
+1 (610) 251-2889

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$2.4B	18	128	\$30M-\$500M	\$5M-\$50M	\$10M-\$100M

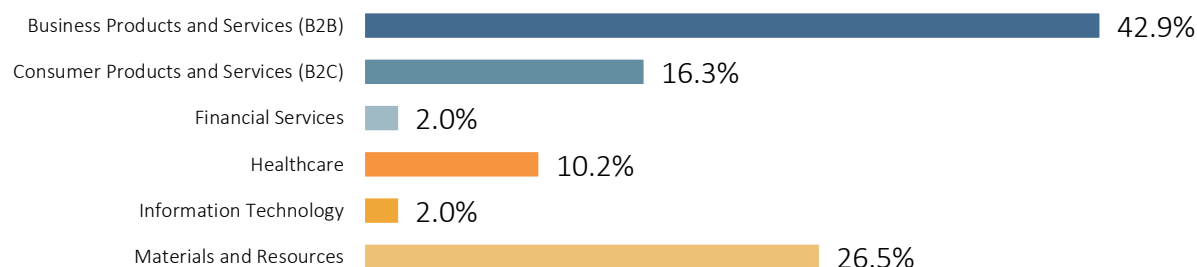
## Recently closed investments

Name	Deal type	Deal date
James L. Villa	Buyout/LBO (Add-on)	Apr-2019
AIM Plastics	Buyout/LBO (Add-on)	Feb-2019
Cryogenic Experts	Buyout/LBO (Add-on)	Jan-2019
Giraffe Foods	PE Growth/Expansion	Dec-2018
AOG Aviation Spares	Buyout/LBO (Add-on)	Sep-2018

## Most recent closed fund

Graham Partners IV  
Type: **Buyout**  
Size: **\$550M**

## All investments by industry



# Grey Mountain Partners



Investor type: **PE/Buyout** | Year founded: **2003**

Grey Mountain Partners is a Boulder, Colorado based private equity firm that focuses on partnering with management teams to create lasting value through operational improvements and by supporting strategic growth initiatives. The firm invests in lower middle-market companies across a wide range of industries and was founded in 2003.

## Contact

1470 Walnut Street  
Suite 400  
Boulder, CO 80302  
United States  
+1 (303) 449-5692

## Primary contact

Dan Allen  
Vice President  
dallen@greymountain.com  
+1 (412) 736-9713

## General statistics

Assets under management

**\$700M**

Active private equity investments

**7**

Total private equity investments

**48**

Preferred Investment amount

**\$25-\$75M**

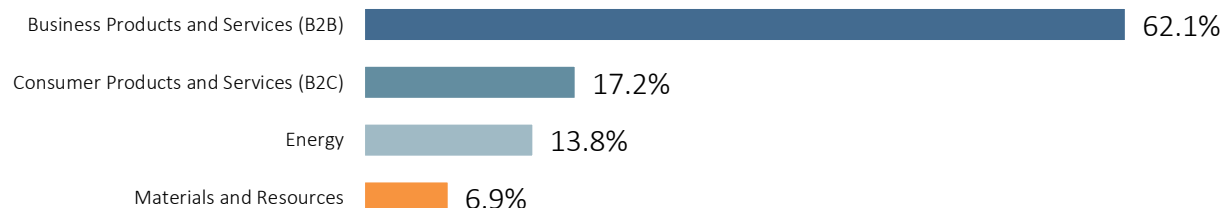
## Recently closed investments

Name	Deal type	Deal date
Stromberg's	Buyout/LBO (Add-on)	Aug-2019
Shastina Millwork	Buyout/LBO (Add-on)	Mar-2019
Brushy Mountain	Buyout/LBO (Add-on)	Feb-2019
Mann Lake	Buyout/LBO	Oct-2018
48forty Solutions (CHEP North America)	Buyout/LBO	Feb-2018
Kronos Foods	Buyout/LBO (MBO)	Sep-2016

## Most recent closed fund

Grey Mountain Partners Fund III  
Type: **Buyout**  
Size: **\$425M**  
Vintage: **2013**

## All investments by industry



# Guardian Capital Partners



Investor type: **PE/Buyout** | Year founded: **2008**

Guardian Capital Partners is a private equity firm that makes control investments in lower-middle market private firms operating in consumer products, niche manufacturing and specialty business services. The firm was established in 2008 and is based in Wayne, Pennsylvania.

## Contact

Devon Square I, 724 West  
Lancaster Avenue  
Suite 120  
Wayne, PA 19087  
United States  
+1 (610) 263-0100

## Primary contact

Janet Stott  
Chief Financial Officer  
jstott@tl.ventures  
+1 (610) 977-7540

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA
\$204M	6	32	\$20M-\$100M	\$3M-\$9M

## Recently closed investments

Name	Deal type	Deal date
Kid Station Toys	Buyout/LBO (Add-on)	Jun-2019
PetFusion	Buyout/LBO (Add-on)	May-2019
OurPet's	Buyout/LBO (Add-on)	Mar-2019
TacMed Solutions	PE Growth/Expansion	Dec-2018
R2P Pet	Buyout/LBO (Add-on)	Dec-2018

## Most recent closed fund

Guardian Capital Partners  
Fund II  
Type: **Buyout**  
Size: **\$154M**  
Vintage: **2013**

## All investments by industry



# H.I.G. Capital

Investor type: PE/Buyout | Year founded: 1993

H.I.G. Capital is a private equity firm that also specializes in growth equity, management buyouts, turnarounds, real estate, recapitalization, debt/credit, lending and biohealth. The firm prefers to invest in the aerospace, defense, automotive, building products, business services, chemicals, consumer products, distribution, education, healthcare, food and beverages, manufacturing, energy services, media and information technology sectors. It was founded in 1993 and is headquartered in Miami, Florida.



**Contact**  
 1450 Brickell Avenue  
 31st Floor  
 Miami, FL 33131  
 United States  
 +1 (305) 379.2322

**Primary contact**  
 Craig Burson  
 Managing Director  
 cburson@higgrowth.com  
 +1 (305) 379.2322

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$34B	133	548	\$10M-\$1.5B	\$1M-\$200M	\$5M-\$200M

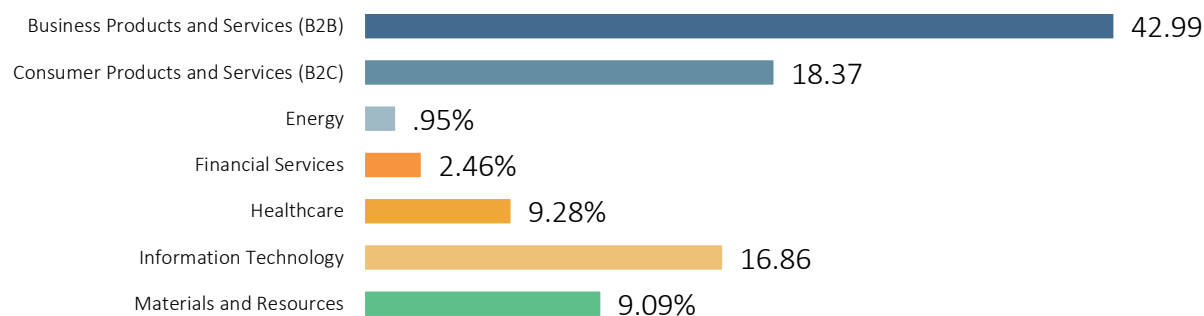
## Recently closed investments

Name	Deal type	Deal date
Jenny Craig	Acquisition	Apr-2019
Taconic Biosciences	Acquisition	Feb-2019
Lipari Foods	Acquisition	Jan-2019
Cuyana	Acquisition	Dec-2018
Vision Integrated Graphics Group	Acquisition	Dec-2018

## Most recent closed fund

H.I.G. Advantage  
 Type: **Buyout**  
 Size: **\$3B**  
 Vintage: **2018**

## All investments by industry



# Hamilton Robinson Capital Partners



Investor type: **PE/Buyout** | Year founded: **1984**

Founded in 1984, Hamilton Robinson Capital Partners is a private equity firm based in Stamford, Connecticut. The firm seeks to invest in the B2B services, distribution, robotics, chemicals, and materials handling sectors.

## Contact

301 Tresser Boulevard  
3 Stamford Plaza, Suite  
1333  
Stamford, CT 06901  
United States  
+1 (203) 602-0011

## Primary contact

Stephen Connor  
Director, Business Development  
sbc@hrco.com  
+1 (203) 602-3309

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$170M	6	47	\$15M-\$200M	\$3M-\$15M	\$5M-\$50M

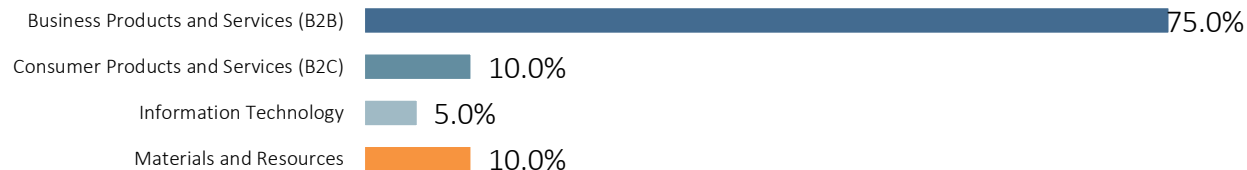
## Recently closed investments

Name	Deal type	Deal date
American Roller Company	Buyout/LBO	Feb-2019
Pacific Northern Environmental	Buyout/LBO	Apr-2018
Technical Marketing Manufacturing	Buyout/LBO (Add-on)	Mar-2018
Gray Matter Systems	Buyout/LBO	Nov-2017
Skyway Machine	Buyout/LBO (Add-on)	Mar-2017

## Most recent closed fund

Hamilton Robinson Capital Partners IV  
Type: **Buyout**  
Size: **\$50M**  
Vintage: **2015**

## All investments by industry



# Harbour Group

Investor type: **PE/Buyout** | Year founded: **1976**

Harbour Group is a private equity firm which invests in companies operating in the manufacturing and distribution sectors. The firm was established in 1976 and is based in Saint Louis, Missouri



**Contact**  
 7733 Forsyth Boulevard  
 23rd Floor  
 Saint Louis, MO 63105  
 United States  
 +1 (314) 727-5550

**Primary contact**  
 Matthew Stranz  
 Director of Corporate Development  
 mstranz@harbourgroup.com  
 +1 (314) 727-5550

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$672M	10	208	\$30M-\$500M	\$4M-\$60M	\$30M-\$100M

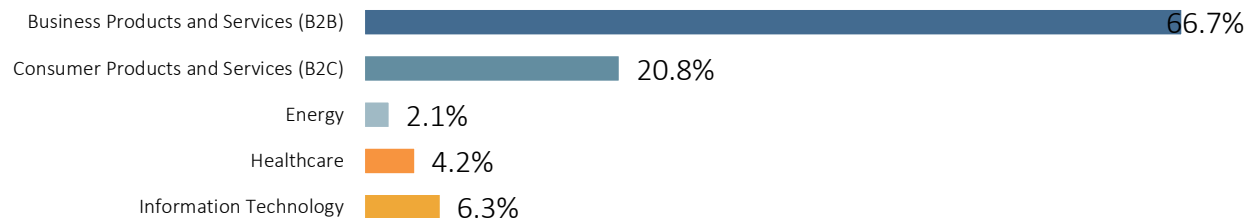
### Recently closed investments

Name	Deal type	Deal date
EVoCharge	Buyout/LBO (Add-on)	Mar-2019
LOFA Industries	Buyout/LBO (Secondary)	Mar-2019
Cattron Group International	Buyout/LBO	Mar-2019
RailFX	Buyout/LBO (Add-on)	Mar-2019
Pulsar Process Measurement	Buyout/LBO (Add-on)	Dec-2018

### Most recent closed fund

Harbour Group Investments VI  
 Type: **Buyout**  
 Size: **\$672M**  
 Vintage: **2012**

## All investments by industry



# High Road Capital Partners

Investor type: **PE/Buyout** | Year founded: **2007**

High Road Capital Partners is a middle-market private equity firm that prefers to invest in the manufacturing, service, value-added distribution, media and healthcare sectors. The firm specializes in investing in buyouts, add-on acquisitions, and majority recapitalizations. It was founded in 2007.



## Contact

1251 Avenue of the Americas  
Suite 825  
New York, NY 10020  
United States  
+1 (212) 554-3265

## Primary contact

Richard Prestegaard  
Partner, Business Development  
rprestegaard@highroadcap.com  
+1 (212) 554-3270

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$473M	14	44	\$10M-\$100M	\$3M-\$10M	\$5M-\$35M

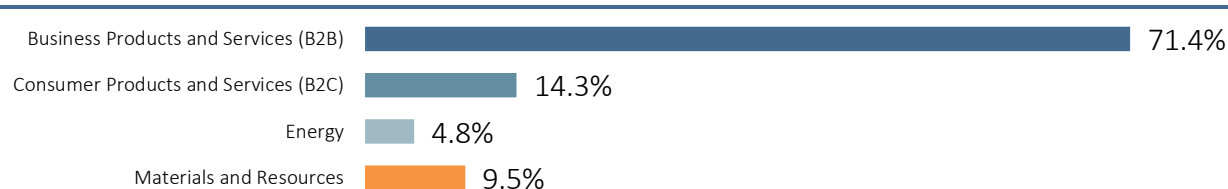
## Recently closed investments

Name	Deal type	Deal date
Berg Wholesale	Buyout/LBO (Add-on)	May-2019
John Henry Foster Minnesota	Buyout/LBO	May-2019
Radix Wire	Buyout/LBO	Oct-2018
Contechem	Buyout/LBO (MBO)	Aug-2018
Nolan Power Group	Buyout/LBO (Add-on)	Jul-2018

## Most recent closed fund

High Road Capital Partners Fund II  
Type: **Buyout**  
Size: **\$320M**  
Vintage: **2013**

## All investments by industry



# Highview Capital

Investor type: **PE/Buyout** | Year founded: **2016**

Highview Capital is a Los Angeles, California based private equity firm. The firm seeks to invest in the business services, chemicals, distribution and logistics, energy, healthcare, manufacturing, packaging, retail and consumer, technology, media and telecom sectors.



## Contact

11755 Wilshire Boulevard  
Suite 1400  
Los Angeles, CA 90025  
United States  
+1 (310) 806-9780

## Primary contact

Brice Baradel  
Principal  
brice@highviewcp.com

## General statistics

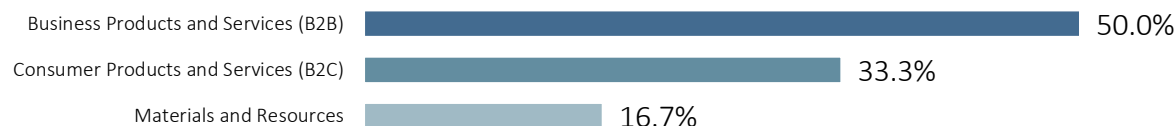
Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$500M	3	4	\$50M-\$500M	\$5M-\$50M	\$10M-\$125M

## Recently closed investments

Name	Deal type	Deal date
Frontier Fire Protection	Buyout/LBO (Secondary)	Apr-2019
Good Source Solutions	Buyout/LBO (Secondary)	Jun-2018
Centrex Plastics	Buyout/LBO (Add-on)	Apr-2018
American Plastics	Buyout/LBO	Jul-2017

## Most recent closed fund

## All investments by industry





# Huron Capital Partners



Investor type: **PE/Buyout** | Year founded: **1999**

Huron Capital is a private equity firm investing in middle-market companies operating in the specialty industrial, business products/services and consumer products/services sectors. The firm was founded in 1999 and is based in Detroit, Michigan.

#### Contact

500 Griswold Street  
Suite 2700  
Detroit, MI 48226  
United States  
+1 (313) 962-5800

#### Primary contact

Gretchen Perkins  
Partner, Business Development  
gperkins@huroncapital.com  
+1 (313) 962-5806

## General statistics

Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
19	200	\$20M-\$200M	\$5M-\$20M	\$15M-\$75M

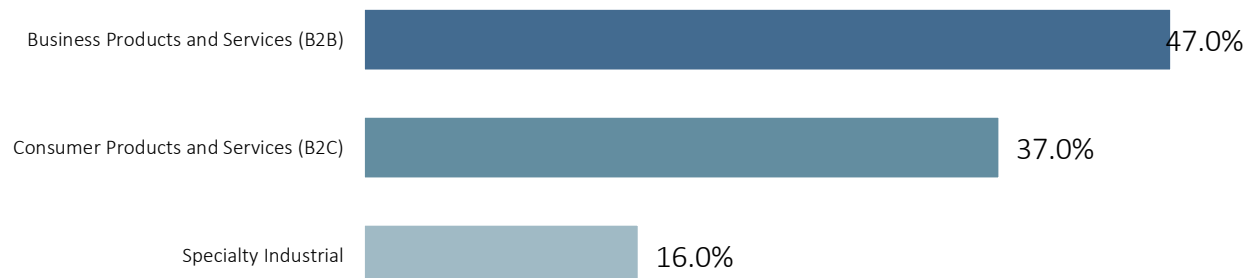
### Recently closed investments

Name	Deal type	Deal date
Prime Woodcraft	Buyout/LBO (Add-on)	Aug. 2019
Ottawa Kent Insurance Agency	Buyout/LBO (Add-on)	Sept. 2019
Mad Sports Stuff	Buyout/LBO (Add-on)	Aug. 2019
ECC	Buyout/LBO (add-on)	Aug. 2019
Tomkins Insurance Agency	Buyout/LBO (add-on)	June 2019
Innovative Mechanical Systems	Buyout/LBO (Add-on)	Aug-2019
Alabama Controls	Buyout/LBO (Add-on)	Jun-2019

### Most recent closed fund

Huron Flex Equity Fund  
Type: **PE Growth-Expansion**  
Vintage: **2017**

## Current Investments by Industry



# IMB Development Corporation



Investor type: **PE/Buyout** | Year founded: **2010**

IMB Development Corporation (IMB) is a private equity firm that specializes in management buyouts, corporate divestitures, recapitalizations and growth investments. The platforms of our current partner companies include utility services, IT staffing and consulting, food, and insurance business process outsourcing. IMB seeks to invest in companies with \$10 million to \$250 million in sales and between \$3 million and \$25 million in EBITDA. IMB is based in Bethesda, Maryland and was founded in 2010.

## Contact

7201 Wisconsin Avenue  
Suite 440  
Bethesda, MD 20814  
United States  
+1 (240) 507-1660

## Primary contact

Tarrus Richardson  
Chief Executive Officer  
trichardson@imbdc.com  
+1 (240) 507-1660

## General statistics

Active private equity investments	Total private equity investments	Target revenue	Target EBITDA
4	5	\$10M-\$250M	\$3M-\$25M

## Recently closed investments

Name	Deal type	Deal date
LaFata Contract Services	Buyout/LBO	Jan-2018
Alder Foods	Buyout/LBO	Jun-2016
Enterprise 24x7	Buyout/LBO (Add-on)	Feb-2016
e&e IT Consulting Services	Buyout/LBO	Jun-2014
IMB Solutions	Buyout/LBO	Jan-2013

## All investments by industry

Business Products and Services (B2B)	50.0%
Consumer Products and Services (B2C)	25.0%
Information Technology	25.0%

# Incline Equity Partners

Investor type: **PE/Buyout** | Year founded: **2011**

Incline Equity Partners is a private equity investment firm that is based in Pittsburgh, Pennsylvania. The firm focuses on investments in lower middle-market growth firms operating in the value-added distribution, specialized light manufacturing and business service sectors.



**Contact**  
 EQT Plaza - Suite 2300  
 625 Liberty Avenue  
 Pittsburgh, PA 15222  
 United States  
 +1 (412) 315-7800

**Primary contact**  
 April Simile  
 Partner, Business Development  
 april.simile@inclineequity.com  
 +1 (412) 315-7797

## General statistics

Assets under management

\$1.2B

Active private equity investments

14

Total private equity investments

99

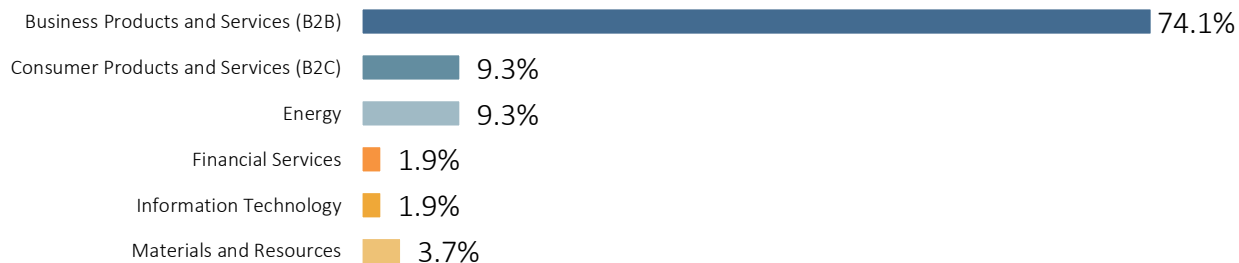
### Recently closed investments

Name	Deal type	Deal date
The Boulder Company	Buyout/LBO (Add-on)	Jul-2019
Brown & Joseph	Buyout/LBO (Secondary)	Jun-2019
Unified Power	Buyout/LBO (Secondary)	Jun-2019
Ellis Battery	Buyout/LBO (Add-on)	May-2019
Metroplex Battery	Buyout/LBO (Add-on)	May-2019

### Most recent closed fund

Incline Elevate Fund  
 Type: **Buyout**  
 Size: **\$315M**  
 Vintage: **2019**

### All investments by industry



# Industrial Opportunity Partners

Investor type: **PE/Buyout** | Year founded: **2006**

IOP was founded by a group of like-minded finance and operations executives who came together to build a private equity firm centered on a shared passion for the companies that are the backbone of our economy – middle market manufacturing and distribution businesses. Within IOP, we bring together experienced investing professionals with our exclusive and full-time Operating Principals, who partner with management at each platform company to create value throughout our investment period. We use a collaborative model for investing in and working with companies to create value for all constituencies- employees, communities, and investors. We seek to invest in privately held companies, corporate divestitures, and restructuring situations, and are open to any company in manufacturing or distribution, regardless of what they make or ship.



## Contact

1603 Orrington Avenue  
Suite 700  
Evanston, IL 60201  
United States  
+1 (847) 556-3460

## Primary contact

Craig Korte  
Director of Business  
Development  
ckorte@iopfund.com  
+1 (847) 556-3468

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$910M	11	36	\$30M-\$400M	\$5M-\$50M	\$10M-\$75M

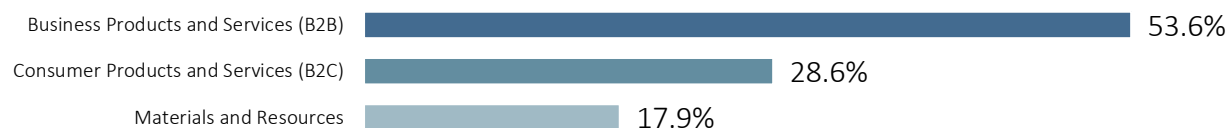
## Recently closed investments

Name	Deal type	Deal date
United Poly Systems	Buyout/LBO (MBO)	Jun-2019
Reeds Metals	Buyout/LBO (MBO)	Oct-2018
Signresource	Buyout/LBO (MBO)	Jul-2018
Royston	Buyout/LBO (MBO)	Mar-2018
Creative Foam	Buyout/LBO (MBO)	Oct-2017

## Most recent closed fund

Industrial Opportunity Partners III  
Type: **Buyout**  
Size: **\$450M**  
Vintage: **2017**

## All investments by industry



# Insight Equity

Investor type: **PE/Buyout** | Year founded: **2002**

Insight Equity is a private equity firm founded in 2002 and is based in Southlake, Texas that makes control investments in middle market, asset-intensive firms across a wide range of industries. The firm seeks to invest in firms operating in the manufacturing, automotive, transportation, aerospace, defense, industrial, consumer goods, distribution, energy services and service professional sectors. The firm also has an additional office in New York City.



### Contact

1400 Civic Place  
Suite 250  
Southlake, TX 76092-7641  
United States  
+1 (817) 488-7775

### Primary contact

Warren Bonham  
Partner & Chief Operating Officer  
wbonham@insightequity.com

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Preferred investment amount
\$1.2B	12	68	\$50M-\$1B	\$25M-\$100M

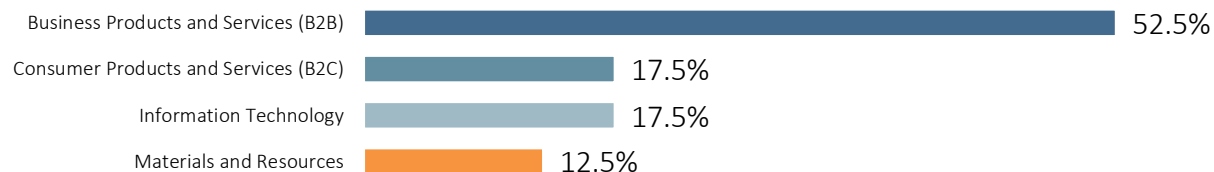
### Recently closed investments

Name	Deal type	Deal date
Strauss Brands	PE Growth/Expansion	Jun-2019
Circuit Technology (New Hampshire)	Buyout/LBO (Add-on)	Feb-2019
Eddy Packing	Buyout/LBO (Secondary)	Feb-2019
PPI-Time Zero	Buyout/LBO (Secondary)	Sep-2018
VirTex Enterprises	Buyout/LBO (Secondary)	Oct-2017

### Most recent closed fund

Insight Equity III  
Type: **Buyout**  
Size: **\$639M**  
Vintage: **2014**

## All investments by industry



# Inverness Graham



Investor type: **PE/Buyout** | Year founded: **1996**

Inverness Graham is an operationally focused private investment firm that acquires innovative tech-enabled manufacturing, service and software companies.

### Contact

3811 West Chester Pike  
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 Newtown Square, PA  
 19073  
 United States  
 +1 (610) 722-0300

### Primary contact

**Matthew Moran**  
 Principal & Head of Business  
 Development  
 mmoran@invernessgraham.com  
 +1 (610) 722-0300

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$847M	8	53	\$10M-\$100M	\$3M-\$15M	\$5M-\$50M

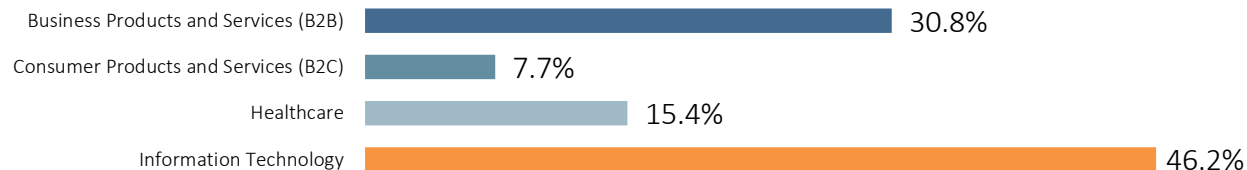
### Recently closed investments

Name	Deal type	Deal date
Syntrio	Buyout/LBO	Jun-2019
Lighthouse Services (USA)	Buyout/LBO	Jun-2019
Syntrio & Lighthouse Services (USA) Merged Entity	Merger of Equals	Jun-2019
Xeleum	Buyout/LBO (Add-on)	May-2019
Apex Dental Materials	Buyout/LBO (Add-on)	Mar-2019

### Most recent closed fund

Inverness Graham  
 Investments IV  
 Type: **Buyout**  
 Size: **\$415M**

## All investments by industry



# Kian Capital



Investor type: **Growth/Expansion** | Year founded: **2013**

Kian Capital is a private investment firm that is based in Charlotte, North Carolina and Atlanta, Georgia. The firm seeks to invest in the services (tech enabled business, healthcare and industrial), consumer, value added distribution and specialty manufacturing sectors. Kian invests both debt and equity in each transaction and can act in either a control or minority equity capacity.

## Contact

4201 Congress Street  
Rotunda Building, Suite  
440  
Charlotte, NC 28209  
United States  
+1 (704) 943-2500

## Primary contact

David Duke  
Managing Director, Business  
Development  
dduke@kiancapital.com  
+1 (470) 823-3008

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$425M	18	37	\$15M-\$150M	\$2M-\$15M	\$7M-\$30M

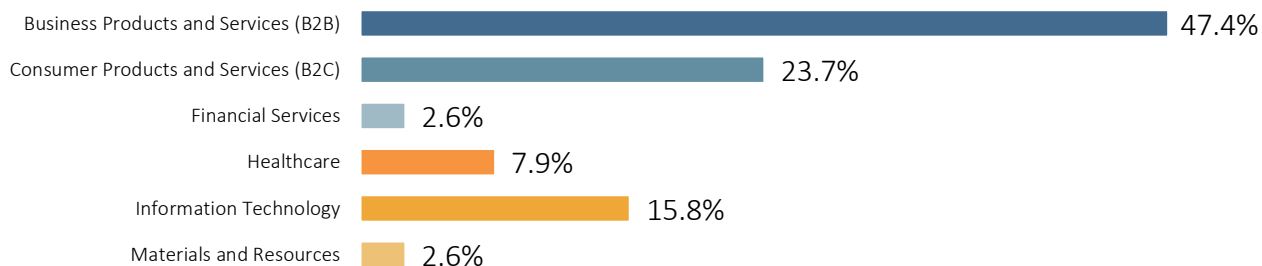
## Recently closed investments

Name	Deal type	Deal date
Pacific Marketing Associates (Hayward)	Buyout/LBO (Add-on)	Jun-2019
Quality Fastener and Supply Company	Buyout/LBO (Add-on)	Jun-2019
The Eastwood Company	Buyout/LBO (MBO)	May-2019
XenonDepot	Buyout/LBO	Jan-2019
Smith Fastener	Buyout/LBO (Add-on)	Dec-2018

## Most recent closed fund

Kian Mezzanine Partners II  
Type: Equity & **Mezzanine**  
Size: **\$275M**

## All investments by industry



# L2 Capital Partners



Investor type: **PE/Buyout** | Year founded: **2011**

L2 Capital Partners is a private equity family office that specializes in making equity investments in a diverse group of lower middle market companies. The firm seeks to invest in the technology-enabled services, business services, e-commerce and direct marketing, consumer products, manufacturing and environmental product sectors. It is based in Devon, Pennsylvania.

### Contact

92 West Lancaster Avenue  
Suite 210  
Devon, PA 19333  
United States  
+1 (610) 922-4030

### Primary contact

Matt Klein  
Operating Partner  
matt@l2capital.net  
+1 (610) 922-4030

## General statistics

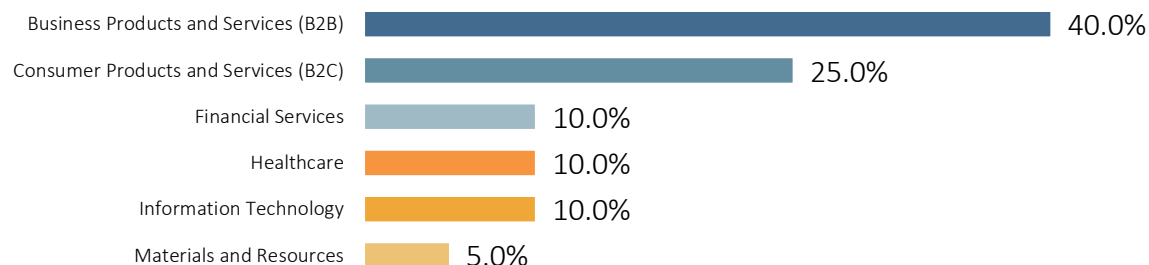
Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$50M	7	17	\$10M-\$75M	\$2M-\$8M	\$1M-\$15M

### Recently closed investments

Name	Deal type	Deal date
Jurassic Quest	Buyout/LBO	May-2019
Orion Talent	Buyout/LBO (Secondary)	Nov-2018
Insight 2 Design	Buyout/LBO	Mar-2018
Radiation Management Associates	Buyout/LBO	May-2017
Associates In Medical Physics	Buyout/LBO	May-2017

### Most recent closed fund

## All investments by industry





# Larsen MacColl Partners

Investor type: **PE/Buyout** | Year founded: **2007**

Larsen MacColl Partners is a private equity firm that seeks to invest in lower middle-market companies operating in the restaurant, retail, food, beverage, business service, value-added distribution, niche manufacturing, industrial product, service and specialty chemical sectors. The firm was founded in 2007 and is based in Wayne, Pennsylvania.



**LARSEN MACCOLL**  
PARTNERS

#### Contact

353 West Lancaster Avenue  
Wayne, PA 19087  
United States  
+1 (610) 687-5045

#### Primary contact

Jeffrey Larsen  
Co-Founder & Managing Partner  
jeff@larsenmaccoll.com  
+1 (610) 687-5046

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA
\$125M	9	34	\$5M-\$50M	\$1M-\$5M

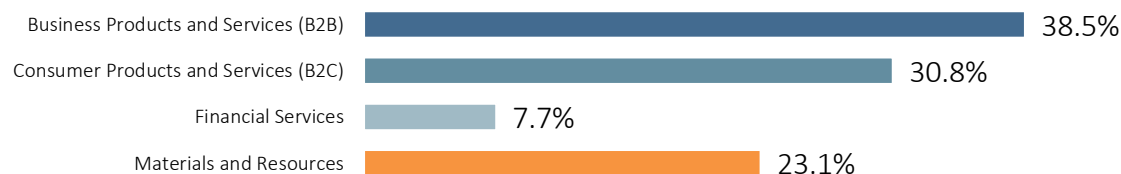
### Recently closed investments

Name	Deal type	Deal date
Tread Corporation	Buyout/LBO (Secondary)	Apr-2019
Turning Point Restaurants	PE Growth/Expansion	Jan-2019
Letterhead Press	Buyout/LBO (Add-on)	Jul-2017
Thonhauser	Buyout/LBO (Add-on)	Jun-2016
Harvest Seasonal Grill and Wine Bar	PE Growth/Expansion	May-2016

### Most recent closed fund

Larsen MacColl Partners III  
Type: **PE Growth-Expansion**  
Size: **\$30M**

## All investments by industry



# LFM Capital

Investor type: **PE/Buyout** | Year founded: **2014**

LFM Capital is a private equity firm that seeks to invest in the lower middle-market companies operating in the manufacturing and industrial service sectors. The firm partner with management teams to drive business value through a combination of manufacturing and operational practices. It is headquartered in Nashville, Tennessee and was founded in 2014.

# LFMcapital

## Contact

1312 3rd Avenue North  
Nashville, TN 37208  
United States

## Primary contact

Jessica Ginsberg  
Director  
jessica@lfmcapital.com  
+1 (615) 983-6294

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA
\$294M	8	16	\$10M-\$150M	\$3M-\$15M

## Recently closed investments

Name	Deal type	Deal date
ShopSabre	Buyout/LBO	May-2019
Gaspar Engineering	Buyout/LBO (Add-on)	Feb-2019
PRI Robotics & Automation	Buyout/LBO (Add-on)	Jan-2019
Fecon	Buyout/LBO	Oct-2018
Pratt Industries	PE Growth/Expansion	Jul-2018

## Most recent closed fund

LFM Capital Partners II  
Type: **Buyout**  
Size: **\$184M**

## All investments by industry

Business Products and Services (B2B)

100.0%

# LLR Partners

Investor type: **PE/Buyout** | Year founded: **1999**

LLR Partners is a lower middle market private equity firm committed to creating value by growing its portfolio companies. The firm invests in a targeted set of industries, including education, fintech, healthcare, industrial tech, security and software, with a focus on technology and services businesses. It was founded in 1999 and is a provider of capital for growth, recapitalization and buyouts.



### Contact

Cira Centre  
2929 Arch Street  
Philadelphia, PA 19104  
United States  
+1 (215) 717-2900

### Primary contact

Michael Sala  
Managing Director, Strategic  
Origination  
msala@llrpartners.com  
+1 (215) 717-2921

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$3.5B	41	241	\$15M	\$5M-\$10M	\$15M-\$100M

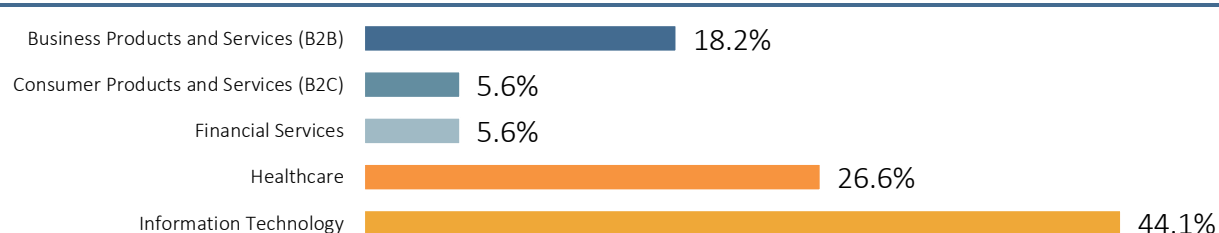
## Recently closed investments

Name	Deal type	Deal date
Online School Management Systems	Buyout/LBO (Add-on)	Sep-2019
Transcend Spatial Solutions	Buyout/LBO (Add-on)	Aug-2019
Aspire Financial Services	Buyout/LBO (Add-on)	Jul-2019
FastBridge Learning	Buyout/LBO (Add-on)	Jun-2019
Digital Guardian	PE Growth/Expansion	Jun-2019

## Most recent closed fund

LLR Equity Partners V  
Type: **Buyout**  
Size: **\$1.2B**  
Vintage: **2017**

## All investments by industry



# Main Post Partners

Investor type: **PE/Buyout** | Year founded: **2014**

Main Post Partners is a private equity firm that invests in lower middle market growth companies. The firm was founded in 2014 and is based in San Francisco, California.



## Contact

1 Ferry Building  
Suite 350  
San Francisco, CA 94111  
United States  
+1 (415) 398-0770

## Primary contact

Aaron Garcia  
Principal  
agarcia@mainpostpartners.com  
+1 (415) 249-7849

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$1.1B	10	29	\$25M-\$250M	\$5M-\$25M	\$25M-\$75M

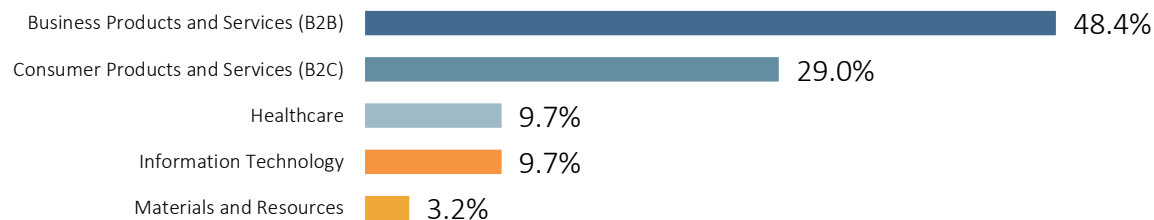
## Recently closed investments

Name	Deal type	Deal date
Label Technology	Buyout/LBO (Add-on)	Jun-2019
me & my BIG ideas	PE Growth/Expansion	Apr-2019
Demert Brands	PE Growth/Expansion	Feb-2019
American Tool Service	Buyout/LBO (Add-on)	Feb-2019
Infinite Packaging Group	Buyout/LBO (Secondary)	Jan-2019

## Most recent closed fund

Main Post Growth Capital II  
Type: **PE Growth-Expansion**  
Size: **\$700M**

## All investments by industry



# Main Street Capital

Investor type: **PE/Buyout** | Year founded: **1997**



Founded in 1997, Main Street Capital is a private equity firm based in Houston, Texas. The firm provides long-term debt and private equity capital to lower middle market companies and debt capital to middle market companies. The firm's investments are typically made to support management buyouts, recapitalizations, growth financings, refinancings and acquisitions of companies in diverse industry sectors. The firm seeks to partner with entrepreneurs, business owners, management teams and other equity sponsors.

## Contact

1300 Post Oak Boulevard  
8th Floor  
Houston, TX 77056  
United States  
+1 (713) 350-6000

## Primary contact

Charles Smiley  
Vice President & Director  
csmiley@mainstcapital.com  
+1 (713) 350-6046

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$4B	85	205	\$10M-\$150M	\$3M-\$20M	\$5M-\$75M

## Recently closed investments

Name	Deal type	Deal date
Trantech Radiator Products	Buyout/LBO (Secondary)	Jun-2019
Parsons Technology	Buyout/LBO (Add-on)	Apr-2019
CompareNetworks	Buyout/LBO (MBO)	Feb-2019
Centre Technologies	PE Growth/Expansion	Jan-2019
Casco Development	Buyout/LBO (Add-on)	Dec-2018

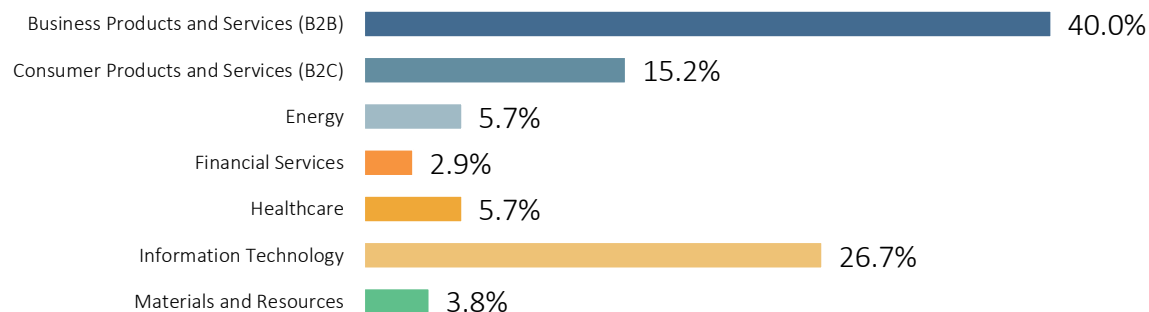
## Most recent closed fund

I-45 Senior Loan Fund

Type: **Direct Lending**

Size: **\$85M**

## All investments by industry



# Milestone Partners

Investor type: **PE/Buyout** | Year founded: **1995**

Milestone Partners is a private equity firm that specializes in making control equity investments in established operating businesses and also in leveraged buyout and recapitalization of lower middle market businesses. The firm seeks to invest in companies operating in the tech enabled services, software, financial services and manufacturing sectors. It is based in Radnor, Pennsylvania and was established in 1995.



**Contact**  
 555 Lancaster Avenue  
 Suite 500  
 Radnor, PA 19087  
 United States  
 +1 (610) 526-2700

**Primary contact**  
 Daniel Ryan  
 Partner & Head of Business  
 Development  
 dryan@milestonepartners.com  
 +1 (610) 526-2713

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$541M	12	78	\$15M-\$150M	\$0M-\$20M	\$10M-\$40M

## Recently closed investments

Name	Deal type	Deal date
Slideworx	Buyout/LBO (Add-on)	Feb-2019
RedZone Robotics	Buyout/LBO	Jun-2018
mTAB	Buyout/LBO (Secondary)	May-2018
Occasion Brands	PE Growth/Expansion	Jun-2017
Omnisure Group	Buyout/LBO (Add-on)	Apr-2017

## Most recent closed fund

Milestone Partners IV  
 Type: **Buyout**  
 Size: **\$301M**

## All investments by industry



# Morgan Stanley Capital Partners

Investor type: **PE/Buyout** | Year founded: **1985**

Morgan Stanley Capital Partners is the private equity segment of Morgan Stanley. The firm makes control equity investments in middle-market companies based primarily in North America. The firm has a targeted, sub-sector driven strategy and leverages the capabilities of Morgan Stanley to bring out sized resources to portfolio companies.

# Morgan Stanley

## Contact

1585 Broadway  
37<sup>th</sup> Floor  
New York, NY 10036  
United States

## Primary contact

Geoff Laporte  
Head of Business Development  
geoff.laporte@morganstanley.com

## General statistics

Current fund size

**\$1.4B**

Active platform investments

**11**

Team members

**22**

## Recently closed investments

Name	Deal type	Closed date
Ovation Fertility	Buyout/LBO (Platform)	Jun-2019
Project Management Academy	Buyout/LBO (Platform)	Jun-2019
Impact Fitness	Buyout/LBO (Platform)	Jun-2019
Hero Pet Brands	Buyout/LBO (Add-on)	Jun-2019
HFM Packaging	Buyout/LBO (Add-on)	Feb-2019

## Most recent closed fund

North Haven Capital Partners VI  
Type: **Buyout (Majority)**  
Size: **\$1.4B**  
Vintage: **2016**  
Target Size: **\$10-50M EBITDA**

## Target sub-sectors

### Business Services

Training & Certification

Facility Services

Human Capital Management

IT Services

### Industrials

Packaging

Industrial Technology

Industrial & Environmental Services

Specialty Materials / Chemicals

### Consumer

Restaurants

Fitness

Pet

Health & Wellness

### Healthcare

Medical Education & Communication

Healthcare IT

Payor & Provider Outsourcing

Contract Manufacturing

### Education

Early Childhood Education

Curriculum & Assessments

Tutoring & Test Preparation

Outsourced Services

# MVP Capital Partners

Investor type: **PE/Buyout** | Year founded: **1985**



MVP Capital Partners is a private equity firm that focuses on buyouts and recapitalization of lower middle market growth companies throughout the United States. It seeks to invest in the aviation, publishing/media, specialty retailing, manufacturing, healthcare and business services sectors. The firm was founded in 1985 and is headquartered in Radnor, Pennsylvania.

**Contact**  
 259 North Radnor-Chester Road  
 Suite 130  
 Radnor, PA 19087  
 United States  
 +1 (610) 254-2999

**Primary contact**  
 Thomas Penn  
 Partner  
 tpenn@mvpicap.com

## General statistics

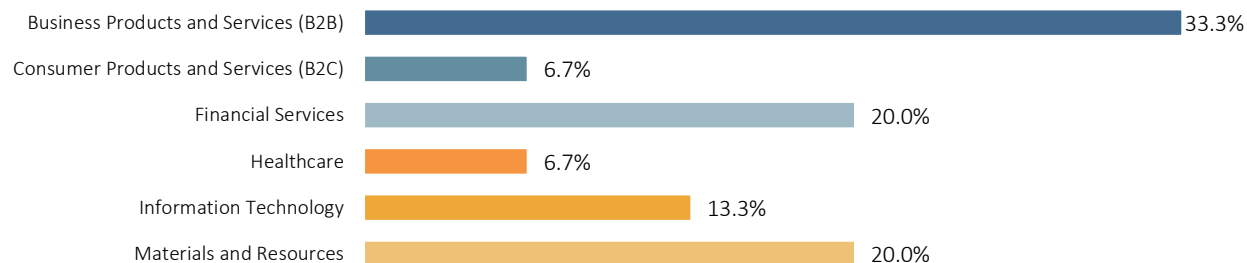
Assets under management	Active private equity investments	Total private equity investments	Target revenue	Preferred investment amount
\$205M	6	65	\$10M-\$100M	\$5M-\$20M

### Recently closed investments

Name	Deal type	Deal date
xtraCHEF	Early Stage VC (Series A)	May-2019
Key Risk Management Services (Third-Party Administration Business)	Buyout/LBO (Add-on)	Jul-2018
Nubold Industries	Buyout/LBO (Add-on)	Jan-2018
Industrial Packaging	Buyout/LBO (Add-on)	Feb-2017
MAAX Bath	Buyout/LBO (Secondary)	Jan-2017

### Most recent closed fund

## All investments by industry





# New Heritage Capital



Investor type: **PE/Buyout** | Year founded: **2006**

New Heritage Capital is a private equity firm that specializes in investing in founder- and entrepreneurial-owned businesses. The firm invests majority and minority capital in recapitalizations and growth equity structures. It prefers to invest in the business service, healthcare and manufacturing sectors. It was founded in 2006 and is based in Boston, Massachusetts.

## Contact

Prudential Tower  
800 Boylston Street, Suite  
1535  
Boston, MA 02199  
United States  
+1 (617) 439-0688

## Primary contact

Michael O'Brien  
Director  
mobrien@newheritagecapital.com  
+1 (617) 428-0101

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$500M	7	26	\$30M-\$500M	\$4M-\$30M	\$15M-\$50M

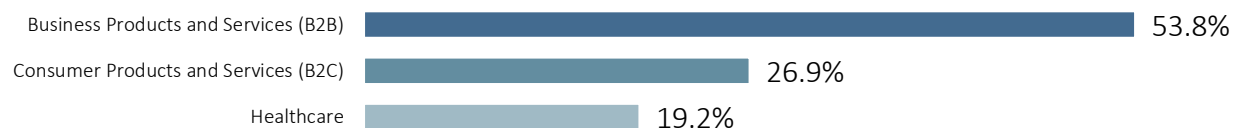
## Recently closed investments

Name	Deal type	Deal date
<b>Techlink</b>	<b>Buyout/LBO (Add-on)</b>	<b>Sep-2019</b>
Northern Vending Company	Buyout/LBO (Add-on)	Jul-2019
Welcome Dairy	PE Growth/Expansion	Jun-2019
Micro Molding	Buyout/LBO (Add-on)	May-2019
Sterling Services	Buyout/LBO (Add-on)	Mar-2019
Rhythmlink International	PE Growth/Expansion	Feb-2019

## Most recent closed fund

New Heritage Capital Fund  
Type: **Buyout**  
Size: **\$250M**

## All investments by industry



# NewSpring Capital



Investor type: **Growth/Expansion** | Year founded: **1999**

NewSpring Capital is an investment firm that seeks to invest in companies across growth equity, healthcare, control buyout and mezzanine debt funds. The firm was founded in 1999 and is headquartered in Radnor, Pennsylvania.

**Contact** **Primary contact**  
 Radnor Financial Center  
 555 East Lancaster  
 Avenue, 3rd Floor  
 Radnor, PA 19087  
 United States  
 +1 (610) 567-2380

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$1.8B	66	223	\$5M-\$50M	\$2M	\$2M-\$20M

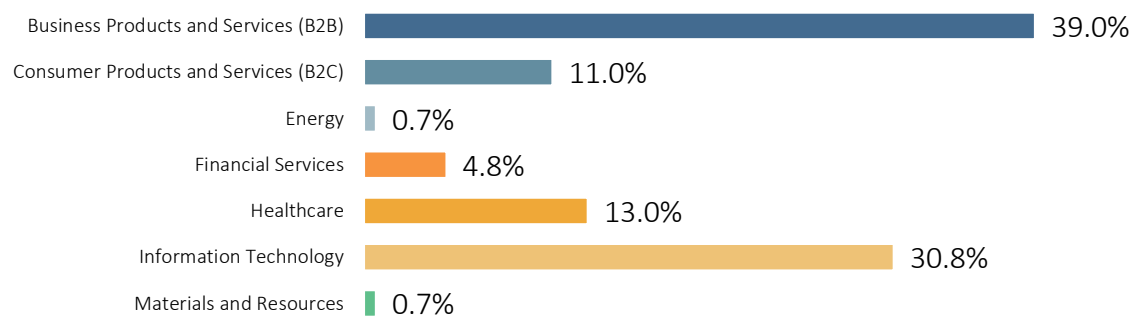
### Recently closed investments

Name	Deal type	Deal date
Dstillery	Later Stage VC (Series 1)	Jun-2019
Renaissance Imports	Buyout/LBO (Add-on)	May-2019
SUN Behavioral Health	PE Growth/Expansion	Apr-2019
Turning Point Restaurants	PE Growth/Expansion	Jan-2019
Carolina Outreach	Buyout/LBO (Add-on)	Dec-2018

### Most recent closed fund

NewSpring Growth Capital IV  
 Type: **PE Growth-Expansion**  
 Size: **\$280M**  
 Vintage: **2017**

## All investments by industry



# Northlane Capital Partners



Investor type: **PE/Buyout** | Year founded: **2017**

Northlane Capital Partners ("NCP") invests in growing, highly-profitable middle market companies. The firm's four partners have worked together since 2003 and lead an 11-person investment team that previously functioned as the mid-market buyout group at American Capital prior to spinning out in January 2017. The firm focuses on control buyouts of North American-based companies in two primary sectors: healthcare and business services. The firm typically seeks platform investments in companies with EBITDA between \$5 million to \$30 million. It was founded in 2017 and is headquartered in Bethesda, Maryland.

## Contact

2 Bethesda Metro Center  
Suite 1510  
Bethesda, MD 20814  
United States  
+1 (301) 272-9990

## Primary contact

Ryan Sacco  
Vice President  
ryan.sacco@northlanecapital.com  
+1 (301) 841-9720

## General statistics

Assets under management

\$1B

Active private equity investments

6

Total private equity investments

11

Target EBITDA

\$5M-\$30M

Preferred investment amount

\$25M-\$150M

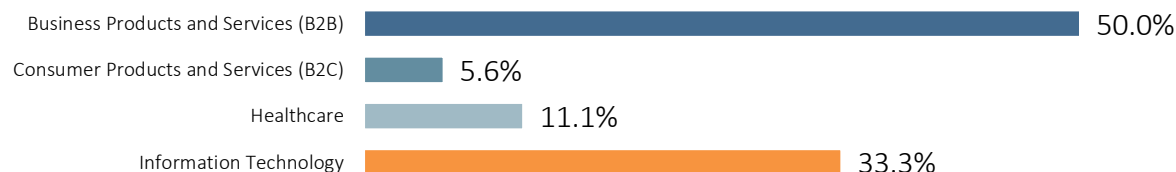
## Recently closed investments

Name	Deal type	Deal date
Quorum Review	Buyout/LBO (Add-on)	Mar-2019
Discovery Data	PE Growth/Expansion	Aug-2018
Firma Clinical Research	Buyout/LBO (MBI)	Jul-2018
Red Books	Buyout/LBO (Secondary)	May-2018
AAR Partners	Buyout/LBO (Add-on)	May-2018

## Most recent closed fund

Northlane Capital Partners I  
Type: **PE Growth-Expansion**  
Size: **\$1.1B**

## All investments by industry



# O2 Investment Partners



Investor type: **PE/Buyout** | Year founded: **2010**

O2 Investment Partners is a private equity firm that seeks to acquire a majority interest in the lower middle market manufacturing, niche distribution and service and technology businesses. The firm was founded in 2010 and is based in Bloomfield Hills, Michigan.

### Contact

40900 Woodward Avenue  
Suite 200  
Bloomfield Hills, MI  
48304  
United States  
+1 (248) 554-4227

### Primary contact

Luke Plumpton  
Partner  
lplumpton@o2investment.com  
+1 (248) 554-4215

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$110M	11	34	\$10M-\$75M	\$3M-\$10M	\$7M-\$20M

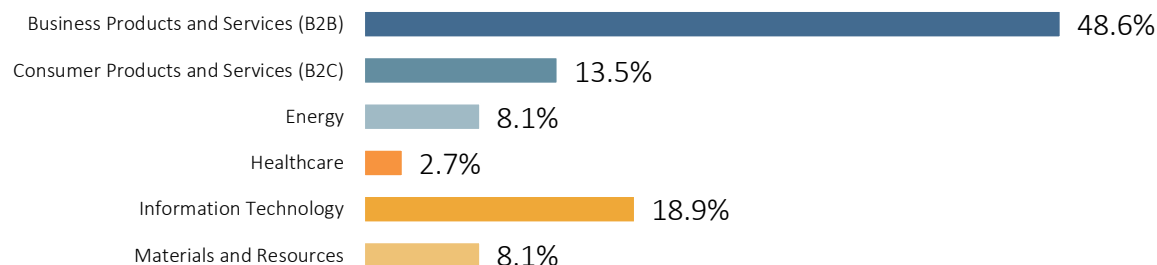
### Recently closed investments

Name	Deal type	Deal date
BLUEFIN	Buyout/LBO (Add-on)	Aug-2019
Frontier Dental Labs	PE Growth/Expansion	Jul-2019
Patriot Energy Group (Massachusetts)	Buyout/LBO (Add-on)	Jun-2019
Koester Associates	Buyout/LBO (Add-on)	Jun-2019
Dorner Company	Buyout/LBO (Add-on)	Mar-2019

### Most recent closed fund

O2 Investment Partners  
Oxygen Fund  
Type: **Buyout**  
Size: **\$110M**  
Vintage: **2017**

## All investments by industry



# Pfingsten Partners

Investor type: **PE/Buyout** | Year founded: **1989**

Pfingsten Partners is a private equity investment firm that is based in Chicago, Illinois and was founded in 1989. The firm focuses on investing in the middle market companies operating in the business services, distribution and niche manufacturing sectors.

## PFINGSTEN

### Contact

300 North LaSalle Street  
Suite 5400  
Chicago, IL 60654  
United States  
+1 (312) 222-8707

### Primary contact

Scott Finegan  
Managing Director, Corporate Finance  
sfinegan@pfingsten.com  
+1 (312) 846-7874

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$382M	13	127	\$20M-\$150M	\$3M-\$12M	\$10M-\$80M

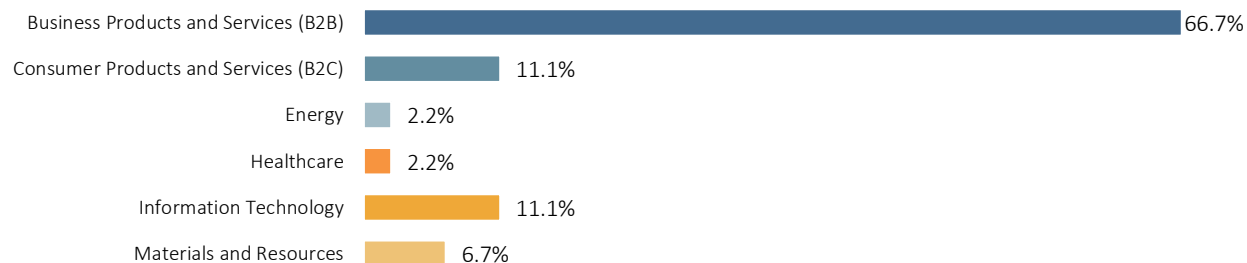
## Recently closed investments

Name	Deal type	Deal date
RapidAir	Buyout/LBO	Jul-2019
Materials Handling Solutions	Buyout/LBO (Add-on)	Jun-2019
Promic Display Systems	Buyout/LBO (Add-on)	Apr-2019
Full Spectrum Analytics	Buyout/LBO	Feb-2019
Disc Graphics	Buyout/LBO (Add-on)	Jan-2019

## Most recent closed fund

Pfingsten Partners Fund V  
Type: **Buyout**  
Size: **\$382M**  
Vintage: **2016**

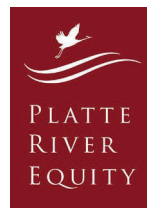
## All investments by industry



# Platte River Equity

Investor type: **PE/Buyout** | Year founded: **2006**

Platte River Equity is a private equity investment firm that prefers to invest in middle-market companies operating in the aerospace, transportation, industrial, energy product, service, chemical, metal, mineral and agriculture sectors. The firm was founded in 2006 and is headquartered in Denver, Colorado.



## Contact

200 Fillmore Street  
Suite 200  
Denver, CO 80206  
United States  
+1 (303) 292-7300

## Primary contact

Lauren Metz  
Business Development Associate  
lmetz@platteriverequity.com

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$1.3B	10	37	\$20M-\$250M	\$7M-\$30M	\$10M-\$80M

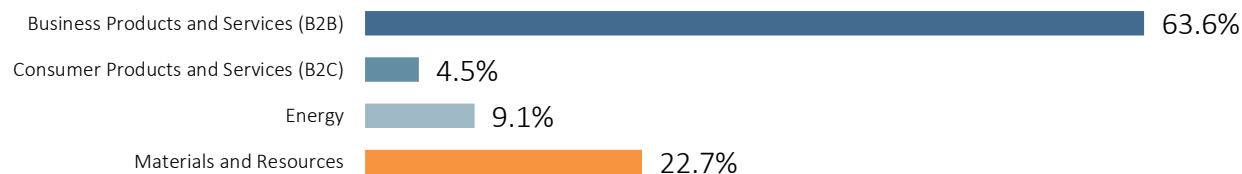
## Recently closed investments

Name	Deal type	Deal date
Sterling Rope	Buyout/LBO (Add-on)	Jun-2019
Cutting Edge Services	Buyout/LBO (Add-on)	Jan-2019
SHERRILLtree	Buyout/LBO (Secondary)	Dec-2018
Dealers Transmission Exchange	PE Growth/Expansion	Apr-2018
Southern Athletic Fields	Buyout/LBO (Add-on)	Apr-2018

## Most recent closed fund

Platte River Equity IV  
Type: **Buyout**  
Size: **\$625M**  
Vintage: **2017**

## All investments by industry



# PNC Mezzanine Capital



Investor type: **Mezzanine & Equity** | Year founded: **1989**

PNC Mezzanine Capital (PNC MC) is a flexible junior capital provider established in 1989 and based in Pittsburgh, Pennsylvania. The firm provides custom combinations of subordinated debt and equity in support of buyouts, recapitalizations, and consolidation strategies for the lower middle market. The firm targets investments in a wide range of industries, with a particular focus on niche manufacturing, value-added distribution, business services and consumer services. PNC MC is fully funded by PNC Bank and operates as a part of PNC Capital Finance, LLC.

## Contact

Two PNC Plaza, 620  
Liberty Avenue  
22nd Floor  
Pittsburgh, PA 15222  
United States  
+1 (412) 762-7172

## Primary contact

Brian Dandrea  
Vice President  
brian.dandrea@pncmezzanine.com  
+1 (412) 762-7172

## General statistics

Total companies serviced  
(last 5 years)

27

Total investors serviced  
(last 5 years)

18

Target  
EBITDA

\$4M+

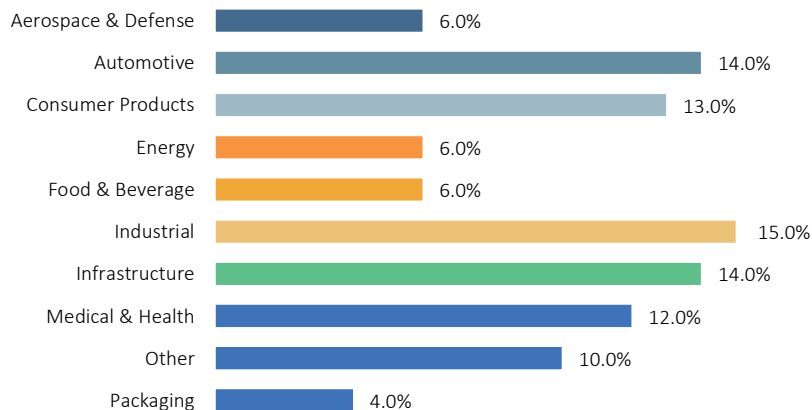
Target  
investment amount

\$10M-\$50M

## Recently closed investments

Company	Investment Type	Deal type	Deal date	Deal location
Mountainside Fitness	Equity Investment	Minority Recap	August, 2019	Phoenix, AZ
RESCON Group	Acquisition Financing	Consolidation	July, 2019	Norcross, GA
Engineered Performance Technologies	Acquisition Financing	Add-on Acquisition	April, 2019	Brussels, Belgium
CP Flexible Packaging	Acquisition Financing	Add-on Acquisition	February, 2019	Buffalo, NY
Kellstrom Defense	Acquisition Financing	Add-on Acquisition	January, 2019	Spring Valley, CA

## All transactions by industry



# PNC Riverarch Capital



Investor type: **PE/Buyout** | Year founded: **2011**

PNC Riverarch Capital is a growth oriented, lower middle market private equity firm. The firm invests across industry sectors and business types, but has particular interest and experience investing in value-added distribution, food and beverage, franchising, and business services companies. The firm is based in Pittsburgh, Pennsylvania and was founded in 2011.

## Contact

Two PNC Plaza  
620 Liberty Avenue 22nd  
Floor  
Pittsburgh, PA 15222  
United States

## Primary contact

Andrew Wiechkoske  
Managing Director  
andrew.wiechkoske@pnc.com  
+1 (412) 762-9818

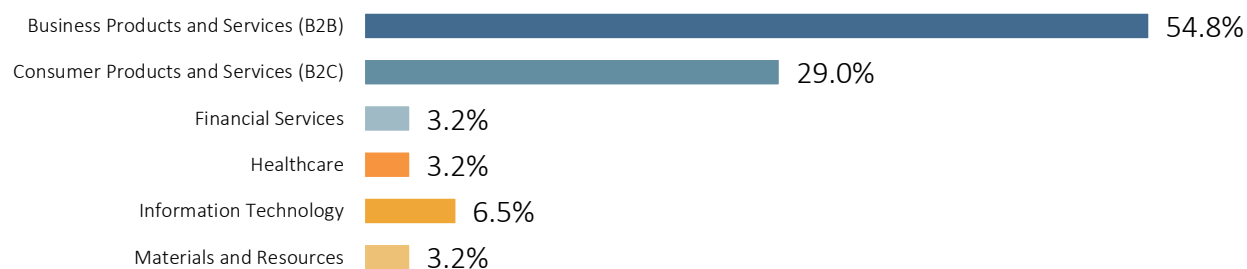
## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$850M	11	22	\$10M-\$500M	\$3M-\$30M	\$15M-\$75M

## Recently closed investments

Name	Deal type	Deal date
Safco Dental Supply	Buyout/LBO	June-2019
Pirtek Europe	Buyout/LBO (Secondary)	Nov-2018
Burrell Reagents	Buyout/LBO	Nov-2018
Sola Salon Studios	Buyout/LBO	Oct-2018
Tranzonic	Buyout/LBO (Secondary)	Mar-2018

## All investments by industry





# Post Capital Partners

Investor type: **PE/Buyout** | Year founded: **2004**



Founded in 2004, Post Capital Partners is a private equity firm based in New York, New York. The firm seeks to invest in the business services, environmental and industrial services, security services, education services, healthcare services, data or information services, financial or information services, niche manufacturing and distribution, transportation and logistics, consumer products and services sectors.

### Contact

747 Third Avenue  
19th Floor  
New York, NY 10017  
United States  
+1 (212) 888-5700

### Primary contact

Christopher Cheang  
Director, Head of Business Development  
ccheang@postcp.com  
+1 (212) 888-1384

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$137M	6	25	\$10M-\$150M	\$2M-\$20M	\$10M-\$50M

### Recently closed investments

Name	Deal type	Deal date
IntraLogic Solutions	PE Growth/Expansion	Jul-2019
Property Registration Champions	PE Growth/Expansion	May-2019
Xcite Steps	Buyout/LBO (Add-on)	Oct-2018
Smith Transportation Services	Buyout/LBO (MBO)	Sep-2018
EZUniverse	Buyout/LBO (Add-on)	Aug-2018

### Most recent closed fund

Post Capital Equity Partners III  
Type: **Buyout**  
Size: **\$101M**  
Vintage: **2014**

## All investments by industry



# Private Capital Research

Investor type: **PE/Buyout** | Year founded: **2001**



Private Capital Research is an investment and consulting organization that provides investment opportunities for private capital investors in the lower end of the middle market. The firm works only on the buy-side for a select number of private equity investors and corporate clients to produce investment opportunities that fit their criteria on both a generalist, opportunistic basis and a specific search basis. The firm was founded in 2001 and is based in Conshohocken, Pennsylvania.

## Contact

2176 Harts Lane  
Conshohocken, PA 19428  
United States

## Primary contact

Joseph Morris Jr.  
Managing Director  
jmorris@pcrllc.com  
+1 (610) 825-1193

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$1.8B	4	16	\$10M-\$600M	\$3M-\$50M	\$5M-\$150M

## Recently closed investments

Name	Deal type	Deal date
United Materials (Florida)	Buyout/LBO (Add-on)	Jun-2019
Construction Resources	Buyout/LBO	Dec-2015
CompoSecure	PE Growth/Expansion	May-2015
Integrated Airline Services	Buyout/LBO (Add-on)	Aug-2013
SDM Advisors	Buyout/LBO (Add-on)	Jun-2013

## Most recent closed fund

## All investments by industry

Business Products and Services (B2B)	50.0%
Consumer Products and Services (B2C)	25.0%
Materials and Resources	25.0%

# PWP Growth Equity

Investor type: **PE/Buyout** | Year founded: **2012**

PWP Growth Equity is a private equity firm focused on U.S.-based growth-oriented, lower middle market companies across the consumer, industrial, software and services sectors. The firm seeks to partner with existing owners and management teams, and does both minority and control investments.



#### Contact

767 Fifth Avenue  
10th Floor  
New York, NY 10153  
United States  
+1 (646) 708-8624

#### Primary contact

Jody Shechtman  
Managing Director  
jshechtman@pwpartners.com  
+1 (646) 708-8624

## General statistics

Assets under management

**\$1.4B**

Active private equity investments

**13**

Total private equity investments

**16**

Preferred Investment amount

**\$25M-\$100M**

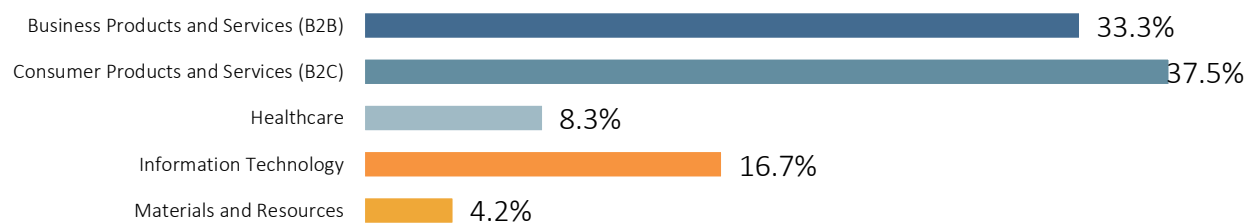
## Recently closed investments

Name	Deal type	Deal date
Alloy Die Casting	Buyout/LBO	Aug-2019
TickPick	PE Growth/Expansion	Jul-2019
Quick Med Claims	Buyout/LBO	Oct-2018
SkinSpirit Skincare Clinic and Spa	PE Growth/Expansion	Sep-2018
The RealReal	Later Stage VC)	Jul-2018

## Most recent closed fund

PWP Growth Equity Fund II  
Type: **PE Growth-Expansion**  
Size: **\$750M**  
Vintage: **2017**

## All investments by industry



# RAF Industries

Investor type: **PE/Buyout** | Year founded: **1979**

Founded in 1979, RAF Industries is a private equity firm based in Jenkintown, Pennsylvania. The firm invests in the industrial, leasing, environmental products, geotechnical products, healthcare services, and consumer product sectors.



#### Contact

One Pitcairn Place, 165  
Township Line Road  
Suite 2100  
Jenkintown, PA 19046  
United States  
+1 (215) 572-0738

#### Primary contact

Andrew Souder  
Vice President of Acquisitions  
andrew@rafind.com

## General statistics

Active private equity investments

4

Total private equity investments

29

Target  
EBITDA

\$4M-\$20M

### Recently closed investments

Name	Deal type	Deal date
Blue Line Innovations	PE Growth/Expansion	Jan-2019
Occidental Leather	PE Growth/Expansion	Oct-2018
Advanced Medical Pricing Solutions	Buyout/LBO	Apr-2017
Innovative Technology Electronics	Merger/Acquisition	Jan-2016
Spellbinders Paper Arts	Merger/Acquisition	May-2013

### Most recent closed fund

## All investments by industry



# Renovo Capital

Investor type: **PE/Buyout** | Year founded: **2009**

Renovo Capital is a Dallas, Texas based private equity investment firm that invests in lower middle market specialty manufacturing and business services companies. The firm targets investments in complex situations, seeking to build strategically valuable business platforms.



**Contact**  
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 Suite 1230  
 Dallas, TX 75254  
 United States  
 +1 (214) 699-4960

**Primary contact**  
 Christopher Dupré  
 Managing Partner  
 chris.dupre@renovocap.com  
 +1 (214) 699-4967

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$500M	7	22	\$20M-\$200M	\$0M-\$20M	\$10M-\$50M

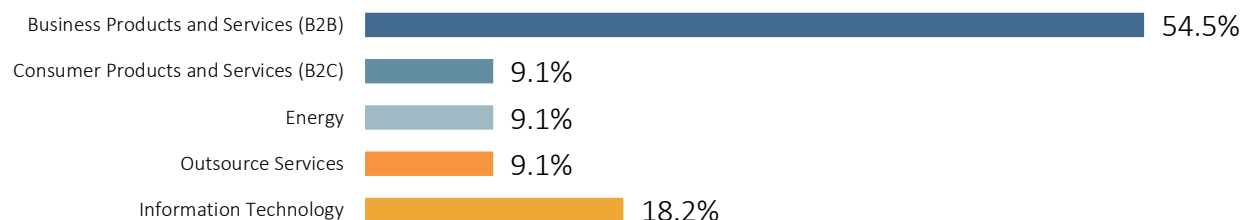
### Recently closed investments

Name	Deal type	Deal date
FPI Sensors	Buyout/LBO (Add-on)	Jun-2019
easyBackgrounds	Buyout/LBO (Add-on)	Aug-2018
Rochester Gauges	Buyout/LBO	May-2018
Bethlehem Sausage Werke	Buyout/LBO (Add-on)	Mar-2018
Onboard Informatics	Buyout/LBO (Add-on)	Feb-2018

### Most recent closed fund

Renovo Capital Fund III  
 Type: **Buyout**  
 Size: **\$225M**

### All investments by industry



# RF Investment Partners

Service provider type: **Debt, Structured Equity**

RF Investment Partners is a small business investment company with offices in New York and Chicago. The firm provides flexible debt and structured equity solutions to growth-oriented companies in support of numerous transaction types including management buyouts, shareholder liquidity events, succession issues, generational changes, or are pursuing growth strategies. . We target businesses with \$2-\$10 million of EBITDA that require investments of \$5-\$25 million per transaction. RF's investments are ideally suited for family-owned or closely-held businesses.



*Flexible Capital, True Partners*

#### Contact

501 Madison Ave  
Suite 1401  
New York, NY 10022  
United States

#### Primary contact

**Peter Rothschild**  
Managing Partner  
prothschild@rf-partners.com  
+1 (212) 590-2440

#### Blair Gertmenian

Director  
bgertmenian@rf-partners.com  
+1 (212) 590-2434

## General statistics

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Assets under management

\$284M

Target  
EBITDA

\$2M-\$10M

Preferred Investment amount

\$5M-\$25M

Current Investments

8

## Most recent closed fund

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RF Investment Partners SBIC

Type: **Management Buyout, Minority Recaps, Acquisition Financing, Growth Capital**

Size: **\$284M**

Vintage: **2018**

# Riordan Lewis & Haden

RIORDAN, LEWIS & HADEN | Equity Partners

Investor type: **Growth/Expansion** | Year founded: **1982**

Riordan, Lewis & Haden is a private equity firm that seeks to invest in the healthcare, business services and government services sectors. The firm is based in Los Angeles, California and was founded in 1982.

## Contact

10900 Wilshire Boulevard  
Suite 850  
Los Angeles, CA 90024  
United States  
+1 (310) 405-7200

## Primary contact

Michael Orend  
Investment Professional  
morend@rlhequity.com  
+1 (312) 281-7987

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$1B	9	59	\$30M-\$100M	\$5M-\$20M	\$25M-\$75M

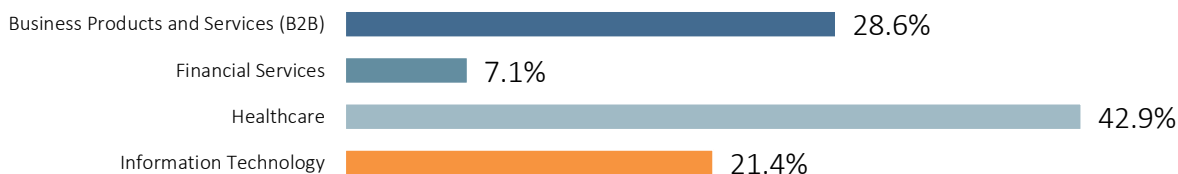
## Recently closed investments

Name	Deal type	Deal date
Biorasi	PE Growth/Expansion	Dec-2018
Oncology Solutions	Buyout/LBO (Add-on)	Feb-2018
Oncology Plus	Buyout/LBO (Add-on)	Nov-2016
Advanced Pharma	Buyout/LBO (Add-on)	Oct-2016
U-Tegration	Buyout/LBO	Oct-2016

## Most recent closed fund

RLH Investors IV  
Type: **PE Growth-Expansion**  
Size: **\$511M**  
Vintage: **2017**

## All investments by industry



# River Associates Investments

Investor type: **PE/Buyout** | Year founded: **1989**

River Associates Investments is a private equity firm which prefers to make investments in lower middle market companies through buyouts, divestitures and recapitalizations. The firm seeks to invest in companies based in United States and Canada and operating in niche manufacturing, distribution, and industrial and business services. River was founded in 1989 and is based in Chattanooga, Tennessee.



### Contact

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United States  
+1 (423) 755-0888

### Primary contact

Mark Jones  
Partner  
mjones@riverassociates.com  
+1 (423) 755-0888

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$386.7M	7	93	\$15M-\$100M	\$3M-\$12M	\$10M-\$40M

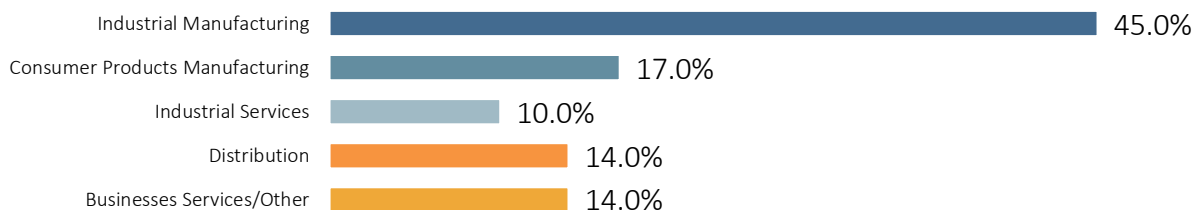
## Recently closed investments

Name	Deal type	Deal date
Presco Polymers	Buyout/LBO (MBO)	Feb-2019
GAHH Automotive (TopDown)	Buyout/LBO (MBO)	May-2018
Quikserv	Buyout/LBO	Mar-2018
Premier Parking	Buyout/LBO (MBO)	Jun-2017
Double E	Buyout/LBO	May 2017

## Most recent closed fund

River VII  
Type: **Buyout**  
Size: **\$285M**  
Vintage: **2017**

## All investments by industry





# Riverside Partners

Investor type: **PE/Buyout** | Year founded: **1989**

Riverside Partners is a private equity firm that invests in growing middle-market healthcare and technology-based firms. The firm was founded in 1989 and headquartered in Boston, Massachusetts.



**Contact**  
699 Boylston Street  
14th Floor  
Boston, MA 02116  
United States  
+1 (617) 351-2800

**Primary contact**  
Jon Lemelman  
Partner  
+1 (617) 351-2810

## General statistics

Assets under management

\$967M

Active private equity investments

11

Total private equity investments

90

Target EBITDA

\$5M-\$25M

## Recently closed investments

Name	Deal type	Deal date
3Play Media	Buyout/LBO	May-2019
Flexible Workforce	Buyout/LBO (Add-on)	Apr-2019
Veropath	Buyout/LBO (Add-on)	Jun-2018
Gap Systems	Buyout/LBO (Add-on)	Mar-2018
A&B Groep	Buyout/LBO (Add-on)	Jan-2018

## Most recent closed fund

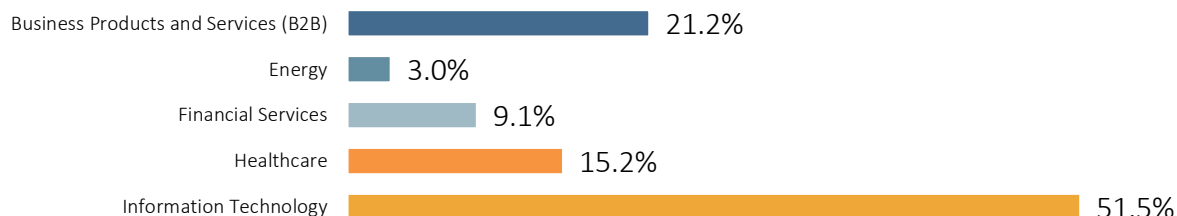
Riverside Fund V

Type: **Buyout**

Size: **\$561M**

Vintage: **2012**

## All investments by industry



# RLJ Equity Partners



Investor type: **PE/Buyout** | Year founded: **2006**

RLJ Equity Partners is a middle-market private equity firm focused on generating long-term capital appreciation by investing in profitable and growing businesses led by strong management teams. The firm was founded in 2006 by Robert L. Johnson in partnership with The Carlyle Group and focuses on buy-outs and leveraged recapitalizations. The firm focuses on industries in which the principals and the RLJ Executive Network have experience, including but not limited to Aerospace, Business and Industrial Services, Transportation and Logistics, and Value-added Manufacturing.

## Contact

7315 Wisconsin Avenue  
Suite 900 East  
Bethesda, MD 20814  
United States  
+1 (240) 744-7856

## Primary contact

**Nigel Howard**  
Managing Director  
nhoward@rljequity.com  
+1 (240) 744-7835

## General statistics

Assets under management

**\$347M**

Active private equity investments

**8**

Total private equity investments

**29**

Preferred Investment amount

**\$15M-\$30M**

## Recently closed investments

Name	Deal type	Deal date
Pro-Vac	Buyout/LBO (Secondary)	Dec-2018
Crossfuze	Buyout/LBO (Secondary)	Oct-2018
Golden Harvest (Wholesale Operations)	Buyout/LBO (Add-on)	Apr-2018
Health eCareers	Buyout/LBO (Add-on)	Feb-2018
Native Maine Specialty Foods	Buyout/LBO	Jan-2017

## Most recent closed fund

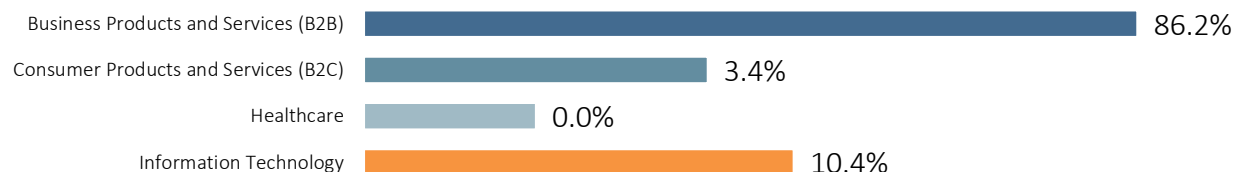
RLJ Equity Partners Fund II

Type: **Buyout**

Size: **\$211M**

Vintage: **2017**

## All investments by industry



# Rockwood Equity Partners

Investor type: **PE/Buyout** | Year founded: **1999**

Rockwood Equity Partners is a private investment firm focused on the lower middle market. It invests in manufacturing, value-added distribution and industrial service businesses headquartered in North America. It has deep expertise serving specialized industrial businesses, as well as businesses in regulated industries, including aerospace and defense, healthcare, and process control. It prefers to make control investments in privately-owned businesses or corporate divestitures and will consider partnership positions.



## Contact

3201 Enterprise Parkway  
Suite 370  
Cleveland, OH 44122  
United States  
+1 (216) 278-7070

## Primary contact

Kate Faust  
Partner, Business Development  
kfaust@rockwoodequity.com  
+1 (216) 278-7070

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA
\$150M	6	37	\$10M-\$75M	\$2M-\$7M

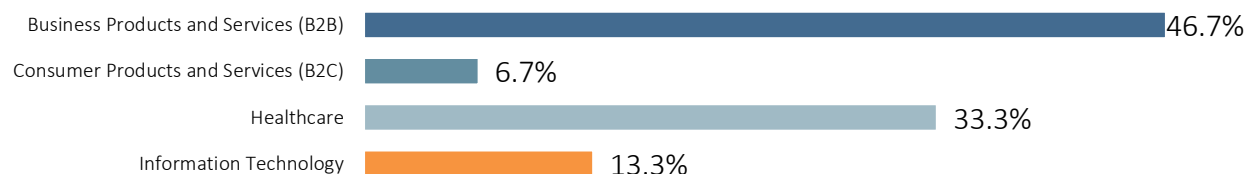
## Recently closed investments

Name	Deal type	Deal date
Connector Tech	Buyout/LBO (Add-on)	Apr-2019
Syneo (Florida)	Buyout/LBO (MBO)	Jan-2019
Standard Bent Glass	Buyout/LBO (Add-on)	Jan-2019
Lifeway Mobility	Buyout/LBO	Aug-2018
Extended Home Living Services	Buyout/LBO (Add-on)	Aug-2018

## Most recent closed fund

Rockwood Equity Partnership Fund  
Type: **Buyout**  
Size: **\$50M**  
Vintage: **2008**

## All investments by industry



# Saw Mill Capital

Investor type: **PE/Buyout** | Year founded: **1997**



Saw Mill Capital is a lower middle-market private equity firm that makes equity investments in the manufacturing, industrial and commercial services and specialty distribution sectors. The firm was founded in 1997 and only makes control investments.

## Contact

555 Pleasantville Road  
South Building, Suite 220,  
Briarcliff Manor  
New York, NY 10510  
United States  
+1 (914) 741-1300

## Primary contact

Scott Rivard  
Partner  
srivard@sawmillcapital.com  
+1 (914) 741-9096

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$616M	10	50	\$25M-\$200M	\$5M-\$25M	\$15M-\$75M

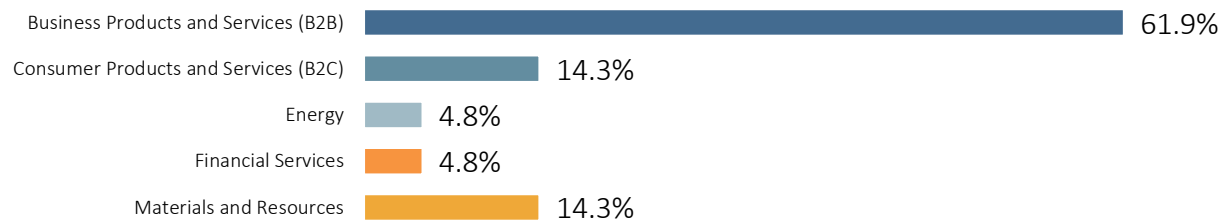
## Recently closed investments

Name	Deal type	Deal date
DPIS Builder Services	Buyout/LBO (Secondary)	Sep-2019
Let's Pave	Buyout/LBO	Jun-2019
Tri-Temp Refrigeration	Buyout/LBO (Add-on)	May-2019
Norfoxx Refrigeration	Buyout/LBO (Add-on)	May-2019
J&D Refrigeration Service	Buyout/LBO (Add-on)	Oct-2018

## Most recent closed fund

Saw Mill Capital Partners II  
Type: **Buyout**  
Size: **\$340M**  
Vintage: **2016**

## All investments by industry



# Scott Capital Partners



Investor type: **Family Office** | Year founded: **1999**

G. Scott Capital Partners is a private investment firm focusing on long term capital appreciation. The firm invests its resources in the company's growth - finding complementary acquisitions, developing new product lines, investing in R&D, accessing new markets, sourcing internationally, purchasing equipment and expanding facilities. It prefers to invest in the niche manufacturing, consumer-driven healthcare services and products, business services, consumer products and specialty retail sectors. The firm was founded in 1999 and is based in Rowayton, Connecticut.

## Contact

140 Rowayton Avenue  
Suite 2C  
Rowayton, CT 06853  
United States  
+1 (203) 939-1890

## Primary contact

F. Bradley Scholtz  
Managing Director  
bscholtz@scottcap.com  
+1 (203) 939-1887

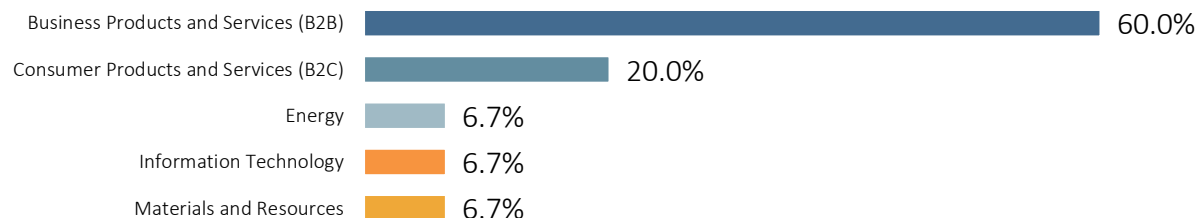
## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target EBITDA	Preferred investment amount
\$400M	4	37	\$4M-\$20M	\$5M-\$40M

## Recently closed investments

Name	Deal type	Deal date
VCA Consultants	PE Growth/Expansion	Jul-2018
Minder Research	Buyout/LBO (Add-on)	Aug-2017
Go Power!	Buyout/LBO (Add-on)	Aug-2017
Diamond Group	Buyout/LBO (Add-on)	Apr-2017
Horst Miracle Probes (manufacturing and marketing rights)	Buyout/LBO (Add-on)	Mar-2017

## All investments by industry



# Sole Source Capital

Investor type: **PE/Buyout** | Year founded: **2016**



Sole Source Capital (“SSC” or “the Firm”) is an industrial-focused private equity firm providing capital to North American lower-middle market companies. SSC targets controlling interests in diversified industrials companies and focuses on situations where it can professionalize or operationally transform businesses, including family or entrepreneur owned companies and corporate carve-outs. The firm was founded in 2016 and is based in Santa Monica, California.

#### Contact

1299 Ocean Avenue  
Suite 460  
Santa Monica, CA 90401  
United States

#### Primary contact

Lisa Flanigan  
Vice President  
lflanigan@solesourcecapital.com  
+1 (310) 929-4399

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target EBITDA	Preferred investment amount
\$350M	3	4	\$3M-\$30M	\$20M-\$125M

## Recently closed investments

Name	Deal type	Deal date
Individual FoodService	Buyout/LBO	Nov-2018
Trade Supplies	Buyout/LBO	Jun-2018
Premier Flow Control	Buyout/LBO	Feb-2018
Cantium	Pre-Fund Investment	Jan-2016

## Most recent closed fund

SSC Partners I  
Type: **Buyout**  
Size: **\$160M**  
Vintage: **2018**

# Spring Capital Partners

Investor type: **Mezzanine** | Year founded: **1999**

Spring Capital Partners was founded in 1999 to provide mezzanine capital to growing small and medium-sized businesses. The firm makes investments in the form of subordinated debt and equity features for growing companies that seek a source of long-term capital or have reached the limits of their bank borrowing capacities, mezzanine capital represents an attractive alternative to additional equity. While most investments are made to mature companies with institutional equity sponsorship, it also makes investments in "late-stage venture" companies. Additionally, it makes investments in "unsponsored" companies with strong management teams that have proven track records and considerable equity stakes. The firm is based in Lutherville Timonium, Maryland.



## Contact

2330 West Joppa Road  
Lutherville Timonium, MD  
21093  
United States  
+1 (410) 685-8000

## Primary contact

Brian McDaid  
General Partner  
bcm@springcap.com  
+1 (610) 964-8142

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$365M	24	108	\$8M-\$150M	\$1M	\$2M-\$12M

## Recently closed investments

Name	Deal type	Deal date
Leahy Landscaping	Buyout/LBO	Jul-2019
Brown & Joseph	PE Growth/Expansion	Sep-2018
Paragon Bioservices	PE Growth/Expansion	Aug-2018
Pavement	Buyout/LBO	Jan-2018
Home Medical Specialties	Buyout/LBO (Add-on)	Dec-2017

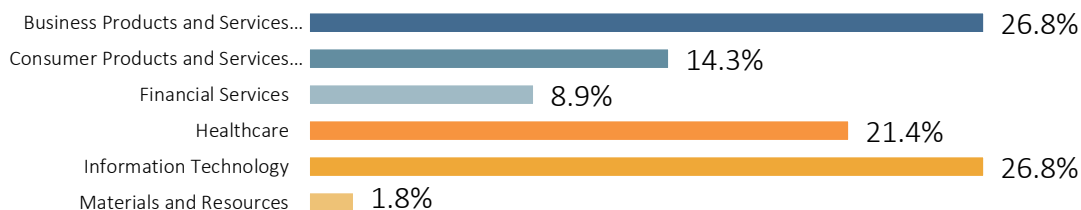
## Most recent closed fund

Spring Capital Partners III

Type: **Mezzanine**

Size: **\$175M**

## All investments by industry



# Sterling Investment Partners



Investor type: **PE/Buyout** | Year founded: **1991**

Sterling Investment Partners is a private equity investment firm that prefers to invest in middle-market businesses. The firm seeks to invest in companies operating in the outsourcing, business service, niche manufacturing, industrial, transportation, logistic, distribution, technology, energy service, consumer product, service, training and educational service sectors. It is headquartered in Westport, Connecticut and was founded in 1991.

#### Contact

285 Riverside Avenue  
Suite 300  
Westport, CT 06880  
United States  
+1 (203) 226-8711

#### Primary contact

Amy Weisman  
Director, Business Development  
weisman@sterlinglp.com  
+1 (203) 226-8711

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$1.5B	9	76	\$100M-\$500M	\$15M-\$40M	\$75M-\$200M

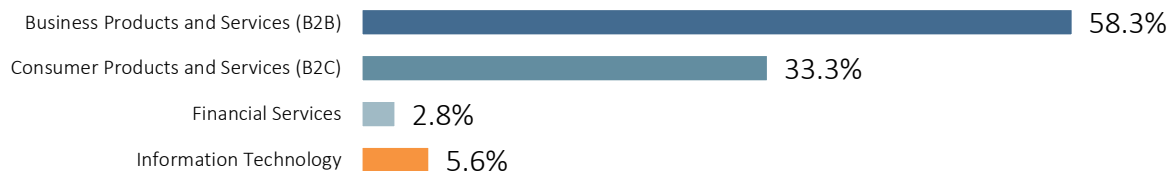
## Recently closed investments

Name	Deal type	Deal date
Heartland (Mission Woods)	Buyout/LBO (Secondary)	Aug-2019
Marcone Appliance Parts	Buyout/LBO	Jan-2019
RM Heagy Foods	Buyout/LBO (Add-on)	Nov-2018
Jerusalem Foods	Buyout/LBO (Add-on)	Oct-2018
Jim's Cheese	Buyout/LBO (Add-on)	Mar-2018

## Most recent closed fund

Sterling Investment Partners III  
Type: **Buyout**  
Size: **\$721M**

## All investments by industry





# Striker Partners

Investor type: **PE/Buyout** | Year founded: **1999**

Striker Partners is a private, family-based investment firm formed to make majority equity investments in small, profitable, and growing businesses. Striker is based in suburban Philadelphia, and is a member of The Graham Group, an alliance of independently owned and operated industrial and investment management businesses. The firm was founded in 1999 and is based in Wayne, Pennsylvania.



#### Contact

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Wayne, PA 19087  
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#### Primary contact

Charles French  
Managing Principal  
cfrench@strikerpartners.com  
+1 (610) 722-0500

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$60M	4	13	\$50M	\$1M-\$5M	\$5M-\$15M

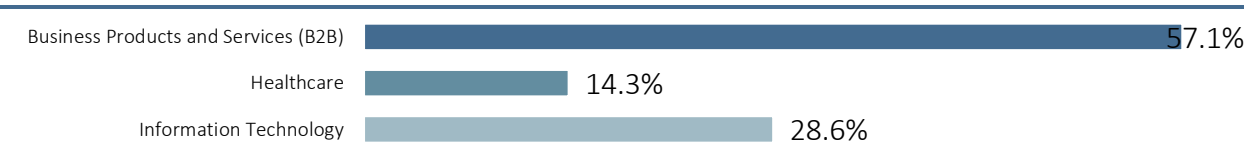
### Recently closed investments

Name	Deal type	Deal date
Professional Credential Services	Buyout/LBO (Add-on)	Jan-2018
Virtual Inc	PE Growth/Expansion	Jan-2018
Data Driven Safety	PE Growth/Expansion	Sep-2015
Fleetlogix	PE Growth/Expansion	Sep-2015
Little Spurs Pediatric Urgent Care	Buyout/LBO	Sep-2014

### Most recent closed fund

Striker Partners I  
Type: **PE Growth-Expansion**  
Size: **\$60M**

## All investments by industry



# Susquehanna Private Capital



Investor type: **PE/Buyout** | Year founded: **2016**

Susquehanna Private Capital is a private equity firm that prefers to make investments in the aerospace, defense, government, building products, business services, consumer, environmental services, food & beverage, healthcare, industries, technology, media & telecom, transportation and logistics sectors.

### Contact

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Bala Cynwyd, PA 19004  
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### Primary contact

Leo Helmers  
Co-Founder, Managing Partner and Group Head  
leo.helmers@spcllc.com  
+1 (484) 562-1106

## General statistics

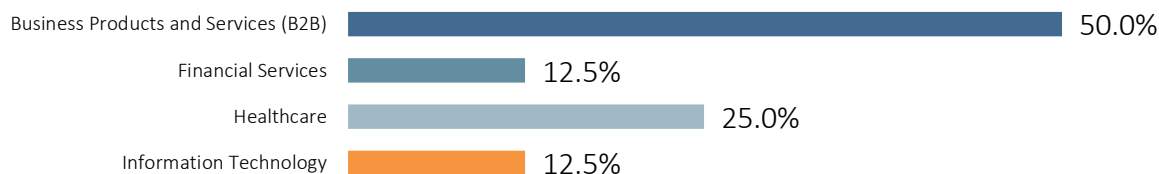
Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
6	8	\$30M-\$300M	\$3M-\$30M	\$10M-\$75M

### Recently closed investments

Name	Deal type	Deal date
McNally Industries	Buyout/LBO (Secondary)	Sep-2019
Skin & Cancer Associates	Buyout/LBO	Apr-2018
HighRadius	Early Stage VC (Series A)	Dec-2017
NAVC Holdings	Buyout/LBO	Jun-2017
Sunrise Transportation	PE Growth/Expansion	Mar-2017

### Most recent closed fund

## All investments by industry



# Tecum Capital

Investor type: **PE/Buyout** | Year founded: **2006**



Tecum Capital is a private investment firm which specializes in mezzanine debt investments, private equity, subordinated notes, management buyouts, recapitalizations, generational transitions, mergers and acquisitions and growth capital investments. The firm seeks to invest in companies based in the United States operating in the commercial services, healthcare services, niche manufacturing, distribution and food products. It was founded in 2005 and is based in Wexford, Pennsylvania.

## Contact

## Primary contact

Lynn McDonald  
Office Manager  
lmcDonald@tecum.com  
+1 (724) 257-1771

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$750M	40	88	\$8M-\$100M	\$2M-\$15M	\$5M-\$18M

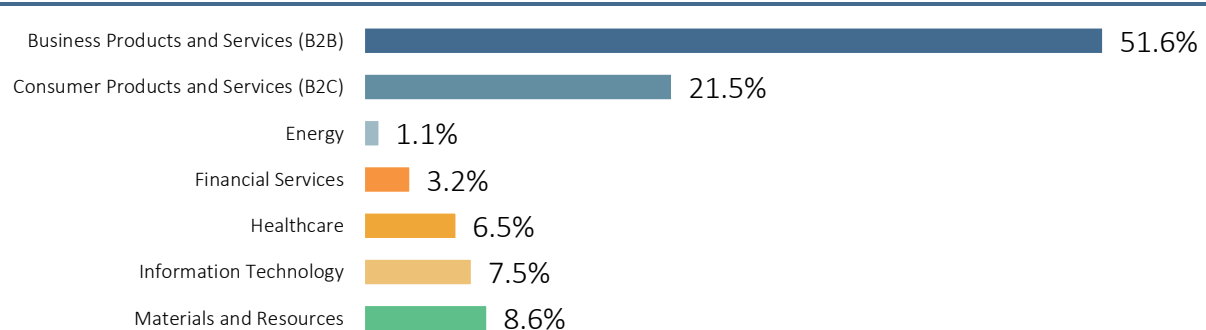
## Recently closed investments

Name	Deal type	Deal date
Maverick Cyber Defense	Buyout/LBO (Add-on)	Aug-2019
National Power	Buyout/LBO	Jul-2019
Primetac	Buyout/LBO	Jun-2019
Gilman Cheese	Buyout/LBO	Feb-2019
ibs Millwork	Buyout/LBO (Add-on)	Dec-2018

## Most recent closed fund

Tecum Capital Partners II  
Type: **Mezzanine**  
Size: **\$265M**  
Vintage: **2017**

## All investments by industry



# The Compass Group



Investor type: **PE/Buyout** | Year founded: **1998**

The Compass Group is a private equity firm that acquires, operates and manages leading middle market businesses in the niche industrial and consumer sectors. We manage a permanent capital vehicle called Compass Diversified Holdings. We provide 100% of the capital needed to close an acquisition ourselves with no financing contingency which brings good speed to close, certainty to close and confidentiality.

## Contact

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United States  
+1 (203) 221-1703

## Primary contact

Demetrios P. Dounis  
Partner  
ddounis@compassequity.com  
+1 (203) 221-1703

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target EBITDA
\$2.5B	8	55	\$10M-\$80M

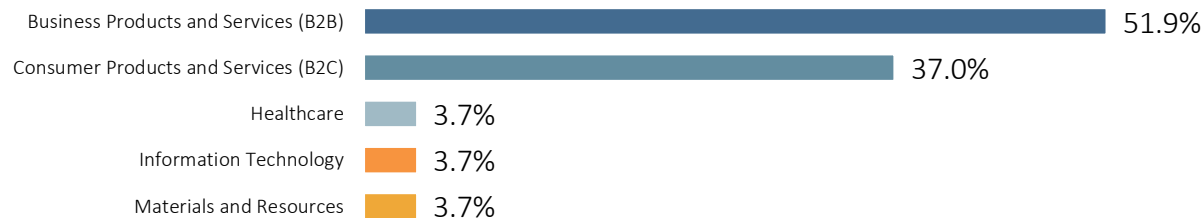
## Recently closed investments

Name	Deal type	Deal date
Disposal and Recycling Technologies	Buyout/LBO (Add-on)	Sep-2018
Ravin Crossbows	Buyout/LBO (Add-on)	Sep-2018
ESMI Companies	Buyout/LBO (Add-on)	May-2018
MKC Enterprises	Buyout/LBO (Add-on)	Mar-2018
Rimports	Buyout/LBO (Add-on)	Feb-2018

## Most recent closed fund

Compass Diversified Holdings  
Type: **Buyout**  
Size: **\$1B**

## All investments by industry



# The Halifax Group

Investor type: **PE/Buyout** | Year founded: **1999**

The Halifax Group is a private equity investment firm that prefers to make control investments in companies operating in the business services, health and wellness, infrastructure and franchising industry sectors. The firm was founded in 1999 and is based in Washington, District of Columbia with additional offices in Dallas, Texas and Raleigh, North Carolina.



## Contact

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## Primary contact

Chris Cathcart  
Partner  
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+1 (202) 530-8300

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target EBITDA	Preferred investment amount
\$1.5B	8	77	\$8M-\$30M	\$40M-\$80M

## Recently closed investments

Name	Deal type	Deal date
StrataTech Education Group	PE Growth/Expansion	Jun-2019
Family Recovery Specialists	Buyout/LBO (Add-on)	Jul-2018
ChanceLight Behavioral Health and Education	Buyout/LBO	May-2018
HomeTown Oxygen	Buyout/LBO (Add-on)	Apr-2018

## Most recent closed fund

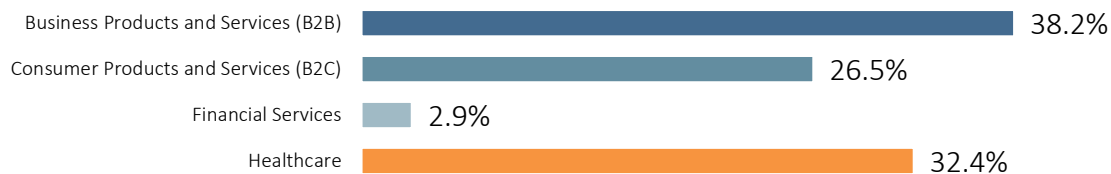
Halifax Capital Partners IV

Type: **Buyout**

Size: **\$650M**

Vintage: **2018**

## All investments by industry



# The Riverside Company

Investor type: **PE/Buyout** | Year founded: **1988**



The Riverside Company is a private equity firm focused on making control and non-control investments in growing businesses. It seeks to invest in the healthcare, business services, education and training, software, information technology, franchising, consumer brands, specialty manufacturing and distribution sectors. The firm was founded in 1988 and is based in New York, New York.

## Contact

45 Rockefeller Center,  
630 Fifth Avenue  
Suite 400  
New York, NY 10111  
United States  
+1 (212) 265-6575

## Primary contact

Jeremy Holland  
Managing Partner  
jholland@riversidecompany.com  
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## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$8.9B	90	572	\$3M-\$400M	\$0M-\$40M	\$3M-\$200M

## Recently closed investments

Name	Deal type	Deal date
Performance Systems Integration	Buyout/LBO (Secondary)	Aug-2019
Toolport	Buyout/LBO	Aug-2019
Sullivan Data Management	Buyout/LBO (Add-on)	Aug-2019
Compana	Buyout/LBO (Add-on)	Jul-2019
RedTeam Software	PE Growth/Expansion	Jun-2019

## Most recent closed fund

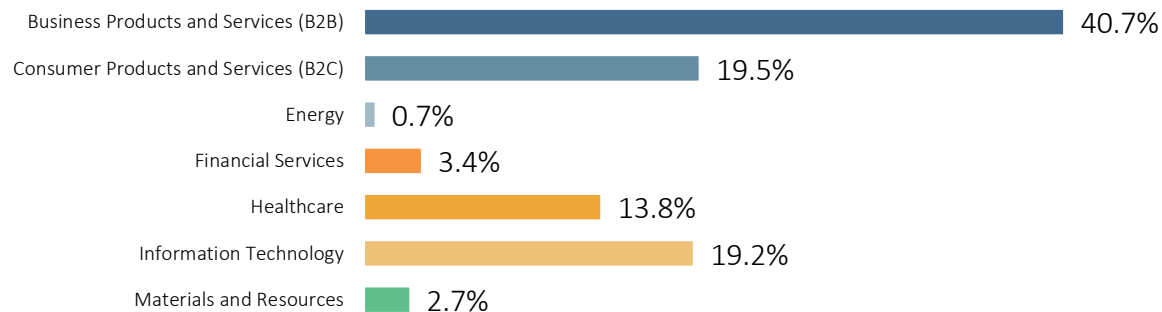
Riverside Acceleration Capital Fund II

Type: **Venture Debt**

Size: **\$177M**

Vintage: **2019**

## All investments by industry



# TZP Group

Investor type: **PE/Buyout** | Year founded: **2007**

TZP Group is a private equity investment firm that is based in New York, New York. The firm has a focus on investments in the form of buyouts, growth equity, and recaps (control or non-control) in the business services, e-commerce, franchising, and branded consumer businesses. TZP prefers to invest primarily in closely held companies where owners and/or management teams want to maintain a significant stake and partner with an investor who offers complementary strategic, operating and financial skills to accelerate growth, increase profits, and maximize value of retained equity.



## Contact

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between 41st & 42nd  
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## Primary contact

**Daniel Balzora**  
Principal  
dbalzora@tzpgroup.com  
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## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target EBITDA	Preferred Investment amount
\$1.4B	24	28	Up to \$35M	\$10M-\$100M

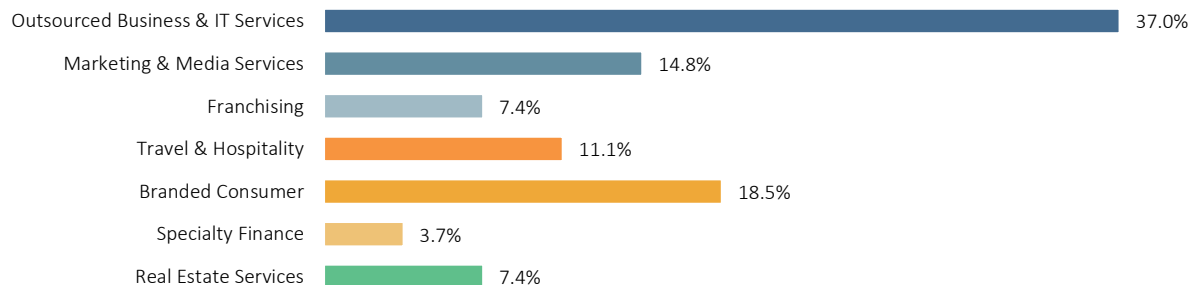
## Recently closed investments

Name	Deal type	Deal date
Quest Events	Recap/LBO	Dec-2018
Dynamic Communities	Recap/LBO	Jul-2018
Dwellworks	Recap/LBO	May-2018
Saatva	Growth/Expansion	Mar-2018
Triangle Home Furnishings	Recap/LBO	Mar-2018

## Most recent closed fund

TZP Capital Partners III  
Type: **Buyout**  
Size: **\$565M**  
Vintage: **2017**

## All investments by industry



# Union Capital



Investor type: **PE/Buyout** | Year founded: **1968**

Union Capital is a lower middle-market private equity investment firm that focuses on leveraged buyouts as well as structured equity in both private and public companies. The firm was founded in 1968 and is based in Greenwich, Connecticut.

#### Contact

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Greenwich, CT 06830  
United States  
+1 (203) 580-5740

#### Primary contact

Alex Welles  
Director of Business Development  
Alex@unioncapitalcorp.com  
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## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$200M	10	42	\$20M-\$200M	\$3M-\$20M	\$10M-\$40M

### Recently closed investments

Name	Deal type	Deal date
Albie's Foods	Buyout/LBO	Sep-2018
Resource Employment Solutions	Buyout/LBO (MBO)	Jul-2018
Consolidated Burger Holdings	PE Growth/Expansion	Jun-2018
Rudy's Tortillas	PE Growth/Expansion	Jun-2016

### Most recent closed fund

Union Capital Equity Partners II  
Type: **Buyout**  
Size: **\$200M**  
Vintage: **2017**



# Versa Capital Management

Investor type: **PE/Buyout** | Year founded: **2004**



Versa Capital Management is a private equity firm headquartered in Philadelphia, Pennsylvania. The firm focuses on control investments in special situations involving middle market companies and their management teams in a diverse array of industries where value and performance growth can be achieved through enhanced strategic, operational and financial management.

## Contact

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United States  
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## Primary contact

Rick Schreiber  
Managing Director  
rschreiber@versa.com

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$1.3B	12	42	\$50M-\$1B	\$0M-\$25M	\$10M-\$100M

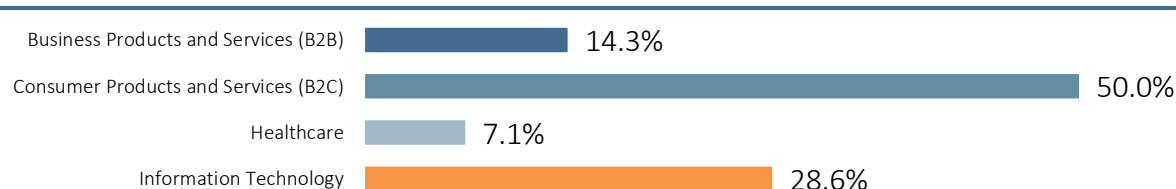
## Recently closed investments

Name	Deal type	Deal date
Alex Evenings	Buyout/LBO (Secondary)	May-2019
Seaborne Airlines	Buyout/LBO (Add-on)	Apr-2018
BCC Software	Buyout/LBO	Oct-2017

## Most recent closed fund

Versa Capital Fund III  
Type: **Buyout**  
Size: **\$300M**  
Vintage: **2015**

## All investments by industry



# Watermill Group

Investor type: **PE/Buyout** | Year founded: **1978**

Watermill Group is a private equity firm that focuses on investments in manufacturing, value-added distribution and business services companies. They look for businesses that will benefit from their unique combination of strategic insight and management expertise to re-imagine the future and drive growth. The firm seeks to invest in the aerospace, automotive, building products & services, industrial distribution, metals & fabrication, packaging, chemicals, rubber and plastics sectors.



## Contact

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United States  
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## Primary contact

Benjamin Procter  
Senior Partner  
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+1 (781) 398-9464

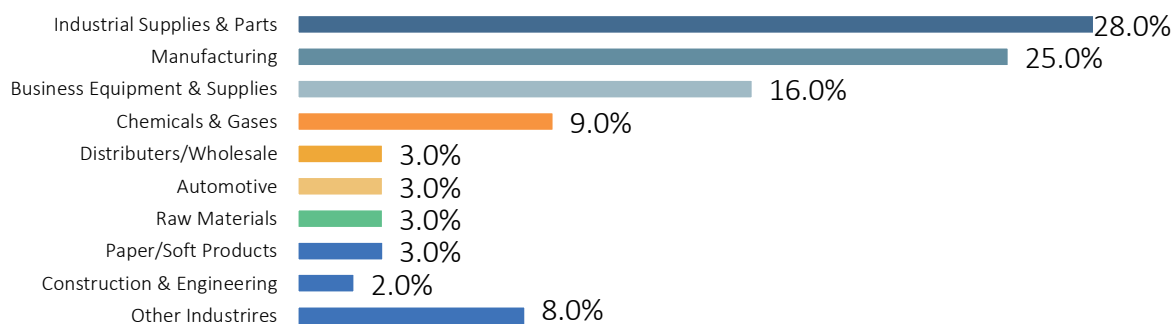
## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA
\$122M	5	65	\$35M-\$400M	\$0M-\$30M

## Recently closed investments

Name	Deal type	Deal date
Beck Industries	Buyout/LBO (Add-on)	Jul-2019
Pierce Industries	Buyout/LBO (Add-on)	Jun-2019
Enbi	Buyout/LBO(Secondary)	Apr-2019
Cooper & Turner	Buyout/LBO	Aug-2017
Experi-Metal	Buyout/LBO (Add-On)	Aug-2016
Tenere Inc.	???	Dec-2019

## All investments by industry



# West Allen Capital



Investor type: **PE/Buyout**

West Allen Capital is a private equity firm supported by family office capital that makes control equity investments in family owned businesses in the lower middle market. They seek to partner with strong management teams to generate systematic growth for portfolio companies and create value for investors.

## Contact

322 North Shore Drive  
Suite 200  
Pittsburgh, PA 15212  
United States  
+1 (412) 770-3186

## Primary contact

Matthew Steve  
Managing Partner  
msteve@westallencapital.com  
+1 (412) 770-3186

## General statistics

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Target  
revenue

\$5M

Target  
EBITDA

\$2M-\$4M

# Wynnchurch Capital



Investor type: **PE/Buyout** | Year founded: **1999**

Wynnchurch Capital is a leading middle-market private equity investment firm and is based in Rosemont, Illinois. Wynnchurch's strategy is to partner with US and Canadian companies that possess the potential for substantial growth and profit improvement.

Wynnchurch manages a number of private equity funds and specializes in recapitalizations, growth capital, management buyouts, corporate carve-outs and restructurings.

## Contact

6250 North River Road  
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Rosemont, IL 60018  
United States  
+1 (847) 604-6100

## Primary contact

Jim Towers  
Vice President  
jtowers@wynnchurch.com  
+1 (310) 492-4068

## General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Preferred investment amount
\$2.2B	26	91	\$25M-\$1B	\$10M-\$200M

## Recently closed investments

Name	Deal type	Deal date
MPL Holdings	Buyout/LBO	Jun-2019
Allegheny Technologies (Two Closed-Die Forging Facilities located in Indiana and Kentucky)	Buyout/LBO	Jun-2019
Narellan Innovations	Buyout/LBO (Add-on)	Jun-2019
Alliance Designer Products	Buyout/LBO	Apr-2019
Mid-America Fittings	Buyout/LBO (Add-on)	Feb-2019

## Most recent closed fund

Wynnchurch Capital Partners IV  
Type: **Buyout**  
Size: **\$1.2B**  
Vintage: **2015**

## All investments by industry

