ACG<sup>®</sup>Denver

## January 2020

#### LIFE CYCLE OF PRIVATE EQUITY



## ACG Denver Public Policy Advocacy in Action

Meeting with Colorado Democrats Emphasizes Importance of Middle-Market PE Investment

#### By David Harper Managing Director of Leveraged Finance, Sunflower Bank

ACG Global conducts a very active ongoing public policy program to educate policy makers about the outsized impact that the U.S. middle-market has on jobs and economic growth, including the potential effects of policy proposals on the middle-market ecosystem.

As part of this national initiative, I recently met with the staff of Colorado Congressman Jason Crow (D-CO) to explain the beneficial role that middle-market private equity investment plays in the overall economy. Also discussed was how the "Stop Wall Street Looting Act of 2019," recently introduced by Senator Elizabeth Warren (D-MA), would have a negative impact on both private equity investment and middle-market business growth. Read more.



# N E W S

#### UPCOMING EVENTS

January 21, 2020 <u>Mile High</u> <u>Deal Making</u>

January 27, 2020 <u>CEO Dinner</u> (<u>By invitation only</u>)

February 5, 2020 <u>Fly-By</u> (Members Only)

February 11, 2020 February Corporate Executive Breakfast

February 13, 2020 CDO Roundtable (By invitation only)

March 17, 2020 March Membership Luncheon

April 6-7, 2020 Rocky Mountain Corporate Growth Conference

May 19, 2020 May Corporate Executive Breakfast

June 23, 2020 June Membership Luncheon

July 14, 2020 July Corporate Executive Breakfast

## **2020 Mile High Deal Making** Pre-Registration Ends Jan. 16

ACG Denver invites private equity and investment banking professionals to join us for Mile High Deal Making, one of our most popular networking events for the dealmaking community! Join us on January 21 from 5:30-7:30pm at the Halcyon Hotel — a boutique hotel in the heart of Cherry Creek — and create deeper relationships with your M&A colleagues.

For those joining from out of town, this event takes place following the long Martin Luther King Day weekend, providing the perfect opportunity to join us after a ski weekend at one of Colorado's <u>world class mountain resorts</u>. You might also explore the <u>National Western Stock Show & Rodeo</u>, the world's largest stock show, featuring more than 15,000 animals, top-notch bull riders, rodeos, horse shows, livestock competitions and auctions. Learn more and pre-register by noon on Thursday, January 16.



#### **February CES Breakfast** M&A Update: How Much Time is Left in the Seller Market?

ACG Denver's February 11 Corporate Executive Breakfast will feature our annual M&A Update, addressing trends in merger and acquisition activity for 2019, including where things may shift in 2020 and beyond. Join our panel of experts from investment banking, legal and deal consulting and learn why the marketing might be getting tighter for sellers. <u>Register now.</u>

## A Word from our Partners

- 2020 Year Ahead Outlook (Bank of America)
- Section 179D Energy Efficient Commercial Building Deduction Extended Through 2020 (Moss Adams)
- Law Extends Several Key Hiring Tax Credits Including Work
  Opportunity Tax Credit (Moss Adams)

August 18, 2020 August Membership Luncheon

Sept. 15, 2020 September Corporate Executive Breakfast

Sept. 24, 2020 Rising Stars in M&A

October 13, 2020 October Membership Luncheon



#### WELCOME TO NEW MEMBERS

Hunter Allen Rockwood Equity Partners

Christina Barr Square One Solutions

James Dunn D Partners

## Dealmaker Digest

- <u>GLC Advisors & Co. Serves as Exclusive Financial Advisor to</u> <u>Trapp Technology in Minority Recapitalization</u>
- <u>Peakview Represents AIL International in Sale of Big R</u> Bridge to Contech Engineered Solutions
- <u>Platte River Equity Invests in GME Supply Co.</u>
- Slate Partners Advises Purchase Green on Sale to Controlled
  Products
- <u>The Forbes M+A Group Advises Moab Brewery on Sale to</u> <u>Montage Partners</u>
- LT Environmental acquired by WSP

# **Upcoming ACG Conferences**

- <u>ACG InterGrowth 2020</u> All registrations include access to dealmaking environments; the InterGrowth Lounge; ACG Capital Connection® reception, featuring private equity funds; and all InterGrowth programming
- <u>ACG San Diego Capital Conference:</u> Regular Rates End on 2/6. Register Now to Save!
- <u>ACG Atlanta Capital Connection</u> February 5-7 at The Hotel at Avalon, Autograph Collection.
- <u>ACG San Fransisco 2020 West Coast M&A Conference:</u> March 19 at Hyatt Regency Embarcadero.

## Hiring

• Plante Moran is looking to grow its Transaction Advisory Services Team in Denver! Click on the following links to apply: <u>Senior Consultant</u> or <u>Manager</u>.

If you are a member or sponsor and are interested in having your news included in the newsletter, please <u>email</u> us your suggestions.

<mark>Dean Flora</mark> PRG

George Helock Embark

Lee Mulberry Northern Star Consulting

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#### ACG Denver

Founded in 1954, the Association for Corporate Growth has 59 chapters and 14,500 members around the world. ACG serves 90,000 investors, owners, executives, lenders and advisers to growing middle-market companies. ACG's mission is to drive middle-market growth.

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