

H3 Consulting Group LLC

Real Estate and Financial Advisory Services



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Richard Hauer has been providing real estate and financial advisory, asset management, and restructuring services to owner operators, lenders, landlords, REITS, private equity firms, Debtors, and Creditor Committees for over 25 years and has specialized in the real estate, retail, and manufacturing sectors. His expertise and respect for these industries began during his formative years while working for Vornado Realty Trust where he was responsible for identifying retailers where he could recapitalize under-utilized real estate as he did with Alexander's Department Stores.

Subsequently, while working in the real estate advisory group of PriceWaterhouseCoopers ("PWC"), Richard was introduced to the corporate bankruptcy practice where he was able to utilize his expertise in retail real estate to preserve and extract maximum asset value from distressed entities. After six years, Richard departed PWC with a colleague to form and build Gemini Realty Advisors, a nationally recognized real estate advisory and management boutique. Since then, Richard has regularly worked closely with management teams and other professionals to create and manage a real estate restructuring/disposition plan, and to preserve and maximize value while operating the properties in a cost effective and efficient manner. Additionally, Mr. Hauer has been retained to provide fee and leasehold valuations, lease administration, asset management, expert testimony and due diligence services.

Prior to forming H3 Consulting Group Mr. Hauer was a Managing Director with Executive Sounding Board Associates and BDO Consulting where his engagements and responsibilities ranged from acting as CRO to a middle market manufacture where he managed and led a highly sensitive situation until the company was sold to working with the management team of a retailer/manufacture to evaluate the company's retail operations and restructure its real estate portfolio. Mr. Hauer also represented the Unsecured Creditors Committee of Borders Group and Oxford Realty (a conglomerate of real estate entities), during their respective bankruptcy proceedings.

Mr. Hauer holds an MBA in international economics and finance from New York University's Stern School of Business and a BS in accounting from Pennsylvania State University. Mr. Hauer is a Certified Public Accountant and a Certified Turnaround Professional. He sits on the executive committee of the New Jersey Chapter of Turnaround Management and serves as the treasure.

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Throughout his career, Mr. Hauer has been fortunate to work with the following entities:

Ames Department Stores, Inc.
Christopher Banks
Chrysler Corporation
Comdisco, Inc.
Estate of Solomon Dwek
Eagle Food Centers, Inc.
Fairfield Residential Trust
Fortunoff Stores
Freidmens Jewelers
Glenmont Titan Investments, LLC
Gloria Jean's Coffees
Hechinger's Liquidation Trust
KFC Franchisee
Kimco Realty Trust
Kmart Corp.
Lake Las Vegas
Lubert Adler
Mubadala Development Company
Murry's Fine Foods
National Realty Development
S&K Menswear
Service Merchandise Company, Inc.
ShopKo Stores
Sportsman's Warehouse
Oneida Indian Nation of New York
Rag Shops
Totes/Isotoner
Transprint USA/ Colorep
U.S. Department of Housing and Urban Development
Unsecured Creditors Committee to Best Products, Inc
Unsecured Creditors Committee to Borders Book Stores
Unsecured Creditors Committee to Levitz Furniture
Unsecured Creditors Committee to Oxford Realty
Unsecured Creditors Committee to Sun Television
Unsecured Creditors Committee to Venture Stores
Vornado Realty Trust

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H3 Consulting Group provides experienced real estate and financial advisory, asset management and restructuring services to operating companies in transition, landlords, lenders and private equity firms. We specialize in the real estate, retail, restaurant, and manufacturing sectors and take pride in working closely with existing management teams and other professionals to successfully implement the following value added services:

Real Estate Advisory Services

- Portfolio, Property and Debt Restructuring
 - Portfolio Assessment and Valuation
 - Monetization of Leasehold Value
 - Landlord and Tennent Negotiations
- Unsecured Creditor Committee and Investor Representation
 - Interim Management
- Cash Flow Modeling and Budget Implementation
 - Asset and Property Management
 - Lease Administration
- Transaction Advisory and Due Diligence

Turnaround Management and Restructuring Services

- Interim Management
- Cash Management and Financial Reporting
 - Maximization of Value
- Operations Assessment and Profit Improvement
- Business Plan Creation, Review and Advisory

Litigation Support

- Valuation and Expert Testimony
- Financial Analysis and Report Production
 - Dispute Resolution