ACG[®]Denver

N E W S

September 2019



Meet Joanne Baginski, ACG Denver's New President

Joanne Baginski, Leader of Plante Moran's Transaction Advisory Services unit in the Rocky Mountain Region, is honored to begin her two-year term as ACG Denver President. <u>Tune in and discover</u> <u>what's in store for our chapter as we finish up 2019 and move</u> <u>forward into the new year.</u>



2019/20 CEO Outlook

As we exit 2019, a wide variety of issues may confront our fairly healthy economy in 2020 and 2021. Given the complex concerns facing Colorado, the U.S, and the world, there are a range of possible outcomes. From tariffs and additional policy issues to the economic factors shaping a narrative around potential recession, there is a heightened level of uncertainty as we look forward.

Join our panel of experienced executives to hear what's top on their mind and how they are working to position their companies for success in 2020 and beyond. By delving into a range of timely topics and focus areas, you'll leave with valuable ideas and context to take back to your own organizations. Learn more and register.

UPCOMING EVENTS

September 24, 2019 September Corporate Executive Breakfast Note: Registration closes at noon this Thursday, 9/19.

September 25, 2019 <u>Rising Stars in M&A</u> Note: Registration closes at noon this Friday, 9/20.

October 22, 2019 October Membership Luncheon: Adam Hasemeyer, President, Spire Digital

November 14, 2019 November Corporate Executive Breakfast

November 19, 2019 Dealmaker's Forum: The New Normal of M&A

November 21, 2019 <u>Fly-By Networking</u> (Members Only)

December 10, 2019 December Membership Luncheon: Linda Appel Lipsius, CEO, Teatulia

April 6-7, 2020 Rocky Mountain Corporate Growth Conference

WELCOME TO NEW MEMBERS



October Membership Luncheon Adam Hasemever, President, Spire Digital

A digital product development firm, Spire provides strategic consulting, user experience design, software development, and staff augmentation to the world's top companies. From day one in 1998, Spire has been self-funded and profitable. Since then, they have achieved a 98% client satisfaction rate, launched 300+ new products, maintained an average employee tenure of seven years, and have been recognized by Inc. magazine as one of America's Best Places to Work.

Spire's story is a tale of two periods: In their first 18 years, they churned out consistently sustainable profits. But in the last three years, they complemented a traditional financial metrics approach with a focus on the people in Spire's value chain. This transition has created astonishing results. Renewals are up, referrals are up, competition has become a virtual nonentity, and revenue has exploded, increasing 350%, in just three short years. Join us to learn the principles that led Spire Digital to achieve such remarkable growth and how you can apply these same principles to your business. Learn more and register.

A Word from our Partners

- <u>Prepare Your Business for the End of LIBOR</u> (Wilmer Hale)
- <u>Smart Cities Solving Problems</u> (Bank of America Merrill Lynch)
- <u>A Solid IT and Cyber Strategy Fuels Strong Platform Growth</u> (Plante Moran)
- <u>The Pluses and Minuses of Captive Insurance</u> (Assured Partners)
- <u>Considering Selling Your Company? Evaluate These Factors</u> <u>First</u> (Moss Adams)
- <u>Help Reduce Cyber-Risk Through Better Departmental</u> <u>Collaboration</u> (Moss Adams)

Dealmaker Digest

- First Financial Bank Completes Acquisition of Bannockburn Global Forex.
- <u>Capitalvalue Advisors Represents Bluefin in its Acquisition</u>
 <u>by Emex Holdings</u>
- <u>Platte River Equity Announces the Sale of PRV Metals to</u> <u>Tinicum</u>

Jesse Baer Siena Lending Group

Grant Flamang LSQ Funding Group

James Liebscher Polsinelli

Stephanie Nelson BlueFire HR, a FutureSense Service

Sara Schaeffner Blue Vista

Ryan Theret Gladii Consulting

Jason Urband Fruition Partners PE

Kevin Watson Citywide Banks

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Additional Resources

- <u>ACG Global's Inaugural Strategic Acquirer Summit to Take</u> <u>Place November 4-5 in Dallas</u>
- <u>PMCF Releases Industrial Distribution M&A Pulse 2Q 2019</u>
- Forbes M&A Group Releases M&A and Capital Markets
 Update 2Q 2019
- <u>Portocol Business Strategies Launches New Management</u>
 <u>Peer Group Program</u>



If you are a member or sponsor and are interested in having your news included in the newsletter, please <u>email</u> us your suggestions.

Thank you to our 2019 Annual Sponsors:



ACG Denver

Founded in 1954, the Association for Corporate Growth has 59 chapters and 14,500 members around the world. ACG serves 90,000 investors, owners, executives, lenders and advisers to growing middle-market companies. ACG's mission is to drive middle-market growth.