

October 2019



2019 Dealmaker's Forum

Join us Nov. 19 for "The New Normal of M&A"

This year's 12th annual Dealmaker's Forum, focused on "The New Normal of M&A," will analyze current trends and issues in M&A and their impact on deal making activities. The popular event brings together and educates corporate executives looking to buy or sell a business, as well as the broader M&A community of investment bankers, private equity professionals and other trusted advisors.

Join us from 1:30-5:30PM on November 19 as our experts predict what will make deals happen short-term and long-term, as well as provide thoughts on areas of growing concern that may stop deals from ever getting to the finish line. The forum features two panel discussions followed by cocktails:

Session 1: Sweating (What Used to be) the Small Stuff.

As buyers are growing increasingly sophisticated in a crowded and expensive marketplace, they are focusing on new areas of potential risk to limit potential liabilities and try to ensure they can hit the ground running following closing. Our panel will discuss these transaction challenges and potential remedies:

- Joanne Baginski, Partner, *Plante Moran*
- Mike Geldart, Partner, *Excellere Partners*
- Michael Wakefield, Senior Vice President & Transactional Insurance Practice Leader, *CAC Specialty*
- Jason Werner, Partner, *Bryan Cave Leighton Paisner*
- Tyler Mark, Associate, *Bryan Cave Leighton Paisner* (Moderator)

UPCOMING EVENTS

October 22, 2019

[October Membership Luncheon: Adam Hasemeyer, President, Spire Digital](#)

Note: Registration closes at noon TODAY, Thursday, 10/17.

November 14, 2019

[November Corporate Executive Breakfast: Planning for a Downturn-Defense or Offense?](#)

November 19, 2019

[Dealmaker's Forum: The New Normal of M&A](#)

November 21, 2019

[Fly-By Networking \(Members Only\)](#)

December 10, 2019

[December Membership Luncheon: Linda Appel Lipsius, CEO, Teatulia](#)

April 6-7, 2020

[Rocky Mountain Corporate Growth Conference](#)

Session 2: The Next Gold Rush. Is it legalized cannabis and mushrooms, autonomous driving, natural foods, outdoor lifestyle products or something more? Our panel will discuss industries and technologies on their radars as ripe for the next wave of M&A transactions. Panelists for this discussion include:

- Tom Barney, CEO, *ElevenPine* and Former CEO, *Osprey Packs*
- Kate Brown, Founder, *Boulder Organic Foods*
- John Moynan, General Counsel, *SLANG Worldwide and Organa Brands*
- Chris Picardi, Senior Vice President of Commercial Banking, *Key Bank*
- Rob Heilbronner, Managing Director, *Integris Partners* (Moderator)

[Read more and register today!](#)



Nov. Corporate Executive Breakfast Planning for a Downturn: Defense or Offense?

All signals on the current economic playing field point to a slowdown in the coming year, if not a full recession. Though downturns themselves are typically short, the implications can be longer lasting if an organization isn't prepared to play. But it's not all bad news; economic slowdowns bring opportunities as well as challenges.

Should you boost your defense, your offense or both? Join us for a panel discussion that melds past experience with current strategies. Considerations will include retaining employees and managing cash flow while continuing to push strategic objectives. [Learn more and register.](#)

Member Survey Coming Soon

As the premier business association in the Rocky Mountain region, ACG Denver is seeking your feedback. We are a strong chapter in a dynamic and innovative business environment, and as we continue to evolve, we are soliciting input from our community to understand your needs and strive to deliver

WELCOME TO NEW MEMBERS

Adrian Blumfield
Metropolitan
Partners Group

Liz Castle
Wells Fargo

Currey Cornelius
Slate Partners

Sam DePizzol
Newmark
Knight Frank

Anthony Epps
Dorsey & Whitney

Ryan Lavergne
Loil Oil

Sean Nohavec
Plante Moran

Dave Ruppel
Colorado Air
and Space Port

Graeme Strachan
ViTL Solutions

Jason Wagner
Richey May & Co.

Greg Welk
Front Range Business

CONNECT WITH US!

[Facebook](#)
[LinkedIn](#)
[Twitter](#)
[Instagram](#)

SHARE THIS CONTENT



results. Over the coming weeks, there will be several opportunities for you to provide your opinion:

- **A 30-minute roundtable discussion following the Oct. 22 Luncheon.** We will meet in the Cripple Creek 1 room on the 2nd floor of the Embassy Suites Downtown Denver. *No RSVP required for this roundtable. Open to members and non-members.*
- **A 30-minute roundtable discussion following the Nov. 14 CES Breakfast.** *No RSVP required for this roundtable. Open to members and non-members.*
- **An online members-only survey coming in early November.** Watch your email inbox for details. We look forward to hearing your thoughts.

A Word from our Partners

- [Denver Business Journal Names Chalyse Robinson a Finalist for Its Most Outstanding Women in Business Awards](#) (Wilmerhale)
- [Investors who Want to Buy Sports Teams Look to Europe, not the U.S.](#) (Hogan Lovells)
- [Proposed Regulations for Timing of Revenue Recognition Answer Some Questions](#) (Moss Adams)
- [Bringing Tax Regulations into the Digital World with Changes to Income Sourcing](#) (Moss Adams)
- [3 Reasons to Consider Cyber Insurance](#) (AssuredPartners)
- [Mitigate Payment Fraud Risks with this Fraud Risk Assessment](#) (Bank of America)
- [Trade & Supply Chain Finance: Solutions to Help you Optimize Working Capital and Manage Risk](#) (Bank of America)

Dealmaker Digest

- [Peakview Partners Advises Pak-Sher on Acquisition by Revolution Plastics](#)
- [Hogan Lovells Advises Denver's Metropolitan Football Stadium District in Naming Rights Agreement with Empower Retirement for Mile High Stadium](#)
- [Hogan Lovells Advises on Investor Reshuffle at Seattle Sounders as Russell Wilson and Macklemore back Major League Soccer](#)
- [Hogan Lovells is Advising Mikhail Prokhorov in Sale of Full Ownership of Barclays Center and Controlling Interest in the Brooklyn Nets](#)
- [Slate Partners Advises Southwest Elevator on Recapitalization with Align Capital Partners](#)

JOIN ACG



Additional Resources

- [PMCF Releases its H1 2019 Plastics and Packaging M&A Pulse](#)
- [Bank of America Launches Podcast: The World to Come](#)

If you are a member or sponsor and are interested in having your news included in the newsletter, please [email](#) us your suggestions.

Thank you to our 2019 Annual Sponsors:



AssuredPartners
COLORADO

Ballard Spahr
LLP

Bank of America
Merrill Lynch

BANNOCKBURN
GLOBAL FOREX, LLC



BNY MELLON
WEALTH MANAGEMENT



Hogan
Lovells



INTRINSIC



MOSSADAMS



SingerLewak
Accountants & Consultants

WILMERHALE® 

ACG Denver

Founded in 1954, the Association for Corporate Growth has 59 chapters and 14,500 members around the world. ACG serves 90,000 investors, owners, executives, lenders and advisers to growing middle-market companies. ACG's mission is to drive middle-market growth.

Click [here](#) to manage your subscription or to unsubscribe.

11757 W. Ken Caryl Ave., Suite F, Littleton, CO 80127