

## October 2018



### Fueling Hyper-growth in a Hyper-change Environment *Four Local CEO's Share Their Challenges*

With humor and substance, a panel of local middle-market CEOs shared their personal experiences and strategies for growth in today's challenging environment at ACG's September Corporate Executive Breakfast. David Barnett, Founder and CEO, PopSockets; Carla Dore, Owner, Workplace Resource Colorado; Taylor Merritt, CEO, Merritt Aluminum Products Company; and John Oechsle, CEO, Swiftpage, spoke to a filled room on a range of issues, from attracting great talent to expanding in international markets. Kevin Brynestad, Managing Director, BKD, moderated the discussion. [Read highlights from our panelists' stories.](#)



### Nov. 7 Dealmaker's Forum: What's Driving Deals Today?

The 2018 Dealmaker's Forum, an event focused on current trends and issues and their impact on deal making activities, will take place on Wednesday, November 7 from 1:30 - 5:30 PM at the Hyatt Regency Denver. It's designed to bring together and educate corporate executives looking to buy or sell a business, as well as the broader M&A community of investment bankers, private equity professionals and other trusted advisors.

This year's 11th annual event features two panel sessions followed by cocktails at Peaks Lounge. Session 1 - *How is My Company Really Doing?* - will focus on the ways in which investment bankers and potential buyers look at companies' financial performance and how different investors look at key metrics. Session 2 - *What Now?* - will examine the impact of current events, such as changes in the national and political

### UPCOMING EVENTS

November 7, 2018  
[Dealmaker's Forum:  
What's Driving  
Deals Today.](#)

November 15, 2018  
[Corporate Executive  
Breakfast \(see  
attendance  
Requirements\): The  
Strategic CFO - a  
Steward of Growth](#)

December 11, 2018  
[December  
Membership  
Luncheon:  
B-Corp Status as a  
Growth Driver](#)

April 8-9, 2019  
[Rocky Mountain  
Corporate Growth  
Conference](#)

### WELCOME TO NEW MEMBERS

[Kassandra Galindo](#)  
Cooley LLP

[Charise Hayward](#)  
Mutual of Omaha  
Bank

[Sean Janelle](#)  
Dietrich

[Jason Kania](#)  
K Squared Fund

[Michael Mittman](#)  
Merrill Lynch

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environment, tax legislation, tariffs and local market trends on the national and local M&A environment.

[Learn more and view our outstanding line-up of panelists.](#) Note that [Registration](#) closes at noon on Friday, November 2.

## Dealmaker Digest

- [Integrus Partners Represents Flavors and Ingredients Transactions](#)
- [W.G. Nielsen & Co. advises Automotive Business Solutions, Inc. in its sale to ABS Operations, LLC, a newly-created entity formed by Cambium Equity Partners](#)
- [Tuff Shed Inc. Acquires New Hampshire-based Sheds USA](#)

## Other News

- [Plante Moran and EKS&H Officially Join Forces to Become 11th Largest Accounting Firm](#)
- [New Data Shows Private Capital Fuels Two Decades of Middle-Market Growth](#)

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### ACG Denver

Founded in 1954, the Association for Corporate Growth has 59 chapters and 14,500 members around the world. ACG serves 90,000 investors, owners, executives, lenders and advisers to growing middle-market companies. ACG's mission is to drive middle-market growth.