

March 2017

Don't Miss the Rocky Mountain Corporate Growth Conference April 3-4

Has PE Peaked?

What Are The Alternatives to Overpriced LBOs?

What Are CEOs Doing to Accelerate Growth?

Private equity dealmakers have plenty of capital to invest but companies with strong track records are harder to find. Competition has driven up deal multiples to record high levels. Limited partners question if private equity firms can continue to deliver attractive risk adjusted returns and private equity firms and intermediaries wonder how to justify paying high valuations. Business executives need to create value without the rising tide of a strong economy. Come to the Rocky Mountain Corporate Growth Conference to learn how middle market companies and dealmakers are coping with the challenges of a sustained low growth environment.

Keynote Speaker: Jim McNerney, The Boeing Company Chairman, President, and CEO (2005-2016)

Featured Speakers

- Brian Corbett, CoFounder and CXO, Inspirato
- Navin Dimond, Founder, Stonebridge Companies
- Wilbur Kim, Managing Director, Cambridge Associates
- Krista Morgan, CEO & CoFounder, P2Binvestor
- Dan Rasmussen, Founder, Verdad Advisers
- Blair Richardson, Managing Partner, Bow River Capital Partners
- Bryan Ritz, Managing Director, Anschutz Investment Company
- Steve Standbridge, Partner, Capstone Partners
- Walker Stapleton, Treasurer, State of Colorado
- Chuck Stein, CEO, Environmental Stoneworks
- Koel Thomae, Founder, noosa yoghurt
- Dan Thoren, President, Barber-Nichols Inc.

[Register here for the conference.](#)

Dealmaker Digest

CapitalValue Advisors Represents Fresca Foods in Acquisition of Open Road Snacks

CapitalValue Advisors is pleased to announce that Fresca Foods, Inc. has acquired Open Road Snacks, makers of Rocky Mountain Popcorn, Sinfully Thin popcorn, and Diego's Chips. CVA acted as the exclusive financial advisor to Fresca in the transaction. The acquisition will help accelerate the growth of Open Road's products and expand Fresca's portfolio of owned natural and organic food brands. Open Road, founded in Denver, Colorado, makes better-for-you and ethnically inspired ready-to-eat popcorn and chips. Open Road Snacks products are distributed throughout the United

Upcoming Events

April 3-4, 2017

[Rocky Mountain Corporate Growth Conference](#)

May 17, 2017

[May CES Breakfast](#)

August 1, 2017

[August Membership Luncheon](#)

August 16, 2017

[August CES Breakfast](#)

October 3, 2017

[October Membership Luncheon](#)

October 18, 2017

[October CES Breakfast](#)

December 5, 2017

[December Membership Luncheon](#)

Welcome to New Members

Emily Ballard

PwC

Peter Calamari

Platte River Equity

Eric Crawford

Platte River Equity

Chris Csordas

Donnelley Financial Solutions

Patrick Donovan

VeloSource LLC

Eric Kintner

Snell and Wilmer

Darrell Lomelino

Colorado State Bank and Trust

James Moore

Platte River Equity

Michael Pardun

Standard Alcohol

States and are available in more than 25,000 retail locations. [Read more.](#)

Eric Southward
Insperity

The Forbes M+A Group Represents Performance Mobility in Acquisition by United Access

The Forbes M+A Group is pleased to announce its client, Performance Mobility, has been successfully acquired by United Access of St. Louis, Missouri. The Forbes M+A Group's President, Bob Forbes, and Managing Director, Bill Nack, served as exclusive financial counsel for this transaction. "Performance Mobility is a true market leader with a stellar reputation for delivering accessible transportation solutions to locations throughout the West," said Bill Nack, Managing Director for The Forbes M+A Group. [Read more.](#)

Grey Mountain Partners Sells Binswanger Glass to Wingate Partners

Grey Mountain Partners announced the sale of Binswanger Glass to Wingate Partners. Grey Mountain partnered with the Company in 2011. Craig-Hallum Capital Group served as exclusive financial advisor to Binswanger and Grey Mountain in the transaction. [Read more.](#)

Collaborative Corner

[The Colorado State University \(CSU\) College of Business Executive Programs](#)

[Tom Rath Event with CTLF, BEN & CCTW](#)

If you are a member and are interested in having your news included in the newsletter, please [email](#) us your suggestions.

Thank you to our 2017 Annual Sponsors:

Ballard Spahr
LLP

Bank of America
Merrill Lynch


HEIN
AUDIT | TAX | ADVISORY

Hogan
Lovells


MERRILL
CORPORATION


SingerLewak
Accountants & Consultants

ACG Denver

ACG Denver is a premier business association in the Rocky Mountain region that offers access to expert people and essential resources that help drive middle market growth. ACG's global network of 14,000 members includes professionals from private equity firms, corporations and lenders that invest in middle-market companies, as well as from law, accounting, investment banking and other firms that provide advisory services.