



ACG[®] Maryland

ACG MARYLAND DEAL FORUM

Investor Profile Report

PRESENTED BY

 **PitchBook**

SHERATON INNER HARBOR HOTEL

May 23-24, 2017

Glossary

Business Description:

A description of the firm's primary type, preferences and location. PitchBook is an impartial information provider and will remove promotional language.

Assets under management (AUM):

The amount of money that the investor manages for clients based on number of currently-managed funds.

Active private equity investments:

The number of active companies in the investor's current portfolio identified by PitchBook in the last five years. This includes add-on transactions.

Total private equity investments:

The total number of companies in the investor's portfolio, identified by PitchBook in the last five years. This includes add-on transactions.

Target EBITDA:

Preferred EBITDA range targeted for investment.

Target revenue:

Preferred revenue range targeted for investment.

Preferred investment amount:

Preferred investment amount range that the firm typically invests in a transaction.

Recently closed investments:

The top five recent investments or transactions serviced identified by PitchBook.

Most recent closed fund (Type, Size, Vintage):

The most recently closed fund (The fund is no longer in a fundraising state and is not accepting additional commitments) identified by PitchBook. Evergreen funds are not included.

All investments by industry:

Graph of transactions by industry, represented in the PitchBook Platform. This breakdown is based on primary industries of the portfolio/serviced companies.

*Specific to Lender Profiles***Total debt financings:**

The number of entities identified by PitchBook that received debt financing from the firm in the last five years.

Target debt financing amount:

Preferred amount of debt typically provided by the firm in a transaction.

*Specific to Service Provider Profiles***Total transactions:**

The number of transactions identified by PitchBook that the firm has provided service on in the last five years.

Total companies serviced:

The number of unique companies the firm has provided service to in the last five years, identified by PitchBook.

Total investors serviced:

The number of unique investors identified by PitchBook that the firm has provided service to in the last five years.

Target EBITDA:

The EBITDA range for buy-side and sell-side target companies.

Target transaction amount:

The transaction amount range for buy-side and sell-side companies.

Disclaimer: This information is currently published in the PitchBook Platform or was provided by the firm for this conference.

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Alaris Royalty

Investor type: **PE/Buyout** | Year founded: **2003**

Alaris Royalty is an alternative financing company that specializes in non-control equity investments. The company seeks to generate returns in the form of equity dividend distributions from its portfolio companies rather than relying on an exit strategy. The firm was founded in 2003 and is based out of Calgary, Alberta, Canada.



Contact

Suite 250
333 24th Avenue SW
Calgary, Alberta T2S 3E6
Canada
+1 (403) 228-0873

Primary contact

Devin Timberlake
Vice President, Business Development
dtimberlake@alarisroyalty.com
+1 (403) 221-7302

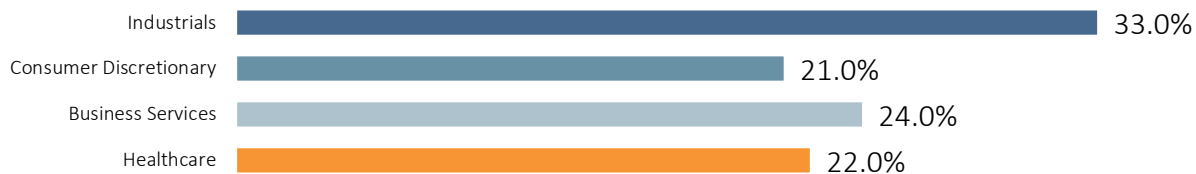
General statistics

Active private equity investments	Total private equity investments	Target EBITDA	Preferred investment amount
16	49	\$2M-\$30M	\$4M-\$75M

Recently closed investments

Name	Deal type	Deal date
Sequel Pomegranate Health Systems	Buyout/LBO (Add-on)	Oct-2016
Matisia Consultants	Buyout/LBO (MBO)	Oct-2016
C.A.R.E. Schools	Buyout/LBO (Add-on)	Aug-2016
KD Analytical Consulting	Buyout/LBO (Add-on)	May-2016
MyDyer	PE Growth/Expansion	Apr-2016

All investments by industry



Alcentra Capital

Investor type: **Lender/Debt Provider** | Year founded: **1905**

Alcentra Capital Corporation is an externally-managed, closed-end, non-diversified management investment company that has elected to be regulated as a business development company under the Investment Company Act of 1940. Alcentra's investment objective is to generate both current income and capital appreciation primarily by making direct investments in lower middle-market companies in the form of subordinated debt and, to a lesser extent, senior debt and minority equity investments. Alcentra's investment activities are managed by its investment adviser, Alcentra NY, LLC.



Contact

200 Park Avenue
7th Floor
New York, NY 10166
United States
+1 (212) 922-8240

Primary contact

Karin Kovacic
Senior Vice President
karin.kovacic@alcentra.com
+1 (212) 922-8324

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$1.4B	26	65	\$10M-\$100M	\$5M-\$15M	\$5M-\$15M

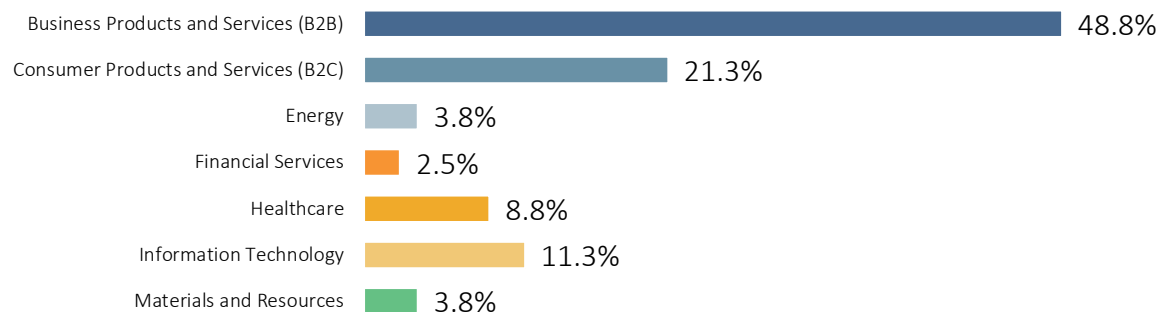
Recently closed investments

Name	Deal type	Deal date
Banks Integration Group	Buyout/LBO (Add-on)	Mar-2017
Radiopharmacy of Paducah	Buyout/LBO (Add-on)	Feb-2017
LRI Energy Solutions	PE Growth/Expansion	Sep-2016
Adey Innovation	Buyout/LBO (MBO)	Jun-2016
CCSI Networks	Buyout/LBO (Add-on)	May-2016

Most recent closed fund

Alcentra European Loan Fund
Type: **Direct Lending**
Size: **\$4.6B**
Vintage: **2017**

All investments by industry



Ardenton Capital

Investor type: **PE/Buyout** | Year founded: **2010**

Ardenton Capital Corporation invests in private enterprises across North America and the United Kingdom with annual EBITDA of at least \$3 million. The firm is headquartered in Vancouver, and has offices in Philadelphia, Dallas, Toronto, and Manchester (UK). Ardenton employs a permanent capital model structured to invest for the long term (15+ years). The firm combines capital and qualified, passionate business partners with established enterprises seeking growth or succession solutions. Ardenton generally avoids investments in resource extraction, real estate, retail, disruptive technologies and turn-arounds.



Contact

1021 West Hastings Street
Suite 2400
Vancouver, BC V6E 0C3
Canada
+1 (604) 416-1490

Primary contacts

Craig Warznak
Vice President, Private Equity
cwarznak@ardenton.com
+1 (484) 278-6771

Jason Cunningham
Vice President, Private Equity
jcunningham@ardenton.com
+1 (484) 278-6772

General statistics

Active private equity investments	Target revenue	Target EBITDA	Preferred Investment amount	Preferred Ownership Level
10	\$25M-\$100M	\$3M-\$10M	\$5M-\$25M	51-80%

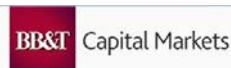
Recently Closed Investments

Name	Deal type	Deal date	Industry
W. Corbett & Company	Buyout/LBO (Majority Recap)	April 2017	Industrial Services (galvanizing)
Leone Group of Companies	Buyout/LBO (Majority Recap)	February 2017	Manufacturing (steel fencing)
OES Inc.	Buyout/LBO (Majority Recap)	November 2016	Manufacturing (electronics)
Combat Networks	Buyout/LBO (Majority Recap)	October 2016	Telecom Services/Infrastructure
Stevenson Industrial Refrigeration	Buyout/LBO (Majority Recap)	July 2016	Industrial Services
Northwest Plastics	Buyout/LBO (Majority Recap)	April 2015	Manufacturing (rotational plastics)
TVE	Buyout/LBO (MBO)	April 2014	Industrial Services (boilers, erection)
The Pipeyard	Buyout/LBO (Majority Recap)	November 2012	Distribution (steel pipe)
GO Plumbing & HVAC	Buyout/LBO (Majority Recap)	February 2012	Industrial Services (mechanical)
Interpro Technical Services	Buyout/LBO (Majority Recap)	February 2010	Industrial Services (turbine maintenance)

BB&T Capital Markets

Service provider type: **Investment Bank** | Year founded: **2010**

Founded in 2010, BB&T Capital Markets is an investment bank based in Richmond, Virginia. The firm provides services in the areas of debt capital markets, equity capital markets, mergers and acquisitions and strategic advisory services. BB&T Capital Markets caters to a wide range of industrial sectors such as automotive aftermarket, commercial and industrial, food and agribusiness, education, energy, healthcare, financial services, logistics and transportation services, real estate and retail and consumer sectors.



Contact

901 East Byrd Street, Suite 410
Riverfront Plaza West
Richmond, VA 23219
United States
+1 (804) 649-3966

Primary contact

Charles Hogge
Vice President
chogge@bbandtcm.com
+1 (804) 787-8279

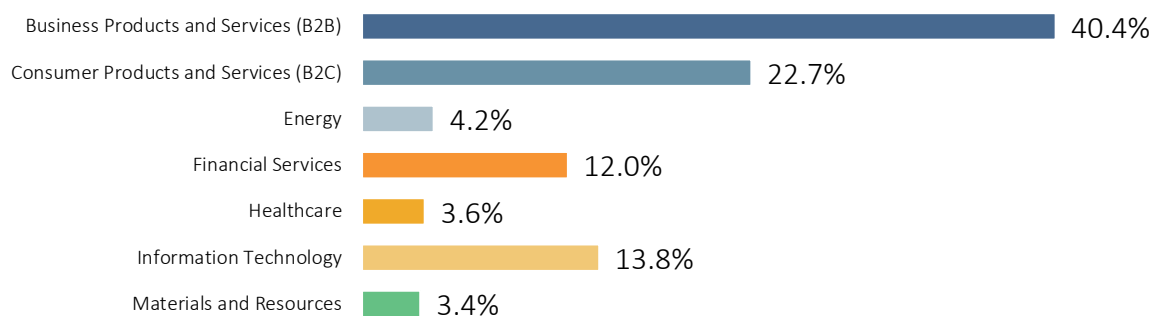
General statistics

Total transactions (last 5 years)	Total companies serviced (last 5 years)	Total investors serviced (last 5 years)	Target EBITDA	Target transaction amount
238	264	44	\$10M-\$25M	\$10M-\$100M

Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
O2COOL	Advisor	Buyout/LBO	Mar-2017	Chicago, IL
Physicians Realty Trust	Underwriter	2PO	Mar-2017	Milwaukee, WI
Midas	Advisor	Buyout/LBO	Jan-2017	Palm Beach Gardens, FL
Hill & Valley	Advisor	Merger/Acquisition	Jan-2017	Rock Island, IL
Genesee & Wyoming	Underwriter	2PO	Dec-2016	Darien, CT

All transactions by industry



BDO

Service provider type: **Accounting/Auditor** | Year founded: **1910**

BDO is a financial advisory firm providing assurance, tax, financial advisory and consulting services to a wide range of publicly traded and privately held companies. The firm's private equity practice assists private equity funds, portfolios, venture capital, mezzanine, and buyout firms, coordinating transactions in multiple countries. BDO's dedicated Private Equity teams provide fund services, transaction advisory, portfolio management, and compliance guidance.

**Contact**

130 East Randolph
Suite 2800
Chicago, IL 60601
United States
+1 (312) 240-1236

Primary contact

Todd Kinney
National Relationship Director
tkinney@bdo.com

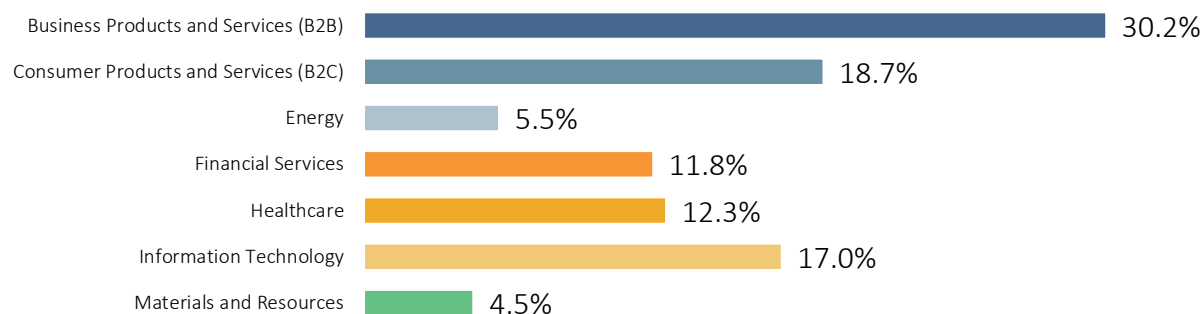
General statistics

Total transactions (last 5 years)	Total companies serviced (last 5 years)	Total investors serviced (last 5 years)	Target EBITDA	Target transaction amount
789	763	404	\$0M-\$500M	\$5M-\$5B

Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
Apricus Biosciences	Auditor	2PO	Apr-2017	San Diego, CA
Piper Private Equity	Advisor	Buyout/LBO	Apr-2017	Cheltenham, United Kingdom
Future Energy Solutions	Advisor	Debt - General	Apr-2017	Fort Lauderdale, FL
Optilan	Advisor	Buyout/LBO	Apr-2017	Coventry, United Kingdom
Lumi Technologies	Advisor	Buyout/LBO	Apr-2017	Hampshire, United Kingdom

All transactions by industry



Bengur Bryan & Co.

Service provider type: **Investment Bank** | Year founded: **1991**

Founded in 1991, Bengur Bryan & Co. is a Baltimore, Maryland based investment banking firm that provides merger and acquisition advice, private placements of equity and debt, and financial advisory services including valuations, fairness opinions and restructuring advice. The middle market companies that are principal focus typically have enterprise values that range between \$10 and \$100 million. Patriot Capital is Bengur Bryan's affiliated mezzanine fund. The firm has specific industry expertise in business & financial services, aerospace, defense and government, transportation & logistics, industrial growth, information technology and consumer industries. The firm was founded in 1991 and is based in Baltimore, Maryland.



Contact

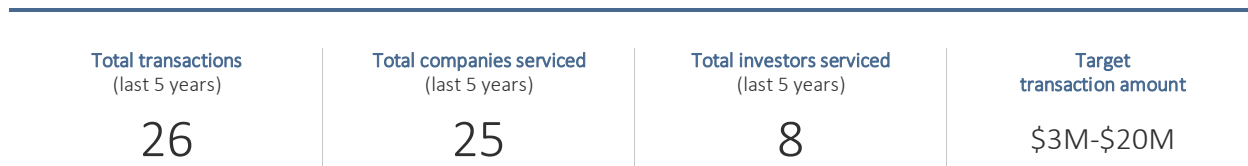
509 South Exeter Street
Suite 210
Baltimore, MD 21202
United States
+1 (443) 573-3030

Primary contact

Charles Bryan
President & Managing Director
cbryan@bengurbryan.com
+1 (443) 573-3033

Osman Bengur
Managing Director
obengur@bengurbryan.com
+1 (443) 573-3036

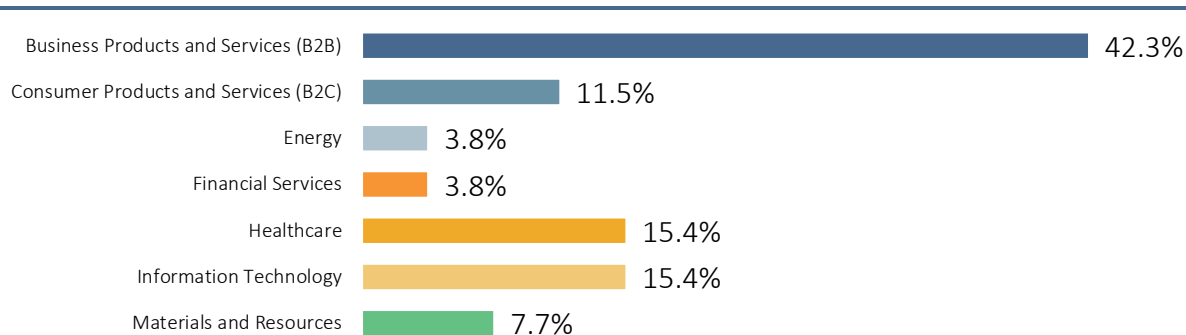
General statistics



Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
Sequel Youth and Family Services	Advisor	Merger/Acquisition	Jan-2017	New York, NY
Sequel Youth and Family Services	Advisor	Reverse Merger	Jan-2017	Huntsville, AL
Rowe Industries	Advisor	Corporate Asset Purchase	May-2016	Pembroke Park, FL
The Sandbox Group	Advisor	PE Growth/Expansion	Mar-2016	Chicago, IL
Self Industries	Advisor	Merger/Acquisition	Dec-2015	Birmingham, AL

All transactions by industry



Branford Castle Partners

Investor type: **PE/Buyout** | Year founded: **1986**

Branford Castle Partners is a private equity firm, which seeks to make control oriented investments in small to medium-sized private companies operating in the consumer products and services, logistics, value-added commercial distribution, business services, restaurants, manufacturing, materials and medical services sectors. The firm does not invest in real estate, retail or fashion. The firm is based in New York, NY and was founded in 1986.



BRANFORD CASTLE PARTNERS

Contact

150 East 58th Street
37th Floor
New York, NY 10155
United States
+1 (212) 317-2004

Primary contact

John S. Castle
Managing Partner
jsc@branfordcastle.com
+1 (212) 317-2020

General statistics

Assets under management	Active private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$117M	7	\$10M-\$100M	\$2M-\$15M	\$5M-\$40M

Recently closed investments

Name	Deal type	Deal date
Surface Preparation Technologies	Buyout/LBO (MBO)	Feb-2017
Dock Edge	Buyout/LBO	Sep-2016
Earthlite Massage Tables	Buyout/LBO	Jul-2016
ToolJay's Restaurant and Deli	Buyout/LBO	Oct-2013

Most recent closed fund

The Branford Castle Fund
Type: **Buyout**
Size: **\$117M**
Vintage: **2016**

Brown Gibbons Lang & Company

Service provider type: **Investment Bank** | Year founded: **1989**

Founded in 1989, Brown Gibbons Lang & Company is an independent investment bank serving the middle market. The firm specializes in mergers and acquisitions advisory services, debt and equity placements, financial restructuring advice, and valuations and fairness opinions, with global industry teams in business services, consumer, environmental and industrial services, healthcare and life sciences, industrials and real estate. BGL has offices in Chicago, Cleveland, and Philadelphia and real estate offices in Chicago, Cleveland, Irvine, and San Antonio, in addition to Global M&A partner offices in more than 50 countries across 5 continents.



Contact

One Liberty Place
1650 Market Street
Suite 3600
Philadelphia, PA 19103
+ 1 (610) 941-2765

Primary contact

Bob Kent
Managing Director
bkent@bglco.com
+1 (610) 941-2765

General statistics

Total transactions
(last 5 years)

98

Total companies serviced
(last 5 years)

168

Total investors serviced
(last 5 years)

34

Target EBITDA

\$5M-\$25M

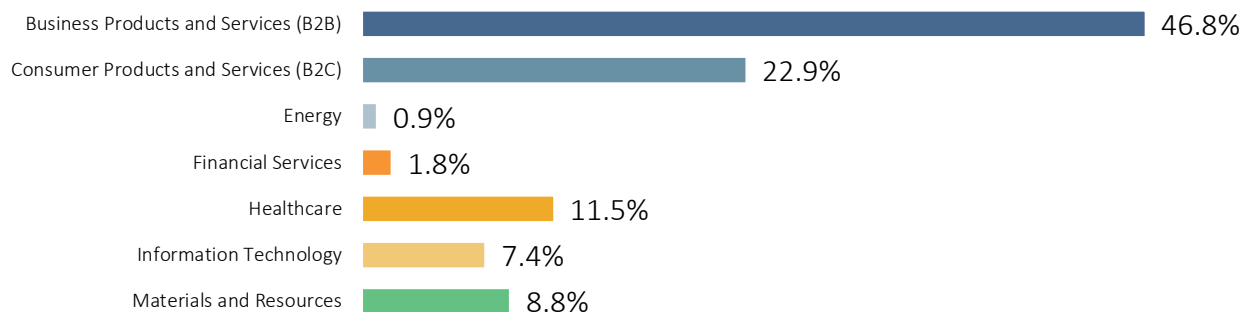
Target transaction amount

\$25M-\$300M

Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
Oberfields	Advisor	Buyout/LBO	Apr-2017	Delaware, OH
RiverRoad Waste Solutions	Advisor	Investor Buyout by Management	Mar-2017	Tinton Falls, NJ
Chelsea Building Products	Advisor	Merger/Acquisition	Mar-2017	Oakmont, PA
Focus Products Group International	Advisor	Merger/Acquisition	Mar-2017	West Bend, WI
Midland Stamping & Fabricating	Advisor	Buyout/LBO	Jan-2017	Schiller Park, IL

All transactions by industry



Caltius Equity Partners

Investor type: **PE/Buyout** | Year founded: **1999**

Caltius Equity Partners is a private equity firm that prefers to invest in small and medium-sized companies operating in the business and infrastructure, education, healthcare and specialty chemical and coating sectors. The firm is based in Los Angeles, California and was founded in 1997.



Contact
 11766 Wilshire Boulevard
 Suite 850
 Los Angeles, CA 90025
 United States
 +1 (310) 996-9566

Primary contact
 Alisa Frederick
 Managing Director
 afrederick@caltius.com

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target EBITDA	Preferred investment amount
\$322M	10	35	\$4M-\$12M	\$10M-\$30M

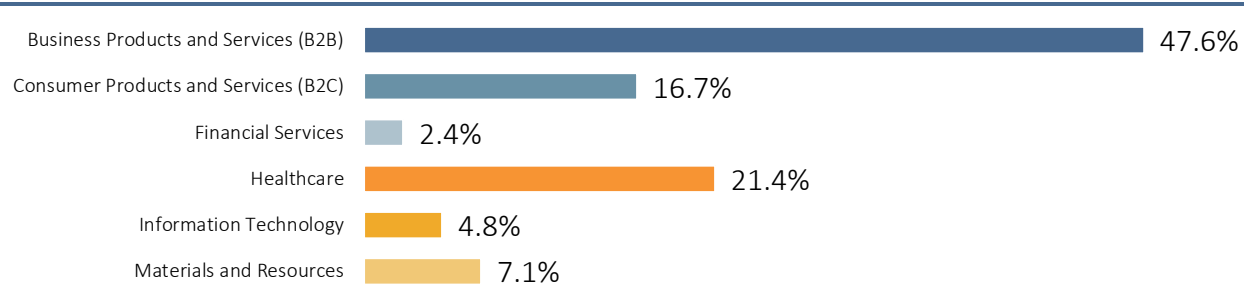
Recently closed investments

Name	Deal type	Deal date
GLM Energy Services	Buyout/LBO (MBO)	Jul-2016
World Class Technology	Debt - General	Sep-2015
MC Sign	Buyout/LBO (Secondary)	Sep-2015
Vision (Website Developer)	PE Growth/Expansion	Sep-2014
Starpoint Health	PE Growth/Expansion	Jul-2014

Most recent closed fund

Caltius Equity Partners III
 Type: **Buyout**
 Size: **\$145M**

All investments by industry



Calvert Street Capital Partners

Investor type: **PE/Buyout** | Year founded: **1995**

Calvert Street Capital Partners is a private equity investment firm based in Baltimore, Maryland and was founded in 1995. The firm seeks to invest in the industrial service, business service, healthcare information technology and specialty manufacturing sectors. It focuses on partnering with owner-operators and skilled management teams in the lower middle market companies.

CALVERT STREET
CAPITAL PARTNERS

Contact

2330 West Joppa Road
Suite 320
Sparks, MD 21093
United States
+1 (443) 573-3700

Primary contact

Matthew McLain
Principal
mmclain@cscp.com

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$200M	8	59	\$20M-\$100M	\$5M-\$15M	\$10M-\$40M

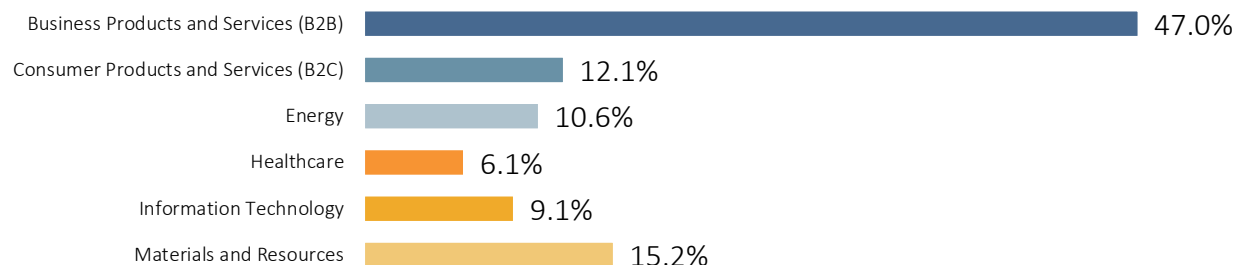
Recently closed investments

Name	Deal type	Deal date
Capitol Ultrasonics	Buyout/LBO (Add-on)	Mar-2016
Abrasive-Form	Buyout/LBO	Oct-2015
Quad City Testing Laboratory	Buyout/LBO (Add-on)	May-2015
Precision Die Casting	Buyout/LBO (Add-on)	Oct-2014
Lagniappe Pharmacy Services	PE Growth/Expansion	Sep-2014

Most recent closed fund

Calvert Street Capital Partners III
Type: **Buyout**
Size: **\$225M**

All investments by industry



Carousel Capital

Investor type: **PE/Buyout** | Year founded: **1996**

Carousel Capital is a private equity firm that invests in companies located in the Southeastern United States. The firm focuses on investing in the business services, consumer products and healthcare sectors. It was founded in 1996 and is based in Charlotte, North Carolina.



Contact

201 North Tryon Street
Suite 2450
Charlotte, NC 28202
United States
+1 (704) 372-2040

Primary contact

William Hobbs
Managing Partner
whobbs@carouselcapital.com
+1 (704) 372-2040

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target EBITDA	Preferred investment amount
\$665.5M	8	37	\$3M-\$15M	\$10M-\$40M

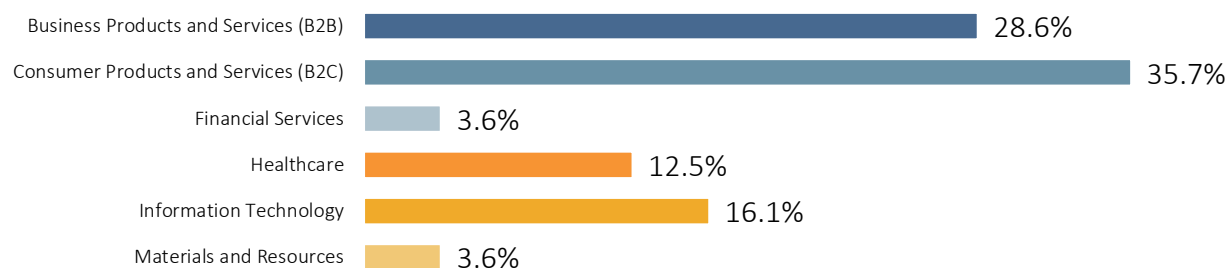
Recently closed investments

Name	Deal type	Deal date
Consolidated Claims Group	PE Growth/Expansion	Mar-2017
Pye Barker Fire & Safety	PE Growth/Expansion	Jun-2016
Expedited Travel	PE Growth/Expansion	Jun-2016
Joe Hudson's Collision Center	PE Growth/Expansion	Oct-2014
APEX Analytix	PE Growth/Expansion	Jul-2014

Most recent closed fund

Carousel Capital Partners V
Type: **Buyout**
Size: **\$400M**
Vintage: **2017**

All investments by industry



Chesapeake Corporate Advisors

Service provider type: **Investment Bank** | Year founded: **2005**

Chesapeake Corporate Advisors is a boutique investment bank and corporate advisory firm founded in 2005 and based in Baltimore, Maryland. The firm offers advisory in the areas of mergers and acquisitions, recapitalization, growth capital and value creation. Additionally, the firm provides various services including fairness opinions, strategic assessments and valuations. The firm caters to wide range of industries including information technology, manufacturing, logistics, financial services, construction and healthcare.



Contact

3600 O'Donnell Street
Grain Building, Suite 4
Baltimore, MD 21224
United States
+1 (410) 537-5988

Primary contact

Allen Stott
Managing Director
astott@ccabalt.com
+1 (410) 537-5988 x104

Chessiecap Securities

Service provider type: **Investment Bank** | Year founded: **2003**

Chessiecap Securities is a FINRA registered boutique investment bank based in Bethesda, Maryland. The firm provides an array of advisory services to entrepreneurs, companies, and institutional investors, including mergers and acquisitions, valuations and fairness opinions, private placements of both equity and debt, and corporate finance consulting. The firm's partners specialize in serving clients in education and training (EdTech), cyber security, real estate technology, software, internet infrastructure environmental services, telecommunications, information technology, media sectors and federal services.



Contact

3 Bethesda Metro Center
Suite 700
Bethesda, MD 20814
United States
+1 (301) 941-1824

Primary contact

Douglas Schmidt
Partner
doug@chessiecap.com
+1 (410) 952-2789

General statistics

Total transactions
(last 5 years)

15

Total companies serviced
(last 5 years)

40

Total investors serviced
(last 5 years)

NA

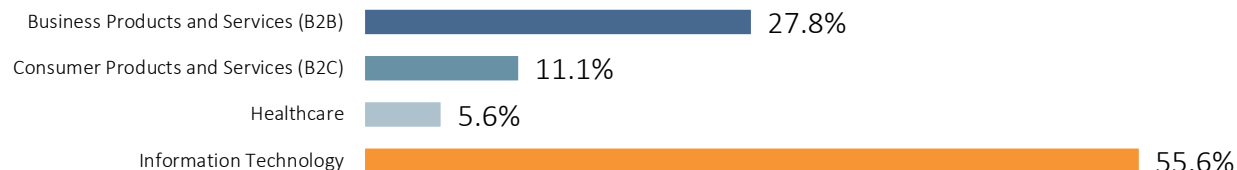
Target
transaction amount

\$3M-\$50M

Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
Water Treatment & Controls Company	Advisor	Merger/Acquisition	Mar-2017	Pensacola, FL
Three Ring, Inc.	Advisor	Sale of Assets	Oct-2016	Baltimore, MD
Haiku Learning Systems	Advisor	Merger/Acquisition	Jun-2016	Goshen, IN
Carana	Advisor	Merger/Acquisition	Oct-2015	Arlington, VA
MTM Technologies	Advisor	PIPE	Jun-2015	Stamford, CT
ClassLink	Advisor	Corporate Asset Purchase	Mar-2015	Bath, PA

All transactions by industry



CID Capital

Investor type: **PE/Buyout** | Year founded: **1981**

CID Capital is a private equity firm that invests control positions in owner recaps with \$3-10 of EBITDA. CID Capital seeks to invest in privately-held businesses with consistent performance, solid cash flow generation, strong leadership with desire to stay involved and roll equity into the deal, and companies that can be scaled nationally to be mass-marketed. The firm was founded in 1981 and is based in Indianapolis, Indiana.



Contact

10201 North Illinois Street
Suite 200
Indianapolis, IN 46290
United States
+1 (317) 818-5030

Primary contact

Rebecca Thompson Boyle
Business Development Manager
rebecca@cidcap.com
+1 (317) 708-4867

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$228M	10	25	\$10M-\$100M	\$3M-\$10M	\$10M-\$15M

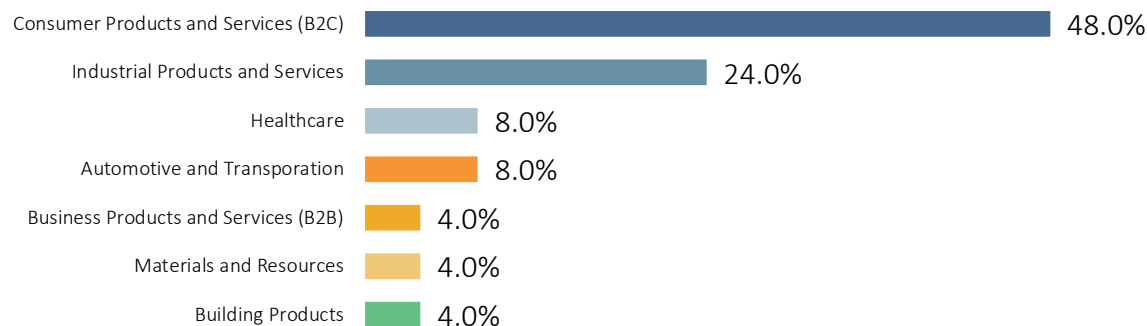
Recently closed investments

Name	Deal type	Deal date
BigMouth	Buyout/LBO	Nov-2016
Classic Accessories	Buyout/LBO	Jun-2016
Team Drive-Away	Buyout/LBO	Oct-2015
Fit & Fresh	Buyout/LBO	Feb-2015
Strahman Valves	Buyout/LBO	Dec-2013
Rite in the Rain	Buyout/LBO	Apr-2013

Most recent closed fund

CID Capital Opportunity Fund II
Type: **Buyout**
Size: **\$153M**

All investments by industry



Dickinson Williams & Co.

Service provider type: **Investment Bank** | Year founded: **2011**

Dickinson Williams & Company (“DW&Co.”) is an independent investment banking firm led by three directors with over 70 years of advisory, financing, and operating experience. The firm’s primary focus is on serving lower middle market companies with enterprise values typically in the range of \$10-100 million. DW&Co. offers execution capabilities in the areas of private company sales, corporate divestitures, acquisitions, and recapitalizations to privately held and publicly traded companies and private equity groups. Primary industry sectors include manufacturing, distribution, healthcare, business services, consumer & retail, energy & power, and technology.



Contact

1209 East Cary Street
Third Floor
Richmond, VA 23219
United States

Primary contact

John Dickinson
Managing Director & Founding Partner
jdickinson@dickinsonwilliams.com
+1 (804) 588-3412

James Gilmore
Managing Director
jgilmore@dickinsonwilliams.com
+1 (804) 588-3414

Harold Williams
Managing Director & Founding Partner
hwilliams@dickinsonwilliams.com
+1 (804) 588-3413

General statistics

Total transactions
(last 6 years)

14

Total companies serviced
(last 5 years)

6

Total investors serviced
(last 6 years)

8

Target
EBITDA

\$2M-\$10M

Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
Segrest Farms	Advisor	Merger/Acquisition	Oct-2016	Gibsonton, FL
Luck Companies	Advisor	Buyout/LBO	May-2016	Ashburn, VA
Luck Companies	Advisor	Buyout/LBO	May-2016	Leesburg, VA
Luck Companies	Advisor	Corporate Asset Purchase	May-2016	Raleigh, NC
Luck Companies	Advisor	Corporate Asset Purchase	May-2016	Keswick, VA
UNITRAC Railroad Materials	Advisor	Merger/Acquisition	May-2016	Knoxville, TN
Nextronex	Advisor	Merger/Acquisition	Feb-2016	Toledo, OH

EA Markets

Service provider type: **Investment Bank** | Year founded: **2009**

EA Markets is an independent investment bank founded in 2009 and based in New York, New York. The firm offers advisory services in the areas of strategic corporate finance, capital raising and transaction execution. EA caters to wide range of industries including technology, financial institutions, gaming, energy and aerospace.

**Contact**

120 West 45th Street
24th Floor
New York, NY 10036
United States
+1 (646) 470-6587

Primary contact

Todd Ragland
Managing Director
todd.ragland@eamarkets.com

General statistics

Total transactions
(last 5 years)

8

Total companies serviced
(last 5 years)

23

Total investors serviced
(last 5 years)

8

Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
Eleven James	Advisor	Early Stage VC	Jan-2017	New York, NY
Greenleaf Power	Advisor	Buyout/LBO	Jul-2015	Norwalk, CT
American Tower	Advisor	PIPE	May-2015	Boston, MA
La Quinta Inn and Suites	Underwriter	Secondary Transaction - Open Market	Mar-2015	Irving, TX
La Quinta Inn and Suites	Underwriter	Secondary Transaction - Open Market	Nov-2014	Irving, TX

All transactions by industry



Evergreen Advisors Capital

Service provider type: **Investment Bank** | Year founded: **2001**

Evergreen Advisors Capital is an investment banking and corporate advisory firm focused on assisting emerging growth and middle-market companies. The firm specializes in the areas of exit and liquidity strategies including divestitures, acquisitions, mergers, recapitalizations, management buy-outs, and employee stock ownership plans. Evergreen Advisors' business valuation practice involves valuation of early stage and mature companies operating in a broad cross section of industries. Founded in 2001, the firm serves clients primarily in the Mid-Atlantic region.



Contact

9256 Bendix Road
Suite 300
Columbia, MD 21045
United States
+1 (410) 997-6000

Primary contact

Joseph Bradley
Managing Director
jtbradley@evergreenadvisorsllc.com

General statistics

Total transactions
(last 5 years)

19

Total companies serviced
(last 5 years)

54

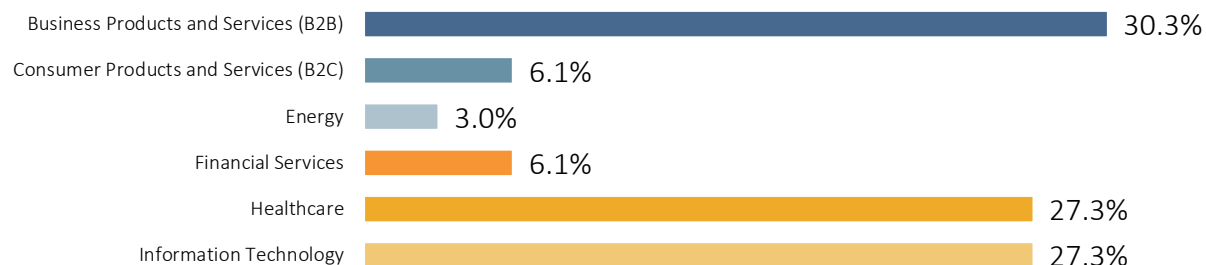
Total investors serviced
(last 5 years)

2

Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
Advantage Engineers	Advisor	Buyout/LBO	Oct-2016	Columbia, MD
Personalized Cancer Therapy	Advisor	Early Stage VC	Jul-2016	McLean, VA
Masmovil Ibercom	Advisor	Merger/Acquisition	Jun-2016	Madrid, Spain
Chesapeake System Solutions	Advisor	Buyout/LBO	Apr-2016	Birmingham, AL
Tidal Basin	Advisor	Merger/Acquisition	Apr-2016	Alexandria, VA

All transactions by industry



Federal National Commercial Credit

Service provider type: **Financing Advisory** | Year founded: **1992**

Federal National Commercial Credit is an asset based lending and factoring company serving small businesses nationwide. Federal National can provide additional working capital based upon assets such as plant equipment or inventory. The firm specializes in factoring government receivables. Federal National was founded in 1992 and headquartered near Washington, DC, in Bethesda, Maryland.



Contact

7315 Wisconsin Avenue
Suite 600W
Bethesda, MD 20814
United States
+1 (301) 961-6450

Primary contact

[Kwesi Rogers](#)
President & Chief Executive Officer
kr Rogers@federalnational.com

Fidus Partners

Service provider type: **Financing Advisory** | Year founded: **2005**

Fidus Partners is a merger & acquisition advisory firm with offices in New York City and Charlotte. Fidus Partners primarily provides sell-side advisory and limited buy-side services to private equity firms, family-held businesses, private business owners and public corporations. It serves the aerospace and defense, building products, business services, consumer products and services, distribution, industrial & niche manufacturing, franchisor, retail and information technology sectors.



Contact

121 West Trade Street
Suite 1800
Charlotte, NC 28202
United States
+1 (704) 334-2222

Primary contact

Michael Miller
Partner
mmiller@fidusinv.com
+1 (212) 750-6446

General statistics

Total transactions
(last 5 years)

16

Total companies serviced
(last 5 years)

46

Total investors serviced
(last 5 years)

4

Target
EBITDA

\$10M-\$25M

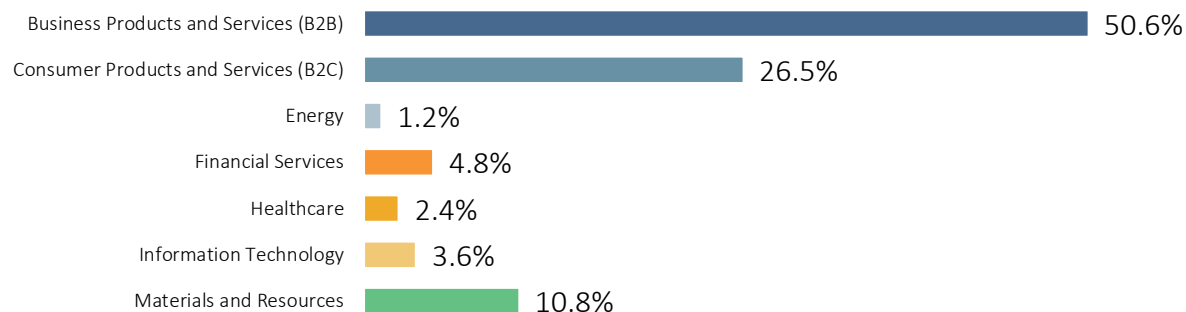
Target
transaction amount

\$5M-\$25M

Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
Quad-C Management	Advisor	Buyout/LBO	Feb-2017	Dallas, TX
PNC Riverarch Capital	Advisor	Buyout/LBO	Dec-2016	Newnan, GA
Technibus	Advisor	Merger/Acquisition	Jun-2016	Canton, OH
Zep	Advisor	Buyout/LBO	Jun-2015	Atlanta, GA
Carousel Capital	Advisor	Buyout/LBO	Feb-2015	New Braunfels, TX

All transactions by industry



Gauge Capital

Investor type: **PE/Buyout** | Year founded: **2012**

Gauge Capital is a private equity firm which specializes in divestitures, privatization, management buyouts, and growth investments. It prefers to invest in companies based in Canada and the United States, operating in the business services, food, healthcare and consumer service sectors. The firm was founded in 2012 and is based in Southlake, Texas.

GAUGE
CAPITAL

Contact

1256 Main Street
Suite 256
Southlake, TX 76092
United States
+1 (682) 334-5800

Primary contact

Shawn Conway
Associate, Business Development
sconway@gaugecapital.com
+1 (682) 334-5784

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target EBITDA	Preferred investment amount
\$750M	6	6	\$5M-\$50M	\$20M-\$150M

Recently closed investments

Name	Deal type	Deal date
International Designs Corporation	Buyout/LBO (Add-on)	Feb-2017
Miami Beach Medical Group	PE Growth/Expansion	Dec-2016
Infosoft	PE Growth/Expansion	Dec-2016
Beauty Industry Group	Buyout/LBO (MBO)	Jun-2016
Mobility Innovation	Buyout/LBO (Add-on)	Mar-2016

Most recent closed fund

Gauge Fund

Type: **Buyout**

Size: **\$500m**

Vintage: **2017**

Gen Cap America

Investor type: **PE/Buyout** | Year founded: **1988**

Gen Cap America is a private investment firm investing in middle market businesses. The firm typically uses management buyout, corporate divestiture, recapitalization and family-succession structures to invest in companies which are privately held businesses or subsidiaries and divisions of larger corporations. It was founded in 1988 and is headquartered in Nashville, Tennessee.



Contact

40 Burton Hills Boulevard
Suite 420
Nashville, TN 37215
United States
+1 (615) 256-0231

Primary contact

Andrew Ginsberg
Vice President
aginsberg@gencapamerica.com
+1 (615) 256-0231

General statistics

Active private equity investments	Total private equity investments	Target revenue	Target EBITDA
20	51	\$8M-\$100M	\$2M-\$10M

Recently closed investments

Name	Deal type	Deal date
Gared Holdings	Buyout/LBO (MBO)	Dec-2016
Pyramyd Air	Buyout/LBO (MBO)	Nov-2016
L.W. Allen	Buyout/LBO (MBO)	Oct-2015
Canfield Technologies	Buyout/LBO	Aug-2015
Shape LLC	Buyout/LBO (MBO)	Feb-2015

Most recent closed fund

Southvest Fund VII

Type: **Buyout**

Size: **\$250M**

Vintage: **2016**

All investments by industry

Manufacturing	40.0%
Distribution	40.0%
Business Services	20.0%

Graycliff Partners

Investor type: **PE/Buyout** | Year founded: **2011**

Graycliff Partners is an independent investment firm focused on middle market private equity and mezzanine investments in the United States and Latin America. The firm primarily invests in the manufacturing, service or distribution sectors.



Contact

500 Fifth Avenue
47th Floor
New York, NY 10110
United States
+1 (212) 300-2900

Primary contact

Brandon Martindale
Vice President
bmartindale@graycliffpartners.com
+1 (212) 300-2909

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred investment amount
\$1.1B	41	126	\$10M-\$100M	\$3M-\$15M	\$5M-\$25M

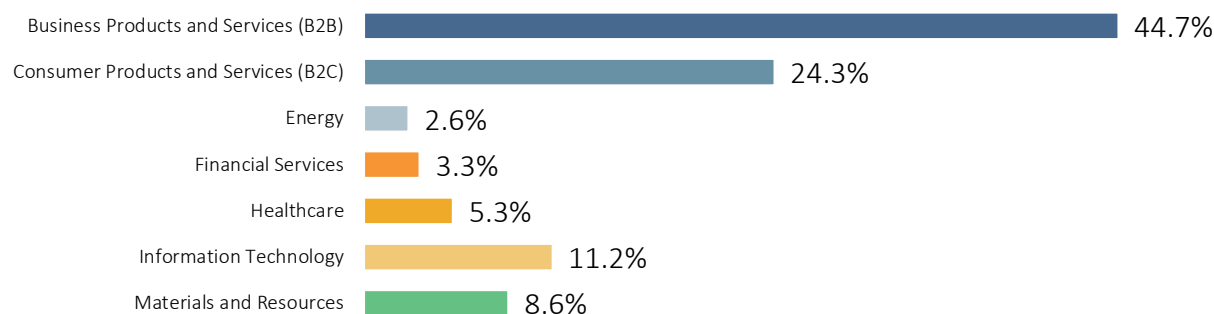
Recently closed investments

Name	Deal type	Deal date
Oberfields	Buyout/LBO (Secondary)	Apr-2017
Installs	Buyout/LBO (MBO)	Nov-2016
Dedoes Industries	Buyout/LBO	Oct-2016
901D	Buyout/LBO	Jun-2016
IMPAKT Holdings	PE Growth/Expansion	Jun-2016

Most recent closed fund

Graycliff Private Equity Partners III
Type: **Buyout**
Size: **\$91M**
Vintage: **2017**

All investments by industry



Grey Mountain Partners

Investor type: **PE/Buyout** | Year founded: **2003**

Grey Mountain Partners is a private equity firm based in Boulder, Colorado and was founded in 2003. The firm acquires majority interests in North American-based businesses and is focused on the following ownership structures / transaction types: family-held businesses, entrepreneur-backed companies, growth-oriented recapitalizations, corporate carve-outs, management buyouts, financial restructurings, operational turnarounds, take-privates and other difficult situations, even those involving management transitions.



Contact

1470 Walnut Street
Suite 400
Boulder, CO 80302
United States
+1 (303) 449-5692

Primary contact

Dan Allen
Vice President
dallen@greymountain.com
+1 (412) 736-9713

General statistics

Assets under management

\$700M

Active private equity investments

14

Total private equity investments

48

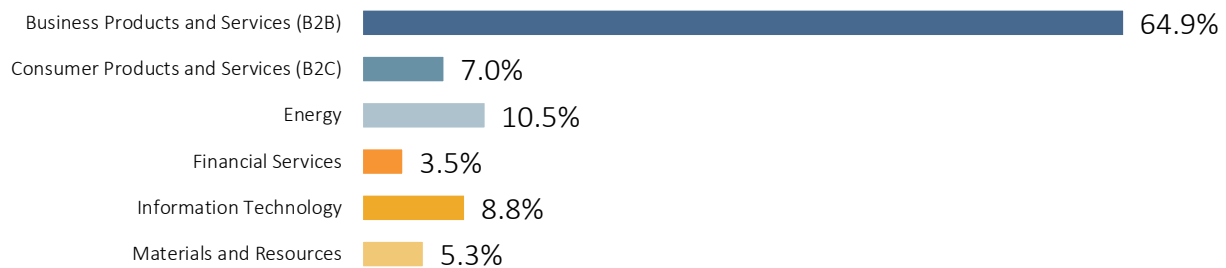
Recently closed investments

Name	Deal type	Deal date
J.E. Berkowitz	Buyout/LBO (Add-on)	Nov-2016
Kronos Foods	Buyout/LBO (MBO)	Sep-2016
M&C Oilfield Services	Buyout/LBO (Add-on)	Aug-2016
Marlin Services	Buyout/LBO (Add-on)	Mar-2016

Most recent closed fund

Grey Mountain Partners Fund III
Type: **Buyout**
Size: **\$425M**

All investments by industry



Griffin Financial Group

Service provider type: **Investment Bank** | Year founded: **2001**

Founded in 2001, Griffin Financial Group is a greater Philadelphia based boutique investment banking firm serving middle market public and private companies across the United States, with an emphasis on the Mid-Atlantic region. The firm offers financial advisory and capital raising services for mergers and acquisitions, corporate divestitures, management buyouts, take-private transactions, senior debt, mezzanine, subordinated debt, non-control equity, PIPE, private placements, debt/equity sales and trading, financial restructuring, bankruptcy, recapitalization, refinancing, chapter 11 exit financing, and real estate finance. Griffin primarily focuses on the business services, insurance, commercial, industrial, financial institutions, private equity, technology, telecom, energy, and healthcare industries.



Contact

620 Freedom Business Center
Suite 200
King of Prussia, PA 19406
United States
+1 (610) 205-6100

Primary contact

John Lee
Senior Managing Director
jal@griffinfinancialgroup.com
+1 (610) 205-6106

General statistics

Total transactions
(last 5 years)

116

Total companies serviced
(last 5 years)

84

Total investors serviced
(last 5 years)

65

Target
EBITDA

\$2M-\$25M

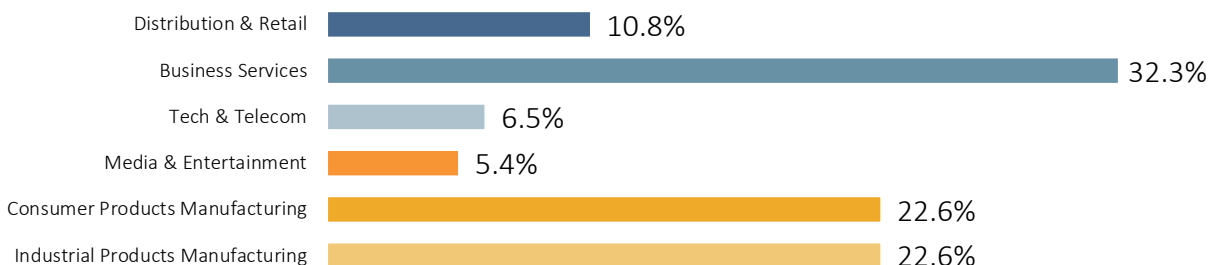
Target
transaction amount

\$5M-\$800M

Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
Cellucap Manufacturing, Inc.	Advisor	Capital Raise	Apr-2017	Philadelphia, PA
Godshall's Quality Meats, Inc.	Advisor	Capital Raise	Mar-2017	Telford, PA
Nodak Mutual Insurance Company	Underwriter	IPO	Mar-2017	Fargo, ND
Lake Sunapee Bank	Advisor	Merger/Acquisition	Jan-2017	Newport, NH
HydroWorx International	Advisor	Buyout/LBO	Dec-2016	Middletown, PA

All transactions by industry



Hamilton Robinson Capital Partners

Investor type: **PE/Buyout** | Year founded: **1984**

Hamilton Robinson Capital Partners is a private equity firm seeking to invest directly in the manufacturing, distribution and business service sectors based in the United States, Canada and Europe. It specializes in buyouts, acquisitions, add-on acquisition, corporate divestitures, de-leveraging or joint ventures, growth capital, emerging and corporate growth, ownership transition of family businesses and recapitalization investments.



Contact

281 Tresser Boulevard
Suite 1000
Stamford, CT 06901
United States
+1 (203) 602-0011

Primary contact

Stephen Connor
Partner
sbc@hrco.com
+1 (203) 602-3309

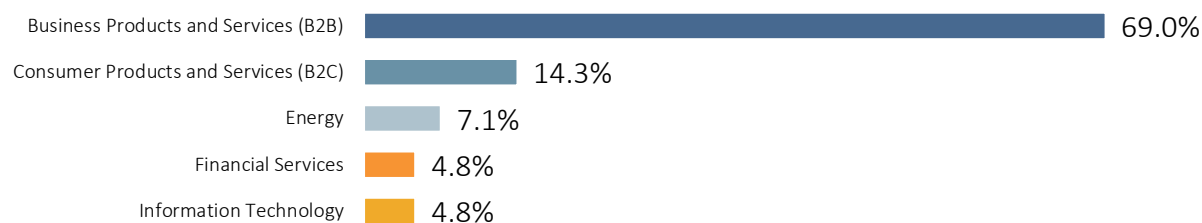
General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$100M	7	39	\$10M-\$200M	\$2M-\$18M	\$2M-\$50M

Recently closed investments

Name	Deal type	Deal date
5 Star Refrigeration & Air Conditioning	Buyout/LBO (Add-on)	Jan-2017
Unifiller Systems	Buyout/LBO (MBO)	Sep-2016
Custom Engineered Wheels	PE Growth/Expansion	Apr-2016
Industrial Acoustics Company	Buyout/LBO (Add-on)	Dec-2015
Inspire Automation	Platform Creation	Nov-2015

All investments by industry



Harren Equity Partners

Investor type: **PE/Buyout** | Year founded: **2000**



Harren Equity Partners is a private equity firm providing equity for recapitalizations, management buy-outs, industry consolidation and underperforming or distressed businesses. The firm focuses on investing in companies operating in the manufacturing/general industrial, aerospace and defense, building products, business services, consumer products, energy services, healthcare services, restaurants and specialty distribution sectors. Current add-on searches include pet products, health & beauty products, sleep disorder healthcare services, leather fashion accessories and tile importers and distributors. Minimum add-on EBITDA is \$500,000 and minimum platform EBITDA is \$5,000,000. The firm was founded in 2000 and is based in Charlottesville, Virginia.

Contact

The Gleason Building
200 Garrett Street, Suite F
Charlottesville, VA 22902
United States
+1 (434) 245-5800

Primary contact

George McCabe
Managing Director
gmccabe@harrenequity.com

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$450M	11	44	\$20M-\$200M	\$5M-\$30M	\$6M-\$40M

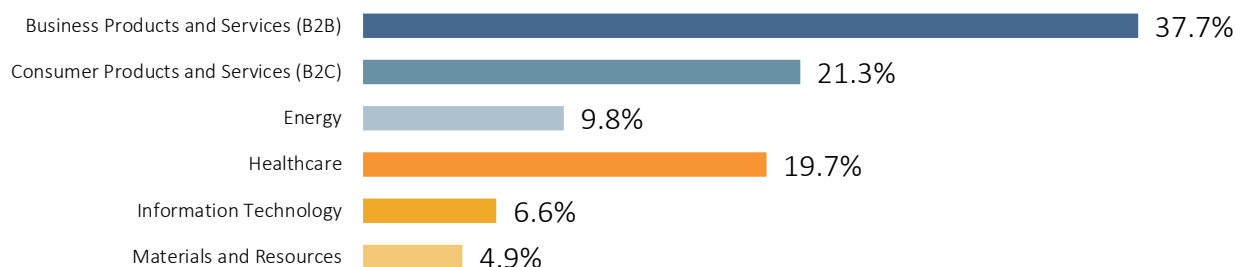
Recently closed investments

Name	Deal type	Deal date
MedPro Healthcare Staffing	PE Growth/Expansion	Dec-2016
RBC Tile & Stone	Buyout/LBO (Add-on)	Oct-2016
Shrimp Basket	Buyout/LBO	Aug-2016
ISC Surfaces	Buyout/LBO (Add-on)	Apr-2016
Circa Corporation of America	Buyout/LBO	Nov-2015

Most recent closed fund

Harren Investors III
Type: **Buyout**
Size: **\$275M**

All investments by industry



Harris Williams & Co.

Service provider type: **Investment Bank** | Year founded: **1991**

Harris Williams & Co. is a middle-market investment bank focused on providing advisory services to clients worldwide. The firm advises market leaders on the sale of their company, helping them identify growth opportunities for their business and enabling them to realize their investment. It also provides sell-side advisory, acquisition advisory, restructuring advisory, board advisory, private placements and capital markets advisory services.



Contact

1001 Haxall Point
9th Floor
Richmond, VA 23219
United States
+1 (804) 648-0072

Primary contact

Frank De Venoge
Managing Director
fdevenoge@harriswilliams.com
+1 (804) 887-6106

General statistics

Total transactions
(last 5 years)

355

Total companies serviced
(last 5 years)

267

Total investors serviced
(last 5 years)

77

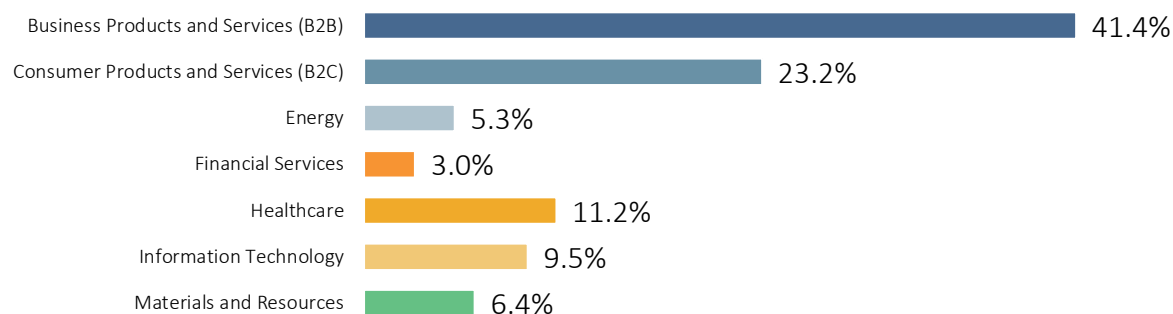
Target
EBITDA

\$3M

Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
Treehouse Foods	Advisor	Buyout/LBO	Apr-2017	Pittsburgh, PA
Market Track	Advisor	Buyout/LBO	Apr-2017	Chicago, IL
Blue Star Sports	Advisor	Buyout/LBO	Apr-2017	Frisco, TX
Aircraft Fasteners International	Advisor	Buyout/LBO	Apr-2017	Los Angeles, CA
Ready Pac Foods	Advisor	Merger/Acquisition	Mar-2017	Irwindale, CA

All transactions by industry



High Road Capital Partners

Investor type: **PE/Buyout** | Year founded: **2007**

High Road Capital Partners is a New York based middle private equity firm that prefers to invest in the manufacturing, distribution, media and healthcare sectors. The firm specializes in investing in buyouts, add-on acquisitions, growth capital and recapitalization. It was founded in 2007.



Contact
 1251 Avenue of the Americas
 Suite 825
 New York, NY 10020
 United States
 +1 (212) 554-3265

Primary contact
 Stuart Sitterson
 Senior Associate
 ssitterson@highroadcap.com
 +1 (212) 554-3279

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$473M	10	34	\$10M-\$100M	\$3M-\$10M	\$5M-\$35M

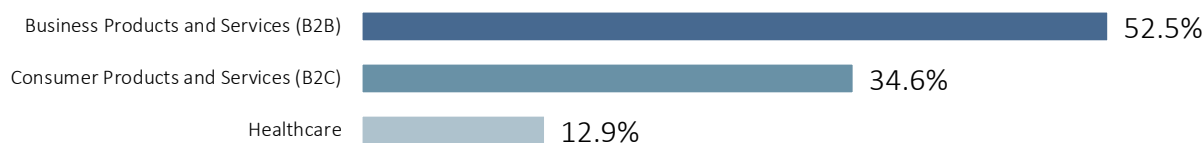
Recently closed investments

Name	Deal type	Deal date
MidWest Wholesale Hardware	Buyout/LBO (Secondary)	Feb-2017
Great Lakes Fasteners	Buyout/LBO (Add-on)	Aug-2016
Cali Bamboo	Buyout/LBO (MBO)	Jul-2015
Ariad Communications	Buyout/LBO (Add-on)	Jun-2015
York Wallcoverings	Buyout/LBO	Mar-2015

Most recent closed fund

High Road Capital Partners Fund II
 Type: **Buyout**
 Size: **\$320M**
 Vintage: **2013**

All investments by industry



HighBank Advisors

Service provider type: **Investment Bank** | Year founded: **2009**

HighBank Advisors is a full services mid-market investment bank and financial advisory firm. The firm's investing banking services include mergers and acquisitions, financing, capital structure optimization, and exit and transaction planning. It also provides valuations, fairness and solvency opinions, board advisory, dispute resolution, loan workouts and debt restructuring, distressed asset and company sales, and bankruptcy advisory services. Additionally, the firm's wealth advisory services include portfolio analytic, suitability recommendations, and portfolio monitoring. HighBank caters to business owners and executives, professional services providers, directors and fiduciaries, investors and shareholders, private equity firms, lenders and debt sources, and wealth managers. HighBank Advisors was founded in 2009 and is based in Baltimore, Maryland.



Contact

One South Street
Suite 1260
Baltimore, MD 21202
United States
+1 (443) 478-1980

Primary contact

Dennis O'Neil
Managing Director
doneill@highbank.com

General statistics

Total transactions
(last 5 years)

28

Total companies serviced
(last 5 years)

37

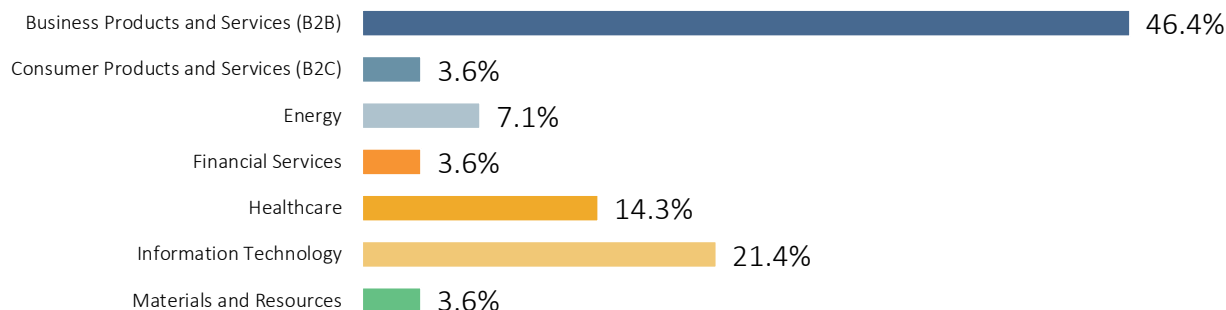
Total investors serviced
(last 5 years)

11

Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
Network Media Partners	Advisor	Merger/Acquisition	Feb-2017	Hunt Valley, MD
Garda Background Screening Solutions	General Counsel	Buyout/LBO	Dec-2016	Montreal, Canada
Geemacher	Advisor	Merger/Acquisition	Aug-2016	Pottstown, PA
LifeBridge Health Foundation	Advisor	Merger/Acquisition	Jul-2016	Ellicott City, MD
LifeBridge Health Foundation	Advisor	Merger/Acquisition	Jul-2016	Garrison, MD

All transactions by industry



Huron Capital Partners

Investor type: **PE/Buyout** | Year founded: **1999**

Huron Capital is a private equity firm investing in lower middle-market companies. The firm focuses primarily on management buyouts, corporate carve-outs, recapitalizations, family successions and industry market-entry strategies with transaction values up to \$200 million and this includes both majority equity investments and less-than-majority investments made under the firm's Flex Equity strategy. It has raised over \$1.7 billion in committed equity capital dedicated to this market.



Contact

500 Griswold
Suite 2700
Detroit, MI 48226
United States
+1 (313) 962-5800

Primary contact

Gretchen Perkins
Partner
gperkins@huroncapital.com

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$1.3B	19	135	\$20M-\$200M	\$5M-\$20M	\$10M-\$70M

Recently closed investments

Name	Deal type	Deal date
Corry Auto Dealers Exchange	Buyout/LBO (Add-on)	Mar-2017
Dental Partners	Buyout/LBO (Add-on)	Mar-2017
W W Gay Fire & Integrated Systems	Buyout/LBO (Add-on)	Feb-2017
Lone Star Auto Auction	Buyout/LBO (Add-on)	Nov-2016
Fender Gripper	Buyout/LBO (Add-on)	Nov-2016

Most recent closed fund

Huron Fund V
Type: **Buyout**
Vintage: **2017**

Incline Equity Partners

Investor type: **PE/Buyout** | Year founded: **2011**

Incline Equity Partners is a private equity firm headquartered in Pittsburgh, Pennsylvania. The firm focuses on making investments in lower middle-market growth companies with enterprise values between \$50 million to \$200 million across a variety of industry sectors including value-added distribution, specialized light manufacturing, and business services.



Contact

EQT Plaza - Suite 340
625 Liberty Avenue
Pittsburgh, PA 15222
United States
+1 (412) 315-7800

Primary contact

April Simile
Director, Business Development
april.simile@inclineequity.com
+1 (412) 315-7797

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$525M	12	67	\$20M-\$500M	\$8M-\$35M	\$35M-\$100M

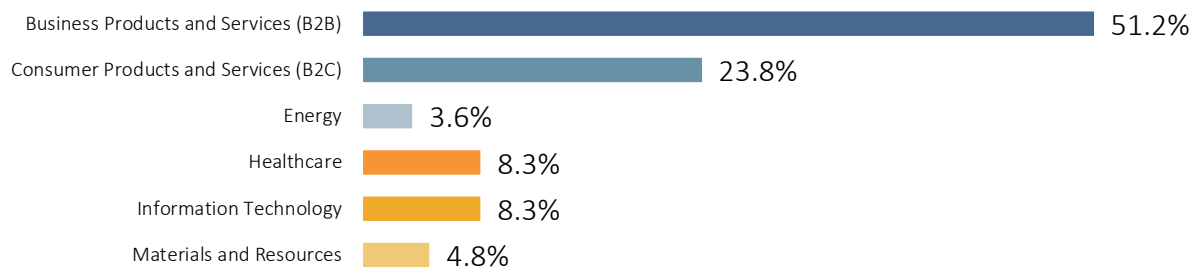
Recently closed investments

Name	Deal type	Deal date
R&E Fastener's	Buyout/LBO (Add-on)	Mar-2017
Hartland Controls	PE Growth/Expansion	Mar-2017
Midwest Industrial Rubber	Buyout/LBO	Dec-2016
Jan-Pro Franchising	Buyout/LBO (Secondary)	Oct-2016
Ned Stevens Gutter Cleaning	Buyout/LBO	Sep-2016

Most recent closed fund

Incline Equity Partners IV
Type: **Buyout**
Size: **\$601M**
Vintage: **2017**

All investments by industry



Industrial Opportunity Partners



Investor type: **PE/Buyout** | Year founded: **2006**

Industrial Opportunity Partners is a private equity investment firm that focuses on acquiring middle-market manufacturing and value-added distribution companies. The firm has a particular investment focus on enhancing the operations and optimizing the cost structures of the businesses it acquires. It was founded in 2006 and seeks to invest in the agricultural, construction equipment, automotive component, building product, capital, industrial equipment, commercial vehicle, engine component, aerospace, defense, foundry, casting product, health care, dietary, food product, plastic component, precision machining, recreation, sport vehicle component, fabricated product and steel and metal processing sectors.

Contact

1603 Orrington Avenue
 Bank One Building, Suite 700
 Evanston, IL 60201
 United States
 +1 (847) 556-3460

Primary contact

Craig Korte
 Director of Business Development
 ckorte@iopfund.com
 +1 (847) 556-3468

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$460M	14	33	\$30M-\$350M	\$5M-\$30M	\$5M-\$50M

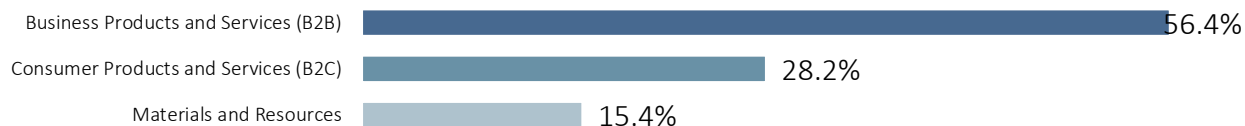
Recently closed investments

Name	Deal type	Deal date
Towmaster	Buyout/LBO (Add-on)	Apr-2017
GT Technologies	Buyout/LBO (MBO)	Feb-2017
Union Corrugating	Buyout/LBO (MBO)	Dec-2016
General Products	Buyout/LBO (Secondary)	Aug-2016
Moulure Alexandria Moulding	Buyout/LBO	Apr-2016

Most recent closed fund

Industrial Opportunity Partners II
 Type: **Buyout**
 Size: **\$275M**

All investments by industry



Ironwood Capital

Investor type: **PE/Buyout** | Year founded: **1986**

Ironwood Capital is a private equity firm based in Avon, Connecticut and was founded in 1986. The firm invests in support of recapitalization, refinancing, generational transition, buyouts and other types of transactions. Ironwood invests the majority of its capital in middle market companies in the form of mezzanine capital, typically subordinated debt with warrants and often complemented with an investment in preferred stock.



Contact

45 Nod Road, Suite 2
Avon, CT 06001
United States
+1 (860) 409-2100

Primary contact

Dickson Suit
Managing Director
suit@ironwoodcap.com
+1 (860) 409-2128

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$797M	43	111	\$20M-\$200M	\$3M-\$15M	\$5M-\$20M

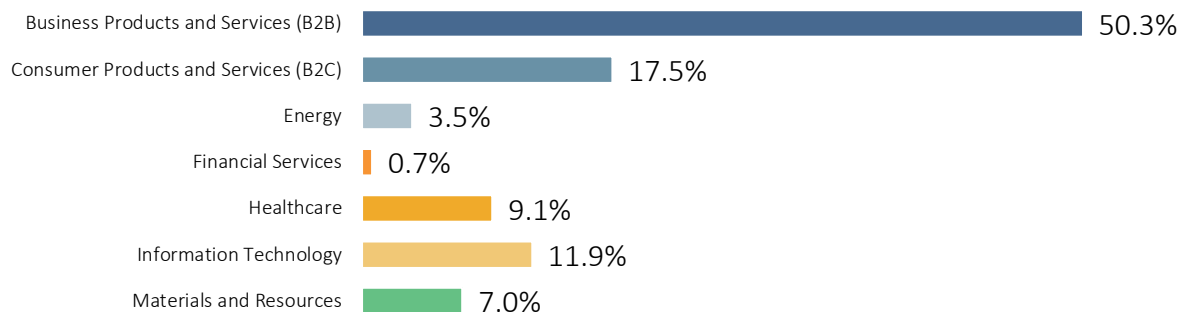
Recently closed investments

Name	Deal type	Deal date
P2 Science	Later Stage VC (Series B)	Mar-2017
Vista Window Company	Buyout/LBO (Secondary)	Feb-2017
Merrill Industries	PE Growth/Expansion	Jan-2017
Aztec Repair	Buyout/LBO (Add-on)	Dec-2016
Solo Mechanical Maintenance	Buyout/LBO (Add-on)	Jul-2016

Most recent closed fund

Ironwood Mezzanine Fund IV
Type: **Mezzanine**
Size: **\$85M**
Vintage: **2017**

All investments by industry



J.P. Morgan Asset Management

Investor type: **Asset Manager** | Year founded: **1935**

J.P. Morgan Asset Management is an asset manager for institutions, individuals and financial intermediaries, worldwide. The firm's investment professionals are located around the world providing strategies that span the full spectrum of asset classes including equity, fixed income, cash liquidity, currency, real estate, infrastructure, hedge funds and private equity.

J.P.Morgan Asset Management

Contact

245 Park Avenue
Third Floor
New York, NY 10167
United States
+1 (212) 464-1909

Primary contact

Patrick McCarthy
Managing Director
Patrick.mccarthy@jpmorgan.com

General statistics

Assets under management

\$1,800B

Active private equity investments

55

Total private equity investments

91

Preferred Investment amount

\$5M-\$100M

Recently closed investments

Name	Deal type	Deal date
Infinis Energy (U.K. Wind Farms)	Buyout/LBO	May-2017
Savills Investment Management	Buyout/LBO	Apr-2017
Beacon Rail Leasing	Buyout/LBO (Secondary)	Apr-2017
ClearMotion	Later Stage VC (Series C)	Feb-2017
Assetz Property Group	PE Growth/Expansion	Dec-2016

Most recent closed fund

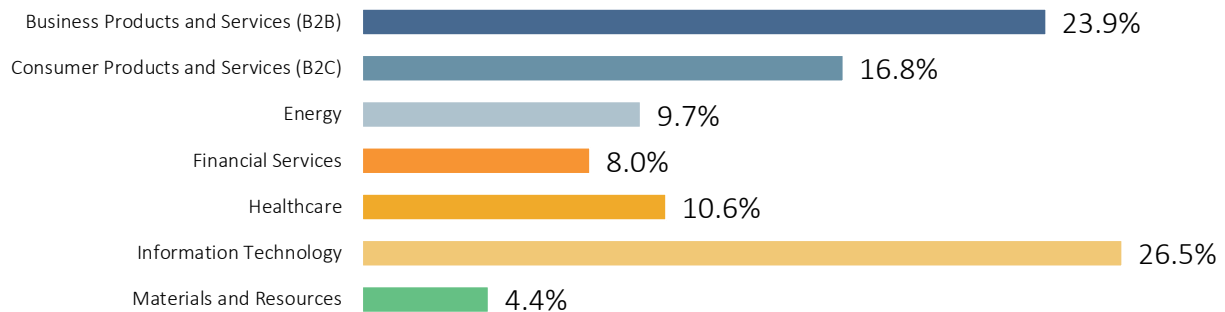
Specialty Equity Strategy

Type: **Other**

Size: **\$20M**

Vintage: **2016**

All investments by industry



LaSalle Capital

Investor type: **PE/Buyout** | Year founded: **1984**

LaSalle Capital is a private equity firm focused on the lower middle market. The firm seeks control deals in the food & beverage and tech-enabled business services sectors. Common characteristics of platform investments include a recurring revenue component, defensible market positions, and high customer retention.

LaSalle Capital

Contact

70 West Madison Street
Suite 5710
Chicago, IL 60602
United States
+1 (312) 236-7041

Primary contact

Ryan Anthony
Principal
ranthony@lasallecapital.com
+1 (312) 237-3405

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$335M	39	59	\$20M-\$100M	\$3M-\$10M	\$10M-\$20M

Recently closed investments

Name	Deal type	Deal date
Florida State Security	Buyout/LBO (Add-on)	Apr-2017
Top Gun Security Services	Buyout/LBO (Add-on)	Apr-2017
Orion Financial Group (Texas)	Buyout/LBO (Add-on)	Feb-2017
H Fox & Co (Westminster add-on)	Buyout/LBO (Add-on)	Aug-2016
Processing.com	PE Growth/Expansion	Jun-2016
Corr (UAS add-on)	Buyout/LBO (Add-on)	Jun-2016

Most recent closed fund

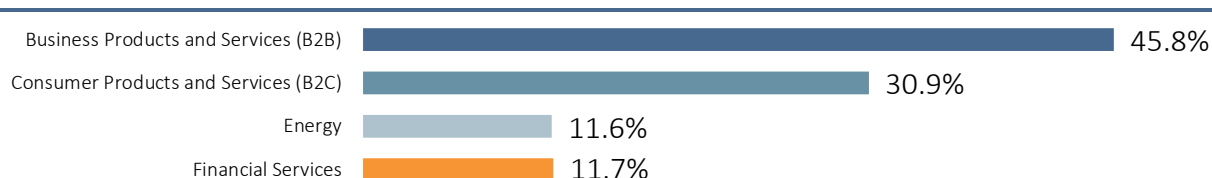
LaSalle Capital Group II-A

Type: **Buyout**

Size: **\$205M**

Vintage: **2010**

All investments by industry



League Park Advisors

Service provider type: **Investment Bank** | Year founded: **2010**

League Park Advisors is a boutique investment banking firm founded in 2010 and based out of Cleveland, Ohio. The firm assists middle market companies with transactions that generate value through mergers and acquisitions, recapitalization, capital raising, and outsourced corporate development. League Park serves clients across a wide range of industries including aerospace, automotive, building products, business services, chemicals and plastics, consumer products, financial services, food, beverage and restaurants, healthcare, industrial, metals, real estate, retail, technology, transportation, logistics and distribution.



Contact

1100 Superior Avenue
Suite 1650
Cleveland, OH 44114
United States
+1 (216) 455-9985

Primary contact

Wayne Twardokus
Managing Director
wtwardokus@leaguepark.com
+1 (216) 905-6122

General statistics

Total transactions
(last 5 years)

28

Total companies serviced
(last 5 years)

42

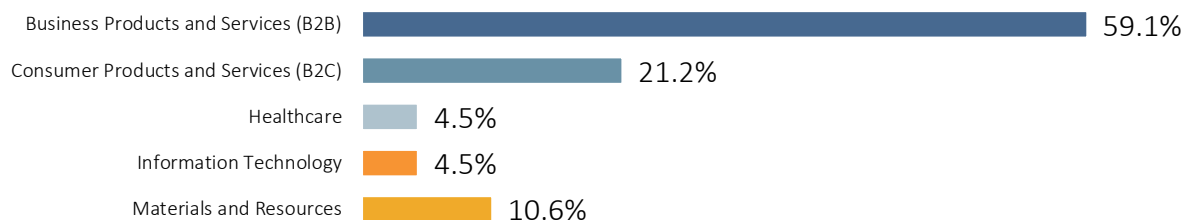
Total investors serviced
(last 5 years)

8

Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
ETI Tech	Advisor	Buyout/LBO	Feb-2017	Englewood, OH
Chambers Leasing Systems	Advisor	Merger/Acquisition	Apr-2016	Toledo, OH
Freedonia	Advisor	Merger/Acquisition	Feb-2016	Cleveland, OH
Ferro	Advisor	Merger/Acquisition	Jan-2016	Istanbul, Turkey
Green Leaf Irrigation & Landscape	Advisor	Buyout/LBO	Oct-2015	Melbourne, FL

All transactions by industry



Service provider type: **Commercial Bank** | Year founded: **1856**

The M&T Investment Banking Group is a middle market investment bank with more than 75 professionals. Located in Baltimore, MD, the Group is a division of M&T Bank, headquartered in Buffalo, NY, with total assets of over \$120 billion as of December 31, 2016. As one of the top 20 largest commercial U.S. bank holding companies with an integrated investment banking business for its corporate clients, the firm's services complement the commercial banking strengths with financial advisory expertise.

Contact

25 South Charles Street
Baltimore, MD 212101
(410) 244-4000

Primary Contact

Stuart A. Smith III
Managing Director
sasmith@mtb.com
(410) 244-4876

Erik Zeppuhar
Director
ezeppuhar@mtb.com
(410) 244-4372

General Statistics

Total M&A Transactions (last 5 years)	Total Companies Financed (last 5 years)	Total Investors Served (last 5 years)	Target EBITDA	Target transaction amount
20	80+	50+	\$4M+	\$20M - \$200M

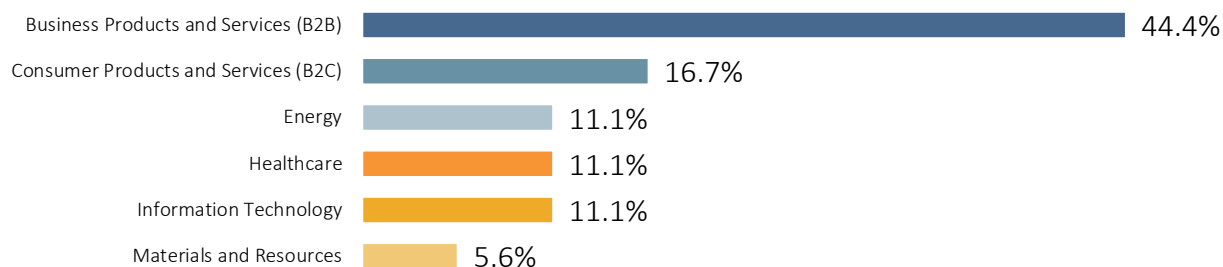
Recently Closed Transactions – Debt Capital Markets/Sponsor Coverage

Investor/company serviced	Service	Deal type	Deal date	Deal location
Utz Products	Advisor	Syndicated Senior	Jan-2017	Hanover, PA
Erachem	Advisor	Sr/Mezz Buyout	Jan-2017	Baltimore, MD
Electromac	Advisor	Senior/2 nd Lien	Aug-2016	Windsor, Ontario
Valentus Specialty Chemicals	Advisor	Merger/Acquisition	Aug-2016	Detroit, MI
TransForce	Advisor	Buyout/LBO	Jul-2016	Mississauga, Ontario

Recently Closed Transactions – M&A/Corporate Finance

Client serviced	Service	Deal type	Deal date	Deal location
Parlec Inc	Advisor	M&A	Apr-2017	Fairport, NY
Amerifleet Transportation, Inc.	Advisor	M&A	Dec-2016	Atlanta, GA
Absolute Coatings, Inc.	Advisor	M&A	Aug-2016	New Rochelle, NY
Rochester Midland Corporation	Advisor	M&A	Jun-2016	Rochester, NY
Groff Tractor & Equipment Company	Advisor	M&A	Apr-2016	Mechanicsburg, PA

Transactions by Industry



Main Street Capital Corporation

Investor type: **PE/Buyout** | Year founded: **1997**

Main Street is a publicly traded investment firm (NYSE: MAIN) that provides debt and equity capital to lower middle market companies and debt capital to middle market companies. Main Street's portfolio investments are typically made to support management buyouts, recapitalizations, growth financings, refinancings and acquisitions of companies in diverse industry sectors. Main Street seeks to partner with entrepreneurs, business owners, management teams and other equity sponsors. Main Street invests in lower middle market companies with EBITDA of \$3 million to \$20 million. Typical investment ranges in size from \$5 million to \$75 million with the ability to syndicate larger transactions.



Contact

1300 Post Oak Boulevard
8th Floor
Houston, TX 77056
United States
+1 (713) 350-6000

Primary contact

Charles Smiley
Associate
csmiley@mainstcapital.com

General statistics

Capital under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$3B	75	197	\$10M-\$150M	\$3M-\$20M	\$5M-\$75M

Recently closed investments

Name	Deal type	Deal date
Charps	Buyout/MBO	Feb-2017
NuStep	Recapitalization	Jan-2017
Hawk Ridge Systems	Buyout/LBO (MBO)	Dec-2016
Clad – Rex Steel	Buyout/LBO (MBO)	Dec-2016
Gamber-Johnson	Buyout/LBO (MBO)	Jun-2016
Gulf Publishing Company	Buyout/LBO (MBO)	Apr-2016

All investments by industry

- Energy Equipment & Services, 15%
- Hotels, Restaurants & Leisure, 8%
- Electronic Equipment, Instruments & Components, 5%
- Diversified Financial Services, 3%
- Internet Software & Services, 5%
- Road & Rail, 4%
- Health Care Equipment & Supplies, 3%
- Commercial Services & Supplies, 3%
- Professional Services, 2%
- Air Freight & Logistics, 2%
- Auto Components, 2%
- Chemicals, 1%
- Paper & Forest Products, 1%
- Machinery, 10%
- Construction & Engineering, 7%
- Specialty Retail, 5%
- Diversified Telecommunication Services, 4%
- Computers & Peripherals, 4%
- Consumer Finance, 4%
- Diversified Consumer Services, 3%
- IT Services, 2%
- Health Care Providers & Services, 2%
- Oil, Gas & Consumable Fuels, 2%
- Software, 1%
- Building Products, 1%
- Other, 2%

New Heritage Capital

Investor type: **PE/Buyout** | Year founded: **1993**

New Heritage Capital is a private equity investment firm that makes investments in equity recapitalization of private, family and founder-owned businesses. The firm aims to invest primarily in the aerospace, business services, consumer products, distribution, education and training, food and beverage, manufacturing, healthcare, specialty chemicals, industrial and infrastructure sectors. It was founded in 2006 and is based in Boston, Massachusetts.



Contact

Prudential Tower
800 Boylston Street
Suite 1535
Boston, MA 02199
United States
+1 (617) 439-0688

Primary contact

Michael O'Brien
Vice President
mobrien@newheritagecapital.com
+1 (617) 439-0688

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$245M	5	13	\$30M-\$500M	\$5M-\$50M	\$15M-\$40M

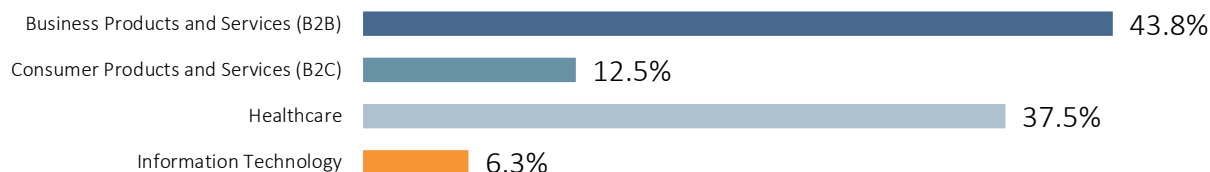
Recently closed investments

Name	Deal type	Deal date
Continental Services	PE Growth/Expansion	Jan-2017
The Execu Search Group	PE Growth/Expansion	Oct-2016
ATS Medical Services	Buyout/LBO (Add-on)	Jan-2016
Century Ambulance Service	Buyout/LBO (Add-on)	Sep-2015
PRN Ambulance	Buyout/LBO (Add-on)	Aug-2015

Most recent closed fund

New Heritage Capital Fund
Type: **Buyout**
Size: **\$186M**

All investments by industry



NewSpring Capital

Investor type: **Growth/Expansion** | Year founded: **1999**

NewSpring Capital is a private equity firm founded in 1999. The firm has raised over \$1.5 billion of committed capital supporting more than 120 portfolio companies across growth equity, healthcare, control buyout and mezzanine debt funds. Its team of private equity investors and operators have partnered with management teams to provide them the financial resources, strategic guidance and a powerful network to assist them in achieving their goals.



Contact

555 East Lancaster Avenue
 Suite 444
 Radnor Township, PA 19087
 United States
 +1 (610) 567-2380

Primary contact

Brianna Buysse
 Analyst
 bbuysse@newspringcapital.com

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$1.7B	62	181	\$5M-\$100M	\$2M	\$2M-\$20M

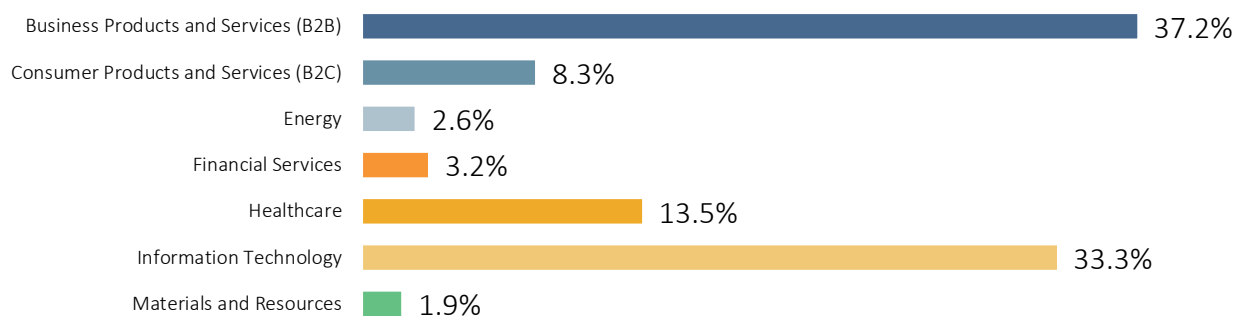
Recently closed investments

Name	Deal type	Deal date
Lynn Electronics	Buyout/LBO (MBO)	Apr-2017
Eastern Wholesale Fence	Buyout/LBO	Mar-2017
Sussex Wire	PE Growth/Expansion	Feb-2017
Pulltarps Manufacturing	Buyout/LBO (Add-on)	Feb-2017
Johnson Morgan & White	Buyout/LBO (Add-on)	Jan-2017

Most recent closed fund

NewSpring Growth Capital IV
 Type: **PE Growth-Expansion**
 Size: **\$280M**
 Vintage: **2017**

All investments by industry



NexPhase Capital

Investor type: **PE/Buyout** | Year founded: **2007**

NexPhase Capital is a private equity firm based in New York, New York. The firm targets investments in middle market companies in the healthcare, industrial services, software and consumer sectors.



Contact

399 Park Avenue
6th Floor
New York, NY 10022
United States
+1 (212) 878-6000

Primary contact

Lex Leeming
Partner & Head of Business
Development
lleeming@nexphase.com
+1 (212) 878-6005

General statistics

Assets under management

\$1.2B

Active private equity investments

17

Total private equity investments

24

Target EBITDA

\$5M-\$30M

Preferred investment amount

\$25M-\$75M

Recently closed investments

Name	Deal type	Deal date
JetSun Aviation Center	Buyout/LBO	May-2017
Receivables Management Partners	Buyout/LBO (Secondary)	Mar-2017
MedA/Rx	Buyout/LBO	Mar-2017
Bama Air	Buyout/LBO (Add-on)	Oct-2016
Inside Real Estate	Buyout/LBO	Oct-2016

Most recent closed fund

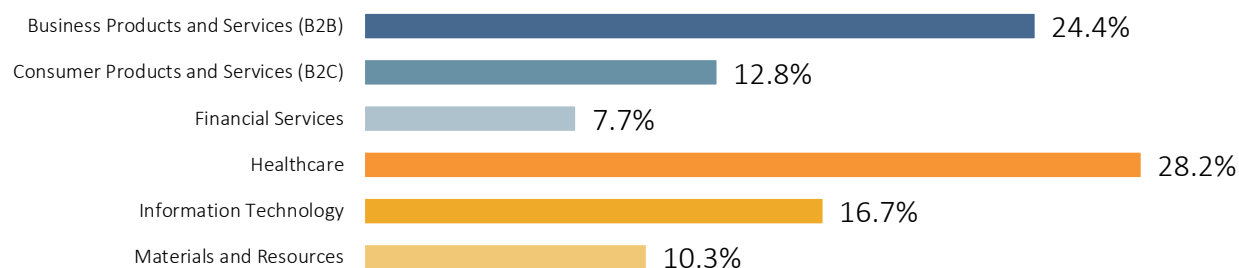
Moelis Capital Partners
Opportunity Fund I

Type: **Buyout**

Size: **\$800M**

Vintage: **2007**

All investments by industry



Northcreek Mezzanine

Investor type: **Mezzanine** | Year founded: **2010**

Northcreek Mezzanine is a mezzanine debt and equity provider based in Cincinnati, Ohio. Northcreek provides structured mezzanine and senior debt investments in middle-market companies. It is a licensed Small Business Investment Company ("SBIC") investing out of two funds with financial resources of \$250 million comprised of partnership equity and funding through the U.S. Small Business Administration through its Debenture program.



Contact

312 Walnut Street
Suite 2310
Cincinnati, OH 45202
United States
+1 (513) 985-6601

Primary contact

Barry Peterson
Managing Partner
bpeterson@northcreekmezzanine.com
+1 (513) 985-6601

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$249M	16	40	\$5M-\$200M	\$1M	\$1M-\$12M

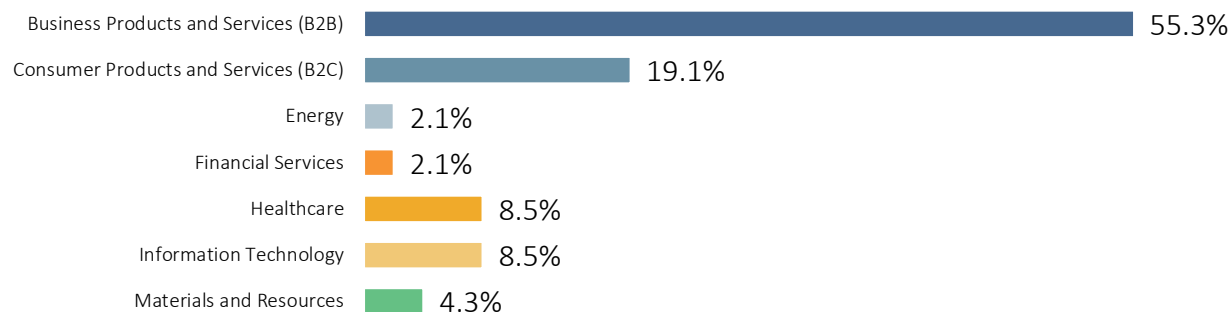
Recently closed investments

Name	Deal type	Deal date
Universal Aerospace	Buyout/LBO	Dec-2016
Precision Compacted Components	Buyout/LBO (Add-on)	Nov-2016
McLean Consulting	Buyout/LBO (Add-on)	Sep-2016
Business & Legal Resources	PE Growth/Expansion	Jul-2016
Business & Legal Resources	PE Growth/Expansion	Mar-2016

Most recent closed fund

Northcreek Mezzanine Fund II
Type: **Mezzanine**
Size: **\$177M**
Vintage: **2014**

All investments by industry



Northlane Capital Partners

Investor type: **PE/Buyout**

Northlane Capital Partners is a private equity fund focused on control equity positions in North American leveraged buyouts. The partners have worked together since 2003, having functioned as the Bethesda-based mid-market buyout team at American Capital and American Capital Equity before spinning out to form Northlane Capital Partners in early 2017. Northlane invests between \$25 million and \$150 million of equity per transaction in the outsourced business services, healthcare services and devices, and industrial technology end markets.



Contact

2 Bethesda Metro Center
14th Floor
Bethesda, MD 20814
United States
+1 (301) 951-6122

Primary contact

Ryan Sacco
Vice President
ryan.sacco@northlanecapital.com

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target EBITDA	Preferred investment amount
\$1.0B	6	25	\$5M-\$35M	\$25M-\$150M

Recently closed investments

Name	Deal type	Deal date
Par Excellence	Buyout/LBO	Jan-2017
Science Care	Buyout/LBO	Apr-2016
Brandmuscle	Buyout/LBO	Dec-2015
Schulman Associates Institutional Review	Buyout/LBO	Dec-2014
SMG	Buyout / LBO (Secondary)	Sep-2014
Potpourri Group	Buyout / LBO (Secondary)	Sep-2014

Most recent closed fund

Northlane Capital Partners I, LP

Type: **Buyout / LBO**

Size: **\$1.0B**

All investments by industry

Business, Technology, and Consumer Services	39.5%
Healthcare Services & Devices	41.6%
Industrial Technology	18.9%

OFS Capital

Service provider type: **Business Development Company** | Year founded: **1994**

OFS Capital Corporation (NASDAQ: OFS) is a business development company that provides debt and minority equity capital solutions to middle-market companies. The firm offers flexible financing to business owners and proven management teams to help them achieve targeted growth, liquidity and ownership transition goals.



Contact

10 South Wacker Drive
Suite 2500
Chicago, IL 60606
United States
+1 (847) 734-2000

Primary contact

[Holbrook Forusz](#)
Director
hforusz@ofsmanagement.com
+1 (646) 652-8488

[Marsha Zebley](#)
Associate
mzebley@ofsmanagement.com
+1 (646) 652-8488

General statistics

Total companies serviced
(last 5 years)

77

Target
EBITDA

\$3M-\$12M

Parkway Capital Investors

Investor type: **Lender/Debt Provider** | Year founded: **2000**

Parkway Capital Investors invests in management teams, both funded and independent equity sponsors, and family offices, providing a flexible junior capital alternative for middle market companies. The firm provides a wide array of services such as corporate acquisitions, leveraged buyouts, recapitalizations, subordinated debt, ownership transfers, bridge financing and common equity.

PARKWAY CAPITAL INVESTORS, LLC

Contact

1122 Kenilworth Drive
Suite 507
Towson, MD 21204
United States
+1 (410) 616-1200

Primary contact

Stephen McIntire
Director
smcintire@parkwaycapital.com
+1 (410) 513-8759

General statistics

Active private equity investments

8

Total private equity investments

25

Target revenue

\$20M

Target EBITDA

\$3M-\$10M

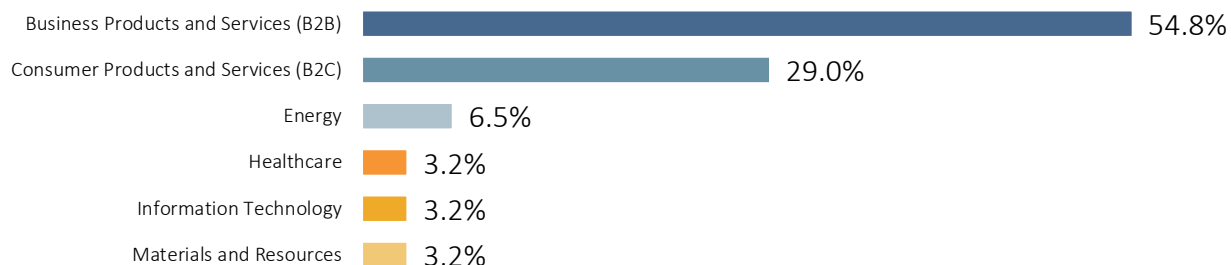
Preferred investment amount

\$3M-\$15M

Recently closed investments

Name	Deal type	Deal date
Schaefer Ventilation Equipment	Buyout/LBO (Secondary)	Oct-2015
Kurz Electric Solutions	PE Growth/Expansion	Sep-2013
South Shore Venture Enterprises	Buyout/LBO (Add-on)	May-2013
Dynamic Tube	Buyout/LBO	Mar-2013
MedPlast	Mezzanine	May-2012

All investments by industry



Patriot Capital

Investor type: **Mezzanine** | Year founded: **2001**

Patriot Capital invests capital in the form of unitranche, second lien and subordinated debt and preferred and common equity. Patriot Capital investments support acquisition, refinancing, recapitalizations and growth transactions. The firm invests multiple industries, including manufacturing, business services, technology, healthcare, transportation and consumer products.



Contact

509 South Exeter Street
Suite 210
Baltimore, MD 21202
United States
+1 (443) 573-3010

Primary contact

Dan Yardley
Managing Director
dyardley@patriot-capital.com

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$300M	42	116	\$20M-\$200M	\$3M-\$20M	\$3M-\$20M

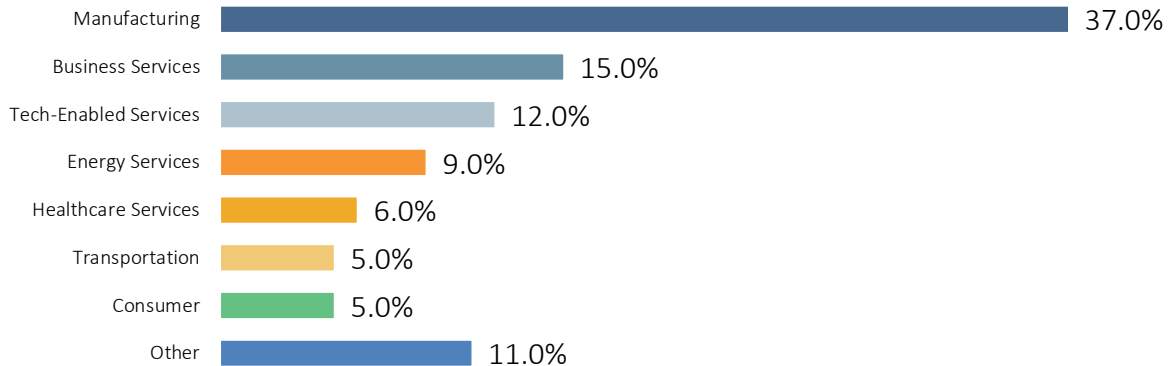
Recently closed investments

Name	Deal type	Deal date
GT Technologies	Buyout/LBO	Jan-2017
Dedicated Computing	Buyout/LBO	Dec-2016
Union Corrugating	Buyout/LBO	Dec-2016
Universal Aerospace	Buyout/LBO	Dec-2016
Advantage Engineers	Buyout/LBO	Oct-2016

Most recent closed fund

Patriot Capital III
Type: **PE Growth-Expansion**
Size: **\$250M**
Vintage: **2013**

All investments by industry



Phoenix Capital Resources

Service provider type: **Investment Bank** | Year founded: **1985**

Phoenix Capital Resources is a boutique investment banking firm offering services to middle market businesses. The firm offers services in the areas of mergers and acquisitions, private placements, and financial restructurings. PCR's clients include public companies, financial sponsors, closely held or family-owned businesses, board of directors and fiduciaries of middle market companies, and lenders to middle market companies. Phoenix Capital Resources was founded in 1985 and is based in New York, New York.



Contact

535 Fifth Avenue
Suite 1006
New York, NY 10017
United States
+1 (646) 490-8800

Primary contact

Michael Jacoby
Senior Managing Director
mjacoby@phoenixmanagement.com
+1 (610) 358-4700

General statistics

Total transactions
(last 5 years)

4

Total companies serviced
(last 5 years)

17

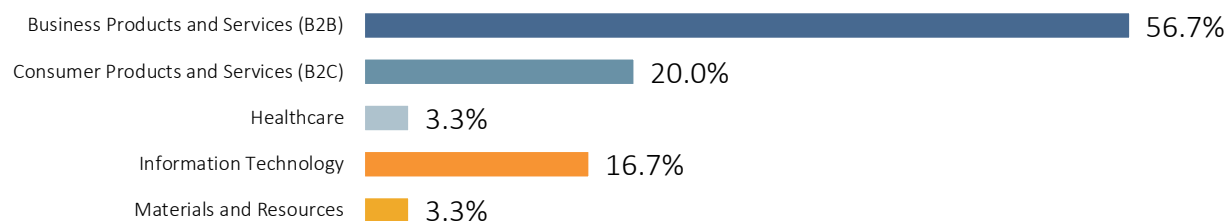
Total investors serviced
(last 5 years)

3

Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
Val-Fit	Advisor	Merger/Acquisition	Nov-2016	Cudahy, CA
Polymeric Resources	Advisor	Debt Refinancing	Jan-2016	Wayne, NJ
Capario	Advisor	Buyout/LBO	Jul-2014	Santa Ana, CA
Trans National Communications International	Advisor	Buyout/LBO	Apr-2013	Boston, MA
Reitnouer	Advisor	Revolving Credit Line	Feb-2012	Birdsboro, PA

All transactions by industry



PNC Riverarch Capital

Investor type: **PE/Buyout** | Year founded: **2011**



PNC Riverarch Capital is a middle-market private equity group that invests in privately-held companies headquartered throughout North America. PNC Riverarch Capital seeks well-positioned companies in which to invest \$10 million to \$50 million of equity capital to support recapitalizations, leveraged and management buyouts, corporate divestitures and growth financings, across a variety of industry sectors, including business and industrial services, specialized manufacturing and value-added distribution.

Contact

Two PNC Plaza
620 Liberty Avenue
22nd Floor
Pittsburgh, PA 15222
United States
+1 (412) 762-1462

Primary contact

[Andrew Wiechkoske](#)
Principal
andrew.wiechkoske@pnc.com
+1 (412) 762-9818

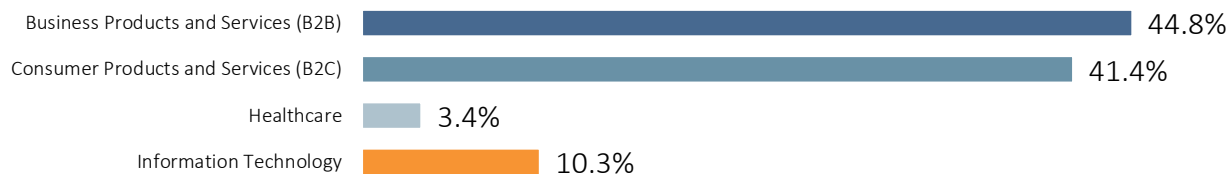
General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$600M	6	21	\$10M-\$500M	\$4M-\$30M	\$10M-\$50M

Recently closed investments

Name	Deal type	Deal date
Southern Coffee Service	Buyout/LBO (Add-on)	Jan-2017
Tablewerks	Buyout/LBO (Add-on)	Dec-2016
Five Star Food Service	Buyout/LBO (MBO)	Oct-2016
Steelite International	Buyout/LBO (MBO)	Jun-2016
Feeders Supply	Buyout/LBO (MBO)	Apr-2016

All investments by industry



PWP Growth Equity

Investor type: **PE/Buyout**

PWP Growth Equity focuses on growth-oriented, lower middle market companies primarily within the United States. The firm partners with existing owners and management teams across the consumer, services and industrial sectors to deliver capital in tailored and flexible structures. The firm targets equity investments between \$25 million and \$100 million. PWP Growth Equity makes both minority and control investments in a variety of structures, including growth capital, recapitalizations and management-led buyouts.



Contact

767 Fifth Avenue
10th Floor
New York, NY 10153
United States
+1 (212) 287-3341

Primary contact

John McKee
Managing Director
jmckee@pwpartners.com
+1 (646) 708-8611

General statistics

Assets under management

\$600M

Active private equity investments

8

Total private equity investments

13

Preferred Investment amount

\$25M-\$100M

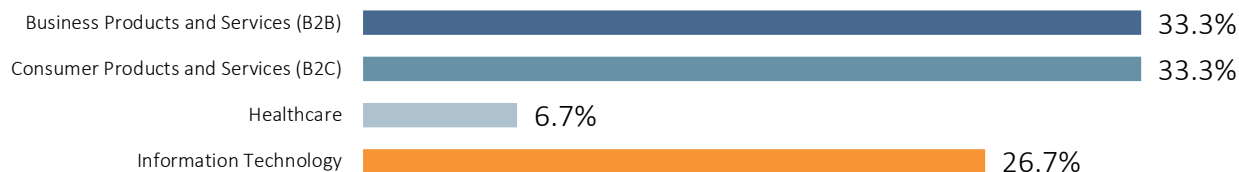
Recently closed investments

Name	Deal type	Deal date
Just Fitness 4U (Mesquite)	Buyout/LBO (Add-on)	Mar-2017
Pharaoh Information Services	Buyout/LBO (Add-on)	Feb-2017
BRIX	Buyout/LBO (Add-on)	Feb-2017
MOD Pizza	PE Growth/Expansion	Nov-2016
Hyphen Solutions	PE Growth/Expansion	Jun-2016

Most recent closed fund

PWP Growth Equity Fund I
Type: **PE Growth-Expansion**
Size: **\$600M**
Vintage: **2013**

All investments by industry



RLJ Equity Partners

Investor type: **PE/Buyout** | Year founded: **2006**

RLJ Equity Partners is a private equity firm that specializes in middle-market leveraged buy-outs, leveraged recapitalizations and growth equity investments. The firm's four preferred industries include aerospace, business and industrial services, transportation and logistics, media and telecom, retail and value-added manufacturing. The firm is based in Bethesda, Maryland and was founded in 2006 in partnership with the Carlyle Group.



Contact

7315 Wisconsin Avenue
Suite 900 East
Bethesda, MD 20814
United States
+1 (240) 744-7856

Primary contact

Nigel Howard
Principal
nhoward@rljequity.com
+1 (240) 744-7835

General statistics

Assets under management

\$230M

Active private equity investments

9

Total private equity investments

23

Preferred investment amount

\$15M-\$40M

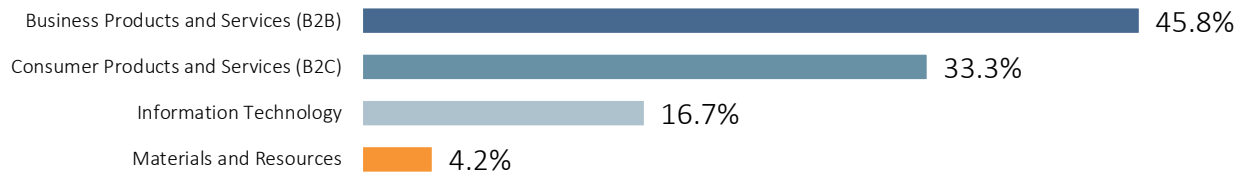
Recently closed investments

Name	Deal type	Deal date
Native Maine Produce & Specialty Foods	Buyout/LBO	Jan-2017
MarketCast	PE Growth/Expansion	Nov-2015
Insight Strategy Group	Buyout/LBO (Add-on)	Aug-2015
WJ Weiser & Associates	Buyout/LBO (Add-on)	Jul-2015
Laurus International Enterprises	Buyout/LBO (Add-on)	Apr-2015

Most recent closed fund

RLJ Equity Partners Fund I
Type: **Buyout**
Size: **\$230M**

All investments by industry



Sachs Capital

Investor type: **Minority Equity** | Year founded: **2007**

Sachs Capital is a private equity firm which targets private investment opportunities in the United States. Sachs Capital is typically a minority, non-controlling investor and willing to consider all industries except real estate and biotech. Sachs Capital is open to situations including deleveraging, growth capital, working capital, owner liquidity, management led buy-out and other opportunistic situations including co-investment opportunities.



Contact

Washington, DC
United States
+1 (301) 610-7603

Primary contact

Andrew Sachs
Managing Member
andrew@sachscapital.com

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Preferred investment amount
\$100M+	5	9	\$10M-\$100M	\$3M-\$15M

Recently closed investments

Name	Deal type	Deal date
Squatty Potty, LLC	Minority Equity	Mar-2017 /17
Empire Petroleum Holdings, LLC	Minority Equity	Nov-2014
TLK Group, LLC	Minority Equity	Sep-2012
Bronfman E.L. Rothschild, LLC	Minority Equity	Sep-2011
Source 4 Teachers, LLC	Minority Equity	Nov-2010
Cleaning Authority, LLC	Minority Equity	Apr-2010

Most recent closed fund

Sachs Capital Fund II, LLC
Type: **Minority Equity**
Size: **\$65M**

SC&H Group

Service provider type: **Investment Bank** | Year founded: **1991**

SC&H Capital, an affiliate of SC&H Group, is an investment banking and advisory firm providing merger and acquisition (M&A), employee stock ownership plan (ESOP), capital raising, and business valuation solutions to middle market and growth companies nationwide. SC&H Capital delivers investment banking and advisory services across numerous industries including technology, healthcare, manufacturing, and government contracting to help owners achieve their exit planning goals and liquidity objectives.



Contact

6011 University Blvd.
Ellicott City, MD 210043
United States
+1 (410) 403-1500

Primary contact

Gregory Hogan
Director
ghogan@scandh.com

General statistics

Total transactions
(last 5 years)

20

Total companies serviced
(last 5 years)

36

Total investors serviced
(last 5 years)

7

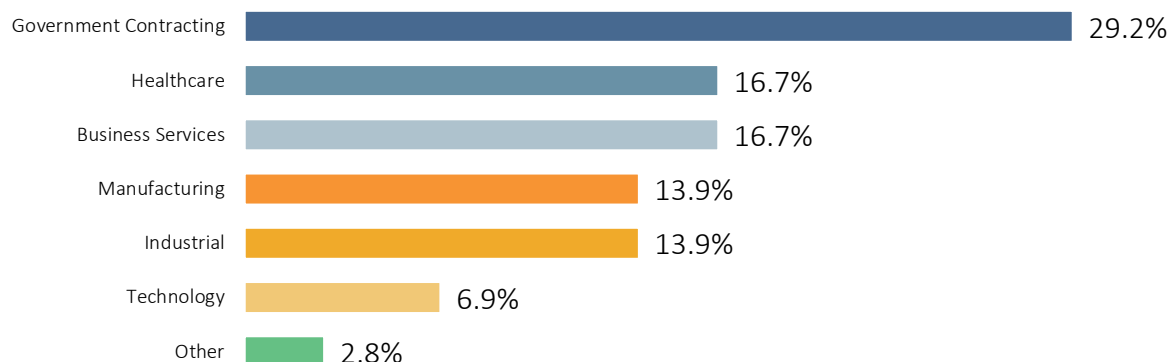
Target
EBITDA

\$3M-\$30M

Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
Associates In Medical Physics & Radiation Management Associates	Advisor	Buyout/LBO	Mar-2017	Lanham, MD
SNBL Clinical Pharmacology Center	Advisor	Merger/Acquisition	Feb-2017	Baltimore, MD
Intelesys Corporation	Advisor	Merger/Acquisition	Jan-2017	Columbia, MD
Unitec	Advisor	Buyout/LBO	Sep-2016	Elkridge, MD
Capricor Therapeutics	Advisor	Capital Raise	Mar-2016	Beverly Hills, CA

All transactions by industry



Seacoast Capital Partners

Investor type: **Mezzanine** | Year founded: **1994**

Seacoast Capital Partners was founded in 1994 and is a private equity fund that focuses on investment in lower middle market companies. The firm provides non-control debt and equity capital for acquisitions, growth, management buyout and leveraged recapitalization. It also seeks to invest in the specialty manufacturing, value-added distribution, commercial service, consumer service, environmental service, logistic, infrastructure, health, wellness and business service sectors.



Contact

55 Ferncroft Road
Suite 110
Danvers, MA 01923
United States
+1 (978) 750-1300

Primary contact

Philip Curatilo
Principal
pcuratilo@seacoastcapital.com
+1 (804) 432-4294

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$489M	22	58	\$10M-\$150M	\$2M	\$2M-\$25M

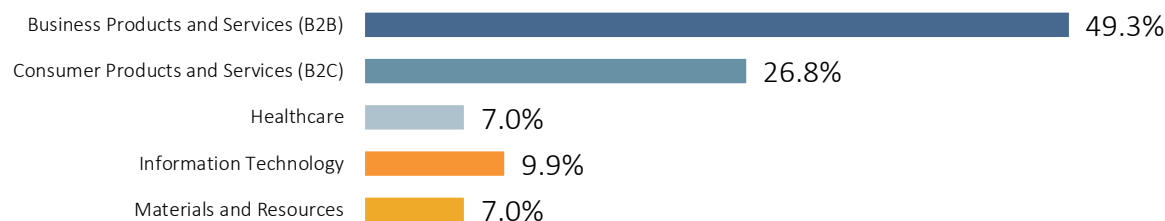
Recently closed investments

Name	Deal type	Deal date
Atlanta Center for Eating Disorders	Buyout/LBO (Add-on)	Feb-2017
The Sun Valley Group	PE Growth/Expansion	Jul-2016
Avenger Flight Group	PE Growth/Expansion	May-2016
Hayes Management Consulting	IBO	Jan-2016
Righttime	PE Growth/Expansion	Jul-2015

Most recent closed fund

Seacoast Capital Partners IV
Type: **Mezzanine**
Size: **\$239M**
Vintage: **2016**

All investments by industry



Sentinel Capital Partners

Investor type: **PE/Buyout** | Year founded: **1995**



Sentinel Capital Partners is a private equity firm investing in lower-middle market companies in the United States and Canada. The firm invests in management buyouts, corporate divestitures, acquisitions of family businesses, going-private transactions and operational turnarounds. It targets investments in aerospace and defense, business services, consumer, distribution, food and restaurants, franchising, industrial and healthcare sectors.

Contact

330 Madison Avenue
27th Floor
New York, NY 10017
United States
+1 (212) 688-3100

Primary contact

Haley Grant
Senior Associate, Business Development
grant@sentinelpartners.com
+1 (212) 688-3100

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target EBITDA	Preferred investment amount
\$2.6B	24	103	Up to \$65M	\$30M-\$175M

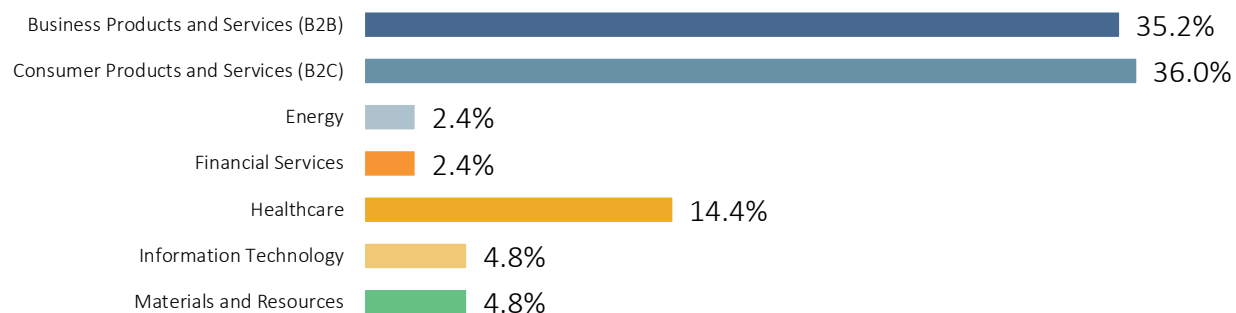
Recently closed investments

Name	Deal type	Deal date
cabi	Buyout/LBO (Secondary)	Mar-2017
Altima Dental	Buyout/LBO (Add-on)	Dec-2016
SONNY's Enterprises	PE/Growth Expansion	Dec-2016

Most recent closed fund

Sentinel Capital Partners V
Type: **Buyout**
Size: **\$1.3B**
Vintage: **2014**

All investments by industry



Signal Hill Capital Group

Service provider type: **Investment Bank** | Year founded: **2002**

Signal Hill Capital Group, along with its affiliate, Signal Hill (together, "Signal Hill"), is a leading investment banking and advisory boutique serving the M&A and private capital raising needs of growth companies. The firm caters to Technology, Media and Telecommunications (TMT) and Services sector. The firm has completed more than 600 transactions and has offices in Baltimore, Bangalore, Boston, Mumbai, Nashville, New York, Reston and San Francisco.



Contact

300 East Lombard Street
Suite 1700
Baltimore, MD 21202
United States
+1 (443) 478-2400

Primary contact

Daniel Graves
Managing Director
dgraves@signalhill.com

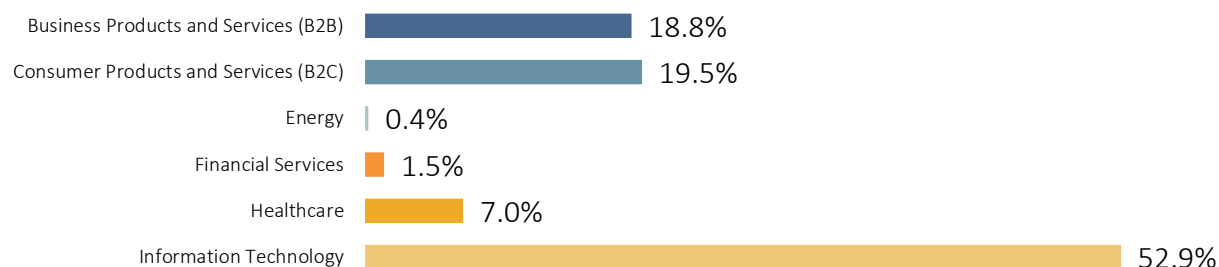
General statistics

Total transactions (last 5 years)	Total companies serviced (last 5 years)	Total investors serviced (last 5 years)	Target EBITDA	Target transaction amount
150	128	22	\$3M	\$5M

Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
RightAnswers	Advisor	Merger/Acquisition	Apr-2017	Edison, NJ
Frog Street	Advisor	Buyout/LBO	Apr-2017	Grapevine, TX
G4S	Advisor	Merger/Acquisition	Apr-2017	Tampa, FL
Fintellix Solutions	Advisor	Merger/Acquisition	Mar-2017	Bangalore, India
EZShield	Advisor	Buyout/LBO	Mar-2017	Baltimore, MD

All transactions by industry



Slate Capital Group

Investor type: **PE/Buyout** | Year founded: **2004**

Slate Capital Group is a private equity investment group based in Baltimore, Maryland that partners with lower-middle market companies. The firm provides liquidity to business owners and growth capital to businesses. It seeks to invest in business services, distribution, light manufacturing, and food & beverage investments.

SLATE CAPITAL GROUP

Contact

2 East Read Street
Suite 101
Baltimore, MD 21202
United States
+1 (410) 560-3572

Primary contact

Erik Ginsberg
Co-Founder & Partner
eag@slatecap.com
+1 (410) 560-3572

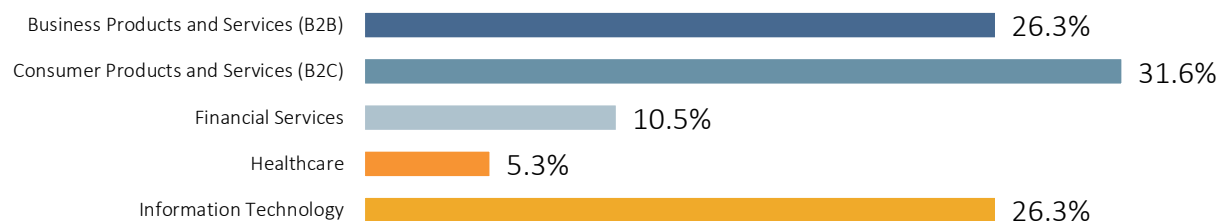
General statistics

Active private equity investments	Total private equity investments	Target revenue	Target EBITDA
7	15	\$20M-\$100M	\$3M-\$15M

Recently closed investments

Name	Deal type	Deal date
White Distribution & Supply	Buyout/LBO	Nov-2016
Broadcast Sports International	Buyout/LBO	Apr-2015
Everspoon	Buyout/LBO	Feb-2015
Questar Assessment	Buyout/LBO (Secondary)	Jan-2014
Garvey Nut & Candy	Buyout/LBO	Dec-2012
Tzetz Bros	Buyout/LBO (Add-on)	Jun-2011
First Source	Buyout/LBO (MBO)	Aug-2010

All investments by industry



Spring Capital Partners

Investor type: **Mezzanine** | Year founded: **1999**

Spring Capital Partners was founded in 1999 to provide mezzanine capital to growing small and medium sized businesses. The firm is currently investing out of its \$175 million fund, Spring Capital Partners III. Investments are made in the form of subordinated debt and minority equity in the range of \$2 million to \$12 million per investment. In addition to investing in change of control/buyout transactions with committed private equity funds and independent sponsors, Spring Capital also provides capital to privately held businesses to support acquisitions, growth, and recapitalizations.



Contact

2330 West Joppa Road
Lutherville
Sparks, MD 21093
United States
+1 (410) 685-8000

Primary contact

Chad Rigdon
Vice President
car@springcap.com

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$365M	23	91	\$10M-\$150M	\$1M	\$2M-\$12M

Recently closed investments

Name	Deal type	Deal date
Lystable	Early Stage VC (Series A)	Mar-2017
Netsource Communications	Buyout/LBO (Add-on)	Mar-2017
Employee Relations Associates	PE Growth/Expansion	Mar-2017
TalentBridge USA	Buyout/LBO (Add-on)	Mar-2017
Johnson Morgan & White	Buyout/LBO (Add-on)	Jan-2017

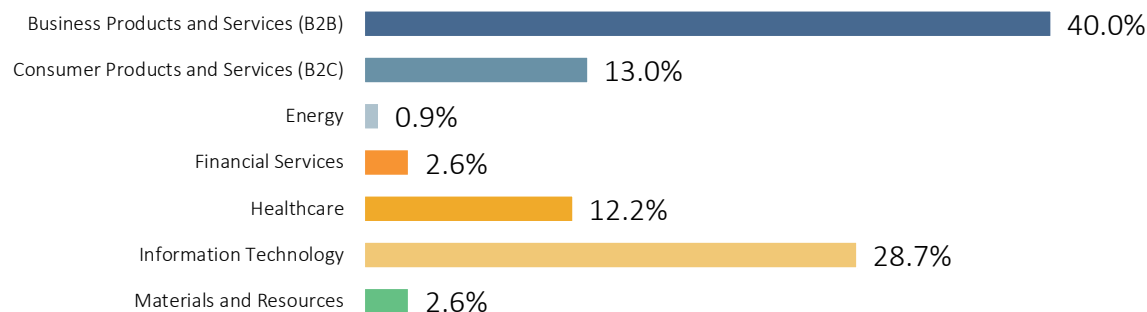
Most recent closed fund

Spring Capital Partners III

Type: **Mezzanine**

Size: **\$175M**

All investments by industry



SSG Capital Advisors

Service provider type: **Investment Bank** | Year founded: **2001**

SSG Capital Advisors is an investment banking firm dedicated to representing middle market clients in restructuring and special situations, both in and out of bankruptcy proceedings. SSG provides its clients with comprehensive advisory services in the areas of mergers and acquisitions, financial advisory, capital raises, financial restructurings and valuations. The firm offers services to commercial banks, commercial finance companies, Wall Street brokerage houses, hedge funds, business development companies, insurance companies, mezzanine and equity funds, and sale leaseback investors. SSG Capital Advisors, LLC (Member FINRA, Member SIPC) is a wholly owned broker dealer of SSG Holdings, LLC. SSG is a trade name for SSG Capital Advisors, LLC. The firm was founded in 2001 and is based in West Conshohocken, Pennsylvania with an additional office in New York City, New York.



Contact

300 Barr Harbor Drive
West Conshohocken
Philadelphia, PA 19428
United States
+1 (610) 940-1094

Primary contact

Matthew Karlson
Managing Director
mkarlson@ssgca.com
+1 (610) 940-5804

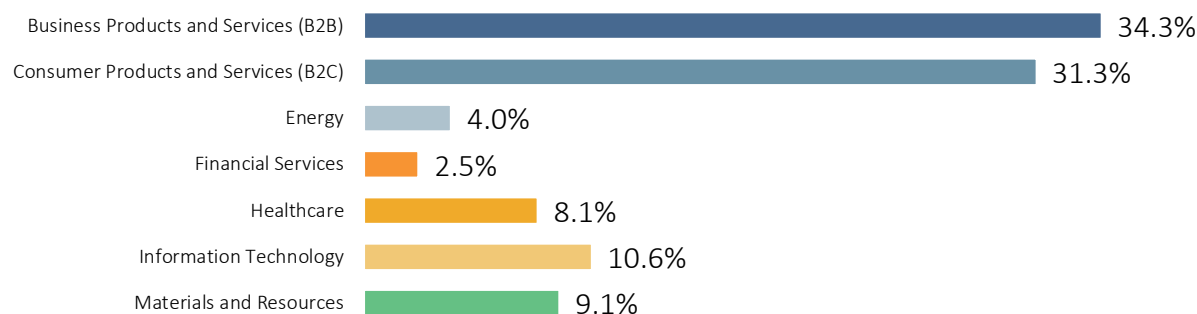
General statistics

Total transactions (last 5 years)	Total companies serviced (last 5 years)	Total investors serviced (last 5 years)	Target EBITDA	Target transaction amount
67	117	18	\$10M-\$25M	\$5M

Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
United Road Towing	Advisor	Bankruptcy: Admin/Reorg	Feb-2017	Mokena, IL
Polar Windows	Advisor	Buyout/LBO	Jan-2017	Winnipeg, Canada
The Picture People	Advisor	Buyout/LBO	Nov-2016	Plano, TX
Fox & Hound	Advisor	Buyout/LBO	Sep-2016	Dallas, TX
Kittle	Advisor	Buyout/LBO	Sep-2016	Columbus, OH

All transactions by industry



Stellus Capital Management

Service provider type: **Lender** | Year founded: **2012**

Stellus Capital Management is an independent investment management firm established in January 2012 in connection with the spin out of the Direct Capital Unit of the D. E. Shaw group. The firm has two investment focus areas private credit and energy private equity. The firm focuses on providing first lien, second lien, unitranche, mezzanine, and convertible debt, equity and equity-linked debt capital to small and middle market businesses.



Contact

4400 Post Oak Parkway
Suite 2200
Houston, TX 77027
United States
+1 (713) 292-5400

Primary contact

Derek Crevello
Managing Director
dcrevello@stelluscapital.com

General statistics

Total debt financings
(last 5 years)

37

Target
EBITDA

\$8M-\$50M

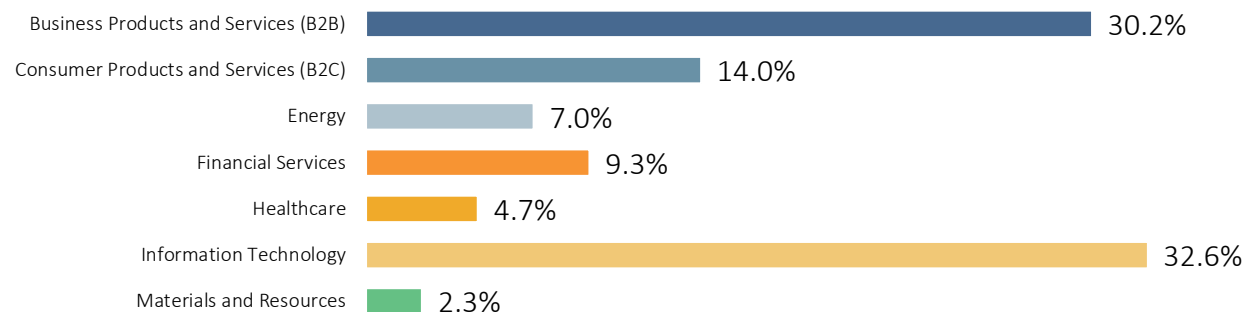
Target
debt financing amount

\$10M-\$50M

Recent debt financings

Name	Deal type	Deal date	Deal location
Time Manufacturing	Buyout/LBO	Feb-2017	Waco, TX
Mobileum	Buyout/LBO (MBO)	Nov-2016	Cupertino, CA
T.F. Hudgins	PE Growth/Expansion	Oct-2016	Houston, TX
KidKraft	PE Growth/Expansion	Oct-2016	Farmers Branch, TX
Southern Petroleum Laboratories	Buyout/LBO (MBO)	Sep-2016	Houston, TX

All debt financings by industry



Stonehenge Partners

Investor type: **Mezzanine** | Year founded: **1999**

Stonehenge Partners is a hybrid fund, investing in both mezzanine and equity capital ranging from \$5 million to \$35 million. The firm targets an equal mix of mezzanine and equity providing one integrated solution for all the junior capital needs of a company or sponsor. The firm prefers to invest in companies based in the United States operating in the manufacturing, distribution and business service sectors. Stonehenge Partners was founded in 1999 and is based in Columbus, Ohio.



Contact

191 West Nationwide Blvd.
Suite 600
Columbus, OH 43215
United States
+1 (614) 246-2500

Primary contact

Keith Bishop
Managing Director
kbishop@stonehengepartners.com
+1 (614) 246-2542

General statistics

Assets under management	Active private equity investments	Total private equity investments	Target revenue	Target EBITDA	Preferred Investment amount
\$1B	18	161	\$10M-\$150M	\$2M-\$25M	\$5M-\$35M

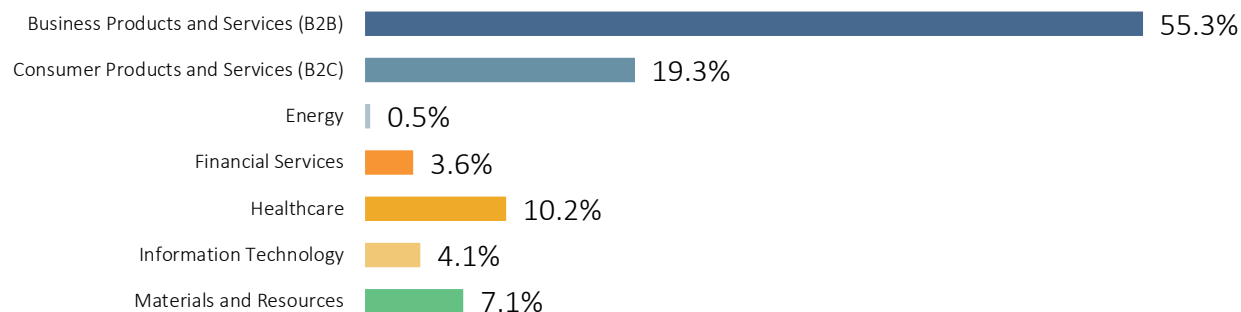
Recently closed investments

Name	Deal type	Deal date
NuWave Monitoring	Buyout/LBO (Add-on)	May-2016
Bluff Manufacturing	Buyout/LBO (MBO)	May-2016
Savannah Mobility Sales	Buyout/LBO (Add-on)	May-2016
MGA Consultants	Buyout/LBO (Add-on)	Apr-2016
Duncan Solutions	Buyout/LBO	Feb-2016

Most recent closed fund

Stonehenge Opportunity Fund IV
Type: **Buyout**
Size: **\$280M**

All investments by industry



The Braff Group

Service provider type: **Financing Advisory** | Year founded: **1998**

The Braff Group is a financial advisory firm that specializes in health care services including home health care, hospice, infusion therapy, specialty pharmacy, behavioral health, urgent care, health care staffing and home medical equipment. The firm provides an array of sell-side only transaction advisory services including representation, mergers and acquisitions, debt and equity recapitalizations, strategic planning and valuations. The firm is headquartered in Pittsburgh, Pennsylvania and has additional offices in Atlanta, Chicago, and Fort Lauderdale.



Contact

1665 Washington Road
Suite 3
Pittsburgh, PA 15228
United States
+1 (412) 833-5733

Primary contact

Greg Boucher
Managing Director
gboucher@thebraffgroup.com
+1 (443) 623-5587

General statistics

Total transactions
(last 5 years)

48

Total companies serviced
(last 5 years)

52

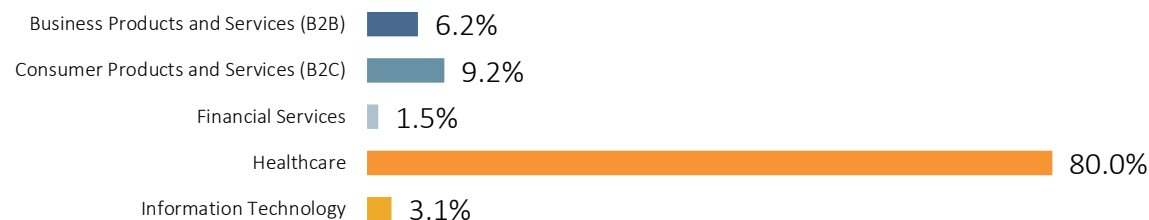
Total investors serviced
(last 5 years)

2

Recently closed transactions

Investor/company serviced	Service	Deal type	Deal date	Deal location
Atlanta Center for Eating Disorders	Advisor	Buyout/LBO	Feb-2017	Dunwoody, GA
Celtic Healthcare of Maryland	Advisor	Corporate Asset Purchase	Feb-2017	Rockville, MD
American HealthCare Services Association	Advisor	Buyout/LBO	Jan-2017	Traverse City, MI
Medistar Home Health	Advisor	Buyout/LBO	Jan-2017	Bossier City, LA
Grace Hospice	Advisor	Buyout/LBO	Dec-2016	Topeka, KS

All transactions by industry



Vicour Holdings

Investor type: **PE/Buyout** | Year founded: **2003**

Vicour Holdings is a private equity firm that acquires lower-middle market companies with predictable cash flow, sustainable market positions and proven business models. The firm operates as an owner as well as an investment firm and possesses the characteristics of both strategic and financial buyers. It was founded in 2003 and is based in Baltimore, Maryland.



Contact

6115 Falls Road
Suite PH-1
Baltimore, MD 21209
United States
+1 (443) 414-4757

Primary contact

James Seba
Founder & Managing Partner
jrseba@vicour.com