

FEBRUARY 6-8, 2019

Calgary TELUS Convention Centre

February 6th – President’s Reception

February 7th – Middle Market Growth Conference

February 8th – Conference Ski Day

[www.acg.org/calgary](http://www.acg.org/calgary)



# REGISTER TODAY!

## ABOUT ACG CALGARY & THE 2019 MIDDLE MARKET GROWTH CONFERENCE

Founded in 1954, the Association for Corporate Growth (ACG) is a global organization with 56 chapters and over 14,000 members. Doing business is at the heart of the ACG membership experience. Chapters in Canada, the U.S., Europe and Asia bring dealmakers together to help them achieve their business and professional goals.

Building on the success of ACG Calgary’s past industry events, the Middle Market Growth Conference & Ski Day 2019 will provide even more opportunities for networking and collaboration. This highly anticipated deal flow event will create a forum for business leaders and professionals to connect and grow their networks.

### PRICING

REGISTRATION TYPE	EARLYBIRD PRICING	REGULAR PRICE
Member	\$249	\$299
Non-Member	\$325	\$375
Ski Day Package <b>NEW!</b>	\$200	\$200

Note: Earlybird pricing ends on January 21, 2019 at 11:59 PM (MDT)

### PANEL TOPICS INCLUDE:

- Alberta Builders: Messages to a Province
- Blockchain Technology and M&A
- Alberta’s Next Competitive Advantage: Driving the Industries of the Future
- The Four “T’s” of Corporate Investment: Trade, Tariffs, Taxes and Trump
- Energy: Cutting Through the Headlines and Rhetoric



### WHO ATTENDS?

- Private equity professionals
- Corporate development officers
- Business leaders
- Investment bankers
- Lenders
- M&A advisors
- Lawyers
- Accountants
- Business media
- Other financial professionals

### NEW!

### CONFERENCE SKI DAY FEBRUARY 8, 2019

ACG Calgary is also thrilled to incorporate the first-ever Conference Ski Day to encourage additional networking opportunities among conference attendees. This unique networking opportunity will be held right in Calgary’s beautiful backyard at the Lake Louise Ski Resort.

Please visit the website for more details.


Sponsors:







Bennett Jones



## WEDNESDAY, FEBRUARY 6, 2019

5:00 PM - 8:00 PM	<b>PRESIDENT'S RECEPTION</b> Bennett Jones Office (45th Floor, Bankers Hall East)	<i>Sponsored By:</i>  Bennett Jones
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## THURSDAY, FEBRUARY 7, 2019

7:30 AM - 8:30 AM	<b>BREAKFAST &amp; REGISTRATION</b>		<i>Sponsored By:</i> 
8:30 AM - 8:35 AM	<b>OPENING REMARKS</b>		
	<b>SESSIONS</b>	<b>SPEAKERS</b>	
8:35 AM - 9:35 AM	<p><b>The Four "T's" of Corporate Investment: Trade, Tariffs, Taxes and Trump</b></p> <p>A corporate investment / growth outlook from business leaders and experts from a Western Canada perspective. Discussion will include:</p> <ul style="list-style-type: none"> <li>• Cross-border trade after USMCA</li> <li>• Impact of US tax policy and difference with Canada</li> <li>• What else Canadian markets and businesses should expect from the Trump administration</li> <li>• Ultimately how to capitalize on resulting investment and M&amp;A opportunities</li> </ul>	<p><b>Panelists</b></p> <p>Kevin Depew, Deputy Chief Economist, <i>RSM US</i></p> <p>Hugh McFadyen, Principal, <i>Longview Communications and Public Affairs</i></p> <p>Ted Redmond, President and CEO, <i>ZCL Composites</i></p> <p>Morty White, Managing Director, <i>Wynnchurch Capital</i></p> <p><b>Moderator</b></p> <p>Doug Schweitzer, Partner, <i>Dentons</i></p>	
9:40 AM - 10:20 AM	<p><b>Sponsor Panel: AON</b></p> <p>Session Details TBA</p>		<p><i>Panel Sponsored By</i></p> 
10:20 AM - 10:45 AM	<b>Coffee Break</b>		<p><i>Sponsored by:</i></p> 
10:45 AM - 11:45 AM	<p><b>Blockchain Technology and M&amp;A</b></p> <p>This panel will provide a deep dive on the disruptive potential and application of blockchain technology to the world of M&amp;A. The discussion will include:</p> <ul style="list-style-type: none"> <li>• How blockchain technology itself can be used to bring efficiency and reduce cost to mergers and acquisitions;</li> <li>• A look at M&amp;A activity in the blockchain industry over the past year and a view to what the future has in store; and</li> <li>• A look at the key regulatory developments involving blockchain technology that apply in the capital markets space and to mergers and acquisitions, specifically.</li> </ul>	<p><b>Panelists</b></p> <p>Gord Chmilar, Corporate/M&amp;A Lawyer, <i>Gowling WLG</i></p> <p>Frederik Prins, Chief of Operations, <i>LEXIT Technologies</i></p> <p><b>Moderator</b></p> <p>Usman M. Sheikh, Head of Blockchain &amp; Smart Contracts, <i>Gowling WLG</i></p>	<p><i>Panel Sponsored By:</i></p> 
11:45 AM - 12:20 PM	<b>Lunch Break</b>		

	SESSIONS	SPEAKERS	
12:20 PM – 1:20 PM	<p><b>Alberta Builders: Messages to a Province</b> Albertans are living in challenging times. The stakes are higher than ever as our province and our economy fights for its life. The time is now to learn from emerging and established leaders in business:</p> <ul style="list-style-type: none"> <li>• What do we need to do as a province and business community to propel us forward in these challenging times?</li> <li>• What are these architects and builders of the economic engine of Canada doing to turn adversity into growth?</li> </ul>	<p><b>Panelists</b> George Brookman, Entrepreneur and Community Builder, <i>West Canadian Digital Imaging</i> Cody Church, Co-Founder, <i>TriWest Capital Partners</i> Bryan de Lottinville, CEO and Founder, <i>Benevity</i> Geeta Sankappanavar, Co-Founder and President, <i>Grafton Asset Management</i></p> <p><b>Moderator</b> Barry Munro, President, <i>Ernst &amp; Young Orenda Corporate Finance Inc.</i></p>	<p>Panel Sponsored By:</p> 
1:20 PM – 1:40 PM	<b>Coffee Break</b>		<p>Sponsored by:</p> 
1:40 PM – 2:40 PM	<p><b>Energy: Cutting Through the Headlines and Rhetoric</b> Learn to cut through the headlines and rhetoric to understand what should be driving short and long-term investment decision making in the energy sector. This is a presentation and discussion from Wood MacKenzie and oil &amp; gas analysts and executives about what's happening in global markets and the short and long-term opportunities for Western Canada.</p>	<p><b>Panelists</b> Michael Binnion, President and CEO, <i>Questerre Energy</i> Mark Oberstoetter, Director, <i>Wood MacKenzie</i></p> <p><b>Moderator</b> David Yager, Energy Policy Analyst – <i>Oil &amp; Gas Writer</i></p>	
2:40 PM – 3:15 PM	<b>Coffee Break</b>		<p>Sponsored by:</p> 
3:15 PM – 4:15 PM	<p><b>Alberta's Next Competitive Advantage: Driving the Industries of the Future</b> A panel of founders and senior executives deliberate on maximizing the potential of high growth industries in Alberta. Topics of discussion within this panel presentation include:</p> <ul style="list-style-type: none"> <li>• What are Alberta's strengths/competitive advantages in your industry?</li> <li>• Is capital available to support your industry and where/which investor group is it coming from?</li> <li>• Is Government policy supportive of your industry?</li> <li>• What are the barriers for your industry in achieving further growth?</li> <li>• What specific actions from public and private sector would be most beneficial in supporting growth?</li> </ul>	<p><b>Panelists</b> Chris Chivilo, CEO, <i>W.A. Grain</i> Taylor Ethans, CFO and Founder, <i>Westleaf</i> Nashir Samanani, CEO, <i>QuirkLogic</i></p> <p><b>Moderator</b> Michael Clark, Partner, <i>MLT Aikins</i></p>	<p>Panel Sponsored By:</p> 
4:15 PM – 4:30 PM	<b>CLOSING REMARKS</b>		
5:00 PM – 8:00 PM	<b>CLOSING RECEPTION</b> <b>Location</b> (Local 522 or TBD)		