



ACG[®] Toronto

3RD ANNUAL CONFERENCE

ATLANTIC NETWORK

2024

September 17 & 18, 2024
Halifax Convention Centre

ACG presents the 3rd Atlantic Network Conference – on September 17 & 18, 2024.

The Association for Corporate Growth (ACG) Toronto is the premier organization driving middle-market growth for the Private Equity and Mergers & Acquisition industry in Canada.

The Atlantic Network Conference agenda:

- Tuesday, September 17th (6.00 – 9.00 p.m.) - Welcome Reception for Speakers, Sponsors and Conference attendees - hosted at the rooftop patio at **STEWART MCKELVEY**.
- Wednesday September 18th (8.00 a.m. to 1.30 p.m.) - Conference takes place on at **The Halifax Convention Centre**.

3rd Annual Atlantic Network Conference 2024

September 17, 2024

Tuesday, September 17, 2024

Location: Stewart McKelvey Office – Rooftop Patio,
1741 Lower Water St Suite 600, Halifax, NS B3J 0J2
<https://www.stewartmckelvey.com/>

6:00–9:00 pm **Welcome Reception**

September 18, 2024

Wednesday, September 18, 2024

Location: Halifax Convention Centre,
1650 Argyle St, Halifax, NS B3J 0E6
<https://www.halifaxconventioncentre.com/>

08:00-08:15 **Registration and Networking Breakfast**

08:15-08:30 **Welcome Remarks**

Conference Co-chair:

- **Andrew Frazer – Director, Leveraged Finance, CIBC**

08:30-9:15 **KEYNOTE PRESENTATION**

Session Theme: MACRO ECONOMIC REPORT

Moderator: Geoff Bennett, President, Bennett Brown Capital Partners

Confirmed Keynote Speaker:

- **Nik Nanos - Chief Data Scientist and Founder, NANOS RESEARCH**

9:20-10:00 **TOPIC: LEVERAGING INNOVATION AND VENTURE FUNDING IN EARLY-STAGE GROWTH**

Moderator: Chris Crowell - GP & Co-Founder, Tidal Venture Partners

Confirmed Speakers:

- **Rory Francis - CEO, PEI BioAlliance**
- **Cathy Bennett - Managing Partner, Sandpiper Ventures**
- **Jennifer LaPlante - Chief Growth & Investment Officer, Canada's Ocean Supercluster**
- **Erin O'Keefe Graham - Director, Emera ideaHUB, Dalhousie University**

10:00-10:20 **Networking Break**

10:20-11:00 **TOPIC: DEMYSTIFYING PRIVATE EQUITY AND BUSINESS SUCCESSION IN THE M&A SECTOR**

Session Themes:

- **Understanding the Private Equity Sector**
- **The investment options for a Private Equity firm**
- **How do Private Equity firms decide on their investment?**
- **Operating a business with Private Equity investors**

Moderator: Jeff Mackenzie - Partner, Confederation M&A

Confirmed Speakers:

- **Corey Miller - CEO, Parts for Trucks**
- **Sarah Oliver - CFO, Resolute Health Corporation Ltd.**
- **Jack Dallaire - VP, SeaFort Capital**

11:05-11:45 **TOPIC: PRIVATE CAPITAL INVESTMENT WITH INDIGENOUS PARTNERS**

Session Themes:

- **The growing economic development activities within Indigenous communities.**
- **Strategies employed for growth, impact to the communities (financial, operational, sustainability, economic development, employment opportunities, education and training).**
- **Partnerships with non-indigenous business, as well as sources of growth capital.**

Moderator: Kevin Fraser - Managing Partner, Corporate Finance - Grant Thornton

Confirmed Speaker:

- **Steve Berna - COO, First Nation Finance Authority**
- **Hon. Lisa Raitt - Vice-Chair of Global Investment Banking, CIBC**

11:50-12:00 **NETWORKING BREAK**

12:05-12:55 **KEYNOTE PRESENTATION**

Session Theme: GROWTH AND INVESTMENT OPPORTUNITIES IN ATLANTIC CANADA

- **Moderator: Christine Pound, Partner, Stewart McKelvey & Co-chair ACG Atlantic Network Conference Co-chair**

- **Speakers: David Campbell & Don Mills –**

Hosts - INSIGHTS PODCAST

12:55-1:05 **Closing Remarks**

Conference Co-chair:

Christine Pound, Partner, Stewart McKelvey

1:05-2:00 **Lunch & Networking**