

BC Middle Market Growth Conference

Program Agenda

BC's Premier M&A Conference

2024 Event Sponsor



May 14th & 15th, 2024
Hyatt Regency, Vancouver

ACG[®] British Columbia

Tuesday, May 14

5:30 pm - 8:30 pm

President's Reception

The Vancouver Club

Venue Sponsor: The Vancouver Club

Wine Sponsored by: MNP LLP

Wednesday, May 15

8:00 am – 8:55 am

Registration & Networking Breakfast (Georgia Ballroom)

ACG BC Middle Market Growth Conference Event Sponsor: KPMG LLP

Breakfast Sponsored by BMO

Lanyards Sponsored by Mogan Daniels Slager LLP

9:05 am - 9:20 am

Conference Opening (Plaza Ballroom)

Title: Private Market M&A Update

Presenter: Leo Wilson, KPMG Corporate Finance Inc.

9:20 am – 10:05 am

Morning Plenary Presentation A (Plaza Ballroom)

Sponsored by BMO

Title: Macroeconomic Update

Presenter: Robert Kavcic, BMO Capital Markets

10:05 am – 10:35 am

Coffee Break & Networking (Georgia Ballroom)

Sponsored by Norton Rose Fulbright



10:35 am – 11:20 am

Morning Plenary Panel A (Plaza Ballroom)

Title: Due Diligence in a Dynamic World

Description: In a rapidly evolving world, due diligence is experiencing a transformation too. Shifting environments have prompted buyers to reassess their priorities, directing attention towards new areas and topics. Listen in as we unpack how innovation (including AI!) has helped our panelists execute diligence and how some critical items will probably never be replaced.

Moderator: James Gillard, KPMG

Panelists:

- Sarah Hill, Gladius Partners
- Logan Miller, TriWest Capital Partners
- Dylan Wall, TELUS
- Elaine Wong, Westland Insurance

11:20 am – 12:10 pm

Morning Plenary Panel B (Plaza Ballroom)

Title: Investing in Sustainability

Description: A triple-bottom-line approach moves beyond an exclusive focus on 'profits' to a balanced perspective that also includes 'people' and 'planet'. Join us for an enlightening panel discussion with a leader developing carbon-neutral projects, as well as two innovative, private investors aligned with the sustainability movement. Learn how stakeholders are demanding transparency and how supporting impact initiatives can drive positive change while achieving financial gains.

Moderator: Kookai Chaimahawong, UBC Sauder School of Business, CCBS

Panelists:

- Shane Grovue, RE Royalties
- Leah Nguyen, InBC Investment Corp.
- Jonathan Rhone, CO280

12:10 pm – 1:10 pm

Luncheon, Marketplace & Networking (Georgia Ballroom)

Luncheon Sponsored by McCarthy Tétrault LLP

Bar Sponsored by Dentons

1:10 pm – 1:55 pm

Afternoon Plenary Panel A (Plaza Ballroom)

Title: Practical applications of Artificial Intelligence in Mid-Market

Description: Artificial Intelligence (AI) is disrupting many different industries on a global scale and this trend is here to stay. From addressing the “So What?” from a M&A perspective to sharing live examples of how AI has enhanced the operations of private companies, our panel of technology experts will break down the latest trends and the outlook of AI.

Moderator: Marc Low, KPMG

Panelists:

- Greg Bell, Walter Software



- Kevin Collins, Charli AI
- Sue Paish, Digital Technology Supercluster

1:55 pm - 2:45 pm

Afternoon Plenary Panel B (Plaza Ballroom)

Title: Indigenous Finance

Description: Indigenous communities are key players in the Canadian economy. From investment in Indigenous-owned businesses to development of resources industries, urban real estate and infrastructure projects, the opportunities for collaboration and partnership with Indigenous peoples are abundant. How can we work with Indigenous organizations to form relationships built on trust, respect and shared prosperity, and strive towards economic reconciliation? Get the latest insights on this critical segment of the market.

Moderator: Rob Miller, Miller Titerle + Company

Panelists:

- Booker Cornea, First Nations Bank of Canada
- Jay Mearns, Musqueam Capital Corp.
- Stephen Nairne, Raven Indigenous Capital Partners

2:45 pm – 3:00 pm

Coffee Break & Networking (Georgia Ballroom)

Sponsored by Norton Rose Fulbright

3:00 pm – 3:55 pm

Keynote Presentation (Plaza Ballroom)

Keynote Sponsored by McCarthy Tétrault LLP

Moderator: Debra Finlay, Partner, McCarthy Tétrault LLP

Speaker: Lasse Gustavsson, President & CEO, Ocean Wise Conservation Association

4:00 pm – 5:30 pm

Closing Networking Event

34th floor, Hyatt Regency

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