

"Turning this theory into daily application is the definition of top performance" says Scott, and with a goals-focused and results-driven approach, he brings a fun, exciting and practical style to each class he teaches, sales team he manages, coaching session he facilitates, and each keynote he delivers.

Scott is the President of Maximum Performance Management, LLC, an authorized and certified Sandler franchisee. Prior to this role, he held executive as well as regional positions with a heavy emphasis on sales, business development and strategic direction. He has worked with top performing companies.

His message is clear, his approach is direct and he loves challenging audiences to turn theory into real world application. Scott's style is best defined in terms of high energy, shared enthusiasm and engaging fun, coupled with a philosophy centered on execution.