

ACG National Capital Chapter
21st Corporate Growth Awards Program

2023 Categories (12) Descriptions

Contact: acgcapital@acg.org

CORPORATE GROWTH COMPANY

Emerging Growth Company Award Under \$25M

ACG National Capital will recognize a Greater Washington-based company that has exhibited consistent and sustainable growth. Selection criteria will include factors such as profitability, financial performance, milestones achieved and accomplishments that have fueled growth, etc. The award nominees must have less than \$25M in revenue for 2022.

Corporate Growth Company Award \$25M-\$75M

ACG National Capital will recognize a Greater Washington-based company that has exhibited consistent and sustainable growth. Selection criteria will include factors such as profitability, financial performance, milestones achieved and accomplishments that have fueled growth, etc. The award nominees must have at least \$25M and less than \$75M in revenue for 2022.

Corporate Growth Company Award \$75M-\$250M

ACG National Capital will recognize a Greater Washington-based company that has exhibited consistent and sustainable growth. Selection criteria will include factors such as profitability, financial performance, milestones achieved and accomplishments that have fueled growth, etc. The award nominees must have at least \$75M and less than \$250M in revenue for 2022.

Corporate Growth Company Award Over \$250M

ACG National Capital will recognize a Greater Washington-based company that has exhibited consistent and sustainable growth. Selection criteria will include factors such as profitability, financial performance, milestones achieved and accomplishments that have fueled growth, etc. The award nominees must have at least \$250M in revenue for 2022.

Definitional Clarification: "a Greater Washington-based company" entails a firm who has a significant operating presence in the national capital region. This will include, but it is not limited to, being headquartered, having a regional headquarters, or a sizable number of employees operating in the area.

DEAL OF THE YEAR

Deal of the Year Under: \$50M

ACG National Capital will recognize a transaction, closed in 2022, in which a publicly-traded or privately-held operating company completed a transaction with a purchase price (enterprise value) less than \$50 million, or in which an issuing company engaged in a public offering of equity or debt securities with gross proceeds less than \$50 million, and in which the buyer, seller or target (in the case of an M&A transaction) or issuer (in the case of a public offering) is based in the Greater Washington area. Selection criteria will include factors such as transaction accomplishments, and impact on market share, industry, and our region.

DEAL OF THE YEAR (cont.)

Deal of the Year: \$50M-\$250M

ACG National Capital will recognize a transaction, closed in 2022, in which a publicly-traded or privately-held operating company completed a transaction with a purchase price (enterprise value) of at least \$50 million and less than \$250 million, or in which an issuing company engaged in a public offering of equity or debt securities with gross proceeds at least \$50 million and less than \$250 million, in which the buyer, seller or target (in the case of an M&A transaction) or issuer (in the case of a public offering) is based in the Greater Washington area. Selection criteria will include factors such as transaction accomplishments, and impact on market share, industry, and our region.

Deal of the Year: \$250M+

ACG National Capital will recognize a transaction, closed in 2022, in which either a publicly-traded or privately-held operating company completed a transaction with a purchase price (enterprise value) of at least \$250 million and less than \$1 billion, or in which an issuing company engaged in a public offering of equity or debt securities with gross proceeds greater than \$250 million and less than \$1 billion, and in which the buyer, seller or target (in the case of an M&A transaction) or issuer (in the case of a public offering) is based in the Greater Washington area. Selection criteria will include factors such as transaction accomplishments, and impact on market share, industry, and our region.

DEAL TEAMS OF THE YEAR

Deal Team: Public Company of the Year

ACG National Capital will recognize the deal team from a public company that has demonstrated the greatest success in accomplishing growth-oriented transactions that closed (along with all such transactions that signed) in 2022. Such transactions include financings, recapitalizations and mergers and acquisitions. Each nominated deal team should be from the Greater Washington area. Selection criteria will include factors such as number of transactions, transaction size, impact on the nominee's organization, industry, market share, and our region.

Deal Team: Growth Equity or Venture Capital Firm of the Year

ACG National Capital will recognize a growth equity or venture capital firm headquartered, operating, and/or investing in the Greater Washington area that has demonstrated success in accomplishing growth-oriented transactions that closed (along with all such transactions that signed) in 2022. Such transactions include non-control investments in a company, in equity or debt form. Selection criteria will include factors such as number of transactions, transaction size and accomplishments, and impact on market share, industry, and our region.

DEAL TEAMS OF THE YEAR (cont.)

Deal Team: Private Equity Firm of the Year

ACG National Capital will recognize a private equity firm headquartered, operating, and/or investing in the Greater Washington area that has demonstrated success in accomplishing successful growth oriented and/or buyout transactions that closed (along with all such transactions that signed) in 2022. Such transactions must be either a majority economic stake in a company or a control transaction (inclusive of both equity and debt). Selection criteria will include factors such as number of transactions, transaction size and accomplishments, and impact on market share, industry, and our region.

SPECIAL COMMUNITY RECOGNITION

Community Service Project of the Year (Open to all companies and service providers)

ACG National Capital will recognize a company based in the Greater Washington area that has demonstrated success in supporting a charitable activity of its choosing. All companies, including service providers, are eligible to be nominated. The Service Project of the Year selection criteria will include factors such as impact to the identified charity, impact to the national capital region, employee participation, dollars raised for the charity, and other non-monetary contributions to the identified charity.

NextGen Executive of the Year Award

ACG National Capital will recognize an executive age forty and below during 2022 for their contributions to the Washington, DC Metropolitan Area's business community. C-Suite executives from all companies doing business in the Washington, DC Metropolitan Area are eligible to be nominated. The NextGen Executive of the Year Award's selection criteria will include factors that demonstrate an executive's substantial positive impact on their organization, and the communities it serves, and operates within. Factors considered in the selection process include: business performance, workforce development, and community engagement.

Questions: acgcapital@acg.org | 703.584.0246