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# How Artificial Intelligence is Helping M&A Dealmakers In a Remote Environment



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# Impact of Artificial Intelligence for your business?

*\$16 Trillion... AI's potential boost to the GDP by 2030*

**\$119 billion**

*Forecast in annual  
sales by 2025*

**\$150 billion**

*Potential value  
of AI industry  
in China by 2030*

**£230 billion**

*AI's addition  
to the UK economy  
by 2030*

# What is Artificial Intelligence and How Real Is It?

A computer defeats a world chess champion

1997, IBM's Deep Blue defeated Garry Kasparov

By the 2010s, virtual solutions can do real-time language translation

Google translate, Skype Translate Skype...numerous others today

Google Lens uses your camera to find and translate text & imagery

1990

2000

2010

2020

2030

2040

In 2009 computers execute verbal commands...how about today?

Apple's Siri & Google, and more: How often do you use a keyboard?

## AI & Machine Learning Today

Accelerating Deals, Lowering Costs,  
Identifying Risks & Synergies



By the 2030s, virtual reality will begin to feel 100% real.

*Maybe, just maybe we can upload our consciousness by end of the decade?*

How do we optimize data & design experiences in ways that develops trust, whereby both machines and humans learn from each other?

# Machine Training vs. Machine Learning

**Human-in-the-loop AI.**

Artificial Intelligence & Ethics

## *The Question?*

*How can we leverage Machine Learning to create momentum in a transaction?*

***Pulse of the deal***



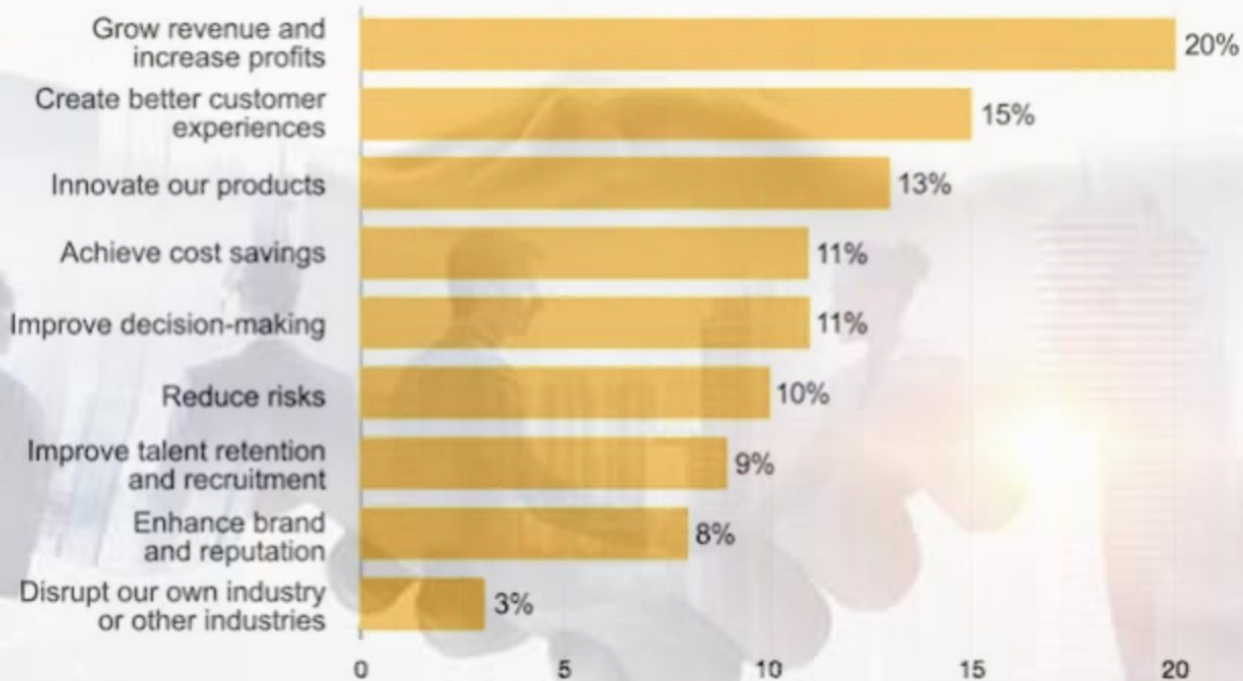
***Mergers & Acquisitions***

## *The Challenge*

*Identifying documents that contain, risk & synergies that can help **shape the value of a deal***



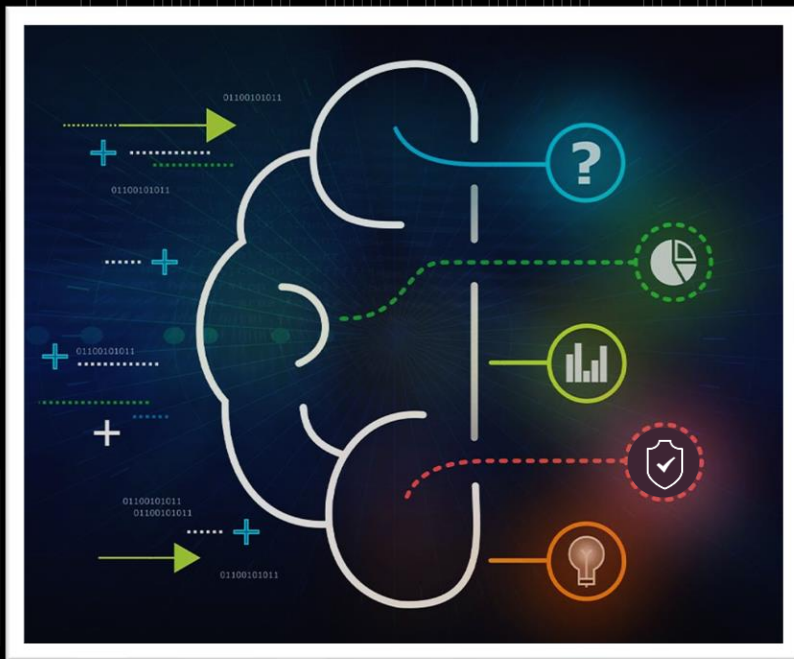
# What value do you expect from AI Investments?



Source: 2019 PwC artificial intelligence predictions survey  
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# Embracing the power of AI in M&A

*With the right kind of intelligent automation & AI-assisted experiences, businesses can:*



- Increase productivity & efficiencies, because they know how the diligence team is progressing
- Enable Dealmakers with the ability to proactively shine a light on synergies and risks,
- Deliver a more effective means where you can identify and protect sensitive data at scale
- Create a competitive edge in pursuit of current deals, as well as drive long-term growth





Q&A