

DEALSOURCE AT CAPITAL CONNECTION

Monday, November 2nd &
Tuesday, November 3rd

2020

Host/Sponsor: Investment Banks and M&A Advisors Prospectus

CAPITAL

CONNECTION

2020

ACG[®] Toronto

WE'RE GOING

Online Conference
November 9 & 10

Online DealSource
November 2 & 3

VIRTUAL!

18th Annual Capital Connection Conference

Canada's largest and most prominent debt and equity marketplace

<https://www.acg.org/toronto/events/capital-connection-2020>

Online Capital Connection 2020

How it Works

- Investment banking and M&A Advisory firms from Canada and the U.S. will Host/Sponsor online **pre-scheduled** meetings with Delegates Private Equity Firms, Capital Providers, Family Offices, Credit Funds and other Lenders, to discuss investment opportunities
- **Online Pre-Scheduled 30-minute meetings** will take place on a 1/1 basis
- **Turnkey schedule** – All meetings will be held from 1:00pm – 5:00pm ET on the Conference Scheduling Solutions Platform.
- Registered Delegates and Host/Sponsors will be provided access to an **Online Scheduling Platform** to book meetings and maximize your calendar. ACG Toronto Event Staff will provide assistance with the scheduling platform and meeting coordination

The Association for Corporate Growth

The Association for Corporate Growth® (ACG®) is the global community for **middle market M&A dealmakers** and **business leaders** focused on driving growth. ACG members have access to data, content and networking to access capital, make deals and drive corporate growth. Founded in 1954, ACG has grown to more than **15,000 members** organized in **60 chapters** throughout North America, Europe and Asia. There are **Canadian Chapters** in Toronto, Montreal, Vancouver, Edmonton and Calgary.

ACG Toronto is the **premier association** for driving middle-market growth in the Private Equity and M&A industry. As the **largest international chapter** in the ACG network (launched in 1971) – ACG Toronto connects with more than 2,500 leading investment organizations in Canada’s largest financial market. ACG Toronto hosts a series of 30+ conferences and events and provides opportunities for networking, deal opportunities, industry knowledge and thought leadership.



Event Co-Chairs

Cormac MacLochlainn

Senior Vice-President, Corporate Banking
Raymond James Bank, Canada

"The 2020 online DealSource North was very successful and continues to connect true private equity and advisory in the Canadian market . We are building on the success of our first 'Virtual' program and continue to host the pre-eminent Canadian Mid-Market private equity event."



Matthew Roberts

Vice President, Mid-Market M&A
RBC, Royal Bank of Canada

"ACG's DealSource continues as one of the premier mid-market events in Canada providing a highly efficient environment for advisors and buyers. It has allowed RBC to remain in close contact with both Canadian and U.S. Mid-Market Private Equity and the opportunity to network with partners from diverse industry sectors, in an efficient and secure online format ."
- Robert Hickey, Managing Director and Group Head, Mid-Market M&A, Royal Bank of Canada



Host/Sponsorship Investment – Benefits & Registration

Investment Banks and M&A Advisory Firms who Host/Sponsor will receive:

- Four (4) attendee registrations for the Online **DealSource at Capital Connection 2020**
- Access to **online schedule platform** to begin booking meetings with Private Equity Firms, Capital Providers, Family Offices, Credit Funds and other Lenders
- Company **identification** on the online schedule platform
- Company **profile page** on the online schedule platform
- Company **logo** on the DealSource website

Delegate Investment

ACG Member **\$349 CDN**
(regular price \$500 CDN)

Non Member **\$699 CDN**
(regular price \$1,000 CDN)

**Special rates available for participants of both DealSource Capital Connection and DealSource North 2021, please see page 7 & 8.*

Investment Bank and M&A Advisors— SPECIAL OFFER

DealSource at Capital Connection – November 2nd & 3rd, 2020

AND

DealSource North – May 2021

With your registration at DealSource Capital Connection, ACG Toronto is offering a special REDUCED package price to attend BOTH the 2020 DealSource at Capital Connection and the 2021 DealSource North Events

ACG Members

DealSource at Capital Connection 2020

- Special Rate Sponsorship (\$349 CDN)
- Regular Price (\$500 CDN)

DealSource North 2021

- Special Rate Sponsorship (\$349 CDN)
- Regular Price (\$500 CDN)

BOTH EVENTS package \$698 CDN
(regular price \$1,000 CDN)

Non-Members

Capital Connection 2020

- Special Rate Sponsorship (\$699 CDN)
- Regular Price (\$1,000 CDN)

DealSource North 2021

- Special Rate Sponsorship (\$699 CDN)
- Regular Price (\$1,000 CDN)

BOTH EVENTS package \$1,398CDN
(regular price \$2,000 CDN)

NOTE: Register for your ACG Toronto Membership today (Value of \$475 + HST) and receive the **membership pricing**

Your investment is ONLY \$698+ \$475 = \$1,173 CDN

2019 / 2020 Investment Banks & Hosts

BDO

BMO

Brookfield Financial (BFIN)

Canaccord Genuity

Capstone Headwaters

CIBC

CIBC – Cleary Gull

Deloitte Canada

Dinan Company

Duff & Phelps

FirePower Capital

Grant Thornton

Houlihan Lokey

J.P. Morgan

KeyBanc Capital Markets

KPMG

Left Lane Associates

Lincoln International

MNP

Morrison Park Advisors

National Bank Financial

NORCAP Global Partners

Norton McMullen

Origin Merchant Partners

Piper Jaffray

Raymond James

RBC

Richter

RSM Canada

Stifel

TD Securities

TM Capital Corporation

Welch Capital Partners

2019 / 2020 Private Equity & Capital Firms

Aterian Investment Partners

BDC

Bluepoint Capital

Canadian Business Growth Fund

Clearspring Capital

Comvest Credit Partners

Credit Mutuel Equity

Cyprium Investment Partners

Fiera Private Debt

Gauge Capital

Gryphon Investors

GSO Capital / Blackstone

H.I.G. Whitehorse Capital

Hamilton Robinson Capital Partners

Hammond Kennedy Whitney

Harbour Group

Hidden Harbour Capital Partners

Huron Capital

IGP Equity

Industrial Opportunity Partners

Ironbridge Equity Partners

Lateral Investment Management

Northern Waters Capital Ltd.

Northleaf Capital

Novacap

Sentinel Capital Partners

Sheridan Capital Partners

Tenex Capital Management

The Compass Group

The Riverside Company

TorQuest Partners

Trivest Partners

Windjammer Capital

Wynnchurch Capital

Online DealSource 2020 Platform

Conference Scheduling Solutions

This online DealSource 2020 will take place through the **Conference Scheduling Solutions (CSS)** platform, a pre-scheduled Appointments On-Site Management Program. CSS is a suite of technically advanced, easy-to-use, efficient **scheduling tools** that help participants do what they're there to do – **make valuable connections** at an event. The platform created matched appointments that deliver **productive, on-to-one meetings** via diaries or schedules, and also drives efficiency for meeting professionals.



Networking Platform - REMO

Remo is an immersive video-first online space. Remo lets attendees move freely from table to table, and network and connect like in real life.

The platform includes tables allowing between 2 to 8 people at a time.



Virtual Capital Connection: November 9th & 10th, 2020

Conference Co-Chairs

Melissa Li

Managing Director and Head, Private Capital
Investment Banking | CIBC Capital Markets
CIBC



Michael Rudanycz

Managing Director
SLC Management | Sun Life Assurance Company of Canada



ATTEND CAPITAL CONNECTION – DEALSOURCE DELEGATES AND HOSTS RECEIVE SPECIAL REDUCED PRICING TO ATTEND THE CONFERENCE ON NOVEMBER 9th & 10th. ASK FOR PACKAGE PRICES.

2019 Highlights

Attendees & Sponsorship

- 700+ Delegates in Attendance



82%



18%


- Sponsors – 50+
- Exhibitors – 60+
- Speakers – 60+

Contact Details

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For more information, visit the



[DealSource Website](https://www.acg.org/toronto/events/capital-connection-2020/dealsource)

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