



ACG Maryland - Young Professionals ACG University

We are currently accepting applications from up-and-coming M&A deal makers who possess 2 or more years of deal experience. This educational program is designed to teach a broad range of essential deal making skills and strategies. The class engages students through lecture and varied class work and provides a comprehensive approach to understanding the art of the deal. The program is structured to facilitate long-term relationship/network building among future M&A leaders within the deal community. Classes are led by experienced professionals.

2018 Class Schedule*

Pricing is \$500 per person and includes 12 month membership in ACG
(Payment will be due upon acceptance, no fee to apply.)

September 7 | 8:30am-12:00pm

Class 1: Strategic / Opportunity Analysis – Sourcing Deals

September 28 | 9:00am-12:00pm

Class 2: Valuation and Due Diligence

October 12 | 9:00am-12:00pm

Class 3: Arranging Financing

October 26 | 9:00am-12:00pm

Class 4: Negotiating the Purchase Agreement/ Legal Documents & Closing

November 9 | 2:30pm-7:30pm

Class 5: Post Closing Integration, Why Deals Fail / Graduation and Happy Hour

**Dates may be subject to change, final schedule released by August 1*

Email info@acgmaryland.org for more information or
visit the **ACG MD University webpage**