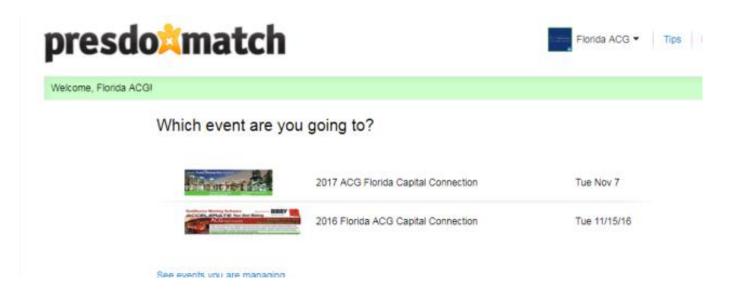
Wednesday & Thursday, November 8-9, 2017 Hyatt Regency Grand Cypress, Orlando, FL Any questions, please call Sherry Smith at (813) 205-2138!

IF YOU WERE AN EXHIBITOR in 2016, you may see both events on Presdo, PLEASE be sure and choose the 2017 ACG Florida Capital Connection.



LOGGING IN & PROFILE SETUP

Exhibitors of the Florida ACG Capital Connection will receive an email from "ACG Florida" (notification@presdomail.com) -- to the email address you used when you registered -- with a link to the homepage of the Interactive Attendee Directory & Networking Tool (below), and instructions on how to log in and use the tool.

PLEASE note, as a benefit of exhibiting and reserving a table, only PEG and IB exhibitors will be allowed to request meetings with you via this software. If you would like to make meetings with nonexhibitors (general attendees), you will need to reach out to them directly.

2016 FL ACG Capital Connection DealSource Meeting Networking Tool, exclusively for Exhibitors

Sherry,

Welcome to the 2016 Florida ACG DealSource meeting networking too, EXCLUSIVELY FOR PEG and IB EXHIBITORS. You are now able to log in and schedule meetings with the other PEGAB exhibitors for DealSource on Tuesday, November 15th from 3:00 to 5:00 pm and on Wednesday, November 16th from 7:00 am to 5:00 pm at the NEC-Cartion, Amelia Island Baliroom.

You will have access to this tool leading up to the conference, onsite, and for one year after the event -allowing you to more easily stay in touch with connections you've made. Get started by clicking the link below

With the DealSource tool, you can:

 Set up your profile (manually or imported via LinkedIn) so other DealSource participants can find you and contact you or request a meeting.

 View and search profiles of the DealSource participants registered to date – registration for DealSource is still open, so more individuals will be added to the tool daily. Keep that in mind while scheduling your meetings.

 Request and confirm mutually agreed upon meetings, times and locations. You don't have to log in to check on the status of meetings – all correspondence will be sent to both your email address and the tool, making it easy to communicate back and forth

4. Customize your agenda for the day – fill your day with scheduled meetings and block off times in which you are not available to meet, such as during lunch.

5. Export your meetings to your Outlook, Google, or iCalendar to easily manage your time on-site.

When you're ready, click the link below to log into the tool and begin scheduling meetings. We look forward to seeing you on November 15-16th, and if you have any questions, please reach out to us at info@accfluorda.com.

Jade

Get Started Now

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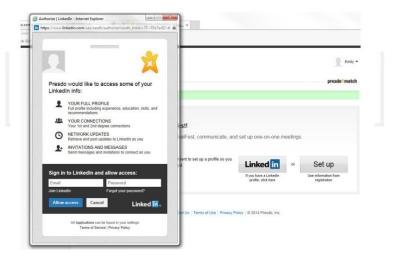
You will be asked to create a password

Create a Pass	word
Use it to sign back in	and to use the mobile app.
Password	
Confirm password	
	Create

IMPORTING YOUR PROFILE

Next, you will be asked to set up your profile. You can either import your profile from LinkedIn, or set it up from scratch:

To update your profile after logging in, select the "Your Profile" link in the top right corner:



EDITING YOUR PROFILE

To update your profile after logging in, select the "Your Profile" link in the top right corner:

Then, click on the "Edit Your Profile" button.

You can include as much or as little information as you like in your profile, however the more information you place under "Interests," the easier it will be for other participants to find you based on mutual interests:

When you have finished updating your profile, click "Save" at the bottom of the page.

www.ACGFlorida.com • (813) 205-0776 • Fax: (813) 830-7460 • info@acgflorida.com ACG Florida is a partnership among the four Florida chapters of the ACG - North Florida, Orlando, South Florida and Tampa Bay

See all Meet people with similar interests

Attendees





Par Tan	hris Hart Like ther at KLH Capital npa, Florida G Exhibitor Sponsor			< e Back to home
Contact Chris	Educatie	Delete person		
rests		Distributors, Electronic Equipment & Instruments & Compor ge, Industrial Equipment & Components, Machinery, rices, Transportation	nents,	6
esenting out Me	KLH Capital			Thore was a problem with Linkedin. Please try again later.
nds. During our r	nearly 30-year business ten	d private equity firm which currently manages more than S ure, we have successfully completed more than 130 transa uy-ins, family successions and retirement transitions, and	actions, including	. uy agaar anu.
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Sherry S	mith's Profile import profile phe First name* Sherry Headine* Examp Chapter Execute Location Example Iampa, B Deplayed as Tampo Badges	Suggested interests Aerospace & Defense Banking Biotechnology Chemicals Consumer Von-Durables Consumer Non-Durables Distributors	Agriculture Basic Materials Capital Markets Clothing Textiles & Appar. Construction & Equipm. Construction & Engineerin Construction & Engineerin Construction & Engineerin	Import profile from Linked as a height of 30 picets. Brow

Enter your interests at 2017 ACG Florida Capital Connection so that others with similar interests can find you:

Interests* Separate interests with commas. Examples: "online marketing, fundraising, business travel" [Aerospace & Defense, Distributors, Electronic Equipment & Instruments & Components, Energy, Food & Beverage, Industrial [Equipment & Components, Machinery, Telecommunication Services, Transportation Interests*

About me

KLH Capital is a fully capitalized SBIC-licensed private equity firm which currently manages more than \$300 million in capital across three funds. During our nearly 30-year business tenure, we have successfully completed more than 130 transactions, including recapitalizations, management buy-outs and buy-ins, family successions and retirement transitions, and corporate divestitures.

Our goal is to create value in our portfolio companies by combining management's in-depth understanding of their industry and business with our expertise regarding what drives value in their business model. Our successful track record has been based on balancing key attributes of a particular business with the experience we bring to overcome challenges and identify growth opportunities.

We are most interested in value added distribution, specialty service, and niche manufacturing businesses with experienced management learns in place and a clearly identified strategy for growing the business. Our focus is on the lower-middle market of U.S. companies with these attributes:

- Revenue of \$10 - \$100 million and EBITDA of more than \$2 million, - A history of positive revenue and cash flow, - A proven industry performance track record, - A long-term, sustanable business model, and - A high-quality management team that wants to acquire or maintain a significant equity position in their business.

Twitter username

Edit more of the profile.



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presdo match

110

AGENDA

The "Agenda" section of the tool, accessible from the homepage, is where you can select ACG Florida events you plan on attending, i.e., Golf, Late Night After Party, Capital Connection Welcome Reception, etc., so others will know you plan to be there and also you will not be available for meetings during that time.

Make sure you take a look at our speakers on Thursday, and check those as well if you would like the software to mark you as unavailable.

The scheduling software provides 20 minute time-slots as follows:

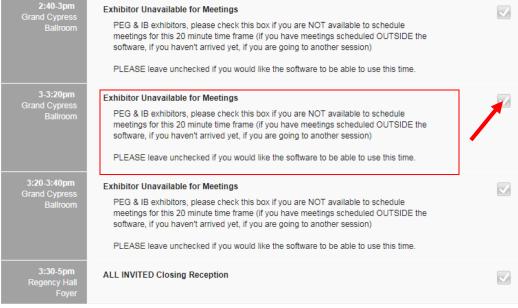
3:00 to 5:00 pm on Wednesday, the 8th 7:30 am to 12:10 pm on Thursday, the 9th 2:20 pm to 3:40 pm on Thursday, the 9th

The times that you mark as NOT available to meet, no one from the software will be able to request meetings during those time blocks.

Also, if you know you are leaving early on Thursday or have a conference call you must take – CHECK THE BOX next to the time "Exhibitor unavailable for meetings"

When you have finished, click "Save" at the bottom of the page.

Attendees	Or Deerp See r	rin Port sath Capit	Richard Preste High Road Ca e recommendat 1 with similar in	tions:	Phil Dudley Bamboo Rose	Marsha Zebley OFS Manage	
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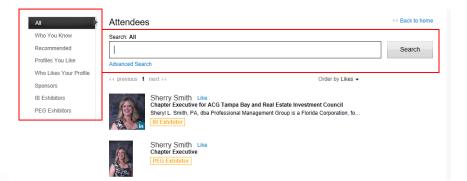


ATTENDEES

The "Attendees" section of the tool is the people who are exhibiting where you can browse **"BY NAME"** who is registered as an exhibitor and who is available for meeting requests.

In the left sidebar, there are options for sorting and viewing the attendees.

You can also perform a simple Search by keyword, or Advanced search that includes companies, locations, titles, interests, etc.



"Who You Know" in the left sidebar shows you your connections from LinkedIn who are also attending the event (if you have imported your profile from LinkedIn).

"Recommended" shows you attendees you might want to meet with based on similar interests.

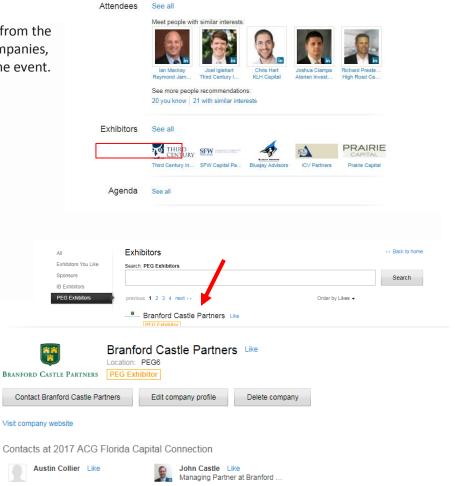
EXHIBITORS (BETTER TO USE THAN ATTENDEES)

To see which people from the company are

registered for the event, simply click on the

company's name or logo.

The "Exhibitors" section of the tool, accessible from the homepage, contains a list of the attendees' companies, and who from that company is registered for the event.



HOW TO SEND A MESSAGE OR REQUEST A MEETING

When you are ready to begin requesting meetings with other attendees, return to the Exhibitor Directory by selecting "Exhibitors – See All" from the homepage.

Select the individual you would like to meet with from the Directory by clicking on their name.

Then, once you are viewing their profile, choose "Contact [Name]."

Next, you will be asked if you would like to either "Send a Message" or "Request a Meeting."

If you click "Send a Message," a box will pop up for you to type in your message and then click "Send."

Note: this will send a message WITHOUT a meeting request.

To request a meeting, select "Request a Meeting," and a box will pop up asking you to select a meeting duration, and to include a message. When you are finished, click "Send."

The meeting request will be sent to your invitee through the tool and also to the email address they registered for the event with.

		Attendees	See all					
			Orin Port Deerpath Capit	Richard Preste High Road Ca	Heather Madland Huron Capital	Phil Dudle Bamboo Ro		
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à		From: To:	You Jeff Mitchell, Senior Vic	e President at Bibby F	inancial Services USA			
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Yo				About Co	ntact Us Terms of Use	e Privacy Polic	ry © 2016 Presdo, Inc	: I Back
		, Senior Vice President	at Bibby Financial Service	es USA				
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		nt organizer has recom 1 a location if they agre	mended certain times and e to meet.	d locations for one-on-	one meetings. Your inv	itee will confirm	with a mutually availabl	e
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						4	4 Send	

Florida ACG - Home Your P

From: To:

From

2

Once your invitee receives the request, they will choose a mutually available time of day and the location for you to meet (either your table or theirs.) i You will be notified of this confirmation through the tool and to your email address with which you registered for the event.

		Florida ACG v Image Events presdo?tmatch
Your m	eeting request has been sent.	
From: To: When:	You Jeff Mitchell, Senior Vice President at Bibby Financial Services USA To be decided when Jeff agrees to meet	<< Back Cancel meeting
And Address	You requested to meet 1 minute ago TBD	Send a message

Please note that your invitee may also decline the request to meet.

To see the status of your pending meeting requests, you can click on your invitee's profile and see it there...

	Florida ACG • 🖂 Home Your Profile Tips Manage Events presdo#match
Here is a meeting request between you and left	See request Edit profile Delete person
Representing Bibby Financial Services Messages/Meetings Jeff has connected with 1 person	10
To see Jeff's profile, click here.	Click to see shared connections or connect with this person.

Or you can see it in the "Messages" section on the homepage...

		Fionda ACG +	Home Your Prolife Tips Manage Events
			presdo¤match
All	Messages		<< Back to home
Ignored	Who	What	When
	Jeff Mitchell Senior Vice President at Bibl	TBD by Financia Meeting request	2 minutes ago

Or in your Inbox, which can be accessed via the Envelope link in the top right corner of the tool.

RECEIVING & CONFIRMING MEETING REQUESTS

When someone has requested a meeting with you, you will receive a notification within the Messages section of the tool, and it will also be sent to the email address with which you registered for the event.

When you receive a request for a meeting, you will be able to confirm the meeting by selecting the time of day (only timeslots where you both are available will appear) and the location.

Once you've made those selections, you can confirm the meeting (with the option of sending a message along with the confirmation).

You also have the option of declining the request to meet all together.

VIEWING & PRINTING YOUR AGENDA

Once you've confirmed your meetings, you can view and print your agenda by selecting "See All Your Activities" or "Print" from the "Your Activities" section of the homepage.

To be decided	
Jade requested to does 1 pm work?	meet 1 minute ago
What would yo	u like to do? Confirm meeting Send a message
Duration:	20 minutes 🗸
When: T	The following times are currently available for both you and Jade:
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	Honda ACG 🔻 🕍 Home Your Protite Tip
Your Activitie	
	Wed Nov 16 12-1:30pm Lunch & Keynote - Jim VandeHei, Co-Fou
	See all your activities
Message	
	Administrative Assistant at P You're meeting at: Tue Nov 15 3-3:20pm Jeff Mitchell TBD
	Senior Vice President at Bib Meeting request
	See all messages (2)
Attendee	s See all
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Agend	

Florida ACG - Home Your Profile Tips Manage Events

Clicking "See All Your Activities" brings you to this page, where you can select your meetings to view them, send messages to the participants, or cancel. You can also select "Print" to have a hard copy of your meetings with you when you arrive onsite at the event.

CANCELLING A MEETING Tue Nov 15 3-3:20pm Your Activities Jade Gooding, Administrative Assistant a Wed Nov 16 12-1:30pm Should you need to cancel a meeting, you can do so by selecting See all your activities in Print the meeting you wish to cancel from the "Your Activities" section on the homepage... Messages Jade Gooding does 1 pm work? Administrative Assistant at P... You're meeting at: Tue Nov 15 3-3:20pm O. Jeff Mitchell TBD Senior Vice President at Bib... Meeting request See all messages (2) See all Attendees Florida ACG 🔻 🖂 Home Your Profile Tips Manage Events presdomatch Jade Gooding, Administrative Assistant at PMG 44 Back From: Cancel meeting To: You When: Tue Nov 15 3-3:20pm Save to calendar And then click the "Cancel meeting" link. 1 Jade requested to meet 7 minutes ago does 1 pm work? You accepted the meeting request 4 minutes ago See you then Reschedule meeting Send a message Florida ACG - Home Your Profile Tips Manage Events You'll be asked to compose a brief message presdo¤match to send along with the cancellation. Jade Gooding, Administrative Assistant at PMG **44** Back to meeting From: When you are finished, select the "Cancel To: You Tue Nov 15 3-3:20pm When: Meeting" button. Jade requested to meet 9 minutes ago does 1 pm work? You accepted the meeting request 6 minutes ago See you then

Enter a message to Jade:

Cancel meeting