

ACG 2016 Florida
Capital Connection®



ACCELERATE
Your Deal Making

November 15 & 16, 2016
Ritz-Carlton
Amelia Island, FL

ON-SITE GUIDE



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Welcome from the Chairs

On behalf of the members of the host chapter, ACG North Florida, and the other ACG Florida Chapters – Orlando, South Florida, and Tampa Bay, we welcome you to what we believe will be a unique and beneficial experience here at the beautiful Ritz-Carlton, Amelia Island. We hold the Florida ACG Capital Connection® at the end of each year so you can not only enjoy our hospitable warm Florida weather, but you can also fill your deal pipeline for next year.

Accelerate Your Deal-Making is our theme for 2016, as we have prepared a schedule for you that includes networking, programming and FUN! With a record number of exhibitors in 2016 and attendees from over 26



H. Timothy Gillis

Chairman, 2016 Florida ACG
Capital Connection®

Managing Partner,
Gillis Way & Campbell

Jacksonville, Florida
904-647-6476 office
904-673-5407 cell
tgillis@gillisway.com

About Tim Gillis

Tim Gillis is a 1995 graduate of Jacksonville University and a 1998 graduate of the Florida State University College of Law. Gillis also earned a Master of Laws in Taxation at Georgetown University Law Center, served as a Graduate Fellow at the Council on State Taxation, and served as a judicial law clerk at the United States Tax Court. For the past 10 years, he has served as an adjunct professor at Florida Coastal School of Law, teaching courses such as Securities Regulation, Mergers & Acquisitions, and Transactional Drafting. Gillis holds an AV Preeminent peer review rating in Corporate Law, Business Law and Taxation from Martindale-Hubbell, which is their highest available rating.

Gillis has spent the majority of his 17 years of experience at large corporate law firms. He was a shareholder in the corporate division of Akerman Senterfitt, one of the nation's largest law firms, where he represented private equity funds (and their portfolio companies), publicly traded companies, big box retailers, franchisors & franchisees, physician practice groups, commercial real estate developers, financial institutions, high net worth individuals, and companies raising capital (e.g., start-ups & entrepreneurs). As a transactional lawyer, Gillis has touched the entire spectrum of the business relationship, including formation (shareholders' agreements, operating agreements, joint venture agreements and real estate leases/acquisitions), funding (private placements and debt financing), expansion (trademarks, copyrights, franchising, licensing, employment agreements and non-compete agreements), and exit (mergers and acquisitions). Prior to joining Akerman in 2005, Gillis was an associate in the business/tax departments of McGuireWoods and Rogers Towers.

states, we are confident you will forge many new business relationships and also re-connect with middle-market dealmakers from around the country.

We are pleased to welcome back our top-notch keynote speaker, Jim VandeHei, co-founder of *POLITICO*, who will give us a behind the scenes look into Washington politics, just a week after the 2016 national elections. Engaging, precise and often humorous, Jim has been called “one of the 100 most powerful thinkers of the information age” by *VANITY FAIR*.

We'd like to thank all of our sponsors and committee members for their support. Without them we could not host one of the Southeast's premier events for deal flow and networking.

Now let's have some fun and do some deals!



About Matt Laffey

Matt Laffey is a principal of Heritage Capital Group in Jacksonville, Florida. He specializes in mid-sized manufacturing and agribusiness firms - helping drive operational improvement and preparing them to attract outside capital that can trigger a quantum leap in company growth and performance. He is experienced in both Capital Markets and Operating roles, with extensive background in business strategy, accounting and IT systems, incentive system design, performance management and financial analysis. He has worked extensively in food processing and agribusiness, and currently is working with clients in aviation services, building products, and natural foods. Prior to Heritage, he has been a partner with Tatum Group; an operating CFO across a range of mid-sized businesses; and began his career in asset-based lending.

Matt has been a past Chairman of this event in 2008, a Past President of the North Florida Chapter of the ACG, and an active ACG member in Chapters in Jacksonville, Atlanta, Denver and Sacramento during his career. ***He lives six miles north of the event on Amelia Island - feel free to seek him out at this event and ask for a local's perspective on this beautiful corner of the country.***

Matt Laffey

Chairman, 2016 Florida ACG
Capital Connection®

Principal,
Heritage Capital Group

Jacksonville, Florida
904-354-9600 office
904-557-8254 cell
mlaffey@heritagecapitalgroup.com

Agenda at a Glance

Monday, November 14th

5:00–7:00 PM **Early Arrivals
Cocktail Reception** Ritz-Carlton Pool
(open to all registered attendees)
Sponsored by Paychex

Tuesday, November 15th

7:00 AM–7:00 PM **Registration** Amelia

8:00 AM **Scramble Golf Tournament** The Golf Club of Amelia Island
Sponsored by Protiviti

10:00 AM **Tennis Tournament** Ritz-Carlton Amelia Island

3:00 PM **DealSource Open** Ritz-Carlton Ballroom

3:00 PM **Deal Lounge Open** Ritz-Carlton Ballroom Foyer
Sponsored by Greenberg Traurig

5:30 PM **Capital Connection** Ritz-Carlton Ballroom
All Invited Welcome Reception
*Co-Sponsored by PNC Riverarch Capital
& Raymond James*

8:00 PM **Attendees on own for dinner**

9:30 PM–12:00 AM **Poker/Late Night After Party** The Golf Club of Amelia Island
Sponsored by Gillis Way & Campbell

Wednesday, November 16th

7:00 AM	Registration Opens	Amelia
7:30 AM–4:00 PM	DealSource OPEN	Ritz-Carlton Ballroom
7:30 AM–4:00 PM	Deal Lounge OPEN <i>Sponsored by Greenberg Traurig</i>	Ritz-Carlton Ballroom Foyer
7:30–9:00 AM	Breakfast Buffet <i>Sponsored by Fidus Partners & Fidus Investment Corporation</i>	Talbot Foyer
8:00–9:00 AM	Breakfast Breakout Frank Trotter, EVP, Chairman Global Markets, EverBank	Talbot A-C
8:00–9:00 AM	Moderated Table Topic Discussions	Talbot D
9:30–10:30 AM	Roundtable Knowledge Forum How Family Offices are Changing the Conversation with Private Equity	Santa Maria
10:45–11:45 AM	Townhall Discussion Should Independent Sponsors Feel Inadequate?	Santa Maria
12:00–1:30 PM	Lunch & Keynote Jim VandeHei, Co-Founder of POLITICO <i>Sponsored by Akerman</i>	Talbot
1:30–4:30 PM	Porsche Jacksonville Driving Experience <i>Sponsored by Dubin Clark</i>	Ritz-Carlton Ballroom Foyer
4:00–6:00 PM	Closing Reception <i>Sponsored by TriNet</i>	Ritz-Carlton Ballroom Foyer

ACG Florida is a partnership by the four Florida Chapters of ACG in North Florida, Orlando, South Florida and Tampa Bay. The Florida ACG Capital Connection is held every year in November and moves around the state of Florida.

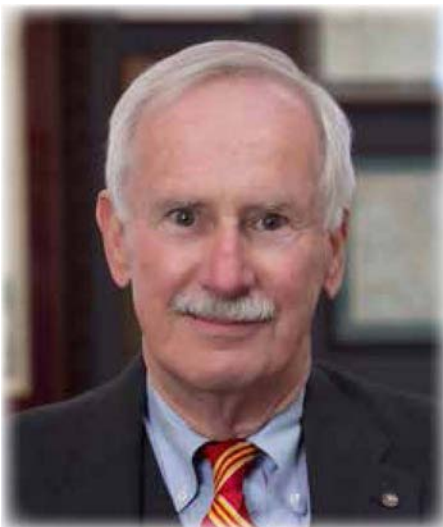


ACG South Florida www.acg.org/southflorida

20533 Biscayne Blvd. #342, Aventura, FL 33180
(954) 732-1291

Ari Roloff, Chapter President
Director
CBIZ MHM, LLC

On behalf of ACG South Florida welcome to the 2016 Florida ACG Capital Connection! This year's conference will provide key business and strategic opportunities to learn from and meet other professionals in the Middle Market M&A Community! When you are in South Florida, please visit our website: www.acg.org/southflorida, to view upcoming events in our marketplace encompassing: Miami, Fort Lauderdale and the Palm Beaches! Please mark your Calendar for our upcoming Signature Event at the Tower Club in Fort Lauderdale: 'Private Equity Wine Tasting and Holiday Party December 15th'



ACG North Florida www.acg.org/northflorida

4417 Beach Blvd., Suite 302, Jacksonville, FL 32207
(904) 354-9600

George Robbins, Chapter President
Chair
Vistage Florida

On behalf of ACG North Florida, welcome to the 2016 Florida ACG Capital Connection®. This premier conference brings together deals, and provides the most efficient and dynamic platform to meet and network, exchange information and opportunities, and share strategies for building businesses with the top dealmakers in the Southeast.

The business climate in North Florida is phenomenal and we invite you to join us in Jacksonville to meet some of our key dealmakers and advisors. ACG North Florida also has a full calendar of insightful and relevant programs scheduled for the 2016-2017 program year, please visit our website, acg.org/northflorida for detailed information.



ACG[®] Orlando

www.acg.org/orlando

PO Box 2167, Orlando, FL 32802
(407) 835-6735

Bill Bucher, Chapter President
Executive Vice President & Chief Financial Officer
Axiom Healthcare Pharmacy, Inc.

On behalf of ACG Orlando, welcome to the 2016 Florida ACG Capital Connection. Our intent is to deliver and meet or exceed your expectations! At this premier event you will absolutely meet some new people who are driving middle market growth in Florida, as well as renew old friendships. ACG represents the middle market deal community and our relationships are strong; I frequently like to share that 75% of our members have done business with other ACG members. Whenever your travels bring you to Orlando, join us for any of our monthly events and meet our business executives, capital sources, and other professionals that are driving our middle market growth. You can visit our website at www.acg.org/orlando for more information.



ACG[®] Tampa Bay

www.acg.org/tampabay

PO Box 1121, Tampa, FL 33601
(813) 205-0776

Dan Howat, Chapter President
Executive Director, Commercial Banking
J.P. Morgan Securities, LLC

On behalf of ACG Tampa Bay, welcome to the 2016 Florida ACG Capital Connection. Each year the four Florida chapters host the premier networking event for middle-market deal makers in the state. We know that over the next two days, you will have the opportunity to make new business relationships and reconnect with those you already know. I hope your experience with ACG in Florida does not end after the conference, and we invite you to attend one or several of our 20+ events held annually in Tampa Bay. **Mark your calendars for February 23, 2017, as ACG Tampa Bay celebrates 20 years.**

Attendee Experience

Mobile App



This year's Florida ACG Capital Connection® mobile app puts the attendee list and your meeting schedule at your fingertips on your tablet or smartphone. You will have access to send messages, plan your activities PLUS the power of the PitchBook Platform to find reliable data on our exhibitors.

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Registration Desk

The Florida ACG Capital Connection® registration desk will be open on Monday, November 14th through Wednesday, November 16th. Please stop by the registration desk if you have any questions or need additional information. The Florida ACG staff is available to assist you at any time.

Hours of Operation

Located in Amelia

Monday, November 14	3:00 PM–8:00 PM
Tuesday, November 15	7:00 AM–8:00 PM
Wednesday, November 16	7:00 AM–2:00 PM

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Headshot Lounge



Stop by the headshot lounge for a complimentary updated headshot for use online. A professional photographer along with a hair and make-up team will make sure your photo looks professional.

Hours of Operation

Location: Deal Lounge
Ritz-Carlton Ballroom Foyer

Times: Tuesday, November 15
3:00 PM–8:00 PM

Wednesday, November 16
8:00 AM–4:00 PM

Sponsored by:



Charging Stations



Need to charge your mobile device without missing networking opportunities? Stop by one of our charging stations, located in the Deal Lounge or Exhibit Hall.

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Deal Lounge

The Deal Lounge is a great place to network and meet our sponsors.

Hours of Operation

Located in Ritz-Carlton Ballroom Foyer

Tuesday, November 15 3:00 PM–8:00 PM

Wednesday, November 16 7:30 AM–4:00 PM

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38 LOCATIONS WORLDWIDE* – INCLUDING SEVEN FLORIDA OFFICES*

Florida Roots, Global Reach.

Greenberg Traurig's Florida roots trace back to its founding in 1967 by attorneys with a business-focused approach and a tradition of community service. We stand committed to helping drive Florida's growth as an international financial, cultural and tourism center. With our global footprint and 2000 attorneys, we service clients worldwide while remaining firmly planted on our home ground.



JOSHUA SAMEK
305.579.0856
samekj@gtlaw.com

VICTOR SEMAH
305.579.7897
semahv@gtlaw.com

DAVID E. WELLS
305.579.0713
wellsd@gtlaw.com

GREENBERG TRAUIG, P.A. | ATTORNEYS AT LAW | WWW.GTLAW.COM

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Mark Brown
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mark.brown@tabbank.com



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Ogden, Utah 84403
P// 801.624.5000
tabbank.com

Monday, November 14th

5:00–7:00 PM Early Arrivals Cocktail Reception

Ritz-Carlton Pool (open to all registered attendees)

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PAYCHEX®

Arriving early to golf, play tennis or just enjoy beautiful Amelia Island? Enjoy early networking, appetizers and cocktails outside at the pool. Make your first connections.



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INVESTMENT TYPES

- Owner Recapitalizations
- Family Succession Recapitalizations
- Management Buyouts
- Management Buy-ins
- Industry Consolidations

TRANSACTION CRITERIA

- Companies that are #1, #2, or #3 in their market or industry
- Revenues between \$8 million and \$100 million
- EBITDA between \$1.5 million and \$7 million
- Owners and management with a vision for future growth
- Stable demand for products or services

David J. Malizia

djm@westshorecapitalpartners.com

Michael J. Sullivan

mjs@westshorecapitalpartners.com

J. Cameron Robinett

jcr@westshorecapitalpartners.com

Westshore Capital Partners

Rivergate Tower, Suite #1175 | 400 North Ashley Drive | Tampa, FL 33602
Ph: 813-223-3600 | Fax: 813-223-3699 | www.WestshoreCapitalPartners.com

A leading national law firm for middle market M&A and private equity

Top-ranked nationally by *The Legal 500* for middle-market mergers and acquisitions (2016), Akerman represents private equity firms and other financial and strategic buyers and sellers in the middle market.



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Tuesday, November 15th

7:00 AM–7:00 PM Registration

Amelia

8:00 AM Scramble Golf Tournament

The Golf Club of Amelia Island

Sponsored by

protiviti[®]

Continental breakfast, check-in, range balls at 8:00 am
Shotgun start at 9:00 am
Boxed lunch provided

10:00 AM Tennis Tournament

Ritz-Carlton Amelia Island

Warm-up at 10:00 am
Tournament start at 11:00 am
Boxed lunch provided

3:00 PM DealSource Open

Ritz-Carlton Ballroom

Exhibiting private equity firms meet with exhibiting investment banks in brief, pre-scheduled or impromptu meetings

3:00 PM Deal Lounge Open

Ritz-Carlton Ballroom Foyer

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Our Deal Lounge is a great place to network and meet our sponsors and other general attendees at unreserved tables throughout the conference area.



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Lilies Lanway

Senior Vice President

(727) 527-3323

llanway@accordfinancial.com

Daniel Valle

Senior Associate

(864) 527-1423

dvalle@accordfinancial.com



J.R. Halliday

Associate

(864) 527-1425

jhalliday@accordfinancial.com

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Tuesday, November 15th (continued)

5:30 PM Capital Connection (All Invited Welcome Reception)

Ritz-Carlton Ballroom

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Kick-off the conference at this "must-attend" cocktail reception where ALL conference attendees can connect with our PEG and IB exhibitors while enjoying cocktails and appetizers.

8:00 PM Attendees on own for dinner

Grab dinner onsite at one of the Ritz-Carlton restaurants or in Amelia Island/Fernandina Beach.

9:30 PM–12 AM Poker/Late Night After Party

The Golf Club of Amelia island

Sponsored by



After dinner, make sure you come over to the The Golf Club of Amelia Island to enjoy complimentary cocktails, light food, and even play a little poker.



PNC Riverarch Capital is a middle-market private equity group that invests in privately-held companies headquartered throughout North America.

We seek well-positioned companies in which to invest \$10 million to \$50 million of equity capital to support recapitalizations, leveraged and management buyouts, corporate divestitures and growth financings. We invest across a variety of industry sectors, including business and industrial services, specialized manufacturing, and value-added distribution.

Formed in January 2011 with a capital commitment of \$250 million, PNC Riverarch Capital is an affiliate of The PNC Financial Services Group, Inc. and represents PNC's continued dedication to serving the middle-market. Since 1982, PNC Riverarch and its predecessors have provided equity capital to over 100 companies.

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Wednesday, November 16th

7:00 AM Registration Opens

Amelia

7:30 AM–4:00 PM DealSource Open

Ritz-Carlton Ballroom

Exhibiting private equity firms meet with exhibiting investment banks in brief, pre-scheduled or impromptu meetings.

7:30 AM–4:00 PM Deal Lounge OPEN

Ritz-Carlton Ballroom Foyer

Networking continues all day in our Deal Lounge.

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7:30–9:00 AM Breakfast Buffet

Talbot Foyer

Sponsored by



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Enjoy our full breakfast buffet and start your day off right - you can grab breakfast and network or choose our Breakfast Breakout or our Moderated Table Topic Discussions.

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Our Transaction Services team provides deal support throughout the investment lifecycle, from pre-investment due-diligence to exit. We collaborate with middle market, lower middle market and specialized or industry-focused private equity groups to address challenges and opportunities created by the current market environment to identify and create new value.

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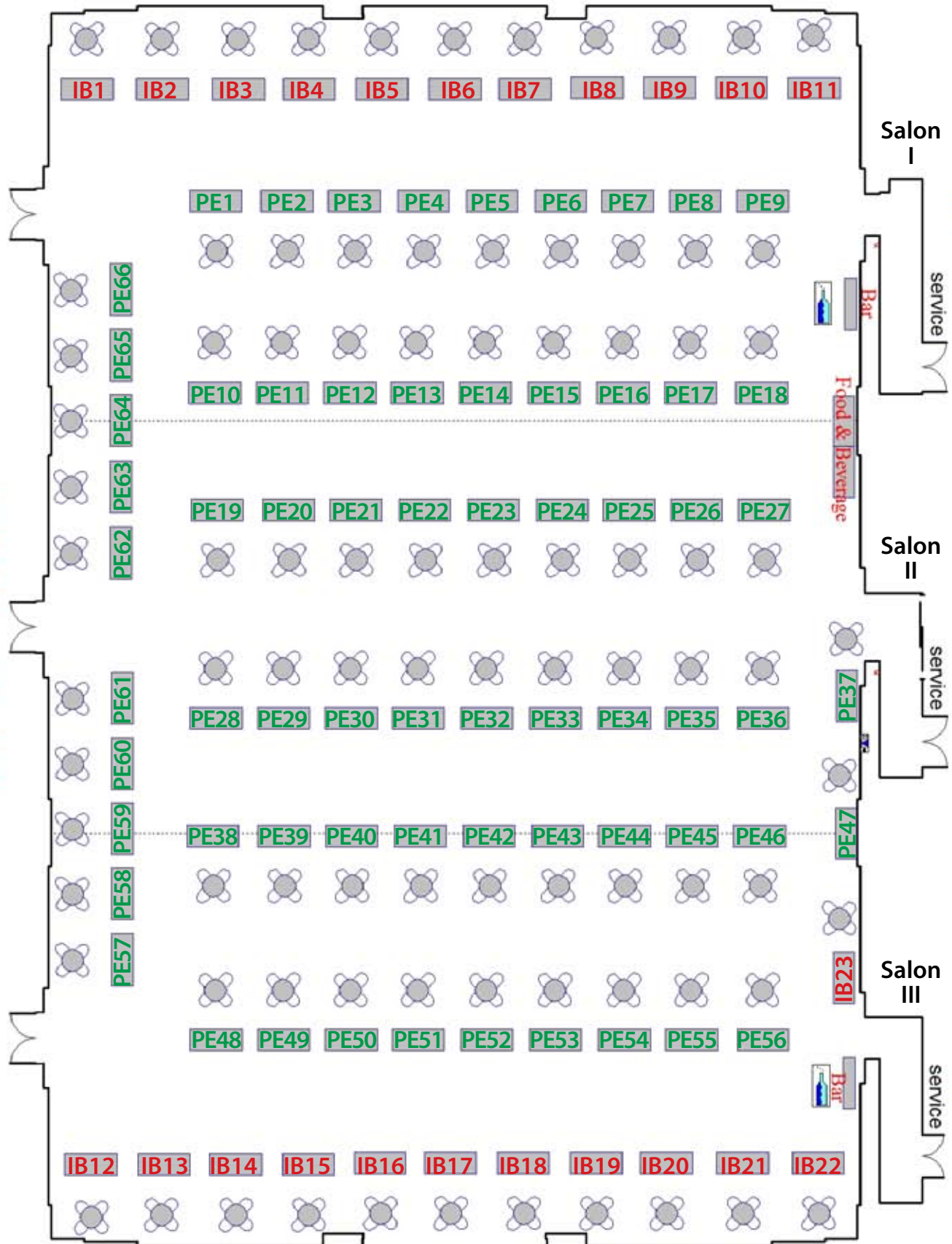


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Exhibit Hall



INVESTMENT BANKERS

IB1	Aberdeen Advisors, Inc.	IB9	Harris Williams & Co.	IB16	Links Financial
IB2	BlackArch Partners	IB10	Heritage Capital Group	IB17	Nolan & Associates
IB3	Bluejay Advisors	IB11	Houlihan Lokey	IB18	North Avenue Capital, LLC
IB4	Capital Strategies Group	IB12	Hudson Pacific Capital Partners LLC	IB19	Piper Jaffray
IB5	Cassel Salpeter & Co	IB13	Hyde Park Capital Advisors, LLC	IB20	Raymond James & Associates
IB6	Dickinson Williams & Company	IB14	LCG Advisors	IB21	Stephens Inc
IB7	Duff & Phelps	IB15	Lignum Field, LLC	IB22	Stifel
IB8	Fidus Partners			IB23	VRA Partners, LLC

PRIVATE EQUITY GROUPS

PEG1	Altamont Capital Partners	PEG24	Grey Mountain Partners	PEG48	PNC Riverarch Capital
PEG2	Altus Capital Partners	PEG25	Gries Investment Fund	PEG49	Post Capital Partners
PEG3	American Capital Equity	PEG26	Gryphon Investors	PEG50	Prairie Capital
PEG4	Aterian Investment Partners	PEG27	H.I.G. Capital	PEG51	Prospect Partners
PEG5	Azalea Capital	PEG28	Hamilton Robinson Capital Partners	PEG52	Prudential Capital Group
PEG6	BBVA Compass Bank	PEG29	Harbour Group	PEG53	Resilience Capital Partners
PEG7	BBX Capital Partners, LLC	PEG30	Harren Equity Partners	PEG54	Resolute Capital Partners
PEG8	BelHealth Investment Partners	PEG31	Hidden Harbor Capital Partners	PEG55	Ridgemont Equity Partners
PEG9	Blue Sea Capital	PEG32	High Road Capital Partners	PEG56	River Associates Investments, LLC
PEG10	Branford Castle Partners, LP	PEG33	High Street Capital	PEG57	SCG Partners
PEG11	Brinkmere Capital Partners, LLC	PEG34	ICV Partners	PEG58	Spring Capital Partners, L.P.
PEG12	Capital Partners	PEG35	Industrial Opportunity Partners, LLC	PEG59	Stonehenge Partners, Inc.
PEG13	CapX Partners	PEG36	Insight Equity	PEG60	The Anderson Group, LLC
PEG14	Carousel Capital Partners	PEG37	Kian Capital Partners	PEG61	The Gladstone Companies
PEG15	Centerfield Capital Partners	PEG38	KLH Capital	PEG62	The PrivateBank and Trust Company
PEG16	Clearview Capital LLC	PEG39	LongueVue Capital	PEG63	Third Century Private Equity
PEG17	Deerpath Capital Management, LP	PEG40	Main Street Capital Corporation	PEG64	TSG Consumer Partners
PEG18	Dorilton Capital	PEG41	Midwest Mezzanine Funds	PEG65	Watermill Group
PEG19	Dubin Clark & Company, Inc.	PEG42	New Water Capital	PEG66	Westshore Capital Partners
PEG20	Eagle Merchant Partners	PEG43	Northcreek Mezzanine		
PEG21	First Tennessee Bank	PEG44	OFS Capital		
PEG22	Five Points Capital	PEG45	Oxer Capital, Inc.		
PEG23	Gennx360 Capital Partners	PEG46	Palmetto Capital		
		PEG47	Perella Weinberg Partners		

Wednesday, November 16th (continued)

8:00–9:00 AM Breakfast Breakout

Frank Trotter, EVP, Chairman Global Markets, EverBank

Talbot A-C



Mr. Trotter has served as an Executive Vice President of EverBank Financial Corp since 2009 and as an Executive Vice President of EverBank since 2002. Additionally, he serves as Chairman of EverBank Global Markets, EverBank's family of investing alternatives and was a founding partner of everbank.com, a national branchless bank that was acquired by the current EverBank in 2002. Mr. Trotter previously served as President of EverBank Direct, EverBank's consumer direct distribution channel, Senior Vice President and Managing Director of Mercantile Bank Capital Markets and Director of the International Markets Division at Mark Twain Banks, where he created the WorldCurrency® family of deposits. Mr. Trotter has over 35 years of experience in the banking industry and received a B.A. from St. Olaf College and an M.B.A. from Washington University.

8:00–9:00 AM Moderated Table Topic Discussions

Talbot D

- 1. Independent Sponsors 101**
moderated by Doug Song, Co-Founder and Managing Director of Probus Capital Management
- 2. Health Care Reform and Impact on Business**
moderated by TriNet
- 3. Transition Financing In the Marketplace**
moderated by Bibby Financial
- 4. The M&A Cycle, Where Are We**
moderated by Raymond James
- 5. Current Market Standards for Indemnification/
Reps & Warranties**
moderated by Gillis, Way & Campbell
- 6. Five Ways Investors and Advisors Can Help Founders Improve
Their Exit Outcomes**
moderated by Greenberg Traurig



Stay in Touch with Your Deal

CBIZ transaction advisory professionals are there to assist your decision-making throughout your transaction. With responsive service, a personalized approach and team continuity, we deliver a full suite of services to get you from deal evaluation through post-sale transition. Discover how we can keep your deal on line by connecting with us at the ACG Capital Connection conference.

Don't forget to visit our conference charging stations to ensure you're ready for the next important call.



DAVE ENICK
Managing Director



ARI ROLOFF
Director

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Wednesday, November 16th (continued)

9:30–10:30 AM

Roundtable Knowledge Forum How Family Offices are Changing the Conversation with Private Equity



Santa Maria

Richard C. Wilson, founder of the Family Office Club and CEO of the Miami Family Office

Richard will lead an open discussion on how family offices like his are allocating capital, executing deals, and adjusting their investment strategies. Over the last few years, family offices have become more active as direct investors and co-investors alongside private equity sponsors. This presents both a challenge - to the traditional private equity LP model - and an opportunity in working with family offices to execute co-investments, club deals, and develop relationships that suit the unique needs and preferences of family offices."

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If you're at ACG Florida Capital Connection, you should be on the PitchBook Platform

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Wednesday, November 16th (continued)

10:45–11:45 AM

Townhall Discussion Should Independent Sponsors Feel Inadequate?

Santa Maria

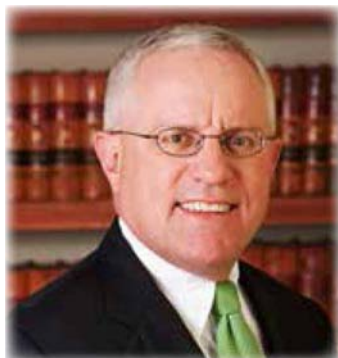


Andrew Bushell, Principal, Cornerstone Capital Holdings

Charles Postler, Partner, Stitche, Riedel, Blain & Postler

Eric Wozniak, Principal, Plante Moran

Lilies Lanway, SVP, Accord Financial (moderator)



There is no doubt that the independent-sponsor model is gaining foothold in the lower end of the middle market. The historic levels of dry powder in recent years are causing valuation to go through the roof, and a growing number of former private-equity executives are entering the market. The industry dynamics are changing rapidly.

Relatively little research exists about the independent-sponsor model. This interactive town-hall panel will attempt to answer these questions: What does the independent-sponsor market look like today, and what is it likely to look like in the future? Is the independent-sponsor model a precursor of a fund? What are the common reasons a transaction fails to close, and how should the sponsors mitigate such risks?



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Wednesday, November 16th (continued)

12:00–1:30 PM **Lunch & Keynote**



Jim VandeHei, Co-Founder of POLITICO

Talbot

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Jim VandeHei is the co-founder of *POLITICO*, the digital media company that upended and revolutionized political and policy journalism in Washington, New York, and Europe. Called a “media phenomenon” by *Washingtonian*, the all-politics-all-the-time site has been a smashing success since its 2006 launch. In his nine years at the publication’s helm, VandeHei was the chief architect of both the site’s editorial and business models. Under his leadership, *POLITICO* expanded into New York and Europe, where it was recently named the most influential publication on the continent for top government officials. VandeHei recently announced he will soon start another media company with fellow *POLITICO* co-founder Mike Allen.

In presentations, VandeHei offers a dynamic, panoramic take on politics, policy, and the art of navigating the modern media madness, and his unique, insightful perspective flows from covering the presidency, campaigns, and Congress for two decades. Exclusively represented by Leading Authorities speakers bureau, he combines the expertise of an on-the-beat political reporter with the entrepreneurial savvy of the man who started two media companies to shine light on what makes the powerful really tick. With a candid, close-up view of what really happens in Washington politics and governance, VandeHei brings a frontline journalist’s insight and insider knowledge to every speech. He is better positioned than virtually anyone else to pull back the curtain and address what audiences really need to know about the White House, Congress, politics, and the media.

Before founding *POLITICO*, VandeHei spent more than a decade covering the power politics of Washington. He cut his teeth at *Roll Call*, where he routinely broke exclusive national stories. He moved to the *Wall Street Journal* in the late 1990s to cover Congress and the early years of the Bush presidency, and then the *Washington Post* lured him away in 2002 to cover all things political. He was the lead writer on the big Congressional debates, the 2004 presidential election, and the second term of the Bush presidency.

His expertise in a variety of areas – Congress, the White House, campaigns, lobbying, policy, and media – allows VandeHei to tailor his speeches to the specific needs and interests of his audience.

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Brent L. Paris, Partner
(203) 629-2030 x228
paris@dubinclark.com

Michael P. Hompesch, Partner
(203) 629-2030 x223
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Wednesday, November 16th (continued)

1:30-4:30 PM **Porsche Jacksonville Driving Experience**

Ritz-Carlton Ballroom Foyer

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4-6 PM **Closing Reception**

Ritz-Carlton Ballroom Foyer

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Wind down and celebrate deal success at the Closing Reception. This event marks the culmination of networking, inspiring presentations and new deal flow at the 2016 Florida ACG Capital Connection

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